

## This is a time for very plain talk between furniture buyer and seller

 Home makers who desire to furnish now will find their only safe course in a careful consideration of the following facts:With so common an article as bed slats advanced 194 per cent in three
years, we have a very substantial basis for comparison of present-day prices. years, we have a very substantial basis for comparison of present-day prices.
During the same period 5 -ply mahogany tops and fronts of bureaus and dressers have advanced in cost to the manufacturer 203 per cent. Glass, 300 per cent.
Three-ply birch, used as backs for mirrors has thing else entering into the making of furniture in like proportion.
All lumber is very scarce and 125 to 250 per cent higher. Fabrics
leather used for covering are sold out a full year ahead and prices and eather used for covering are sold out a full year ahead and prices
are soaring. Production is only 50 per cent of normal, while the demand is 35 per cent ABOVE normal, making an actual shortage in the market of 85 per cent. Add to this the loss of an monthal's prortage in in the market
the coal strike and the situation gets worse instead of better. the coal strike and the situation gets worse instead of better.

We are telling these facts to show that the great majority of the retail
ture stocks are very low. Most dealers are clamoring for goods, with none Furniture stocks are very low. Most dealers are clamoring for goods, with none
in sight. We feel it our duty to acquaint the public with the true facts as a safe. in sight. We feel it our duty to acquaint the public with the true facts as a safe
guard against flagrant misstatements that may be made.

The Linde Store and immense warehouses are overflowing with all kinds of Furniture. The price on every piece and every suit is reduced, and guaranteed lower than in any other sale.
PATEK WATCHES for Men and Women
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