

Edwards Renews
His "Wet" Pledge

## 'tention men!

for a long time you've wanted music at home. Your wife's asked for a good phonograph often.


## Patsc

Phonograph

will put one in your home. A few weekly or monthly payments, and it's soon yours. The Pathe plays all records.
No needles are necesNo needles are necesphire Ball gives a full, natural tone. Hear it today





The House that Heppe built

Your home should have a Victrolabuy one today-at HEPPE'S
Every hone should have music--and there is no musical
irstrument that can give vou a greater variety of music than
a Victrola. Your home should have a Victrola! Victrola. Your home should have a Victrola!
At Heppe's you can secure Victrolas from $\$ 25$ to $\$ 300$. Below are four Heppe Victrola suggestions.
Settlement may be by cash or charge account-or by
Rental-Payment Plan, by which all rent applies toward
our Rental-Payment Plan, by which all rent applies toward
the purchase price.
Immediate delivery can be made of the following outfits: Heppe No. IV Outfit Heppe No. IX-A Outfit Vietrola IV I........ $\$ 25.00$ Victrola IX-A ........ $\$ 70.00$
$4.10^{\prime \prime}$ double-face records 3.408 8-10" double-face records 6.80 4-1 $0^{\prime \prime}$ double-face records $3.4080^{8-10^{\prime \prime}}$ double-face records 6.80
Total Price ........ $\$ 28.40$ Total Price ......... $\$ 76.80$ Heppe No. VI Outfit Heppe No. XI-A Outfit
 Total Price........$\$ 3 \overline{9} .25$ Total Price ......... $\$ 13 \overline{8} .50$


Friendships have been lost through the giving of advice. Yet our customers tell us that a good way for them to gain new friends, or to strengthen existing friendships, is to advise the purchase of a Cadillac.
"Built Like.a
Skyscraper"


## SHAW-WALKER Letter Files

TET Shaw-Walker Index your correspondence files.

Then you'll have a complete filing machine.

A machine which will deliver any letter you want into your hand almost instantly.

Find out how to put your filing department on a result basis. Phone or write us. It will not obligate you in the least.

## SHAW-WALKER

1010 Chéstnut St., Philadelphia Phone Filbert 5267

