

ALEXANDER URGES AGGRESSIVE TRADE

U. S. Shipping Increased Since 1914, While British Slumped, Says He

By the Associated Press
St. Louis, April 20.—Secretary of Commerce Alexander, in an address here today before the Mississippi Valley Association, urged that the industries of America be maintained at the

highest rate of efficiency so that they might compete more aggressively for world trade.
Capital and labor must co-operate, he asserted, to expand America's foreign commerce. He urged the development of South American trade in particular.
"With the reparation of European industries," Mr. Alexander declared, "competition in the world trade will become more aggressive."
"The time has come when our capacity for production exceeds all legitimate domestic needs and we must depend upon foreign markets for the sale of our surplus products if we wish to avoid the slowing down of industry which would have a serious effect on our economic and industrial life."
The secretary said America's shipping has increased from 3,308,000 to 13,001,000 tons annually since 1914, while England's has decreased from 21,045,000 to 18,607,000 tons.
Resolutions were adopted calling on

Congress to pass the Newton bill, providing for an appropriation of approximately \$65,000,000 for waterways projects. Another resolution recommended that one member "familiar with inland waterways transportation" be appointed to the Interstate Commerce Commission.
Officers were elected as follows: President, James E. Smith, St. Louis; vice president, M. J. Sanders, New Orleans; secretary, Thomas H. Lovelace, St. Louis; treasurer, R. S. Hawes, St. Louis.
30,000 Ford Workers Laid Off
Detroit, April 20.—(By A. P.)—While thousands of workers employed in local factories receiving power from the Detroit Edison Co. resumed work today on a part-time basis, the Ford Motor Co. announced that a shortage of raw material due to the railroad strike caused the laying off temporarily of approximately 30,000 of its employees.

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