WILLIAM HAINSWORTH

2000 Families During 1919

possible further education for sixty-two

A reunion dinner, following the auto-

Waiting only

lessens your

Opportunity

to get the

Correct

Overcoat

or Suit in

this Big

Special

Drive

on our

Finest

Clothes

That's it in a mouth-

These Finest Quality

Overcoats, Ulsters,

Conservative Over-

coats, Fur-Collar Over-

coats, cloth and leather

reversibles, and Winter

Suits are now at their

What similar quali-

ties are going to fetch

in price next season we

will leave in the lap of

the gods - but so far,

we are paying more

than we paid to pro-

duce these this season!

Are you gambling, or

lowest prices!

"WETNESS" IS VARE RE-ELECTION PLANK

Congressman Will Sponsor Real Beer and Wines if Returned to Congress

SAYS PEOPLE WANT LIQUOR

Washington, Feb. 11.—One might ay that Congressman Vare has "put stick" in the platform on which he ill seek re-election to the House. The congressman is for "wetness" moderation. So he has come cut for resumption of the manufacture and safe of heer containing 5 per cent alcohol and for light wines.

Mr. Vare had been asked about his stand on the question of the United States Scuatorship in Pennsylvania and bether he would support Pennsyl

wither he would support Penrose.
"It is too early to discuss that ques"," he answered.

m. he answered.
"Will you run to succeed yourself
the House?" he was asked further.
"Certainly." he replied. It was then Certainly." he re

that he outlined the position he will take relative to legislation.

"I will introduce and endeavor to have passed by the next Congress a bill to amend the Volstead prohibition enforcement act so that the manufacture nd sale of 5 per-cent beer and light ines will be permitted," Mr. Vare de-

People Favor Liquors, He Says I voted against the adoption of the prohibition amendment. I also voted against the Volstead prohibition enforcement set, fixing the alcoholic conof beverages at one-half of 1 per

Since this measure became effective have conferred with many people of all classes throughout Philadelphia, induding many church workers, who feel awards whose picture was taken by Miss Margaret I. Bodine and Miss Nina F Lewis. Mrs. Walter Murphy has a beautiful "Foggy Morning" study. I have conferred with many people of all classes throughout Philadelphia, inluding many church workers, who feel he working people are entitled to the ight of using beer and making and

drinking light wines.
"The Supreme Court has ruled that bolic content of beverages at whatever percentage it deems fit. This being the case I feel permission to manufacture and use 5 per cent beer and light wiges would go far to relieve much of the present industrial unrest.

"It is my intention to do all in my ver to have the next Congress adopt

Would Reduce Taxes Mr. Vare further urged a policy of economy which would tend to reduce the tax burden, laws for the preservaof Americanism, education and ralization of the foreign born; es-shment of a legislative policy aimed at the reduction of the high cost of living: establishment of a compulsory system of physical education in the schools and a protective tariff for the benefit of American labor.

Senator Vare said today that he was in accord with the congressthoroughly in man's ideas.

at Washington, who is visiting this city.
In front of nearly every saloon, he said, he found an announcement or advertisement concerning the brands of workingman all the time, and so is my brother.

TWO SMALL FIRES

Midnight Blazes in West Philadelphia Cause Little Damage

Two small fires caused a trifling dam-age in a dwelling and a store in West Philadelphia at midnight last night. Patrolman Nichols noticed smoke isuing from the home of Andrew A Vhite, 313 North Sixty-third street le entered and roused the family. Mr. White was away, but a nephew. Scar-et White, and Nichols investigated and ound a pile of rubbish in the cellar on re. Hot coals falling from the asht are believed to have caused the fire.

Was extinguished with small loss.

Damage of about \$50 was done by a It was extinguished with small loss.

Damage of about \$50 was done by a fire in the store of Marcus Solom, 319

South Fifty second street. The fire started in a shed. Solom smelled smoke as he was about to retire.

FIFTY TRY FOR CITY JOBS

Thirty Take Civil Service Test for Highway Bureau Posts More than fifty applicants took ex-minations this morning under the di-ection of the Civil Service Commission

r nunicipal positions.

Thirty applicants presented themlyes at the examination for inspectors
highways, at a salary of \$1500, with
bonus. The successful applicants bonns. The successful applicants fill probably receive positions under Director John C. Winston during the sext shake-up in his department. Eight took the examination for su-pervising inspector, division of sani-tation, of the bureau of health, which offers \$2500.

Twenty-five more took examinations of positions as stenographers and lerks, at salaries ranging from \$1200

Ownership of Barge Skofield the was inadvertently stated that the bree-masted barge George W. Skofield, thich went ashore at the southern end of Corson's Inlet during the storm of bebruary 6, was owned by the Southern brarsportation Co., of Baltimore, Md. The men of the Fourth naval district ressel.

Sleeping Man Was Center of Sympathetic Circle Until Arrival of Police Aroused Him With Threat of Hospital Stephen Kater made the assertion with emphasis.

He was just as positive about it as the late Mark Twain was when he denied a rumor concerning his demise. Stephen is a determined negro and a stickler for facts. When he awoke this morning at 1119 Bainbridge street, he saw several policemen and six negroes grouped around his bedside.

There is much spiritualism in this heighborhood, as well as several witch doctors. When Kater did not arise at his usual hour early this morning some of the seers started a report that he had passed into the unknown. Others and still others declared that he was had plain dead.

The purveyors of the death rumor were already did the death rumor.

The purveyors of the death rumor.

"DEAD" ARISES AND WALKS;

CAUSES PANIC TO FRIENDS

The purveyors of the death rumor tree already discussing plans for tater's funeral. For more than two lours they tried to awaken the negro. Then they summoned the police. The person who called them was agitated and conveyed the impression that there was some sort of a riot in the neighborhood.

If you must neglect your wife to look after your health the Collins System takes but a couple of hours borhood.

way of good measure a number of atroline were hurried to the scene. Ed by Sergeant Phelan the men forced was the door of Kater's room after versal assaults. They were prepared asystem of an attack—but all they away the serenely alceping Stephen. Improve friends of Kater followed in policemen.

REVISIONISTS RAP

Inventor who is seventy-three to-day, is spending the day at his bench in West Orange, N. J.

MANY ATTEND EXHIBITION

Photographs by Philadelphia Woman

Show Best of Work

Miss Elizabeth R. Allen has a beau-tiful "Woman and Her Bible" photo-graph. There is a cunning little fellow

Atmospheric conditions have been carefully studied and remarkably por-trayed in several of the photographs

Rustic scenes and character studies have

The exhibit will be continued al

LIQUOR SIGNS MUST GO

Assistant Prohibition Commissione

Orders Their Removal Here

tyr President Tomorrow

Wanamaker Sells Land

Want Sailors' Helmets Knitted

Knit a helmet for a sailor.

This request was sent out yesterday to 300 women known for their proficiency with the needles by the South-

the men of the Fourth naval district with headquarters at League Island.

No charge for a demon-

COLLINS BLDG , WALNUT ST. AT 15TH ...

COLLINS INSTITUTE OF PHYSICAL CULTURE

stration treatment.

wide attention.

Carson Calls Present Levying "Highway Robbery Under Guise of Law'

BEAT ADDED STATE TOLLS

By a Staff Correspondent
Harrisburg, Feb. 11.—Excessive taxation was scored by former Judge James
G. Gordon and other speakers when
the question of providing methods for
levying new taxes was brought before
the commission on constitutional amendment and revision today. ment and revision today. amendment bad been submitted

which provided for laying "graded and progressive taxes" and permitted the state to assess its natural resources. Judge Gordon declared that the aver age citizen was burdened with excessive taxation, and that business was strug-gling under it. "Why lay another bur-den on the people?" he asked, "when the state doesn't need the additional

From an artistic as well as a technical photographer's viewpoint many of the studies being exhibited by the Lantern and Lens Guild of Lady Photographers of Philadelphia at the Wanningher Store this week are attracting wide attention. E. J. Stackpole said that further taxation would result in the destruction of the nation and might drive the lower morning. Burial will be in the salary increase question will be

tion of the nation and might drive the people to revolution.

Attorney General Schaffer said that one of the biggest captains of industry in Pennsylvania announced recently that because of the many taxes he was getting only nine cents on every dollar of profit earned by his corporation.

The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months, and many taxes he was a family support of the salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be settled within the next two months. The salary increase question will be

Rustic scenes and character studies have been "caught" at their most artistic moments. Among the other contributors are Miss Emily Ferguson, Miss Elizabeth W. Fisher, Miss Katherine C. Hodge, Miss Eugenia Horner, Miss Marian W. Little, Mrs. Charles P. Pike, Mrs. William Rau, Miss Hedwig Rohn, Mrs. H. J. Wiegner, Mrs. M. W. Wiltse, Mrs. Amy Zulich and Miss Winifred Zulich.

HEAD STORE FOUNDATION

Board of John Wanamaker Beneficial Body Is Organized

The John Wanamaker Foundation, under which the employes of the Wan-More liquor signs are displayed in Philadelphia than in any other city in the country, according to H. M. Gay-lord, assistant prohibition commissioner in amaker store are given pensions, insur-in ance, sick relief and co-operative sav-ings, has been formally organized. Its dation.

The 120th annual meeting of the organization was held in the church house yesterday. For 117 years the White-Williams Foundation was

managers are:

On behalf of the firm—Franklin N.
Brewer, Joseph D. Williams, Gordon
H. Cilley and Walter H. Cox,
On behalf of the employes—R. Barker, I. D. Fleming, Miss Anna Jackson

The prohibition act makes it unlawful for any one to have on his premises a sign or billboard announcing liquor for sale or advertising it in any way. Mr. Gaylor said local prohibition officials will take immediate steps to see that this section of the act is enforced. and Miss K. Regnery.
On the finance committee are William
L. Nevin, Alfred G. Clay and Frederick Rebmann.
Franklin N. Brewer, general manager of the store, is chairman of the board, and Dr. S. W. Latta, formerly chief medical examiner of the Pennsylvania Railroad, has been made direc-

tor of the foundation.

Under the insurance plan, in effect since February 2, three deaths have occurred. One benefit has been paid, amounting to \$700, and two others, for \$2000 each, applicable to pensioned em-SCHOOLS TO HONOR LINCOLN

Abraham Lincoln's memory will be ployes, are on the way to payment. honored in the public schools with special programs fomorrow. Opening exercises and assembly hours will be

Bishop Declares Evangelistic Move- AUTO TRADERS IN REUNION cussians and study of Lincoln's life and

work.

Robert Shick, a member of the Lincoln Club of Philadelphia, will address students of the William Penn High School for Boys at 9 o'clock tomorrow morning and another speaker from the club will talk to Kensington High School students at the same time, on "Lincoln Americanism."

William H. Wilson is chairman of the club's committee to sunnly speakers aroused in an evangelistic movement to save men, women, boys and girls, Bishop Joseph F. Berry last night told 500 Methodist Episcopal ministers and

A dinner was held in Scottish Rite Hall as a preliminary to the evangel-istic campaign for which 1,000,000 con-verts are desired throughout the United the club's committee to supply speakers to those schools wishing such addresses. States. The drive is part of the missionary centenary movement of the Wanamaker Sells Land

A piece of ground extending from Market street bridge to the Baltimore and Ohio station has been sold by John Wanamaker to the Schuyikill River East Side Railroad. The sale was recorded yesterday. The price was \$12,500. The land had been leased for several years by the railroad company and used as a passenger exit from the station into Market street. The strip of ground measures 11 by 448 feet.

Church. "We must stir up our preachers and laymen to the winning of souls." de-clared Bishop Berry. "If we don't do it persons will say that the millions of dollars we have just obtained in the centenary drive are a barren gain, for we have brought no converts to the

CHILDREN IN FAIRY PLAY

Will Celebrate Lincoln Day at Academy Tonight

A fairy play by 100 negro children of the Reynolds-Gratz School, will be among the features of the annual Lin-

among the features of the annual Lincoln's Birthday memorial entertainment by the Armstrong Association at the Academy of Music tonight.

Girl Scouts will give signal drills and demonstrate lessons in first aid. Folk dances will be given, with music by the Masonic Cornucopia Band. The Rev. William A. Harrod, pastor of the First African Baptist Church, will deliver the annual memorial anddress. Miss Marion Anderson, contralto, of this city and Miss Florence Cole Talbert, sopprano, of Detroit, will be soloists, with a chorus of 100 voices, under the direction of William King. A pantomime, "The International Congress of Women." will conclude the program.

Income tax deputies will sit today in the Egg Harbor Commercial Bank, Egg Harbor; Bordentown Banking Co., Camden: Haddonfield National Bank, Mount Holly; West Jersey Trust Co., Cape May: Tradesmen's Bank, Vineland; P.)—Michael Carolan, who was arrested February 4 in a round-up of person supposed to be connected with Municipal Building, Freehold; Citizens National Bank, Barnegat, and People's Bank, Pennsgrove. They will advise and Assist income taxpayers in filing their returns.

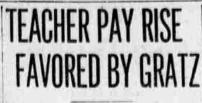
The International Congress of Women." will conclude the program.

Increase Your Income We have available for investment a Guaranteed First Mortgage Railroad Bond, selling for \$640. Pays \$45 per year interest and will be worth \$1000 in fourteen years.

Particulars on Request

Carstairs & Co. Investment Securities

Members Philadelphia and New York Stock Eachunges 1419 Walnut Street Philadelphia, Pa. 71 Broadway, N. Y.



New President of School Board Says Building Plan Is First Consideration

KELSEY COMPLIMENTS HIM

Simon Gratz, newly elected president of the Board of Education, favors equal salary for equal work, regardless of sex. and a general increase in teachers' sal aries at the earliest possible time.

Mr. Gratz expressed his opinion in an interview today. The hoard is work-

ing toward the salary increase as rapidly as possible, he said.

"Just how much of an increase and how it will be distributed will be de-WILLIAM HAINSWORTH DIES cided by the finance committee and board in general," he said. "Suggesriend of Charles Dickens Passes tions and plans submitted by various teachers' organizations are so conflict the state doesn't need the additional revenue."

Former Attorney General Hampton I. Carson compared graxation nowadays to highway robbery under the guise of the law. Carson said the people were suffering from "triple and quadruple taxation, and that the country was perilously near the exhaustion of capital."

Away at Age of 90

William Hainsworth, ninety year old, and a former personal friend of Charles Dickens, is dead. He died lax Monday in the Washington Hotel, Seventh and Dauphin streets. He will be buried tomorrow morning at 10 o'clock from the Visitantion, and that the country was perilously near the exhaustion of capital."

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He died lax Monday in the Washington Hotel, Seventh and Dauphin streets. He will be buried tomorrow morning at 10 o'clock from the Visitantion of Charles Dickens, is dead.

The women teachers organizations are so conflicting and so numerous that the board will have to use its own judgment in the matter. The women teachers and the men are pulling in different ways. One suggestion is that the salary of every teacher be increased \$500-a year. That would mean more than \$3,000,000 a year increase and would be impossible. But I can assure you the finance. ble. But I can assure you the fluance committee is studying the matter care-

that because of the many taxes are was getting only nine cents on every dollar of profit earned by his corporation.

The commission finally decided to adopt the section of the present constitution relating to taxation.

A proposition by James H. Reed to require the payment of a state or county tax as one of the qualifications for franchise was attacked by Judge Gordon. The poll tax section of the present constitution was dropped some weeks ago.

Judge Gordon said a poll tax was "ridiculous," he declared that political organizations paid the tax. spending to a general breakdown brought on by a severe cold.

After some debate the commission adopted an amendment to permit fudges of the Court of Common Pleas that getting only nine cents on every dollar to profit earned by his corporation.

Mrs. Hainsworth died seevral years

After step toward the salary increase is being taken this week. The well-known character in that district. His recollections of Dickens, with whom he was associated much before he came to the United States, more than forty years ago, were remarkably clear and interesting.

He had most of Dickens's works at his command, and could quote for hours from the best works of the English granizations paid the tax. spending to a general breakdown brought on by a severe cold.

After some debate the commission adopted an amendment to permit fudges of the Court of Common Pleas fudges of the Court of Common White-Williams Foundation Visited

"But whatever the building plans, they must be gotten out of the way be-fore the salary question can be settled. The building situation will be cleared at the March board meeting. "I know that every member of the The White-Williams Foundation last The White-Williams Foundation has year paid 2000 visits to the families of school children, dealt with 1297 children and secured sixty-two scholarships for keeping children in school, according to a report made—by Miss Anna B. Pratt, director of the foundation board favors the salary increase and that the building program will not be allowed to seriously interfere with sal-

Women Want More Executive Jobs Members of the Women Teachers' Association are hoping Mr. Gratz will be friendly toward their plan of salary increase and toward the appointknown as the Magdalen Society, and its chief work was the reclamation of un-fortunate girls and young women. For ent of more women to executive posi-ons. Miss Jane Allen, president of the association, and other members to-day expressed their opinion that Mr. Gratz's election was an honor long the last few years, however, it has devoted its entire time to preventive

measures, and has sent out "visiting teachers" through the public schools to investigate home conditions and see terests of the schools at heart, and that his widow. what can be done to keep the children in school.
"Sometimes a child who has made up he will do the best he can for the teachers." said one of the women's as-sociation officers. "He is not always spinetimes a can'd who has made up his mind to go to work must be per-suaded that school is the best training camp for young America," said Miss Pratt. "In 1919 the society, in co-operation with the Red Cross, made so progressive as we would wish, but we know he wants to help us."

Henry Edmunds, one of the new members of the board, expressed it: "He is a friend of the teachers and they

children by the awarding of scholar-ships ranging from seventy-five cents to \$12 a week. Altogether nearly \$7000 and is the best versed in school needs and problems, he said, "And I believe This problems," he said, "And I believe This problems, and I believe This problems, Churches and communities must be Dinner at Bellevue by Philadelphia be is better able to cope with these problems than any member of the board. He is a friend of the teachers and I

am glad he was elected.

mobile show, was given by the Philadel-phia Automobile Trade Association last Kelsey Believes Gratz Fit Albert Kelsey, architect, who has been a severe critic of the Board of Education's methods in Philadelphia, said today he believed Mr. Gratz one of the best fitted members for the presinight in the Rose Room at the Bellevue-Stratford. About 175 members of the association and lifty guests were present. The guests included automobile manufacturers and men who have won distinction in the automobile trade.

manufacturers and men who have won distinction in the automobile trade.

Louis C. Black, president of the association, was toastmaster. Addresses were delivered by Harry B. Harper, president of the National Automobile Dealers' Association; William P. Bertien, of New York, a prominent exporter; E. B. Jackson, vice president of the Willys-Overland Co., Toledo, Oo.; Lee J. Eastman, formerly of Philadelphia and now of New York, president of the Packard Motorcar Co.; Edward Fitch, vice president of the Goodrich Tire Co., of Akron, O., George Hipple, of Chicago; George M. Graham, sales manager of the Pierce-Arrow Motorcar Co. of Buffalo, N. Y., and others. An entertainment followed the speeches.

its committee on survey ready and is simply waiting word from the civic organizations, which will furnish the money, before going ahead. As soon as the committee from the board and that from the civic bodies meet they Jersey Income Tax Deputies to Sit Income tax deputies will sit today in that from the civic bodies meet they the Egg Harbor Commercial Bank, Egg will appoint a person to make the

Building

A Brevities

ADVOCATES of "fair prices" are inclined to insist upon having goods offered for sale marked with cost as well as selling price to prevent undue hidden profits.

For years past, ABERTHAW has been constructing buildings ex-clusively on this basis—cost plus a fee for the service rendered

ABERTHAW CONSTRUCTION COMPANY CONTRACTING ENGINEERS

BOSTON MASSACHUSETTS ATLANTA BUPFALO PHILADELPHIA

Deaths of a Day

REV. H. DOUGLAS SPAETH

Pastor of St. Mark's Church, Wil liamsport, Passes Away in Florida The Rev. Dr. Henry Douglass Spaeth. pastor of St. Mark's Lutheran Church, Williamsport. Pa., died on Monday, in Clearwater, Fla. His funeral will be held on Friday from St. Johannis' Lutheran Church, Fifteenth street, below Poplar, of which his father, the late the Rey, Dr. A. Spaeth, was, pastor many years.

Dr. Henry Spaeth was born in this city forty-nine years ago. He was educated at the University of Pennsylvania, and in 1893 was graduated from the Lutheran Theological-Seminary, Mount Airy, of which his father, one of America's foremost theologians, was a professor until his death.

The younger Doctor Spaeth held several pastorates before he was called to

eral pastorates before he was called to the church at Williamsport. Susque-hanns University conferred the degree of dector of divinity on him in 1915. hanna University conferred the degree of doctor of divinity on him in 1915. He was recording secretary of the board of education, of the Lutheran Church General Council and a trustee of Mount Airy Theological Seminary. He was the author of numerous articles in the "Lutheran Church Review" and "American Lutheran Sayrey".

"American Lutheran Survey."
The Rev. Dr. Spaeth was a brother of Dr. J. Düncan Spaeth, professor of English in Princeton University.

John M. Smith

John M. Smith, sixty-nine years old a retired dairyman, of Kensington, died on Monday at his home, 1123 Colona street. Mr. Smith was widely known street. Mr. Smith was widely known in the northeastern part of the city, where he was active in politics, and at one time was president of the White Elephants' Association. His death was hastened by the shock caused by news of the death on Saturday of his son-inlaw, Jehn W. Rockefeller, an insurance man, who was buried yesterday. Mr. Smith is survived by his widow and six children. six children.

Apoplexy caused the death on Monday at his home, 1744 North Fifteenth street, of John Allen, Civil War veteran and commander of E. D. Baker Post No. 8, G. A. R. He was seventy-three years old and is survived by

Mrs. T. McIntosh Stewart Mrs. T. McIntosh Stewart, socially prominent in Philadelphia for many years, died yesterday at her home, 1502 Locust street, following a two months

members of the board, expressed it:
"He is a friend of the teachers and they should be mighty glad to have Mr. Gratz in the office."

S. D. Benoliel, president of the Home and School League, said he knew of no member of the Board of Education better fitted for the position of presidency. "Mr. Gratz has the keenest interest "Mr. Stewart, her husband, who was a sister. Mr. Stewart, her husband, who was a member of the Philadelphia bar, was graduated with the late Dr. S. Weir strength in school needs." University of Pennsylvania, and from the Harvard Law School in 1851. He died at the Stewart summer home in Mattapoisett, Mass., August 6, 1900.

Mrs. Mary P. Gerhard

Mrs. Mary Pepper Gerhard, widow of John Sergeant Gerhard, died yester-day at her home, Glenyue, 5635 Overbrook avenue. Overbrook. Heart trouble was the cause of her death, Mrs. Gerhard, who had been ill ten

days, was a sister of the late Dr. Wil liam Pepper, who was provost of the University of Pennsylvania. She was the last of her generation of the Pep-She was in her seventy-fourth

Mrs. Gerhard was prominent socially.

Thursday

Saturday

Friday

Directorate

JOHN STORY JENES WILLIAM W. FRAZIER EDWARD T. STOTESBURY LEVI L. RUE W. W. ATTERBURY SAMUEL M. VAUCLAIN J. FRANKLIN McFADDEN THOMAS S. GATES ADOLPH G. ROSENGARTEN

EDWARD ROBERTS LEDYARD HECKSCHER BENJAMIN RUSH ARTHUR H. LEA J. HOWELL CUMMINGS HENRY G. BRENGLE

Philadelphia Trust Company 415 Chestnut Street

Broad and Chestnut Streets Northeast Corner

Her husband, a widely known member of the Philadelphia bar, died in 1911. He was a brother of Dr. George S. Ger-bard, of Fifty-eighth street and Over-

brook avenue.

The surviving children of Mrs. Ger-hard are Mrs. Thomas Duncan Wheelen and Mrs. Morrison Harris, both resi-dents of Overbrook.

Miss Virginia Bowers

Miss Virginia Bowers died this morning at her home, 1818 Pine street, after an illness of two weeks. She was the stepdaughter of P. Pemberton the stepdaughter of P. Pemberton Morris, a former professor of law at the University of Pennsylvania. Her ancestors were among the earliest set-tlers of Delaware and Maryland. The funeral will take place on Saturday. Interment will be in the cemetery of St. James the Less.

Jacob K. Snyder

Jacob K. Snyder, sixty-seven years old, who was known in Camden as the old, who was known in original "cold-water man," is dead in original "cold-water man," is dead in original "cold-water man," is dead in his home in Audubon. He the Loyal Temperance Legion.

THE Bureau of War Risk Insurance wants a million dollars to use in advertising government in-surances. We want another million from Philadelphia manufacturers to advertise business insurance.

HERBERT M. MORRIS Advertising Agency
Every Phase of Sales Promotion
400 Chestnut Street Philadelphia



THE Wardman Park
Hotel covers the crest
of a hill overlooking Rock Creek Park, Washington's most beautiful woodland It is but a step from the verandas to the quiet shaded walks and bridlepaths among the trees. Here the charm of the country is brought to the

HARRY WARDMAN ELMER DYER

First Philadelphia

Exhibit

Collins Art in Dress

For the Smart Miss

in the

Red Parlor

Bellevue-Stratford

New York City

Anne must emple at Che unit e bunt e bunt e

February twelfth

February thirteenth

February fourteenth

Wardman Park Hotel Connecticut Avenue and Woodley Road WASHINGTON, D.C. &

OVERCOATS \$95 & \$100 Overcoats, \$80 \$85 & \$90 Overcoats, \$75

playing safe?

\$80 & \$85 Overcoats, \$70 \$70 & \$75 Overcoats, \$60 \$65 & \$70 Overcoats, \$55

\$50 to \$65 Overcoats NOW \$40, \$48, \$50

SUITS

\$70 & \$75 Suits, \$60 & \$65 \$65 Suits. \$60 Suits, ' \$50 & \$55 Suits,

NOW \$40 to \$45

Trousers Reduced!

\$6.50 Trousers, \$4 to \$7 Trousers, \$3 to \$5

\$8 & \$9 Trousers Now \$6.50 & \$7.50

PERRY & Co. "N. B. T."

16th & Chestnut Sta

BRACELET, RIBBON and

Jeweled Diamonds and Sapphires *

Movements - Selected Designs

PENDANT WATCHES

Accurate High Grade