

Philadelphia is a beehive of industry and many of its manufactures have, for years, supplied the Latin-American market.

Commerce between this country and South America is rapidly increasing, and Philadelphia should continue to play a leading role in foreign commerce.

We have facilities for financing exports and imports that are second to none, and those engaged in this line of business are invited to

CONFER WITH US.

Information will be cheerfully given.

Fourth Street National Bank

131-145 South Fourth Street

Capital, Surplus and Profits over \$10,000,000

STOCKS HARDEN IN LISTLESS MARKET

Traders Looked for Their Cue From Washington Banking Conference

CALL MONEY EASIER

New York, Jan. 20.—The New York Evening Sun's closing financial review today says: Evidently the stock market was looking for its cue today in the banking conference at Washington where the Federal Reserve Board held its weekly meeting following which some announcement regarding the contemplated increase in the rediscount rate was looked for.

Meanwhile the price list made a moderate advance from the closing levels of Monday but in trading that was scarcely distinguishable from stagnation. The advance brought out very little stock indeed. Its chief interest lay in the reflection it gave of the rally, not for the session but for the last twenty-four hours, in other words industrial shares registered gains of 2 to 8 points or more above the bottom quotations of yesterday.

There were numerous exceptionally strong features such as American Lined, Columbia Gas, United States Realty, Goodrich Tire, United States Rubber and Pan-American Petroleum. The steel, copper, equipment and shipping groups were well sustained and the rails continued firm though rather neglected throughout. The activity among the minor issues of the latter on the constructive side noted yesterday was quite absent today. There was a considerable spread at times in the motor and oils but as far as net change was concerned they had little to offer.

Call money renewed at 7 per cent, and shortly the loaning rate dropped to 6 per cent, where it ruled. It was presumed that the Washington wires would have some definite announcement later in the day as to whether or not the rediscount rate would be advanced—a step understood to have been recommended by the New York Reserve Bank last week.

Commitments were accordingly held down. Local brokerage houses were pretty well sold out, and such offerings of stock as were forthcoming came from the wire houses. Public interest in price movements was obviously at a very low ebb. The public, in truth, has been a bit discouraged by constant discussion and emphasis of probable money stringency for an indefinite period.

BUTTER, EGGS AND CHEESE New York, Jan. 20.—BUTTER.—Firm. Receipts, 6727 tubs. Creamery. Higher than last week, where it ruled. It was presumed that the Washington wires would have some definite announcement later in the day as to whether or not the rediscount rate would be advanced—a step understood to have been recommended by the New York Reserve Bank last week.

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NEW YORK BOND SALES

Summary of Individual Transactions on New York Exchange

Table listing various bond sales including Am R & Ref Co, City of Paris, New York Ry, Union Pac R R, etc. with columns for quantity and price.

NEW ISSUE 109,943 SHARES ORPHEUM CIRCUIT INC

A Delaware Corporation Common Stock Capitalization Authorized \$10,000,000 To be presently issued \$6,374,500

This Company has acquired ownership of substantially all of the stock of the Orpheum Theatre and Realty Company and affiliated interests, operating and controlling through ownership or lease 45 vaudeville theatres in 36 cities.

Martin Beck, President of the Orpheum Circuit Inc., who has been General Manager of most of the corporations in this organization, and his associates, who for many years have been concerned in the management of these properties, will remain in control and own over eighty per cent of the capital stock of this corporation.

Price \$32.50 Per Share Descriptive Circular Sent on Request

RICHARDSON, HILL & CO

Established 1870 50 Congress Street, Boston Members New York, Boston and Chicago Stock Exchanges

Tells How To Select Securities New booklet covering oil, industrial and mining shares—no charge.

Important Points to Consider in choosing industrial, oil or mining securities are detailed, also how to get information. No man interested in the market should fail to call, phone or write for a copy.

JONES & BAKER SECURITIES Widener Bldg., Philadelphia

F. A. Brewer & Company Recommend American Candy

7 West Cent Cumulative Preferred With Right To Buy Common

F. A. Brewer & Company offer and recommend American Candy 7 per cent cumulative preferred as one of the prime investments of the year.

U. S. Liberty Bonds All Issues Bought and Sold \$50-\$100-\$500-\$1000

STOP, MR. EXECUTIVE Don't care all the load yourself; get a trained assistant. I have had nine years' experience as executive and organizer in non-essential business, but want to get into active production line.

European Money for Travellers advertisement featuring an illustration of the Eiffel Tower and text describing travel services and investment opportunities.

Bonbright & Company 437 Chestnut St., Philadelphia