## Wanamaker's

 Down Stairs Store
## Men's All-Wool Suits and All-

 Wool Overcoats at $\$ 29.50$
## Are Worth Looking Up!

Worth buying, too, for they are few and far between, these days. These are Wanamaker quality, through
tailored as they should be tailored.

The suits are of long-wearing cheviots in brown, olive and gray mix tures, cut on semi-conservative lines, yet fitting snugly enough to appeal to young men. They are all single-breasted and are in sizes 34 to 40 .

The overcoats are of the ulsterette type, double breasted, with convertible collars and half belts or bets all withstand Winter's storms, The they, are and sleeve lining are but one of the many fine points of finish that mark these coats of high quality.

| If You Plan to Step Out in a New Pair of Shoes <br> first step down a few steps into The Gallery Store for Men and look over the many attractive shoes Well made $\$ 7$ and $\$ 12$. <br> on smart line ; not expensive, of good leathers on English lasts, and with medium or wide tons <br> Special at $\$ 6.40$ a Pair <br> Black leather Blucher shoes with medium or wide toes have heavy welted soles. They are very comfortable, protective, working shoes. <br> Plenty of Rubber Boots and Arctics for Men and Boys |
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3600 Men's Neckties 65 c and 85 c
Every tie is new and fresh and there seems io
be no end of the araiety-stripes, figures and plain.
colors abound. All are of the open-end four-in-
Men's and Boys' Belts, Special at 35 c and 60 c


## GIRLSI BEAUTIFY YOUR HART WITH "DAMOERINE

 Get a Small Bottle! Freshen Your Scalp! StopFalling Hair! Remove Dandruff! Grow Lots of Wavy, Glossy, Beautiful Hair--You Can!


New Idea in
Women's Underthings cotton materia
trous figures.
There are.
Bloomers at Bloomers at
Canisoles at
Lace-trimmed


 stitched, trimmed with creamy
lace or rosebuds and onthers are
combined with blue satin ribbon.
Skirts in Extra Size
Velvet Bags In a Great Number of Average Half Price $\begin{aligned} & \text { In a Great Number of } \\ & \text { Styles at } \$ 5 \text { to } \$ 25\end{aligned} \$ 1.50, \$ 2, \$ 3 \& \$ 3.50$

A New Shipment of China Silk, $\$ 1.25$ a Yard

| In the Children's Sale of White |  | A New Idea in Women's Underthings $\qquad$ |
| :---: | :---: | :---: |
| tily made and trimmed with lace, beading, embroidery |  |  |
|  |  |  |
| and ribbon. Sizes 4 to 14 years. $\$ 1.50$ and $\$ 1.65$. Princess slips of good white nainsook are daintily |  |  |
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| Skirts in Extra Sizes In a Great Number of Styles at $\$ 5$ to $\$ 25$ | Velvet Bags |  |
|  | age Ha | A New Shipm |
|  | \$1.50, \$2, \$3 \& \$3 |  |
|  | Thio hass have covered |  |
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|  | duced a | , |
|  | Lovely bags are included, many with beautiful tops, linings and |  |
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|  | Women's Fur-Trimmed Coats Now Reduced to $\$ 39.50$ to $\$ 97.50$ |  |
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| nake these plaids especially niceor skirts and for schoolgirlsiresses. | Raincoats in Variety $\$ 7.50$ to $\$ 29.50$ <br> Plenty of styles in sizes 14 to 44, of bombazine, cantonia poplin, Schappe silk and novelty stripe and plaid silk |  |
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| nd |  |  |

## Women's Comfortable Shoes at $\$ 7.25$ a Pair

Children's Heavy Shoes, Special at \$4.50 Trily strenuuus exerecises of these cold days-running, slediding, skating, slididing. Girls' Shoes, Special at $\$ 3.75$

