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| Build Your Own |  |  |
| Business Without Capital |  |  |
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| An exceptional opportunity is <br> offered to several young men who <br> arc of forcerbe character, well <br> educated and of good presence. |  |  |
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| Here is an opportunity to builda business of your own and isoffered by one of the largest auto-mobile insurance organizations ofits kind in the country. Strictlycommission basis. All inquiriestreated confidential. |  |  |
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 practically sells itself.

## Three Thousand Overcoats

Town Ulsters, Ulsters, Chesterfields, Great Coats at $\$ 36.50$ and $\$ 43.50$ That's Thursday's Big Chapter in the Gimbel February Clothing Sale Save a Third-In Many Cases, More The Chesterfields are in Oxford gray and black. A most conservative box style; full satin-ined; single-breasted, in brown, black and oxford; velvet or self collars.

The Ulsters run the whole gamut of proper stuffs. Some are belted; some
This is the 14th Annual Reduction Sale of Gimbel Clothing
-Including "Kuppenheimer" and "Society Brand" and every other line we carry The sale opened with 9,000 Suits and Overcoats. Savings are a liberal Man, alive! It means buying for next winter as well as now. Prices can come down to this level; won't begin to. They're going up.

Ulsters, $\$ 22.50, \$ 28.50, \$ 53.50, \$ 65, \$ 76.50$. sleeve linings, $\$ 65$ and $\$ 75$.

| Town Ulsters, $\$ 22.50$ to $\$ 65$. | Suits, single-breasted, |
| :--- | ---: |
| Overcoats, $\$ 22.50$ to $\$ 76.50$. | double-breasted | Overcoats, $\$ 2.50$ to $\$ 76 . \$ 0$.

Fur-lined Coats, $\$ 137.50, \$ 187.50, \$ 212.50$,
$\left.\begin{array}{l}\text { Norfolks, } \\ \$ 53.50, \\ \hline 65\end{array}\right)$ sport suits, $\$ 27.50, \$ 36.50, \$ 43.50$, $\begin{array}{lllll}\$ 325 . & \$ 53.50, \$ 65 \text { and } \$ 76.50 \text {. } & \text { Mackinaw sport } & \text { Coats, } \$ 13.50, & \$ 18.50\end{array}$ Fur-Collar Coats, $\$ 35, \$ 65, \$ 85, \$ 95$, $\begin{aligned} & \text { Mackin } \\ & \$ 112.50 \text { and } \$ 137.50 \text { and }\end{aligned} . \begin{aligned} & \text { 23.50 }\end{aligned}$
Leather Reversible Coats, $\mathbf{\$ 2 2 . 5 0}$, $\mathbf{\$ 3 2 . 5 0}$ Raincats, $\$ 7.85$ to $\mathbf{\$ 3 7 . 5 0}$.
 London-made Overcoats-Duffles-light for fit and style, sewed throughout with pure

## Boys' Clothing-Third Floor

Boys' Norfolk Suits, for ages
ers, at $\$ 23.50$. Choice of materials.
Junior Overcoats, for ages 3 to $10-\$ 11,50, \$ 13.50, \$ 16.50$, $\$ 21.50$, \$26.50.

Boys' Oregon City all-wool Mackinaws, for ages 6 to $18-\$ 9.50$. Shawl collar, patch pockets, belt back.
Norfolk Suits, for ages 7 to $18-\$ 13.50, \$ 16.50, \$ 18.50$ and $\$ 27.00$; mostly with extra pair of trousers.

Junior Suits, for ages 3 to $8-\$ 8.50$ and $\$ 13.50$. Charmingly
tractive.
Corduroy Norfolk Suits, for ages 7 to $17-\$ 9.50$ and $\$ 12$.
Junior Corduroy Suits, for ages $21 / 2$ to $6-\$ 4.65$. Overcoats


Large Boys' Overcoats
$\$ 13.50, \$ 18.50, \$ 23.50$,
$\$ 27.50$ and $\$ 32.50$
Double-breasted, convertible collar, belt
ck; oxford, blue, brown, olive and fancies.

## GreatestSale of Women's Shoes in Years!

Twenty-five Thousand Pairs - Shoes for all Occasions -Savings Half, and Near It

媳" Anne Rittenhouse" in last Sunday's paper, told how women who are "proud of their feet" are watching the sales of the smart shoe stores that they may fully meet the needs of many months ahead and still keep within their dress allowance. But "Anne Ritten-
house" has seen no store make such a sale as this. house" has seen no store make such a sale as this.

Based on actual value-style (a big item), leather, trimmings and work, many of these shoes are cheaper than in the great stock-adustment sale here a year ago.

In addition to our own stock a Lynn wholesaler sold us several
 These $\$ 10$ Shoes at $\$ 4.95$ Thursday

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& \text { But These } \$ 10 \text { Shoes at } \$ 4.95 \\
& \text { But the whole story and arragee to come to the Store tomorrow- }
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$\$ 4.95$

$\$ 8.65$
Another Group At -
Women's Shoes of $\tan$ Russia calfskin, gun-metal calf, and pat
heels.
$\$ 8.65$ Lace and button; French heels and military heels. Gray cose leather shoes, lace, are included.
\$7.95
Women's Shoes-sample lines from Buek \& Coun
Philadelphis's charater sho makers. Many leathers and
combinations. Size ${ }^{4}$ B.
combination. Size 4 B. makerr. Many leathers and
Large force of trained salespeople; every facility for quick, careful service. Savings run from $\$ 3.35$ to about $\$ 10$.
Gimbels, Second floor.

