ALL FOREIGN CHECKS BONDS CURRENCIES

Bankers and Brokers

Can You Answer Them? If your customers were to ask

any of the following questions, could you answer them? Why is a 5% French bond for 1000 francs marked on its face for

only 50 francs? Which coupons from French and Russian bonds are good and which are not? Why are the French 5s

of 1931 and the French

4s of 1943 not due in the years mentioned When are they due These and many other vital questions answered in our new

"Foreign Bond Statistics" Sent free upon request.

R.A. SOICH & CO.

10 Wall St., N. Y. Tel. Rector 5289-92

FINANCIAL. TO THE HOLDERS OF SHAFFER OIL AND REFINING COMPANY **FIRST MORTGAGE CONVERTIBLE** 6% SINKING FUND GOLD BONDS: centure. On June 1 1920, the trustee will apple and Sinking Fund to the mirchage or is demption of said bonds at prices not exceeding the redemption price then in a feet.

Holders if said bonds are hereby notification.

SHAFFER OIL AND REFINING By Robert J. Graf, Secretary.

ALEXANDRIA COUNTY LIGHTING CO. First Morigage 5 Per Cent Sinking Fund Gold Bonds, due June 1, 1931. Pursuant to the provisions of the Maria April 14, 1920.

PHIL TRUST COMPANY. Team-

LAND COAL COMPANY FIRST MORTGAGE 5 PER CENT BONDS. DUE NOVEMBER FIRST, 1925. 1500a, \$14,000 of said

GIRARD TRUST COMPANY, Trustee

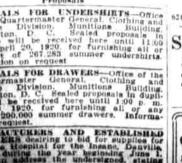
To THE MOLDERS OF THE
Three-Year SI: Per Cent Mortgage Notes of
Empire State Railroad Corporation
Notice in hereby given that Empire State
Railroad Corporation has elected in pay all EMPIRE STATE RALROAD
CORPORATION
By S. C. STIVERS
Secretary

OFFICE OF THE PENNSYLVANIA SALT meeting of the board of directors day a consisting dividend of two half per cent was declared parable April 15, 1920, to sto-glouders of reco Philipdelidia, March 22 1920

Annual Elections
TIBRARY CO. OF PHILADELPHIA. N. W. MEASURE RANGE

Special Meetings. A SPECIAL MEETING OF THE Stockholders of Union Traction Com-of Philadelphia will be beed at the

PROPOSALS FOR UNDERSHIRTS Onice of the Quartermaster General, Clothing and Coposal's for Drawers Office of the Cuartermaster General, Cothing and Sulfage Division. Munitions Building ramington, D. C. Sealed propeasis in dupli-le will be received here until 1:00 p. m. Dril 20 1920, for furnishing all of any tr of 200,000 summer drawers. Information on requiest.



H. B. SCHULTZ. Steward.



IF

you consider how the interests of your heirs may be best served and safeguarded, you will choose a strong Trust Company as the Executor and Trustee under your Will-a Corporation chartered by the State of Pennsylvania, supervised by the State Banking Department and examined at regular periods by the Examiners of the Orphans' Court.

We cordially invite you to consult our Trust Department officials freely about your Will and to consider the advantages of appointing this Company your Executor and Trustee.

THE NORTHERN TRUST COMPANY

The Price History of Every Stock

traded in the New York Curb and in Boston, San Francisco, Salt Lake and other exchanges is given in the April issue of our

Free Broker's Hand Book

-Just out - high and low prices for last month and entire year of 1919; par, capital, dividend rates of more than 800 securities. An invaluable guide for those who are planning to take advantage of the present technical position of the Market. Memo, page, commission rates, etc.

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Widener Bldg., Philadelphia Fhones Belt, Walnut 6065 Keystone, Race 2290 Direct Private Wires Offices in 8 Principal Cities

Securities Listed

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A new circular describing

J. G. BRILL COMPANY

he distributed today. Copies can be obtained from members of the

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Commonwealth P. R. & L. Co. Pfd. Div. Scrip Portland R. L. & P. Co. 1st & Ref. 5s, 1942

E.W. Clarks Co.

321 Chestnut St., Philadelphia Members Nem Yark and Philadelphia Stock Exchanges

Exempt from All Federal Income Taxes €% Municipal Bonds at Par To secure descriptive circulars cut this out and mail today with your name and address to

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Lawrence E. Brown & Co. CERTIFIED PUBLIC ACCOUNTANTS
1615 REAL ESTATE TRUST BLDG.

The Bryn Mawr Trust Co. has declared a semiannual dividend of 4 per cent and an extra dividend of 2 per cent, payable May I to stockholders of record April 19.



Test Decided Their Complete Equipment

THE Automatic I Fuel-Saver assures steady, economical heat at the Penna. Institution for the Deaf and Dumb.

This institution equipt one of their seven 100 p. boilers with the Automatic Fuel-Saver about eight years ago. The results were so gratifying that the other six boilers are now similarly equipt. A letter from Chief Engineer Fowden states:

"All the boilers are giving excellent results. The Automatic Fuel-Saver makes it possible to burn anything in the way of fuel from culm to low grade rice. Put the Automatic Fuel-

Saver to work in your plant. Itsefficiencyandeconomywill delight you. Write us today. Automatic Fuel Saving Co.

Bulletin Building Telephone: Spruce 5874

AUTOMATIC FUEL-SAVER coal

In Trust

Capital \$1,000,000

80' Clause!

MORE than \$11,000,000 is held "in trust" by the Continental-Equitable Title and

Trust Company for its depositors. This

eleven million dollars is more than an obliga-

tion-it is a tangible expression of the confi-

dence they have in the ability and service of

delphia business men that we are able to offer

you the advantages of a dependable banking

connection backed by a broad financial

CONTINENTAL-EQUITABLE

TITLE and TRUST COMPANY

Twelfth Above Chestnut

Philadelphia

Over \$11,000,000 Deposits

53,000 Baldwin Locomotives

Part of the story of Philadelphia is the history of The Baldwin Locomotive Works, which plant has, at least

in part, occupied its present site since 1835. The thousands of locomotives constructed to date are continually

spreading all over the world the name and fame of Philadelphia as the leading American Manufacturing

The Baldwin Locomotive Works

U. S. Liberty Bonds

All Issues

Bought and Sold

\$50-\$100-\$500-\$1000

GRAHAM. PARSONS & Co.

435 CHESTNUT STREET Philadelphia

IS THIS just an expression to you? It shouldn't be. AFTER a fire you may learn what it is,

to your sorrow.

We will be glad to consult with and advise

Harris J. Latta

DENNSYLVANIA BLDG. PHILADELPHIA.

you-NOW!

Surplus \$1,000,000

It is because of this confidence of Phila-

the Continental-Equitable.

ARE EASILY SOLD

Popular Investment

Railroad securities were under gen-eral discussion when a banker remarked

financial assistance from European countries. It would me impossible, he said, for the United States to raise a loan of \$1,000,000,000 or more at the present time unless it would offer it at terms which would mean the complete demoralization of our outstanding Liberty loans. Already the loss on these bonds to the small investor is so great

that it would be very dangerous to do anything to increase it.

He said that, in his opinion, the recent record absorption of a few large issues of securities did not indicate that the market was glutted with investors'

money seeking attractive investments. The reaction which had followed these recent sales, and which was very much Safeguards Thrown Around
Such Issues Make Them
Popular Investment

Such Issues Make Them
Popular Investment

Feccent sales, and which was very much in evidence yesterday, showed plainly that the public must have a breathing spell between such campaigns, and he believed any banker or syndicate that had a large issue ready to launch would show wisdom by waiting for a couple of weeks.

Philadelphia Markets

Railroad securities were under general discussion when a banker remarked that he fluds' that railroad equipment certificates issued under the Philadelphia plan are perhaps the most easily placed of all such securities. There is, he said, a good substantial reason underlying this preference.

In the first place, the new equipment itself is the tangible security back of the certificates. At delivery of this equipment, a substantial cash payment is set aside, and subsequent instalments are made at intervals, which offset depreciation, and in this manner maintaining the security behind the notes.

In the event of a receivership, the Philadelphia plan, he continued, is a protection to the security holders in a way not possible in the case of mort south the security holders in a way not possible in the case of mort south the security holders in a protection to the security holders in a way not possible in the case of mort south the security holders in the case of mort south the security holders in a protection to the security holders in the case of mort security holders in the security holders in the security holders in the security holders in the security holders in a protection of the railwork of the protection o

ARGENTINE TO PAY LOAN Obligation Due May 15 Will Be Met on Maturity

Buenes Aires, April 13.—The Argentine short term 6 per cent loan of \$50,000,000, half of which is held by New York bankers and half by London bankers, will be paid upon its maturity on May 15 according to an announcement by Domingo Salaberry, the finance minister. Senor Salaberry, who returned from a visit to New York yesterday, did not state, however, where the funds for payment of the loan would be obtained.

be obtained.

La Razon says today that the finance minister has arranged a loan from British and American bankers of £25.000,000, subject to amortization in ten years. This sum, it is believed, will be used to meet the various government obligations maturing within that period, including, possibly, the loan maturing May 15.

LOCAL MINING STOCKS TONOPAH STOCKS

Midway Mispah Ext Montana North Star Rescue Eula Tonopah Ext West End West Tonopah DIVIDE STOCKS Alto Divide
Belcher
Hen Hur
Brough Divide
Divide Ext
Divide Ext
Divide Cons
Divide Cons
Dividend
East Divide
Hasbrouck Divide
Holy Divide
Rovert Divide
Rosetta
Silver King
Tonopah Divide
Tonopah Hasbroun'
Victory Divide GOLDFIELD STOCKS Booth C O D Combination Fraction Crackerjack Diamondfield B B ewanas one Star Ore Sta.

Arizona Universida Arizona Universida Hand Promontario Nevada Wonder Tecopa Mining White Caus Reserve Banks' Discount Rates

Official discount rates at the twelve Federal Iteserve banks were as fol-(The first column gives rates for all periods up to and including a fifteenday maturity the second for a period of sixteen to ninety days. The third and fourth columns give the rates of discounts of collateral loans secured by and fourth columns discounts of collateral loans government bonds or notes.)

Com'l paper Govi pr

Com'l paper 16 to 90

Cays 15 days

Com's con 15 days

Bankers Win Debate

Opposed to debaters of the Chatham Literary Association at St. Paul's Re-formed Episcopal Church, Broad and Venango streets, last night, S. H.
Reppy, Jr., Paul B. Detwiler and William W. Allen, Jr., representing the
Philadelphia Banking Association, convinced judges that it would be unwise
for this country to adopt compulsory
military training. military training.

Refined Sugar Market Unchanged New York, April 13.—The refined sugar market today was unchanged sugar market today was unchanged both as to conditions and prices with leading refining interests quoting 15 cents, less 2 per cent for cash for fine granulated. Prices for raw sugars were quoted at 17.43c.

CHICAGO BUTTER AND EGGS Chicago, April 18. — BUTTER, Higher. Frankery, 46 9 63c. EGGS — Higher, Receipts, 18.645 cases, Firsts, 40 9 40 %c; ordinary, firsts, 56 9 47 to mark, cases included. The Cases U. S. A.

A Standard Unlimited Policy of Credit Insurance providing for protection against loss on accounts arising from goods shipped during the whole Policy Period no matter when insolvency of the debtor occurs.

U. D. O.

A Standard Unlimited Policy of Credit Insurance providing for protection on losses due to insolvency of debtors and occurring during the Policy Period.

Guaranteed Collection Service obtains under both Policies and adjustments are made dur-ing the period of the Policies after excessive losses have occurred.

OUR SUPER-Losses Paid In

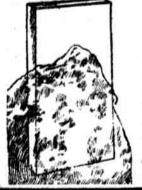


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Sheetrock is not only cheaper than lath and plaster, but saves time and labor. It's made of pure gypsum rock, can be papered or painted as well as plaster, is stronger than wood, and won't burn, warp or shrink. Ask for a sample and you'll see for yourself why the Government has used over 60,000,000 feet of Sheetrock. JAMES E. TAGUE & CO.

10th & Columbia Ave. Diamond 5030

FARM AND GARDEN

Bean-2 Pkts. Burpee's Stringless Green Pod. Brittle, tender and absolutely stringless.

Bean-2 Pkts. Burpee's Brittle Wax. The finest of all wax beans. Absolutely stringless.

Corn - Burpee's Golden Bantam. The most famous sweet corn in the world.

Beet - Burpee's Columbia. Deep blood red and of rich buttery flavor.

Carrot - Chantenay. Sweet, tender and of a deep orange color.

Onion — Yellow Globe Danvers. Pure white, crisp and mild.

Radiah - Scarlet Globe. One of the best home garden varieties.

ROBERT BUIST COMPANY 4 and 6 5. Front St., Philadelphia, Pa.

FARM AND GARDEN

Surpee's Seeds



For the busy man and woman we have put up a box of Vegetable Seeds comprising some of the most popular Burpee Specialties. A complete Garden Plan

drawn to scale with special instructions for the entire summer and the Burpee Leaflet

"Suggestions on Seed Sowing" together with 16 full size packets of Bur-

pee Quality Seeds. **BURPEE'S DOLLAR BOX OF VEGETABLES** The Highest Quality Seed for a Complete Garden 20 x 30 feet

Radish - White Icicle. Crisp, tender and snappy, but mild in flavor. Turnip — White Egg. A table variety of the finest quality. Swiss Chard - Lucullus. Crumpled leaves of finest spinach-like flavor.

Lettuce — Black Seeded Simpson. Early and of the finest quality. Lettuce — Salamander. One of the best for the home garden. Tender and Crisp.

Paraley — Extra Curled Dwarf. Has no su-perior for flavoring and garnishing. Cucumber—Burpee's Fordhook White Spine. Dark green with meat crisp and cool. Burpee's Dollar Box listed above is prepared specially for the home garden,

20 x 30 feet. If purchased separately the seed alone will cost \$1.50. The entire collection will be mailed to your door for \$1.00. Just clip out the coupon and fill in the space below.

W. ATLEE BURPEE CO., Burpee Buildings, Philadelphia

Gentlemen: Enclosed I am sending you \$1.00 for Burpee's Dollar Box of Vegetable Seeds.



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the case, speedy system. Complete business and secretarial opurses. Day and Night and State of the control of the con

The **Economy** of Brick.

MR. BOWSER lives in a frame house in the suburb of Lowdown Heights. On his last bill for painting he read the motto, "Save the surface and you save all."

"Well," he said to Mrs. Bow-ser, "it will cost all I've got in bank this month just to save the surface. I wish they had sense enough to build houses of something that is the same all through.'

"Some people have," replied Mrs. Bowser. "You know I wanted to build this house of brick, but you said it would cost twenty per cent more. Brick never needs paint to save the surface. It never shrinks nor cracks. A brick house would have saved us three tons of coal this last winter. And you're paying twice the brick rate for insurance, too. But that's the way you save money."

"Mrs. Bowser," he shouted, "I wish I had some bricks here to throw at you." "Better save them all to build with," said Mrs. Bowser.

placidly. Wise women know that common brick is the best and cheapest of all building ma-

FRANKFORD BRICK WORKS REVSTONE BRICK CO.
Godfrey near Second St. Pits
NORTH PHILA. BRICK WORKS
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