

Commodity Crash Coming!

Prices on many commodities are already tobogganing. Others, still balancing, will crash soon. But— A third class will hang high for some time to come.

Babson's

Commodity Bulletin, just off the press, answers vital questions on the present unusual combination of circumstances in the commodity market. It contains information of vital importance to all buyers of commodities and raw materials. With these facts before them many business men can see what's ahead and govern their purchases accordingly.

Report on Request

A few copies of this Bulletin are available for distribution to interested executives, gratis. Tear out the Memo—now—and hand it to your secretary when you dictate the morning's mail.

Write for Bulletin 34 CU. *Merely ask for Bulletin 34 CU*

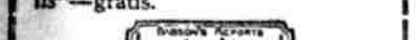
The Babson Statistical Organization

Wellesley Hills, Mass.

Largest Organization of Business Advisors in the World

MEMO For Your Secretary

Write Roger W. Babson, President of the Babson's Statistical Organization, Wellesley Hills, Mass., as follows: Please send copies of Special Commodity Bulletin No. 34 CU—and booklet "Increasing Net Profits"—gratis.



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No. 8

Its Purpose

Definite purpose is essential to lasting success. Our purpose, from which we never vary, is: First—To furnish capital to enterprises that are basically, financially and commercially sound. Second—To place at the disposal of those whose confidence we gain, a safe outlet for their surplus capital.

Many years of satisfactory service to both borrower and lender testify to our policy of fair dealing.

(To be continued.) Current Investment Offerings "L" sent upon Request.

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HIGH GRADE INVESTMENT SECURITIES at prices to yield from

6% to over 8%

Our general list of offerings, Circular L 225, no doubt contains such suggestions as will be of interest to you. This will be sent upon request.

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14 Points

On a First and Closed Mortgage that will be of vital interest to any investor, property well known, located in Eastern Pa. Free of Tax, State and Normal Income Tax.

Will Yield 6:30

Write for these interesting facts.

Baker, Ayling & Young
J. W. SWAIN, Jr., Manager
Land Title Building
Boston Philadelphia

BARGAIN DAYS IN BONDS!

What the Experts Say:

Moody—

"We must go back to the 70's to find the real bargains that are offered in the railroad bond market today."

Babson—

"Good bonds are the only things I am bullish on."

Let us submit offerings

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Correspondents

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WE OFFER \$25,000

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Guaranteed Principal and Interest by Endorsement by Lehigh Valley R. R. Co.

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Members of Philadelphia and New York Stock Exchanges

N. E. COR. 6TH AND CHESTNUT STS.

The United Gas Improvement Company

N. W. cor. Broad and Arch sts. Philadelphia, March 2, 1920.

The Annual Meeting of the Stockholders of the United Gas Improvement Company will be held at the office of the Company, Northwest Corner of Broad and Arch Streets, Philadelphia, on Monday, May 3, 1920, at 12 o'clock noon, for the purpose of electing a President and six Directors, to serve for the ensuing year; of considering and acting upon the subject of a proposed increase in the authorized capital stock of the Company from 1,221,456 shares of the par value of \$100 each, all of which increase shall be seven per cent cumulative preferred stock, also entitled to preference on liquidation in the par value thereof and entitled to dividends, to be distributed in whole or in part at \$25 per share and accrued unpaid dividends, to have the same voting rights as the Common Stock, and to have such other rights, privileges, powers and limitations as may be determined at said meeting; of authorizing the Board of Directors at such time or times and upon such terms and conditions as said Board shall approve, provided, however, that said shares shall first be offered to the stockholders pro rata for subscription at the balance of the authorized share of said preferred stock to be issued from time to time, but only when and as authorized at a subsequent meeting, and of transacting such other business as may properly come before the meeting.

The stock transfer books will be closed from 2 p. m., April 21, until 9 a. m., May 4, 1920.

By order of the Board of Directors, G. W. CURRIAN, Secretary.

Dividends

American Telephone & Telegraph Co.
A dividend of Two Dollars per share will be paid on Thursday, April 15, 1920, to stockholders of record at the close of business on Friday, March 19, 1920. The annual meeting of the Board of Directors will be held on Saturday, March 20, 1920, at 10 o'clock a. m., both days included.
G. D. MILNE, Treasurer.

EAST COAST FISHERIES CO.
7 Wall St., New York, March 10, 1920.
DIVIDEND No. 2
The Board of Directors of this Company has declared a quarterly dividend of 1 per cent on the Common Stock, payable April 1, 1920, to stockholders of record March 27, 1920.
MARK W. NORMAN, Treasurer.

THE PENNSYLVANIA CO. FOR INSURANCE ON LIVES AND GRANTING ANNUITIES.
March 18, 1920.
The Board of Directors has this day declared a regular quarterly dividend of Seven per cent (\$7.00 per share), payable April 20, 1920, to stockholders of record March 23, 1920.
J. R. CARPENTER, Jr., Treasurer.

FRANKLIN TRUST CO.
20-22 S. 15th St. Philadelphia, March 14, 1920.
The Board of Directors has this day declared a semi-annual dividend of four per cent (4%) on the Common Stock, to stockholders of record March 23, 1920.
Checks will be mailed.
L. W. MENTZER, Treasurer.

OFFICE OF THE UNITED GAS IMPROVEMENT CO.
N. W. cor. Broad and Arch sts. Philadelphia, March 15, 1920.
The Directors have this day declared a quarterly dividend of two per cent (2%) on the Common Stock, to stockholders of record March 23, 1920. Checks will be mailed.
L. W. MENTZER, Treasurer.

Proposals
DEPARTMENT OF PUBLIC WORKS
Bureau of City Property
Philadelphia, Pa., March 6, 1920.
Sealed proposals will be received in Room 21, City Hall, Philadelphia, Pa., from Tuesday, March 23, 1920, and opened at that time in same room, for:
1. To Philadelphia Bond—City Hall Plaza, Season of 1920.
2. Ash Hoist—Southeast corner City Hall Plaza.

Contractors will be required to comply with the Act of July 19, 1917 relative to Workmen's Compensation, and proof must be furnished to the Department by said Contractor that he has accepted the provisions of said Act and insured his liability thereunder or secured exemption therefrom.
For information and full particulars inquire at Room 112, City Hall, Philadelphia, Pa.
JOHN C. WINSTON, Director.

TREASURY DEPARTMENT
Bureau of Engraving and Printing
Washington, D. C.
March 1, 1920.
Sealed proposals are invited to furnish Dextrine, Oil, Textile, Engraving, Supplies, Dry Colors, Paper Box Blanks and Paper during the fiscal year beginning July 1, 1920, and the right is reserved to reject any or all bids or parts of bids.
Samples of Dextrine, Oil, Textile, Engraving, Supplies and Dry Colors must be furnished at the Bureau of Engraving and Printing not later than 2 p. m., April 12, 1920.
Blank forms with specifications for proposals giving dates on which the bids and several schedules will be opened, and further information will be furnished on application to James L. Wilmett, Director.

FINANCIAL FIRM SIOUXLAND—Voice of the Quartermaster General, Clothing and Quartermaster Division, Munitions Building, Washington, D. C.—Sealed Proposals, in duplicate will be received by us until 11:00 A. M. March 22nd, 1920, for furnishing all or any part of 1,000,000 pairs Cotton Stockings.
Information on request.

FARM AND GARDEN

FARM AND GARDEN

BURPEE'S

SWEET

PEAS

The first Spencer Sweet Pea in existence was brought to America by Burpee. Since then we have introduced over two hundred distinct new varieties, each an improvement on the past.

Burpee's Sweet Peas are grown in California on our Floradale Farm. The House of Burpee is recognized the world over as American Headquarters for Sweet Peas.

To make it easy for you to have some of the finest Sweet Peas in your garden we have prepared the Superb Collection listed below!

Six Superb Sweet Peas For 25 cts.

King White—glistening pure white flowers—gigantic in size.

George Herbert—truly giant-flowered bright rosy-Carmine.

Elfrida Pearson—lovely shade of pink with a delicate tinge of salmon.

Mrs. Townsend—white with a clear and delicate edge of light blue.

Royal Purple—rich rosy purple blooms of largest size.

Burpee Blend—the finest and most gorgeous mixture of Spencer Sweet Peas ever offered, all the best colors selected and blended.

This Superb Collection is a revelation of daintiness and beauty. It contains one packet each of the Superb Spencer Sweet Peas listed above, together with the Burpee leaflet on "How to Grow Sweet Peas." If purchased separately the Superb Collection would cost 60 cts. It will be mailed to your door complete for 25 cts.

Just clip out the coupon and fill in the space below.

W. ATLEE BURPEE CO., Seed Growers, Burpee Buildings, Philadelphia

Gentlemen: Enclosed I am sending you 25c for your collection of Superb Sweet Peas.

Name _____

Address _____

SAYS MINISTER IS THIEF

Lawyer's Wife Charges He Stole Handbag With \$7156 While Calling Columbus, O., March 17.—(By A. P.)—The Rev. A. M. Johnson, of Columbus, O., was arrested yesterday by the police on complaint of Mrs. Elizabeth Metcalf, wife of an attorney here, who charges the minister with theft of a handbag containing \$7156 in jewelry and securities while paying a social call at her home.

Mr. Johnson, who claims to be an ordained Methodist Episcopal minister, has no pastorate, but has been preaching in missions throughout this part of the state.

At police headquarters the minister denied he had taken the handbag, saying he had concluded his visit with Mrs. Metcalf and left the home while she was answering a telephone. The handbag has not been found, police say.

POWER PLANT FOR SALE

50 Kilowatt, self-contained, direct-connected engine and generator unit, comprising Skinner Engine and Western Electric Co.'s 400 ampere, 125 volt, direct-current generator; rheostat, circuit breaker, main switch, seven 100 ampere circuit switches, ammeter and volt-meter, all mounted on two-panel marble switchboard with angle iron frame; also leads from generator to switchboard.

In excellent condition, running and in use. May be seen at N. W. Corner Vine and 17th Sts.
For further information apply
11 S. 16th St.
Phone, Spruce 6474

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Lists From Plans and Estimates Given

FARM AND GARDEN

FARM AND GARDEN

ACCUSED OF PEDDLING DOPE

Berks County Prison Inspector Is Charged With Dispensing Heroin Reading, Pa., March 17.—Charges of "dope" being peddled in the Berks county jail by a member of the board of prison inspectors may be the cause of the next investigation at the institution, which has recently been under fire from several sources. For some time there have been stories of heroin reaching certain prisoners, and a short time ago a hypodermic needle was found in one of the cells.

According to reports one of the inspectors was seen to go to the house of a woman in this city and obtain a letter, and then, contrary to all rules, slip it to one of the women prisoners.

TO SEEK ALTITUDE RECORD

Professor Will Explore Upper Atmosphere in Airplane

New York, March 17.—(By A. P.)—Prof. David Todd, director of the observatory of Amherst College, announced last night that in a few weeks he would attempt a new altitude record at Omaha in an airplane driven by Major Leo Stevens, U. S. A.

The aerial "expedition," it was stated, will be in search of new data of astronomical and meteorological importance. Instruments and recording devices necessary for discovery of electrical disturbances, the presence and proportion of gases in the upper air and other unfamiliar data will be carried by the "explorers."

First Mortgage 6% Bonds

Earnings: Three times interest charges.
Bonus: Two shares of stock with each \$1,000 Bond.
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Price of Bond 92 1/2 and Interest.

Detailed circular, including engineer's report of valuation, accountant's audit of earnings and attorney's opinion of legality, on request.

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MORTGAGE INSURANCE DEPT.

Stokes Packard Houghton & Smith

8TH AND N.

STRIKE THREAT IN READING

City Employees Demand Wage Increases in Ultimatum Reading, Pa., March 17.—"More money or we quit," is the ultimatum of city employees in the bureau of water, sewers and streets. Notice has been sent to Councilmen Dampman and

Yeager, superintendents of the departments of public property and streets respectively. It demands an immediate increase and is signed by all the workers in the bureau.

Engineers at the Maiden Creek pumping station are said to have crystallized sentiment for higher pay demand. They got \$1700 a year and houses, rent free. The climax was hastened when the pay

of laborers and caulkers was increased after a week's strike.

Bus Line to Water Gap Approved
Harrisburg, March 17.—The Public Service Commission has approved the application of B. A. Krandler for a certificate to operate a sightseeing bus line from Philadelphia to Delaware Water Gap.



The Importance of Being Pleasant

WE believe that being pleasant is just as much a part of banking service and practice as being efficient and sound. In our opinion, the best service is the most courteous and every member of our banking staff works with that principle in mind.

You are invited to consult us about opening a checking account or about any other banking or trust business you may have.

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City Hall Square West

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At NITRO, W. Va.

Machinery for Inspection, Sale and Immediate Delivery

While building the City of Nitro, a large quantity of equipment and machinery was provided. All of this equipment is either new or in serviceable condition and a part of it is now available for sale and immediate delivery.

- Tanks and Tubs—Steel Plate and Wood Stave
- Chemical Apparatus and Supplies
- Building Materials—including Paints, Oils and Varnishes
- Pipe Valves and Fittings—for Gas, Steam, Heating, Hydraulic, Plumbing and Sprinkler Systems
- Household Furniture and Furnishings
- Food Supplies
- River Fleet—Equipment and Supplies
- Hardware—Bolts, Nails, etc. Wrenches, Gaskets and Packing, General
- Pumps—Centrifugal, Reciprocating, Plunger, Subterranean, Power Force Steam Jet, Diaphragm Suction, Gasoline Sidelwalk
- Transmission Machinery
- Belting—Rubber, Acid Proof, Canvas, Accessories and Tools
- Time Recorders
- Cash Registers
- Adding Machines
- Electrical Supplies and Motors
- Engineers' Instruments and Supplies, Testing Machines
- Contractors, Equipment
- Metals
- Sulphuric and Nitric Acid Plant Equipment
- Ether and Alcohol Equipment
- Water and Sewer Pipe—Fittings and Valves, Fire Hydrants
- Refrigeration Machinery
- Electric Elevators
- Process Machinery—Chemical, Pulp Mill, Paper, Alcohol etc.
- Power Machinery