

Dardanella
Do you dance? You
will dance when you hear this-on the Pathe! This irresistible swinging foxtrot has set the dancing world on its toes. Naturally it comes out first on the Pathe. The "laughing saxo phone" in "Darnanella" With a

## Patbe

Phonograph
in your home you can dance any time to the very latest hits, while they're new


## \$5 Down

Will put one in your home, and a few dollars a month will soon have it paid for. Hear it today.

| F. A. North $\mathrm{C}_{0}$. <br> 1306 Chestnut Street Please send me a complete deserip- tion of <br> Pathe Phonograph aloo detalls of easy-puyment plan, without interest or extras. Nam。 Addreas OTHER F. A. NORTH STORES <br>  KENBINGTON: $1813-15$ I. Allesheay MANAYUNK: 4378 Main NORTH MHILA: 2136 N , Yront NorbisTownt 2ts W. Maln St. CHESTEK, CAMDKN: 834 Broadway. <br>  HEADING: 15 N , Sth st . |
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AS AN INVESTMENT
Q ${ }^{\text {S }}$ s AN investment Tecla Pearls are far better than
Orientals, for while they offer the dividends of beauty, they involve only a nominal risk, whereas the loss of an Oriental necklace is a tragedy.
 CHARLES J. M

## HALLAHAN'S CUT-PRICE SHOE SALE

 It's a concerted welfare movement in Mr Man, if you have the thought of making you dollars perform extra full service, and a nat ural fondness for being well shod, you'll be HALLAHAN store.This Sale offers very real and positive sav ings; and the great fact, standing out, is that ity. There are shoes here for you and your bog.

| $\begin{gathered} 9.85 \\ \text { MEN's Shoes } \\ \text { wortht from } \\ 12.50 \text { to } 17.00 \end{gathered}$ | $\begin{gathered} 7.95 \\ \text { MEN'S Shoes } \\ \text { worth from } \\ 10.50 \text { to } 12.50 \end{gathered}$ | MEN'S Shoes worth from 7.50 to 10.50 |
| :---: | :---: | :---: |
| 6.85 | $5.85$ | $3.85$ |
| Boys' Shoes worth from | Boys' Shoes worth from | Rummage Lots, men and boys |

> HALLAHAN'S 919-921 Market Street


## Will You Profit by

 The National City Bank's Experience?$\mathrm{T}_{\text {York }}^{\mathrm{HE} \text { Natyal }}$ City Bank of New York City made a careful test of
The Dictaphone before adopting it for office dictation. The Dictaphone proved its case on a definite basis o speed, accuracy and economy, just as it can for you.
the DICTAPAVNE The Shortest Route to The Mail-Chute"

est covering 18 operators with an average output of
,591 letters per day we found the cost for transcrib-

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\begin{aligned}
& \text { excellent resuls an } \\
& \text { do without them." }
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The American Rolling Mill Company, Middle-
town, Ohio, says: "We have 68 Dictaphones in use.
The Dictaphone system has proved itself in our work
o be greatly efficient, a time saver as well as a saver
of expense
The American Surety Company, D. H. Cook,
Superintendent of Agencies, says: "Having installed
Superintendent of Agencies, says: "Having installed
The Dictaphone in many of our agencies throughout
the United States, we are free to say that it has
proved to be a great time saver, and now constitutes
and
speaking. we find that operators transcribing from
proved to be a great time saver, and now constitutes The Dictaphone can get out 20 to $23 \% / 5$ more letter Phone or write for convincing demonstration in your office, on vour work.
THE DICTAPHONE. Phone Market 4245 (Bell) Call at 40-50 North Sixth Street,
Offices are located in the following cities

## THE DICTAPHONE. Phone Mitatis.

New York, Chicago \& St. Louis Railroad (Nickel Plate), Cleveland, C. A: Beck, Chief Clerk, says: "We ire using at present approximately ion ictaphones
 in a day than when they were obliged to take short. hand notes and transcribe from the same

## STRAWBRIDGE \& CLOTHIIER

## So Far No Sign of aReduction in the Cost of Manufacturing $\rightarrow$ CLOTHING

Yet Our Prices Drop

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IT. From the beginning of
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 quality and value.

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Reduce Our Stocks by Reducing Prices on Hundreds of Suitsand Overcoats Before describing the extraordinary
alues, however, let us frankly mention

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Men's Suits at Average One-third Reduction

| Men's Suits <br> Now \$46.50 Hart. Schaffner Marx Suits o single. and doutle breasted styles. | Men's Suits <br> Now \$35.50 | "Alco" Suits | \$23.00, \%25.50 |
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|  | Now \$35.50 | Now \$34.50 | and \$3 |
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Also Men's Suits With Two Pairs of Trousers at 83.50

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Shirts at \$3.00

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Men's Soft Hats at $\$ 2.95-$ Formerly Double this Price

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\begin{aligned}
& \text { Derby Hats in } 1920 \text { Spring Styles } \$ 3.75 \\
& \text { Soft Hats in 1920 Spring Styles } \$ 3.65 \\
& \text { A fortunate trade circumatanes brings this advance season co } \\
& \text { ction of umat trye to the Men's Hat Store at close to one-ha } \\
& \text { Men's Fur Caps at Just Half Price }
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