

SALES or CAMPAIGN MANAGER WANTED \$12,000 income to organize and take entire charge of sales force to market new issue of stable industrial stock.

CITIES SERVICE COMPANY BANKERS' SHARES DISTRIBUTION NO. 14 Henry L. Doherty & Company announces that the 14th monthly distribution on Cities Service Company Bankers' Shares, payable May 1st to holders of Bankers' Shares of record April 15th, will be \$3.75 cents per share.

R. B. CARR Accountant and Auditor Specializing in all INCOME TAX MATTERS Former Income Tax Inspector

ENGLISH POUNDS Low \$3.20 Today \$4.00 Former Value \$4.87 GERMAN MARKS Low 1 cent Today 1 1-2 cents Former Value 23 4-5 cents

Columbia Gas & Electric Company Special Letter on Request WILLIAM W. COHEN & CO. 67 Exchange Place, NEW YORK CITY

NEW YORK BOND SALES Summary of Individual Transactions on New York Exchange (N.Y. Time) From Opening Unit S. P. M. (N.Y. Time)

EASY MONEY IS BIG BULL POINT Many More Stock Dividends Said to Be Under Serious Consideration

The Stutz controversy is taking so much space in the papers that it is natural discussions on the subject should be frequent in the financial district.

Attractive Short Term Notes Yielding from 7 to 7.50% Reed A. Morgan & Co. West End Trust Bldg., Phila.

Emerald Oil Confidence It is the efficient methods and modern facilities of the Continental-Equitable that Philadelphia's builders of business like.

B. F. Goodrich Co. Five Year 7% Notes Convertible Price to Yield 7.40%

PARSLY BROS. & CO. BANKERS 1421 CHESTNUT ST. PHILADELPHIA

EXECUTIVE Young man, 26 years, with 15 years' business experience as salesman.

NEW ISSUE \$370,000 FIRST LIEN Equipment Trust 7% Gold Certificates of the Bigheart Producing & Refining Company Tulsa, Oklahoma

The Franklin CAR Total Net Assets After Present Financing - \$9,600,000 Additional \$1,000,000 Issue H. H. Franklin Manufacturing Company (Franklin Automobile Company)

LIBERTY BONDS All Issues Bought and Sold \$50 \$100 \$500 \$1000 GRAHAM, PARSONS & CO. 435 Chestnut Street Philadelphia

NEW YORK COFFEE MARKET New York, April 8.—There appeared to be a little better feeling in the coffee market this morning and, while business continued quiet, prices were being bid up without definite offerings.

LOCAL MINING STOCKS TONOPAH STOCKS DIVIDE STOCKS GOLDFIELD STOCKS MISCELLANEOUS

6% Municipal Bonds at Par The Hanchett Bond Co. 39 South La Salle Street, Chicago

7% CUMULATIVE SINKING FUND PREFERRED STOCK At Par - \$100 per Share Callable at 110 on 60 Days' Notice