

PREDICTS 5-YEAR FAMINE OF OFFICES

Real Estate Board Head Declares Business Quarters Shortage Is Serious

"SPRING EJECTIONS" FEW

Office space in this city is more difficult to obtain than at any time in the history of the city, according to William H. Wilson, president of the Philadelphia Real Estate Board.

Mr. Wilson said today he could not see light ahead for the next five years, so far as the scarcity of office room, buildings and all other structures are concerned.

Business was quite optimistic, however, over the dwelling situation in so far as the rumored "spring ejections" are concerned. There will be less of that sort of thing this year than ever before, he said.

Deaths of a Day

Hubert J. Conwell. Funeral services for Hubert J. Conwell, for many years employed in the department at City Hall, who died Friday at his home, 30 North Fifty-sixth street, will take place tomorrow morning.

HELD AS AUTO TAG THIEF

Arrested on Point of Taking Party of Friends for Joy Ride. George W. Engle, twenty-two years old, Pechin street near Roxborough avenue, was ready to take another man and two girls for an auto ride yesterday when detectives arrested him for alleged stealing of the license on his car.

Galvanized Boat Pumps

L. D. Burgess Co., 89 N. 2d St., Main 4000, Market 18A.

IF A FIRE OCCURS TONIGHT

How much could you collect from your insurance policies? The following news item indicates the absolute necessity of changing your insurance in proportion to present-day values.

BID FOR NEW SCHOOLS SHOWS PRICES HAVE MORE THAN TREBLED

Figures from Contractors on Two Buildings 25 Per Cent Above Estimates. Bids opened yesterday for the two new school buildings at a meeting of the property committee of the Board of Education were more than three times former prices and 25 per cent higher than the estimates of members of the board.

THE Wardman Park Hotel offers its guests complete and luxurious comfort, with all that that implies.

Income Tax Returns

BENJAMIN ROBIN (Formerly with Bar, Int. Rev.) 219 North American Bldg., Filbert 3450



THE Wardman Park Hotel offers its guests complete and luxurious comfort, with all that that implies. Eager and intelligent service assures the peace of mind and freedom from petty cares that are vital to real rest.

INDEPENDENCE ASSOCIATES

Insurance Brokers and Advisers HENRY W. BROWN & CO.



GEORGE H. FLOYD GEORGE H. FLOYD BURIED

Military Honors Paid to Former Soldier at Funeral

Unusually impressive in its solemnity was the military funeral of George H. Floyd, twenty-six year-old son and only child of Mr. and Mrs. W. A. Floyd, held this afternoon from the home of his parents, 1314 South Wilton street.

Mr. Floyd died early Friday morning at the Lankenau Hospital, from the effects of injuries received two years ago while in the army, his parents and fiancée being at his bedside at the time of death.

He was a member of the Nineteenth Field Artillery and was ordered to Camp MacArthur, Waro, Mex., with that unit for training. At that time, after a serious accident in camp, his life was saved by an operation, from the effects of which he never fully recovered.

Mr. Floyd was a member of the Vesper Boat Club, a large number of whose members attended the funeral service. Before the war Mr. Floyd was with the sales force of the Victor Talking Machine Co. He was a member of the Calvin Presbyterian Church, Sixtieth and Master streets, and had been a member of the First Regiment, N. G. P., having been captain and manager of Company C's championship basketball team in 1913-14.

What Our Experimental Kitchen Typifies

WE maintain and operate an Experimental Kitchen in our offices.

This kitchen is completely equipped with the latest and best cooking apparatus, electric and gas ranges, and all the utensils necessary to scientifically test and experiment with foods.

We study foods from the standpoint of their merchandising possibilities.

A copy man goes into the Experimental Kitchen with the cooking expert to write advertising that reveals implicitly the uses to which the Food Product can be put.

For the same purpose of definitely knowing advertising and merchandising capabilities of a product, we have the reproduction of a retail store front, in our offices, a bulk window to secure the most effective form of window display for dealers co-operating with our campaigns.

We have reproduced the interior of a retail store, as well as "Display Cases" to enable us to obtain the maximum display for packages, labels, etc.

We have a section of a street car to enable us to visualize the strongest car cards in position with other cards.

We have a business library complete with statistical information, facts about food, diet, farming, rubber, house-furnishings, interior decoration, advertising, merchandising, and annual files of magazines. We are constantly adding to this library the latest and best works on particular lines and "Clipping Bureaus" are daily sending us the current thought on a variety of important subjects from the press and magazines.

Our Trade Investigating Department

Donovan-Armstrong National Advertising 1211 CHESTNUT STREET PHILADELPHIA

Income Tax Questions. AN Income Tax Department, at both our offices, is prepared to answer the questions of individuals relating to the Income Tax, and, if desired, will without charge assist in the preparation of Income Tax Returns.

Philadelphia Trust Company 415 Chestnut Street and Broad and Chestnut Streets Northeast Corner

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AROUSED BY SMOKE MAID SAVES FAMILY

Pardee Residence in Germantown Scene of Early Morning Fire

FLAMES SOON SMOTHERED

Smoke which filled her room awakened one of the maids in the home of Calvin Pardee, 239 West Walnut lane, Germantown, early this morning, who in turn awakened the family and probably saved several lives.

Mr. Pardee is a retired coal operator and lives at the Walnut lane residence with his wife and daughter, Alice.

The blaze started in the cellar of the Pardee home about 3:55 o'clock this morning and soon spread to the kitchen building. As the smoke poured through the house it entered the room of one of the maids. She awakened the other maids and Mr. and Mrs. Pardee and their daughter, who hastily dressed and ran to safety.

Engine Company No. 19, Truck No. 8 and Insurance Patrol No. 4 responded to a box alarm and soon extinguished the flames which were confined to the cellar and kitchen building. The loss is estimated by Mr. Pardee to be small. It is believed that the fire was caused by hot ashes from the heater, which fell to the floor and ignited some inflammable material nearby.

COUNCILMEN TO SPEAK

Sixth District Officials to Address Constituents in School

Councilmen from the Sixth district will meet and address their constituents, both men and women, tomorrow night in the auditorium of the Friends' School, Germantown avenue and Coulter street. The meeting has been arranged by the Philadelphia League of Women Citizens and the Women's League of Good Government.

William D. Roper, of Germantown, will talk on "Practical Politics for Women," and William H. Von Tegen, of Logan, will discuss "The Legislative Side of City Government." Sigmond Gans, of Tioga, will give his views on "Legislation and Health."

Teachers' Pay to Be Discussed

Miss Katherine J. Andrews, representing the Allied Teachers' Council of Philadelphia, will speak before the Kiwanis Club at the Bellevue-Stratford at 1 o'clock tomorrow afternoon. She will discuss salary increases for teachers in this city.

E. E. GREENAWALT SICK

Gloucester Immigration Officer Near Death From Blood Poisoning

Elmer E. Greenawalt, commissioner of the Bureau of Immigration at Gloucester City, N. J., is dangerously ill of blood poisoning in the Lankenau Hospital. Mr. Greenawalt was taken to the hospital yesterday from his home, 5832 Catharine street, this city, after a slight infection of the right foot two weeks ago developed alarmingly.

Mr. Greenawalt was so low this morning that an operation that had been planned could not be performed. The commissioner's family and James L. Hughes, assistant commissioner, remained at the sick bed all night.

LAUNCHING AGAIN DELAYED

Water Too Low, Christening of Marne by Mrs. Baker Postponed

Launching of the United States army transport, which was to have taken place at 3:30 o'clock this afternoon, was postponed indefinitely by the Hog Island authorities, because of the lowness of the water in the river.

Secretary of War Baker and Mrs. Baker, who were to have come from Washington to take part in the launching, were notified in time to keep them from making the trip. It was planned to send the transport from the ways Saturday afternoon, and Mrs. Baker was ready to break the bottle of Marne water sent from France for the christening over the transport's bow, when the launching had to be called off for the same cause as today.

Peter Bolger Injured

Peter Bolger, of 1535 North Thirty-third street, an examiner for the Civil Service Commission, and a former newspaper man of this city, fell today while alighting from a car at Eighth and Chestnut streets, suffering cuts and bruises of the face and right arm. He was treated at the Jefferson Hospital and went on to work in the Federal Building.

"WATCHFULLY" waiting until your competitor has proven out the wisdom of advertising, is a mighty poor way of protecting your own sales,

says an experienced advertiser. HERBERT M. MORRIS Advertising Agency Every Phase of Sales Promotion 400 Chestnut Street Philadelphia

TWO PHILA. WOMEN ESCAPE HOTEL FIRE

Mrs. H. B. Dimond and Daughter Lose Clothes and Jewels When Resort Burns

WERE ON UPPER FLOOR

Mrs. H. B. Dimond and her daughter, Miss Henrietta Dimond, of the Lenox Apartments, Thirteenth and Spruce streets, narrowly escaped in the fire which last night destroyed the Chamberlin Hotel at Old Point Comfort, Va.

Mrs. Dimond and her daughter were in their room on an upper floor of the hotel when the fire was discovered. They did not have time to save their clothing, jewelry and baggage, but hurried down the stairway of the burning hotel, and stifling heat.

Bushnell Dimond, a Philadelphia newspaper man, received a telegram a few hours after the fire, announcing that his mother and sister had escaped. Mrs. Dimond and her daughter went to the resort last Monday.

Old Point Comfort, Va., March 8.—Firemen, aided by civilians and soldiers from Fort Monroe, are searching the ruins of the Chamberlin Hotel for possible victims of the fire which last night completely destroyed the big structure.

An effort also is being made today to check up the 200 or more guests, as well as the list of the 170 employees, but this task is slow because the hotel register and other records were destroyed in the flames. There were rumors that two or three persons had perished in the fire, but these were discounted by the hotel management. The loss, including the effects of guests, was estimated at more than \$3,000,000.



DIAMOND LORNGONS The latest Octagon-Round and Oval Shapes With Chains to match

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LAST WEEK TODAY'S THE DAY TO GET IN ON THE BIG Re-Classification Sale OVERCOATS & SUITS Formerly Four Lines at \$45, \$50, \$55 and \$60 NOW ONE LINE at \$40

All season long we have advertised these clothes as the finest values in Philadelphia. And we have not changed our tune. We have only changed the prices. We have grouped together four great lines of merchandise and reduced them from \$5 to \$20 a garment, just to make lively selling and to wind up the greatest season we have ever had. But this in nowise affects the quality of the clothes, which are still worth \$45, \$50, \$55, and \$60 a garment, and which, according to present reproduction costs, cannot be duplicated at former prices.

OVERCOATS SUITS Ulsters, Ulsterettes, close-fitting and loose-fitting Overcoats in single and in double breasted models. For Young Men and for quiet dressers; single and double breasted in many colors and patterns.

LAST WEEK PERRY & CO. "N. B. T." 16th and Chestnut Sts.

Donovan-Armstrong National Advertising 1211 CHESTNUT STREET PHILADELPHIA