

Blizzards donot Stop Electric Trucks They do not freeze up.
They always start easily. They aro not too heary to
get thru the drifte. You get thrut tho drifis.
never rece on otalled. No gears to shif-every-
thing fimplo and nacessible Muh cheaper, too
Todeyy is $a$ good time to dirson Baitieñy C Surf Wovt Try FORCONGIRESS SEAT Says Business Responsibilites
Prevent Him Becoming Can-
$\qquad$


 STOPE OROERS


## We Cordially Inrite You to <br> the Truck Show Troy Trailer Co.



EXCEPTIONAL OPPORTUNITY To Own a
MARMON
AT A PRICE

See Mr. Hunter
The Fanning-Hatch Co.

DAMROSCH GIVES
A VARIED PROGRAM
A VARIED PROGRAM New York Symphony Socier
Appears in Excellent Concert, Appears in Excelient Concort,
With Florence Easton Soloist





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## Tammany

Against practical politics, called as a rule. "the machine," we find in sporadic instances "the viti-
zens committeo of 1000" or orme other very esti-
mable mable and temporary effort at realignment In practical advertising, as in practical politics,
most of the plums go to the organization that most of the plums go
keeps
everlastingly at
The "whirlwind campaign" may achieve spec-
tacular results temporarily, but the substantial and pacular resurst temporarily, but thes substatial and
permanent rewardo got the force continuously
applied over a a eriod of yoters applied over a period of years.
The same methods that will "sell" Royal Advertising of ideas, goods or service must
appear again and again to permeate the whole
nation. appear
nation.

Butterick-Publisher
The Deilinestor
Everybodyí Magzine
WILLYS-KNIGHT


New February Numbers of


Hackett and Barrientos in Exquisite Rigoletto Love Duet

These exclusioe Columbia artists
make a marviclous vocal combination in "E II Sol dell' Anima"" the matchless duet of the Duke and Giilda from
Verdi's Rigoletto. His seductive pleading and her response make this the supreme love aria of one of the
greatest of all operas.

49616- $\$ 2.00$



## STRAWBRIDGE $\mathcal{E}$ CLOTHIER

INFORMATION FOR SATURDAY, JANUARY 24 BUSINESS HOURS, NINE TO FIVE-THIRTY


## The Mid-Season Millinery Is Ready

Hundreds of Charming Hats Shown for the First Time They are delightful, these new Hats that favor the Spring without offending the Wint laws of contrasts, are never more refreshing than in the gray light of these mid-season days.
Here they are, the soft, crushable, changeable the Here they are, the soft, crushable, changeable taffetas, the puffed and draped satins, the crepes Georgette, the
metal tissues, the Batavias and Japanese cloth, the cireribbons checked in gay colors, the soft straw braids with metal tissues, the Batavias and Japanese cloth, the cire ribbons checked in gay colors, the soft straw braids with
flower crowns, the little up-turned straw Sailors with perky satin bows, the large, puffy "Tams," the many, many
Colonial shapes, the little straw Turbans, as soft as silk, and hundreds of others, hardly two alike, from $\$ 8.00$ to $\$ 25.00$. New Hats, \$3.95 to \$8.95

| Tablesful of them, just out of their boxes and freshly arranged. |
| :---: | :---: |
| Hardy a new straw, or a new fabric, a new shape or shade, that |$\quad \underset{\text { Some worth double, many worth more than double }}{ } \begin{gathered}\text { Children's Hats, now }\end{gathered}$



| Some Very SmartCloth Dresses Here |  |
| :---: | :---: |
|  | Cloth Dresses Here |
| At \$22.50 and \$23.75 |  |
| All Specially Priced |  |
| matr new Dreseses purchased at price eo. |  |
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| BeadedBags Greatly Reduc |  |
| Now $\$ 10.25$ to $\$ 42.98$ (Including U. S. Tax)Reductions One-third to Nearly One-half |  |
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Save on These Petticoats
ans and sement
Taffeta Peticonats-

 Silik Jersey Petiticoats, 86.95

 In black and pret pety shadales, with
palaited flounce 1.50 .
Of Heatherblo Of Heatherbloom, now $\$ 2.50$
Petticoats of flowered Winter Sweaters




An Average Reduction of One-third on These Men's Winter Suits, $\mathbb{N}$ ow $\$ 23.00$ to $\$ 46.50$, and Men's Winter Overcoats, Now $\$ 25.00$ to $\$ 50.00$ In the January Sale are four wonderfully attractive groups of Men's and Young Men's Winter
Overcoats and Ulsters at $\$ 25.00, \$ 31.50, \$ 38.50$ and $\$ 50.00$ - the higher-priced groups containing Stein-Bloch, Hart, Schaffner \& Marx and "Alco" models.
and they were exceptional values at the regular prices.
The several groups of Suits at reduced prices are equally attractive-great variety and great Men's Suits of winter-weight flannel and also Men's Suits of worsted, with TWO PAIRS OF Other Special Values $\begin{gathered}\text { Fur-lined Overcoats, } \$ 65.00 \text { to } \$ 275.00 \text {. Fur-collar Overcoats, } \$ 36.50 \text { to } \\ \$ 95.00 \text {. Leather Overcoats } \$ 17.50, \$ 33.50 \text { and } \$ 46.50 \text {. }\end{gathered}$ Some Unusually Fine
Madras Shirts for Men Ready for To-morrow in the Madras Shirts for
Are Now $\$ 3.50$

 Girls' and Misses' Store

$$
\begin{aligned}
& \text { New Fashions, Specially Priced Dresses } \\
& \text { And Many Economies in Winter Wear }
\end{aligned}
$$

$\qquad$
Women's New
NECKWEAR


Blue Silik Umbrellas Velveteen Dresses, Special, $\$ 35.00$
An Excellent Value

STRAWBRIDGE \& CLOTHIER


SKATES and Skating Needs SKEES and Skeeing Supplies
Men Desiring Knit Neckties That Tie With a Small Knot

TOBOGGANS and Sleds
Ready for all who wish th
indulge in those heatilhy out
door sports the present season
aftords.

