Dellagerana

Proparazione di una Propa
ganda Mondiale per la Reviganda
slone del Trattato di Pace

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Don't bè
by disfiguring blemishes.


## Resinol

Stocks 0verflowing With New Spring Suits Ready for Service $\$ 38.50$

We have centered our mer chandising forces upon producing the finest All-wool new Spring Suits lined with silk (they would cost $\$ 45$ or $\$ 50$ in the average clothing store) to sell for this figure this Spring.
$\mathbf{D}_{\text {single - breasted suits in }}^{\text {OUBBLE }}$ handsome novelty patternsevery one of them new

But while this special value will be a feature of the Spring and Summer season at the William H. Wanamaker Store -while hundreds of them will always be on hand for the selection of the young men of the city-we have not neglected the men who wish to own a suit that may cost anywhere from $\$ 35$ to $\$ 75$.

The store is full of fine flannels; business suits, worsteds, serges richly trimmed and perfectly hand-tailored so that, as always, any man can find the kind of a suit he wants at the price he wishes to pay

## William H. Wanamaker

 1217-19 Chestnut Street

The Fairbanks Salesman How he can Help you
$\mathbf{W}^{\text {EN in the shop are glad to put their }}$ problems up to a man whose business 1 problems up to a man whose business
is to know. Through "rubbing elbows" with men who do thing the Fairbanks salesman has learned better ways of doing many things, from packing a troublesome gland to laying out some new shafting. In industries of every sort lies his daily work.
Behind the Fairbanks salesman is a big organization whose guarantee-"FAIRBANKS O. K." goes on everything it sells The line covers your mechanical needsvalves, gas engines, wheelbarrows, machine and hand tools, contractors' equipment, powe transmission appliances, automobile repai equipment, Louden overhead carriers, Lincoln electric motors. Fairbanks Scale
known wherever goods are weighed
Right here in your logical buying center, you will find one of the 23 Fairbanks Branch Houses, well stocked with goods.
Delayed shipments-aggravating short ages at critical moments-no longer worry the buyer whose mechanical needs come from
 The Fairbanks Company.


Factory Trucks - Warehouse Trucks - Freight-house Trucks

## In Lubrication Alone!

Ordinary trucks bave to be greased daily-Better Trucks have Hyatt Roller Bearings that run four months on one greasing. A few months of these savings will pay the total cost of your Better Trucks.

This saving is important-you've scen your own truckers wasting time greasing their trucks daily or waiting patiently (at your expense) to have them greased.

You can eliminate this constant waste of lubricant and time by giving every man in your gangs a Better Truck-casy running, durable, capable.

## Kéep Your Latch-String Out

When you hear that one of our young men-there's a flock of them in the city-is in your reception room, send for him at once. He's a Hyatt Better Truck Engineer

He knows what carefully designed, strongly built trucks can do to speed up the work of your trucking gangs. Speed up the work with less manual labor and give you real, bankable savings in time, lubrication and maintenance.
He can tell you how other organizations have profited by using Better Trucks. His short but pithy story will be of interest to you and may prove of value


REFINED NOT REVISED

new" Pierce-Arrow. Each year sees refinements in body styles and mechanical features, but the fundamentals remain the same.
The Dual Valve Six of today has greater power Six of today has greater power and more flexibility than the model of yester-
day. But this increased power
$\qquad$

As with the Dual Valve, so with every other Pierce-Arrow improvement. Each is a betterment of proved, basic design, not the substitution of a new and untried feature.

## FOSS-HUGHES COMPANY



