

SOME PEOPLE

like to invest their money and enjoy the sense of security which an assured income gives.

OTHERS

like to speculate and are content to risk what they have in the hope that they will gain more.

ONCE IN A WHILE

there are opportunities in which there may be purchased investments which give an assured income and also afford excellent prospects of in time yielding a satisfactory profit.

WE ARE OFFERING A

CONVERTIBLE BOND

WHICH YIELDS

7.45%

and combines in an exceptional degree these two features.

May We Send You a Description of this Bond?

PARSLY BROS. & CO. BANKERS 1421 CHESTNUT STREET PHILADELPHIA

City of Calgary

Canada

6% Treasury Notes

Due 1924

Price: To Yield 7%

Payable in gold in New York

Calgary is the largest city of western Canada between Winnipeg and the Pacific coast...

These Treasury Certificates are issued against assets already levied and in process of collection.

Sinking Fund will retire a large number of these notes before maturity and we can recommend this issue as a very high grade municipal bond.

Circular and particulars on application.

BIOREN & CO.

410 Chestnut St., Phila.

Members of Philadelphia and New York Stock Exchanges

For Sale

5-Story Office Bldg.

Alterations now being completed putting it in first-class condition.

15,000 Sq. Ft. Floor Space

Lot 25x150 feet, street to street.

Entrances on Both Streets

About 300 feet west of Broad st.

2 1/2 Blocks from Broad Street Station

Half block from Stock Exchange.

This property can be purchased today at a figure lower than any similarly located property in Philadelphia.

Edwards, Edw. J. Callen, 530 Real Estate Trust Building, Phila.

BOLES & WESTWOOD

Members Phila. Stock Exchange

PENNA. R. R.

7s, DUE APRIL, 1930

Land Title Building, Phila. Telephone, Locust 2015

LIBERTY BONDS

All Issues Bought and Sold

\$50 \$100 \$500 \$1000

GRAHAM, PARSONS & CO.

435 Chestnut Street Philadelphia

A BARGAIN IN BONDS

A First, Closed and Underlying Steam Railroad Bond issued in 1905.

To Return 8.70%

Has and as high as 95 now 50.

Details on Application

EDWARD V. KANE & CO.

Morris Building

PENNSYLVANIA MUNICIPALS

Free Pennsylvania Tax & Government Taxes Bought and Sold Quoted

MARTIN & CO. 1111 WALNUT ST.

Stockwell, Wilson & Linvill

Certified Public Accountants

Land Title Bldg., Philadelphia

SHARP SETBACK IN STOCK MARKET

Prices Recover Partly in Afternoon When Call Rate Declined to 7 P. C.

New York, April 10.—The stock market had its first material setback today in many weeks. It caused little surprise, as the majority had been looking for a reaction and it was only a question of time when it would take place. Ostensibly the shake-down was influenced to a large extent by the continued stringency of the money market, but undoubtedly the more direct cause could be found in technical conditions. That is to say, the market disclosed an unmistakable overbought condition, and naturally was more or less susceptible to adverse influences. In view of the favorable bank statement easier money conditions were looked for this week. With the call loan renewal rate fixed at 8 per cent these hopes were badly upset, but judging from the character of the market the reactionary currents would have developed regardless of the money market conditions. There was nothing in the early Sunday developments to cause uneasiness. On the contrary, traders and speculative interests found encouragement in the further weakening of the railroad strike, which now is practically a matter of history. The good effect in this connection was overcome by the discovery that much of the support given the market last week, when the strike situation gave all indications of reaching serious proportions, had been withdrawn and the general market, including many of the pool specialties, was left to stand on its own bottom. Advances extending from large fractions to almost 4 points attended the early dealings. Prices, however, reacted soon after the opening, the setback starting with General Motors, which broke 25 points on comparatively small offerings. The selling apparently had for its basis reports of new financing. This plan, it was reported, was based on an offering of 3,000,000 shares of common stock at \$20 a share. This would raise \$60,000,000 and make up the deficiency in the partial failure of the recent 7 per cent debenture issue. At the same time Chrysler Steel and other independent steel shares fell 1 to 3 points. Selling became extensive at midday, when the United States Steel Corporation stockholders were in session. The only stock which was lower than any other division in the earlier decline, reacted with the steel, equipments, motors and related specialties. The most severe decline was made by Standard Oil of New Jersey, which fell 30 points on scattered offerings. The trading in all parts of the list was purely professional, with apparently wide extensions made in the short commitments. There was, however, a considerable amount of selling for the long account. With the decline in the call loan rate from 8 to 7 per cent the market developed in a stronger tone in the afternoon with irregular rallies, which, however, were not maintained.

NEW YORK STOCK EXCHANGE TRANSACTIONS

Table with columns: Div, High, Low, Close, Change. Lists various stocks like Advance Rumely, Alaska Gold Mining, etc.

NEW YORK Curb (Continued)

Table with columns: Div, High, Low, Close, Change. Lists various stocks like Arma Coal, Aetna Explosives, etc.

LIBERTY BONDS

Table with columns: Div, High, Low, Close, Change. Lists various Liberty Bonds like Liberty 4 1/2, etc.

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LOCAL MARKET WEAK SPOTS

Sharp Drop in Electric Storage Battery, While Brill Made Further Advance

Reactionary currents also developed in the local market and in the majority prices worked lower from small fractions to a drop of \$7.50 in Electric Storage Battery. The heavy selling of that stock, Pennsylvania Railroad and United Gas Improvement and the continued strength of J. G. Brill were the prominent features of the day's operations. The collapse of the recent bull movement in Electric Storage Battery was in part influenced by free selling for a New York account, which, it was said, had been seriously impaired by the violent drop in several of the speculative favorites in that market. The selling was also attributed to the lack of confirmation of the recent reports of a big melon-cutting, either in the form of a stock dividend or an attractive stock allotment. The renewed selling of Pennsylvania Railroad evidently was a resumption of the switching operations by holders selling the stock in order to put money in the new 7 per cent bond issue. In United Gas Improvement it was a resumption of the same period liquidation which carried the stock to a new low record at 45, from which there was a partial rally to 45 1/4. J. G. Brill was the one strong spot of the list. There was an active demand for the stock at the opening, which elevated the price to 88 1/2. The demand slackened when the reactionary tendency appeared in the general list, followed by a reaction to 85 1/2, but the offerings were quickly absorbed, bringing a rally to 87 1/2. In the balance of the list the dealings were of small dimensions and productive of only slight fluctuations. The heavy selling of Lake Superior to 18 1/2, Philadelphia Electric to 24 1/2 and Tonopah mining to 17 1/2.

Philadelphia Stocks

Table with columns: Div, High, Low, Close, Net Change. Lists various Philadelphia stocks like 370 Am S & C, 200 Am S & C, etc.

LIBERTY MUTUAL INSURANCE COMPANY

Workmens Compensation, Liability and Automobile Insurance

LIBERTY MUTUAL, 20 S. 15th St.

Please mail particulars regarding Automobile Insurance at cost.

Name

Address

Make of Car

Year of Model

Cost You

Bought New or Used

Do You Use Car in Your Business

Type of Body

Principally Garaged At

Total sales, \$679,000, compared with \$634,000 Saturday.

Close changes made in comparison with last sale on New York Stock Exchange.

BONDS

Table with columns: Div, High, Low, Close, Net Change. Lists various bonds like 3 Baldwin L, 1 Elco & Peo, etc.

MONEY-LENDING RATES

NEW YORK.—Money on call opened at 7 per cent high, 5 1/2 low, 7 1/2 closed; 7, ruling rate, 8 per cent.

Bankers called the money market close this morning, previous to the 9 per cent renewal figure. There appeared to be money coming in call at that rate, but the 9 per cent industrial loans as for some time past.

The minimum discount figure for prime mercantile bills is 7 per cent. Prime bank acceptances rate quiet at unchanged figures.

PHILADELPHIA—Call, 6 per cent

time, 6 per cent; commercial paper, three to six months, 6 per cent.

LONDON.—Money is quoted at 4 1/2 per cent; discount rate, short bills, 6 1/2 per cent; three months, 6 1/2 per cent.

BAR SILVER

Commercial bar silver was quoted in New York today at \$1.17, unchanged. In London, the price was \$1.16.

City of Vienna

(Austria)

4% Bonds at the rate

per 1,000 Kronen

are selling at about 1-20th of their normal pre-war exchange value (\$200). As Austrian exchange improves, these bonds automatically advance in value. Special for interesting circular explaining this security and the immense profit possibilities in same.

E. BUNGE & CO.

(Established 1866)

44 Broad Street New York

GERMANY

One of the members of our firm, which is engaged in exporting and importing, is well connected in Germany. He is also having for export to this country, and we are in a position to render service and invest in Germany in any line, including investments and pig iron, etc.

Address C 923, Ledger Office

The Man You Want

Man of wide business experience as manager and executive, having office centrally located is available for position where his services will be of benefit to the business man. He is a native of this country and is well acquainted with all phases of business. He is a member of the Chamber of Commerce and is a member of the American Legion. He is a member of the American Legion and is a member of the American Legion. He is a member of the American Legion and is a member of the American Legion.

CHICAGO BUTTER AND EGGS

CHICAGO, April 10.—BUTTER unsettled. Receipts 1,200,000 lbs. Demand 1,200,000 lbs. Price 17 1/2.

EGGS unsettled. Receipts 1,200,000 lbs. Demand 1,200,000 lbs. Price 17 1/2.

MONONGAHELA VALLEY TRACTION CO.

General Mortgage 7% Bonds Due July 1, 1923

Price 96 1/2 and Interest YIELDING 8 1/4%

1. Company conducts diversified business including electric light and power, city and interurban railways, natural and artificial gas, coal and gasoline.

2. Population of territory served estimated at 225,000.

3. Owns large adjacent fuel supply—generates electric power at low cost.

4. Large equity, satisfactory franchises, substantial earning power and strong mortgage provisions protect the issue.

Complete circular upon request for P L—299

THE NATIONAL CITY COMPANY

Philadelphia—1421 Chestnut St. Atlantic City—Chalfonte Block, 1225 Boardwalk

Correspondent Offices in more than 350 cities

STEEL CASTINGS

Electric Steel Castings of the Highest Quality

Thoroughly Cleaned Soft Annealed

Two Weeks' Shipment for Orders Placed Now

DODGE STEEL CO.

Works TACONY, PA. Office MORRIS BLDG.

Phone—Tacony 58 Phone—Spruce 851



Did You, Too Get A Cash Dividend On Your Automobile Insurance This Year?

LAST year, every policyholder in the Liberty Mutual received a cash return of 30 per cent of his automobile premium, representing a saving of 23% over standard rates.

The Liberty Mutual is a strong company, with a record for prompt settlements and full, fair handling of all claims.

Find out how you, too, can enjoy the benefits of mutual insurance. Use the coupon. No obligation. Now!

LIBERTY MUTUAL INSURANCE COMPANY

Workmens Compensation, Liability and Automobile Insurance

LIBERTY MUTUAL, 20 S. 15th St.

Please mail particulars regarding Automobile Insurance at cost.

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