

**Theodore N. Vail Dies in Hospital**

Continued from Page One  
 graph operator, and interested in electrical communication, had had vision which gave Bell's contrivance a vivid interest for his keen facilities of observation and application.  
 Bell and his associates had equal faith in Mr. Vail's organizing genius, for he had already made a name for himself as an organizer in the promotion of the first long distance telephone line, and was easily induced to resign his government position to become the general manager, in 1878, of the first long distance telephone system today numbers 9,000,000 telephone subscribers and represents an investment of \$1,500,000,000.

**Dreams That Came True**  
 Even the most optimistic backers of the telephone at its inception thought the invention would serve only for local communication, but Mr. Vail conceived the feasibility of its long-distance use. It was he who inaugurated successive steps of intercity communication. The first line from Boston to Providence was ridiculed as "Vail's" but in the year of its completion it was the first line from Boston to New York to Providence, but from New York to San Francisco. Further, in October of that year, they found that it was possible to send the human voice more than half way around the world, as was done by telephone at Arlington, Va., the words being recorded simultaneously at Honolulu, in the mid-Pacific, and the Eiffel Tower, in Paris.  
 Immediately on his acceptance of the post of general manager of the American Bell Telephone Co. in 1878 Mr. Vail set for himself the task of making the telephone a universal convenience. It was on his initiative that every possible improvement was seized upon for the perfection of the service. In 1883 he became the first president of the newly formed American Telephone and Telegraph Co., which at first made a specialty of only long-distance communication, but which, in 1900, acquired the property of the American Bell Telephone Co., and also negotiated combinations with the principal competing telephone companies throughout the country, so that the whole service came largely under a single central administration.  
 In the meantime, in 1890, Mr. Vail retired from the telephone business for many years. He purchased a large farm at Lyndonville, Vt., and interested himself in agriculture. In 1893 he made a trip to South America and saw

the possibilities of the Argentine Republic. He obtained from the government a concession near Cordoba, built an electric power station there, purchased a horse-car line in Buenos Aires, converted it into a trolley line, formed a company and equipped it with the best cars from the United States, bought out all competing lines and gave the city a complete modern service. The company was composed largely of British capitalists, and for some time Mr. Vail had his headquarters in London.  
 When he retired from these activities in 1904 Mr. Vail returned to Vermont, but three years later he was again called upon to enter the telephone field as president of the American Telephone and Telegraph Co., of which he had been the first president. He retired from the post of president last June and became chairman of the board of directors.  
 One of the most ambitious projects which he planned was a merger of the Western Union Telegraph Co. with

the telephone company, and in 1910, when the telephone interests succeeded in securing the controlling power in the Western Union, Mr. Vail became president of both these great corporations. He resigned as president of the Western Union, however, when, on April 15, 1914, the telephone company disposed of its interests in the Western Union because of threatened action by the government against the combination of these competing utilities.  
**An Ardent Baseball Fan**  
 While others may have marvelled at the perfection of the great telephone system that now connects more than 70,000 places in the United States, Mr. Vail always believed in the greater possibilities ahead. He believed it would be only a short time before New York would be able to carry on wireless telephone conversations with European points almost as easily as it may com-

municate with San Francisco by land lines today.  
 Mr. Vail played as hard as he worked. He was fond of good music, books and pictures and the outdoor life. This latter quality reached back to his boyhood days, when he headed a baseball team, and he was proud of telling of the time when he was reckoned a pretty good player.  
 "I headed a real baseball team out in Iowa," he told an interviewer a few years ago. "I pitched against the great Pop Anson, and we won two out of five games from Anson's club. I hold the belt of the champion pitcher of Iowa. At the time I won it, it fitted comfortably around my neck. Now it would go just about my neck. It is one of my most valued possessions."  
 Mr. Vail retained his interest in the great national game to the last. He had one of the finest libraries in the state of Vermont. The house on his 3500-acre farm at Lyndonville, al-

though beautiful, was a home rather than a palace.  
**Born in Ohio, Grew Up in East**  
 Born in Carroll county, O., July 10, 1845, of Quaker ancestry, Mr. Vail became an easterner by adoption when, in 1845, his father, Davis Vail, removed to Morristown, N. J., and became associated with a brother, Stephen Vail, who had founded the Speedwell Iron Works, near Morristown, where they built much of the machinery for the first transatlantic steamship. Alfred Vail, another brother, was one of those associated with Morse in the invention and promotion of the telegraph. Theodore Vail was educated at the old academy at Morristown, and for a time studied medicine, but, becoming interested in the telegraph, he learned to operate the key and went West in 1862 as an operator for the Union Pacific Railroad at Pine Bluffs, Wyo. Pine Bluffs was at that time the principal supply point for wood for the Union

Pacific, which had not yet been completed.  
 Through the friendship of General Grenville M. Dodge, chief engineer of the Union Pacific, Vail, in the next year, was appointed a clerk in the railway mail service, and here his ability to systematize and organize was soon felt. At that time the railway mail service was in an undeveloped stage, and Vail prepared special studies on the question of distribution and dispatching of the mail, which brought him quick recognition from the authorities at Washington.  
**CHEVROLET**  
 Five - passenger Touring; A-1 condition; great bargain.  
 Lexington Motor Company of Penna.  
 Lexington Building, 851-53 North Broad St.

**10-DAY SALE AT**  
**New York Light Supply Co.**  
 18 N. 9th St.  
 We Are Placing on Sale  
 700 Decorated Bowls ..... \$3.49  
 540 Domes ..... 5.49  
 1400 Fancy Lights with Green Shades ..... .89  
 2100 Soft Mantles, 4 for ..... .25  
**25% DISCOUNT ON ALL LIGHTING FIXTURES DURING SALE**  
 The House With a 14-Year Reputation for Fair and Honest Dealing  
 Open Monday and Saturday Evenings

**April for Rain and Perry's for Raincoats!**

As useful a garment as ever hung in a man's wardrobe, is the Raincoat.

Here's a particularly good value in a Rubberized tan color Raincoat at \$12.50. We believe you cannot match it anywhere else at the price.  
 Full of style as it's full of service. Well draped, inverted pleat in the back, full cut, a belt all around — and light on the shoulders. Then, leatherette-trimmed Raincoats that are the smartest thing in seven counties. \$15 and \$18.

Here's the King pin for lightness in a raincoat, at \$25. The gentle gossamer has nothing on it for absence of weight. But it will keep your suit dry.

Give April the laugh, and us the privilege of helping you do it!

**American Legion Academy of Music**  
 this Friday Night  
 T. R., Jr., F. D'Olier, Gov. Sprout and Mayor Moore  
 All Welcome Admission Free!

**PERRY & Co.**  
 "N. B. T."  
 16th & Chestnut Sts.



833-35 Market Street  
**BLAUNER'S**  
 A Wonderful Purchase and Sale of Smart  
**COATS—CAPES—DOLMANS**  
 Worth 22.50 to 35.00—all at one low price  
**15.00**  
 All Wool Velours  
 Soft Silvertones  
 Finest Quality Serges  
 All Desirable Colors  
 Chic Sports Modes  
 Tailleur Models  
 Smart Dolmans  
 Graceful Capes  
 This Special Sale Arranged for Saturday Shoppers Provides Extraordinary Saving. A Wonderful Variety! Capes, Dolmans and Coats in Every Popular Mode! Good Quality! Smart Styles! Silk lined! Special Values!  
 Blauner's Downstairs Store

**Glove Specials**  
 1.00-1.75 Silk Gloves 69c  
 3.50-4.00 Kid Gloves 2.65  
 650 pairs. Short or long. All colors. Tricot or milanese. 3 pair for 2.00  
 Slipons & gauntlets tab and button wrist. 12mb backs. White and other shades.  
 Blauner's Main Floor

**A Very Special Sale for Saturday SUITS! IMPORTANT!**  
 Fine hand tailored Suits made to sell at 45.00 and 49.75, Saturday  
 SECOND FLOOR  
 Tricotines, serges and silvertones in ultra, conservative and youthful modes. Every suit is handsomely lined with pussy willow and peau de cygne.  
**38.50**  
**Tricotine Suits Exclusive Models 45.00—55.00 to 95.00**  
 Smart models in tailleur or elaborate conception. Carefully tailored, all-silk lined.  
**SUITS SPECIAL**  
 Downstairs Store  
 Ripped, flared and belted models of tricotine, serge and poplin. Special Saturday values.  
**\$15**  
 Many smart styles in wool tricotine, French serge, Jerseys, silvertone and mixtures.  
**27.50**

**400 Kiddies' Coats Reduced!**  
 (2-6 years)  
 6.00 Coats, 3.00  
 13.00 Coats, 5.00  
 16.00 Coats, 10.00  
 22.00 Coats, 16.00  
 30.00 Coats, 22.00  
 Bonnets 97c  
 Hats 1.49  
 Dresses 2.25  
 Lawn and organdie bonnets. Silled lace, embroidery. Pique hats daintily trimmed. Special. Empire style, lace dresses, lace trimmed. Sizes 2-6  
 Blauner's Fourth Floor

**Reduction Sale of Girls' Coats**  
 (6-14 years)  
 Values 9.94-14.94  
 Polo cloth, silk poplin, serge and checks. Many youthful styles.  
**\$9**  
 Values 15.94-17.94  
 Sports and straight-line models in tweeds, plaids, poloes and velours.  
**\$12**  
 Values 18.00-22.50  
 Silvertone checks, plaids, velours, serges and polo cloths in several smart models.  
**\$15**  
 Blauner's Fourth Floor

The Third Day of the Gigantic Sale of  
**60,000 PRS. OF HOSIERY**  
 Continuing for Saturday the  
**SPECIAL FUR SALE**  
**12.95**  
 Animal Choker Scarfs of Russian Squirrel, Stone Marten, Opossum Chokers, Manchurian Brown Wolf Chokers, Stone Marten Opossum, Ringtail Opossum Chokers.  
 Aus. Opossum Chokers ..... 19.50  
 Selected pelts—the finest dark blue skins.  
 New Fox Scarfs... 29.50  
 Brown, rose, silver gray and marten shades. Double blocked model.  
 Fox Animal Scarfs 39.50  
 Finest quality north western pelts—silk lined.  
 Scotch Mole Coats... 195.00  
 Best selected pelts, carefully made in chic coats.  
 Mink Chokers... 19.50  
 Fine selected scarfs.  
 Skunk Collars... 39.50  
 Shawl collars of skunk, in smart striped effect.  
 Rose Fox Scarfs... 49.50  
 Pelts exquisitely soft in the chic blocked effect.  
 Stone Marten Scarf... 39.50  
 Fine selected skin. Wonderful value.  
 Aus. Seal Stoles... 49.50  
 22x14-inch Russian Seal Stoles; plain and trimmed.  
 Scotch Mole Stoles... 69.50  
 Fine soft pelts—ideal for Spring wear.  
 Second Floor

**BLOUSE SALE**  
 New Summer Blouses  
 Exceptional Values  
 Georgettes featuring braiding, embroidery and beading in a host of chic models. Kimono and peplum effects. Wonderful values.  
**5.00**  
 Main Floor

**Special Sale of Taffeta Hats**  
 Values 6.00—10.00  
 Every conceit and foible of Fashion in the trimmings and shapes of these smart taffetas. Other taffeta Hats priced from 6.50 to 8.50. All special values!  
**4.90**  
 Third Floor

**2.19**  
 Value 3.00  
 Full fashioned, pure thread silk Hose, with double lisle tops and toes—and double lisle garter tops. Black and brown.  
**Thread Silk Hose**  
 Value 2.50  
 Extra heavy pure thread silk with seamed legs, double lisle tops  
 3 pairs for 2.25  
**1.94**  
**Silk Hose**  
 Values 1.50—2.00  
 Full fashioned and mock seam silk hose. Slight imperfections.  
 3 pairs for 2.25  
**85c**  
**Fine Silk Hose**  
 Value 2.50  
 First quality pure thread silk hose. Specially reinforced.  
**1.94**  
**Silk Lisle Hose**  
 Value 95c  
 Finest quality silk lisle hose; reinforced heels and toes. Slight imperfections.  
**48c**  
**Children's Hose**  
 Values 50c—65c  
 Fine ribbed, soft and elastic; black, white, brown. Slight imperfections. 6 pairs for 2.25  
**38c**  
**Children's Socks**  
 Value 50c  
 Mercerized Socks with colored striped turnover top effect. Size 4-7.  
**39c**  
 Main Floor

**SKIRTS**  
**Special 8.75**  
 Values 12.00—15.00  
 Tweeds, velour checks, mixtures, baronettes and silvertone in ultra and conservative models. Very Special!  
 8.75