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Philadelphia, Tuesday, March 23, 1920

A FOUR-YEAR PROGRAM FOR PHILADELPHIA

Things on which the people expect

The Delaware river bridge A drydock big enough to accommo-date the largest ships. Development of the rapid transit sys-

A convention hall.

A building for the Free Library.

An Art Museum.

Enlargement of the water supply.

Homes to accommodate the population.

### PHANTOM TROLLEY CO.'S.

ONE thing clear in the transit situatolls paid annually out of P. R. T. revenues to underlying "paper" compacies, which always have been the \$1,000,000 net profit left. greatest obstacles in the way of better street car service. A new general curiis apparent on every side, and it is due to a better understanding of the trolley service that has been forced upon people who have to share the hardships of the situation with Mr. Mitten's com-

To corporations that obtained strangle. when franchise-grabbing was a fashionoutdoor sport in which almost any over a large part of its earnings before ment or extensions. Last year more than \$7,000,000 was paid to the underlying companies, which, in return, perthe public streets!

graves of corporations that exist only rence of the tides.

made in the courts to reduce the ex- price of woolen cloths rises at once, have misinterpreted the new impervious experiment in that direction.

# PENNSYLVANIA IN BATTLE

DENNSYLVANIA'S war sacrifices are in keeping with Pennsylvania's high traditions. The official figures, just announced, accredit this state with a higher percentage of losses in battle than the only other commonwealth New York, which sent a greater number of men to the front. Pennsylvanians were in the thick of

the Argonne fighting just as they were heavily involved in all the major con-1812, the Mexican War and the Rebellion. It is a romantic fallacy that prosper-

ous, highly organized industrial communities are upproductive of heroism. It was on this delusion that much of the hope of the South in the Civil War was based. Yet it was a Pennsylvania general who communded at Gettysburg. and it was on Pennsylvania soil that the decisive action was fought. Montana's deaths in the world strug-

gle were proportionately slightly higher than Pennsylvania's, but the total losses of the sparsely settled western amounted only to 681 compared with Pennsylvania's 5517

The record is too tragic for boasting. The emotion stirred by this expenditure of patriotic devotion is a solemn pride.

# JERSEY'S UTILITIES

liuing up to fight for the retention of official. the present Public Utilities Commission. Our present tariff law is not pay-

maneuvering at Treaton this week. Open dealing with the people of the do to re-establish the gas, power and street car companies in the good-will of sion was altogether too friendly to the would not feel them. corporations. This impression may not to get it friction and antagonism will tunes which should not be overlooked. companies.

of feverish guessing the country is

'It was Admiral Benson!" miral Benson's remark was fidiotic and money to carry on their operations. present state of international sensitiveness and irritation.
One admiral talked too much and

Times Their Former Price THE duck is equipped by a beneficent

water without getting its skin wet. exclusively entitled to the use for the legislative devices to compel the republication of all news dispatches business man to pay a heavier propor-

credited to it or not otherwise credited in this paper, and also the local news published therein.

World snook in 31 B. C.

In our own annals, moreover, eloquent Presidents have been few. The allurement of Mr. Wilson's ready and the conclusion that some who works for wages or a salary, one is forced to the conclusion that some power has provided the business man with a tax-shedding device as efficient as the water-shedding equipment of the duck.

The men who framed the income-tax and lucidly expressed that won national power has provided the business man with a tax-shedding device as efficient as the water-shedding equipment of the duck.

The men who framed the income-tax and lucidly expressed that won national power is possessions. It was not vocal glamour but ideas carefully considered and lucidly expressed that won national power is possessions. It was not vocal glamour but ideas carefully considered and lucidly expressed that won national power is possessions.

pel the man of large income to pay a attention for his "speech" on the fog tax as much larger than the tax paid by the man of small income as his income was larger than that of his less fortunate fellow citizen. For example, a man with an income of \$10,000 must pay a tax of \$830. or 8.3 per cent, and a man with an income of \$1,000,000 America meets here to discuss remedies for the shortage of highly trained men in industry.

In political parties, delivered by the former food administrator before a convention of metallurgists a few weeks ago. Mr. Hower is to mount the rostrum this week in Philadelphia when the Technology Club's Association of America meets here to discuss remedies for the shortage of highly trained men in industry.

Just like that.

What was the word that came popping into your mind? Rockefeller?

Schwab? Gary? Morgan,

Or was it Lowell (the president of Harvard)? Or Hadley (the president of Yale)? Or What's-His-Name? (the president of Princeton)?

charged it up to the cost of operating his business and has added enough to the prices at which he sells his product NE thing clear in the transit situa-tion is the growing resentment with 000 still unimpaired. Instead of adding which the public regards stupendous \$703,000 to his operating costs, however, he has to add \$2,333,000 if, after alities, paying 70 per cent tax, he is to have

And this is undoubtedly what has happened in many cases. The manuosity relative to this queer complication facturer has made the jobber pay the ncome tax and the jobber has added to his cost of operation the income tax which comes from his net income and passes that along with the manufacturer's tax to the retailer, and the retailer, increasing his profits enough to leave his net return unimpaired, passes on to holds on many trolley routes in the days the consumer his own tax, the tax of the jobber and the tax of the manufacturer. The ultimate consumer has to pay all one could join, the P. R. T. must hand three taxes, and if he is a salaried man or if he works for wages he has to pay a penny is expended for wages, equip- in addition the tax on his own income, which he cannot pass on to any one else.

Taxes, in whatever form they are we have deserted. Statements like that made yesterday levied, are a charge upon the cost of by Councilman Von Tagen reflect a operating any business just as really sort of opinion that has spread rapidly as wages and the price of raw materials. in the last six months. Mr. Von Tagen If wages go up prices rise in proporbelieves that an attempt ought to be tion. If the price of wool goes up the orbitant rental charges against the Whatever expense is incurred in the transit company. So does every one manufacture of any product or in the e'se, and it will not be long until the conduct of any business must be repressure of public opinion compels an flected in the price of the thing produced or dealt in. Otherwise the busiand he must go into the bankruptcy

The point of these remarks is that be found not in denunciation of soleast able to carry it.

the excess taxes on large incomes, by An easy-going and thoughtless public flicts of the Revolution, the War of resort to consumption taxes and by a and administrative organizations that psychology) revision of the tariff in such way as to waited to be overwhelmed before they make it primarily a revenue producer consented to regignize their responsiand incidentally a device for protecting bilities are to by me for the fantastic American industry.

during the past five years. We have beginning will provide a living wage for piled up an enormous war debt, which ministers of religion and workers in the places a burden of at least a billion dol- public servicy. lars a year upon the country, and the normal expenses of the government have rates of pay, the three things that the increased with the growth of the coun- American public values least are the try and with the shrinkage in the pur- machiners by which their lives and chasing power of the dollar.

seven months of the current fiscal year moral, Inw by Christian teaching. nearly two billion dollars' worth of goods were admitted to the country free of all duty. The value of the dutiable goods was only \$832,000,000. We cola duty on the total imports equal to only 6.28 per cent ad valorem. These are the figures given in the monthly where will it lead to? Ask Senator in the best-hating Childe Harold days. Where will it lead to? Ask Senator in the who surpasses in the thing when the who surpasses in the thing when lected \$170,000,000 on the imports, or CORPORATION interests in New summary of foreign commerce issued by Lodge: friends in the Legislature who are Commerce in Washington and any

No question of the integrity of the ducing the revenue which the country commissioners themselves is necessary needs. Without in any way interfering Perhaps it wasn't sought. The Dutch to support this opinion. They are under with the ability of our foreign delifors never did like to be kidded. fire. Public opinion is running against to pay in goods for what they have them, and it will run more strongly than bought from us, ir will be possible to ever if they are retained by partisan raise several hundred million dollars more through the custom houses than at ficial opinion of the official party that present if a deliberate attempt is made accompanied Mayor Moore on an inspecstate will do more than the Legislature volley a revenue tariff. The sur would or the Public Utilities Commission can go a long way to make up for the amounts that would be lost by a revision of the income-tax law. And the their patrons. There is a feeling in Jer- taxes paid at the custom house would that the present Utilities Commis- be so slight that the general consumer

justified by facts. But the people But there is another rouson for rewant a new deal, and if they are unable ducing the income tax on large forcontinue to disturb the relationship be- The present tax deters men of large tween the public and the public service wealth from investing their money in real estate mortgages and the securities of industrial corporations, and not only checks industrial expansion but prevents builders in all parts of the country from putting up the houses recorded to the late Controller Walton, ability is being stressed rather than political availability. OUR TALKATIVE ADMIRALS vents builders in all parts of the country DMIRAL SIMS has broken the from putting up the houses needed to silence once again. After an inter- provide shelter for the population. At least 25,000 new houses are needed

'officer of the government" who fold who must supply the money at 6 per him "not to let the British pull the cent, the legal rate, face the prospect wool over his eyes" and "that we would of a net return of only 2 per cent, for as soon fight them as the Germans." Senator Hale pressed the question at take two-thirds of the income on their the continuation of the committee hear- mortgages. The capitalists are putting ing yesterday and Admiral Sins said: their money in tax-free government bonds and municipal securities, while The people of the United States have industrial corporation bonds that yield no enmity for the people of Great Brit- 7 per cent go begging for purchasers in ain and no desire to fight them. Ad- the market and builders cannot get

to be elected in November on which will cess.

Nobody defines success. rest the duty of adjusting the revenue laws to the needs of the time. The One admiral talked foo much and another followed his example, and the Senate investigating committee made the most of a disagreeable incident. The two admirals will, in this instance, give reasonable people a pain.

DEMAGOGUES SHOULD

CONSIDER THE DUCK

Then They May Begin to Understand Why Shoes Cost Three

CONSIDER Three

CONSIDER

MORE in pity than acrimeny, it is said of Herbert C. Hoover that he L Creator with an automatic oiling is no orator. After more than two thoudevice which enables it to live in the sand years the Mark Antony tradition is often said to be still alive, despite the into words. When one reflects on the failure of fact that reticent Octavius, the organthe legislative devices to compel the izer, was the ultimate victor when the world shook in 31 B. C.

law thought they had arranged to com. and lucidly expressed that won national tax as much larger than the tax paid by in political parties, delivered by the

coming visit aere is regarded with keen interest. Perhaps, after all, the necessity of florid verbal facility in public characters is a legend in process of explosion under a growing sense of re-

### GERMANY FLATTERS US

NEW blasts of propaganda are her-alded. It is said that ten million copies have been printed of a Teuton denunciation of the peace treaty. The work is entitled "The Greatest Crime Knowledgment that John Smith is Against Humanity" and is intended by a success, its promoters to inspire in Britain, France and especially in America distaste for the pact of Versailles.

Once more, however, German igno rance of America is proved abysmal Had there been in the United States any considerable sincere criticism of the treaty terms fears of the effect of the word new campaign might be justifiable. But Americans through all these weary months since last July have not been Among the many causes said to be examining and appraising the treaty. mitted Mr. Mitten to run his cars on responsible for the high cost of living They have been examining and apprais-

arguments will be quite as meaningless." to us as those of our former allies whom

China among the nations.

# THE UNDERPAID

ness man is unable to meet his expenses I have been giving very virious consideration to the question of ministers' salaries. But, confronted Ly the probsalaries. But, confronted by the prob-lem of the underpaid and struggling Marconi about success in invention. relief from the high cost of living is to clergymen, they were alwayst as helpless Babe Ruth about success in homecalled profiteers so much as in a re- Education proved to be in the matter of about success in public life. vision of the income tax law in such a way as to prevent piling the cost of Methodist Conference, has suggested a just success, success with the blg "S." government upon the shoulders of those \$1300 minimum, buy it is a question whether even that 7's possible in the This must be done by cutting down present state of church finances.

wage inequality of the hour. A slow Conditions have changed radically process of readfustment that is already

But, if we are to judge by existing property are protected, the system es-Revenue is the first thing to be con-idered in every tax law. In the first organizations appointed to sustain WE ARE apparently getting some sidered in every tax law. In the first organizations appointed to sustain

> Or the Oulja Board exchange of views "He who passes or subdues man-that took place last kind." says Byron, "may look down

The crown prince has not given the usual good - conduct Explained pledge to the Netherlands Government.

It is wholly without authority that tion trip yesterday was that the river front might well put on a more imposing front to justify so important a citywith, say, a drydock or two for buttons.

The acting president of the Order of Railway Conductors says organized labor will try to defeat Senator Cummins, of Iowa, who framed the antistrike provision of the railroad bill. Meaning that the conductors will punch his ticket and tell him where to get off

Wonder if any of these diamon robbers are in cahoots with any salesmen sitted to know the name of the in this city at once. But the capitalists for plate glass manufacturers?

HOW DOES IT STRIKE YOU?

Schwab's Rules for Success as Useful as Shakespeare's Rules for Writing "Hamlet"-II He Had Announced Them

misleading. Yet it will have reverberations everywhere in Europe, and certainly it will not do any good in the think of these things, for a Congress is

It is one of those things that you don't do, you know.
Success is like the letters that make

ET us get at this definition that we Lall take for granted but no one puts of the tricks of the psycho-analysts seeking to catch your soul un-awares is to say a word and ask you to say instantly the word this word sug-

gests to you.

It is admitted that this trap does not reading of the rules.
Well, then, we'll say "Success!"

Just like that

than 70 per cent. It was reasoned that he would have almost \$300,000 left, which was enough to keep him from want.

But the man with the big income has paid the tax in the first place and charged it up to the cost of operating

Was it any of these?
Or was it John Smith, of your acquaintance, good citizen, loyal and industrious worker, unselfish friend. with something of a philosophy which enables him to get more out of life little means than any one else you

When we add John Smith, don't you say to yourself rather hastily and with a sense of confusion: "Yes, of course,

You pay a tribute to virtue when you bring him in and not many tributes to

virtue are spontaneous and uncon-It is your vinconscious standards that re are looking for.

How about other names?
Do these occur at once when the word "surgess" is said? Ty Cobb?
Babe Rufh? Mary Pickford? Charlle Chaplin? Douglas Fairbanks? Booth Tarkington? Harold Bell Wright?
Then there is the millionaire head of Then there is the millionaire head of Among the many causes said to be examining and appraising the treaty. It does his name jump into your expossed one could carry a soap

Among the many causes said to be examining and appraising the treaty. They have been examin

tinction? With power? With the sat-

There was a tacit assumption here that Mri Schwab would be generally recognized as one who had made a great success, a man who spoke with

authority.

It is always man like Mr. Schwab who talks about success and has his THE big denominational conferences remarks spread-headed by the news-Other men talk about success papers. in individual lines.

Mr. Tarkington might talk about

it is reserved for men like Mr.

q q q WE HAVE explained here the social

"unconscious" (slang of the new A certain type of man says "success" and everybody pricks up his ears.

Other distinguished men may only

speak of certain specialized kinds of success and achieve a mass reaction. The men who may talk about success without an adjective, big S St are invariably men of wealth and dis-Wealth alone does not seem to qualify

them as public authorities. Distinction alone does not. It requires the combination.

d d a.

Perhaps it is here.

Life in society as now organized is highly competitive. Debate yesterday in A man succeeds who surpasses his the House and the fellows.

> kind." says Byron, "may look down on the hate of those below." Subduing is a little out of fashion, the competition is keenest has won the biggest success, just as the college boy who makes the football team has achieved a bigger success than the lead-ing member of the first ping-pong aggregation. The sharpest competition in modern

life is economic The man who has surpassed his fellows in the great economic competition has made the big success, though it is of the nature of success that the world

The world won't go around looking-under bushels to find lights. Therefore distinction should go with wealth to give authority sufficient upon success the unadjectived variety. Mr. Schwab has them both, therefore he is entitled to give the rules for success, though when he has given them you are no nearer the secret of success than you would have been to the secret of writing Hamlet if Shakespeare had given his rule of composition.

Admiral Benson is probably will-ing to admit that more than one admiral talks too darn much.

Perhaps the 1200 music supervisor in conference in this city can explain how jazz escaped supervision.

Newberry is willing to admit that Ford machine has some pull to it.



Nancy Wynne Hears of Another Step Toward Upholding Social Standards-She Tells of an Article on the Subject

well-known women, who, when the occasion which demanded a firm hand arose, did not hesitate to use that firm rolling for better moral standards, have

Service car corporations, but the Public Service Commission of the state did showdown when it refused formally to approve an arrangement under which approve an arrangement under which to stimulate the desire for approve an arrangement under which to refused formally to the plauding audience the will the music suddenly stopped and then their thousand and the manufacturer. But it would be as profitable to denounce the law of gravitation, the manufacturer. Showdown when it refused formally to the refused formally to the plauding audience the refused formally to the plauding audience the refused formally to the refused formally to the refused formally to the plauding audience the refused formally to the plauding audience the refused formally to the refused formally to the refused formally to the plauding audience the refused and denounce to a sympathetic and approve an arrangement, the jobber and the manufacturer. But it would be as profitable to denounce the law of gravitation, the music suddenly stopped and then their botters making a little gesture for the Colonial Dames have done has appeared in a current religious publication. It shows their stand is taking boild. The article says: "For manufacturer, But it would be as profitable to denounce the law of gravitation, the music suddenly stopped and then their botters and and denounce the stand is taking bounded in the colonial Dames have done has appeared in a current religious publication. It shows their stand is taking bounded and denounce the stand is taking bounded in the colonial Dames have done has appeared in a current religious publication. It shows their stand is taking bounded and denounce the colonial Dames have done has appeared in a current religious publication. It shows their stand is taking bounded and denounce the order of any views at all which are directed to the colonial Dames have done has appeared in a current religious publication. It is not a manufacturer of the Colonial Dames have done has appeared in a current religious publication. It i in your mind with wealth? With dis- I cannot allow such dancing at any Indifference has its advantages. It may make even insidious propagated such as this latest German move ungligible in influence. The Huns who hope to move us are our flatterers. They have misinterpreted the new factors of the such as a tacit assumption here that Mr. Schwab would be considered. was a woman not used to making speeches, but she would not allow what she considered improper behavior in

her home, and she stopped it. more, from the aftermath of the affair I know that those young people respected her. They realized that the time has come when ladies have decided to take a stand and intend to keep

# What Do You Know?

QUIZ

From what language are the words alcohol and algebra derived?

What is the difference between bronze and brass? The Greeks, in August of this year, will celebrate the 2400th anniver-sary of a famous battle. What is the name of that conflict?

What is an alewife? . What state does Gilbert M. Hitch-cock represent in the Senate? Can a state of the United States be

9. Where is Senegal? 0. Who was the "Jersey Lily"? Answers to Yesterday's Quiz The treaty with Germany flacked seven votes of ratification in the United States Senate on March 19,

contain an alloy of carbon and has been tempered to varying degrees of hardness. Iron, the most abundant, widely distributed and useful of the metals, is, however, and the second secon Steel is iron that has been made to dant, widely distributed and useful of the metals, is however, rarely found in its native state, its occurrence being limited to meteorites, which fail upon the earth from extra-terrestrial regions.

 Before he entered German polit President Ebert was a saddler. The Prohibition party was the first to indorse woman suffrage in the United States.

The famous Indian chief Tecumseh was killed while fighting on the side of the British in the Battle of the Thames in Canada on October 5, 1813. General William Henry Harrison, later President, manded the American troops. later President, com-The amusing character of Dogberry appears in Shakespeare's comedy "Much Ado About Nothing."

The Red river of the North is an American river which flows north. It empties into Lake Winnipes. Claude Caappe, a French inventor, contrived in 1792 the first working

contrived in 1792 the first working coular telegraph of importance. His invention, called a semaphore, consisted of an upright post, surmounted by a transverse bar, at the ends of which were two smalle arms, movable as pivots. The position of the bars represented letters or words. By a series of such machines conspicuously placed on eminences, messages were conveyed fifty leagues in a quarter of an hour. The system was advantageously used during the first French revolution and the Napoleonic period.

An emir is a Saracen or Arab prince

Oleaginous substances are oily, fatty, greasy, having the properties of Trocadero EDMOND HAYES & Big Co. with MR. & MRS. BOZO

I WAS delighted to hear the other to it. A few more such happenings and half the trouble will be over!

received letters from various societies

class of society, but among the educated and wealthy. The acts of the younger and wealthy. The acts of the younger people of this class have frequently been open to the severest criticism, bu no social arbiter of sufficient promiviolently ignored the conventions of a had together, high morality, and in the earlier days certain social leaders of America able to hold matters in check by their individual frowns.

"But in recent years such women have been interested in other affairs Their failure to frown when they should have done so led to a wider liberty being taken the next time, and the until the necessity is now faced by women of doing something to protect the youth of the hation from a wave of immorality. immorality. A certain high bred lady of Philadelphia expressed the From what language are the words alcohol and algebra derived?
 What is the highest elevation of land in the United States, exclusive of Alaska and the outlying possessions?
 What is the lowest depression?
 What is the lowest depression? remonstrated with a young man on the score of 'cheek to cheek' dancing, he

> ACADEMY OF MUSIC Mon. Evg., Apr. 5 Last Recital in Phila. for 2 years
> HEIFETZ

## EITH'S Blossom Seeley & Co. In "Seeley's Syncopated Studio" GEORGE KELLY & CO.

TONIGHT AT 8 P. M. ISAAC DON LEVINE "RUSSIA, TODAY

AND TOMORROW"

WALNUT Mat. Thurs., 25c to 75c Evg., 25c to 11.50. The Better'Ole With CHARLES DALTON as "OLD BILL" NEXT WEEK-SEATS SELLING NOW

PENNY ANTE

An emir is a Saracen or Arab prince or governor or a descendant of Mehammed.

BIJOU Sth ab. Race. MAT. TODAY. TODAY IS LADIES DAY WORLD BEATERS

girl lays her cheek against yours, what

The article goes on to tell how at a recent charity affair in New York the dressing of the debutantes, who appeared on the stage in public, was so shocking that some parents refused to allow their daughters to take part. The fact that papers in other cities and magazines of a serious character have recognized the call to arms of the leading women in this city is a thing for which we should all be very glad. HAS HAI Philadelphia seems to have taken the lead in a movement to better the state of affairs, and as I told you the other

of affairs, and as I told you the other day, New York, Baltimore and Washington Colonial Dames have signified their intention of co-operating.

The publication in question ends its article with the remark "The Colonial CHORUS Dames are performing a post particle." NANCY WYNNE.

Relief ships are to be used as soviet arks for the deportation of undesirable aliens; grain and anarchists are to be doings so seriously that they will cease. shipped together to needy European CAST The queens, of England, for example, countries—the idea being, we presume. HAZEIL have ruled out of court those who too that they must take the good and the DAWN.

> PHILADELPHIA'S FOREMOST THEATRES BROAD LAST 5 EVGS. MATINEE TOMORROW AT 2:15 EUGENE O'NEILL'S Play of the Se

"CHRIS" WITH EMMETT CORRIGAN LYNN FONTANNE and ARTHUR ASHLEY

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BY POPULAR DEMAND Special Return Engagement of ROBERT B. MANTELL Monday ..... "MERCHANT OF VENICE"

Wed. Mat. ....."JULIUS CAESAR' Wed. Night ....."RICHELLEU Mon., Apr. 12-MAIL ORDERS NOW. Thursday ..... "HAMLET" Friday ..... "MACBETH"
Sat. Mat. .... "MERCHANT OF VENICE" Sat. Night ......"JULIUS CAESAR Prices for all performances (except Saturday Night), 50c to \$2,00. Saturday Night 50c to \$2,50. Reserved Seats at Hoppe's, 1119 Chestnut St.

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Nights at 8:15. Matinee Tomorrow at 2:15 The Gorgeous Fun Feast! Premiere Musical Attraction! THE ED 

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Nights at 8:15. Matines Tomorrow at 8:15.



nd the Cast with Thousand Laught ances, and Per Dances and pery Lines.

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WILLIAM

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