#### EVENING PUBLIC, LEDGER-PHILADELPHIA, MONDAY, MARCH 8, 1920

# TECHNICAL PRODUCTS SERVICE

# MAKES or SAVES

This Company - Wished to SELL

INCINNATI. February 19th . 1930.

Attention of Mr. R. D. Keboe, Pres.

The Technical Products Co., Inc.,

501 Fifth Ave.,

ber Tork City, B. T.

Gantlement-

Answering your letter of the 16th inst. wish to day that I as very well pleased with the manner in which your company has handled the sale of the distilling plant formerly cened by The Clifton Springs Distilling Co., to the General Food Products Company of New York.

I am sure the sale would not have been consumated to then without the technical advice your experts were able to give. The service given by your legal advisors and the painstaking work on the part of your executives also contributed in a very helpful samper to the success of the deal.

Vary trul, yours,

105 billari

Money For Manufacturers

who wish to

or BUY SELL Unused Manufacturing Buildings Factory Sites Machinery or Equipment

THE letter on the left is I from a company which had a distillery to sell. The letter on the right is from the company which bought it.

Both letters were solicited. We asked both purchaser and seller what they thought of TECHNICAL PRODUCTS SERVICE through which the sale was consummated.

In their own words, each com-

pany is well satisfied. The sellers disposed of their discontinued plant as a unit and realized a better price than they had hoped for.

The buyers secured just what they wanted at one-half the cost of a new plant. And with a few minor changes they will be able to operate in sixty days. A new plant could not have been placed in operation in less than a year

GENERAL FOOD PRODUCTS CO.

This Company

Wished to

BUY

SOI FIFTH AVENUE

tention the L. L. Calve, Vice-President

e Clifton Springs Distillery for one of our itates plants, we we tro outiles from our provices Lodge of your work, that your reports would be presend to us in a way to pormit a prompt and well-founded

The technical reports and by your Computing Aginour, br. Otto Mantius, and the combined effort of your entire organization including your logal advisors, surgassed these astations.

We are very glad that we came to you to help us find an evellable plant for our purposes.

GALERI, BOOD PRODUCTS CONPANY

Aladine

### **Technical Products Service** Brings Buyer and Seller Together

#### To Owners

#### **Technical Products** Service

-makes money for manufacturers with a plant or equipment to SELL.

Under ordinary wasteful methods the owner of an inoperative plant sacrifices good machinery to a junk dealer at low prices.

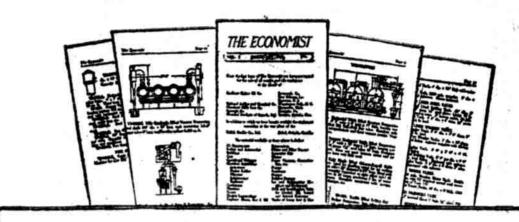
Plant and site are turned over to a real estate agent, likewise to be sacrificed.

But with TECHNICAL PRODUCTS SERVICE our expert engineers and chemists work out an adaptation of the plant to new uses and our sales organization then brings this possible adaptation to the attention of the industries most interested.

The owner realizes on his site, his buildings his machinery and apparatus as a unit and at the highest obtainable prices.

This result could only be obtained by the help of our technical experts-some of them the most highly paid in their professions.

**Employ Technical Products Service and realise** the highest possible value from inoperative plants.



## "The Economist"

-is an up-to-date list of good usable equipment, issued as frequently as a sufficient number of new items are placed upon the market.

It lists, illustrates and describes all kinds of available power, industrial and process machinery, giving detailed specifications and complete information in just the way you want it.

Purchasing agents should receive this publication regularly. At your request we will place your name on our mailing hist without obligation.

#### **TECHNICAL PRODUCTS** COMPANY, INC. 501 Fifth Avenue New York Branches : Chicago

St. Louis Akron Toronto

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#### To Purchasers **Technical Products** Service

-saves money for manufacturers who wish to BUY factory buildings or. equipment.

Ordinarily the purchaser would lose both time and money while searching for a plant which seemed adaptable to his needs. Or he would decide to build a new plant under excessive cost conditions.

He can svoid all this by turning to the TECHNICAL PRODUCTS engineers, legal advisers, and real estate experts, who have studied available plants and equipment throughout the country and who can at once point out to him the plant or machinery which may be most quickly adapted to his needs.

And at the lowest obtainable prices.

Similar service is rendered by no other existing organization. TECHNICAL PRODUCTS COMPANY is the pioneer in this field of specialized technical salesmanship.

Employ Technical Products Service and benefit through the advice of our experts in making your purchase.