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## Manufacturers!

INCREASE YOUR PRODUCTION WITH AUTOMATIC MACHINERY

 to profitably produce in the face of competition.
A Few of the Labor, Time and Money Saving Machines We Are Now Constructing for Manufacturers
 SOAP Automatic machines that wrap each cake
it in cartons and POWDER We will make machines that build up a earton of box, weigh and fill the with a printed same with powder, plice cover on the box, wrap the box completely
and plater package in latger cartons. BOTTLES We will design machines that will automatically make boxes from sheets or bottle witt of earcardboard, put them toge ther, weck in the bottom end, pisce the jar
package without the touch of the humare then, tuek in top, making complete cartoned FABRICS $\begin{gathered}\text { Machines that will automatically tie tape aro } \\ \text { paper and leave ticket on outaide of }\end{gathered}$
CIGARS Machines that will automatically wrap cigars in paper and foil. PILLS Machines that will count pills, place them in glass bottles, put label on ENVELOPES Machines that will put powder pulfs or any other article in enve-

NO MATTER WHAT YOUR PRODUCT, WE CAN SHOW YOU HOW TO
INCREASE PRODUCION AND DECREAE PRODUCTION COSTS.

## GILES ENGINEERING CO., Inc. <br> Automat <br>  <br> PHILADELPHIA

## WAR SURPLUS PLANT SITES <br> Loses big plant-site opportunity by delay

Manufacturer misses opportunity at Hopewell by a few hours-Another concern takes advantage by quickly closing deal

A nationally known manutacturing concern recently investigated Hopewell, Virginia. The president and several executives of the organization took a trip to Hopewell "to be shown." They wanted to SEE what opportunities Hopewell had to offer them.
Every hour during the two-day tour of investigation made them more enthusiastic about Hopewell. They discovered numerous advantages for their business which we had not mentioned. Above all, they found just the site they needed, perfectly suited to their industry. Before closing they decided to hold one more conference.
Unfortunately for them the conference lasted a little too long. In the interval another manufacturer came to Hopewell and the same day closed with us on the spot for that same piece of property.

Don't let delay cost YOU money
You can't afford to be in the position of the first manufacturer, when you consider the following advantages which Hopewell still holds out to you

> A deep-water port and railway centre.
> Factories ready for occupancy Factory sites with railway sidings. Adequate labor, male and female. Low.priced power
> Abundance of pure water
> No harmful municipal restrictions. Mild and healthful climate.

Don't delay. Take advantage of the opportunities at Hopewell while you may. The sooner you investigate, the sooner you get the most desirable plantsites or factory buildings.
Write, 'phone or wire at once for appointment, or come directly to Hopewell or to our Wilmington office. One of the largest and beet
trained tecthncical tuafs in
the the world is at the didisposar
of Hopewell industrice. of Hopewell industries.



## PPIGE

If what we tell you regarding the dependability of the Paige Car was not so-such representation would both the car and our orgar tzation. Patge Cars DO live up to every thing claimed for them.

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THE average child is not a willing learner. WHY? Not because he is lazy, for he is the busiest worker anywhere to be found when he is doing what he ihese The key to the chilids mind lies in the one word IN-
TEREST. He will remember what delights him; he will promptly forget what is dry and tedi ous. You cannot "forcibly feed" the child's mind. THE BOOK OF KNOWL EDGE posseses in the highest degree awaken and stimuate in the child World Wonderful. Its 10,000 striking educational pictures make the first appeal to the eye, and the brief and fascinating articles, written in simple language, tells the to know in all the great de partments of knowledge Nature, Science, History. B Art, Poetry, Literature and Educca tional Occupations. It is the greatest ed ucational achievement of the century.

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