## A Daily Fashion Talk by Florence Rose

Always it seems as if the pinks that we call salmon are good shades for evening. They have more yellow in their makeup than ordinary pinks, and for this reason have the mellowness to make them appear becoming to the grerage woman in artificial light.

There is a little surprise in the colering of the salmen pink frock shown today. The tulle sash is of brown and the embroidery is of gold and—can you picture it?—the ostrich feather at the picture it?—the ostrich feather at the waist line is of green—bright, bright redant green. That is quite a paletteful of color, don't you think, and yet when you see it all together you find it delightful. It is a combination that would delight any artist. And, of course, it raises the little frock right cut of the level of the ordinary and commonplace. It makes it distinctive and imparts to the woman who wears it the air of distinction both in appearance and in taste.

ance and in taste.

For the woman who must always plan ance and in taste.

For the woman who must always plan for the woman who must always plan her wardrobe with a view to service-shility there is wisdom in selecting a frock of the sort shown here. The thing that makes it original and distinctive and different is the brown tulle sash and green ostrich feather neither of which is outrageously expensive, and both of which may be removed without is the least injuring the rest of the frock. The most expensive thing about the frock is, of course, the salmon pink silk, with its gold embroidery motifs. Well, suppose you start off with the frock; as often as you wish to in this guise, you may detach this trimming and achieve something quite different from the little frock that remains. If there is an increased interest for bouffant hips as the season advances, it may be that you will want to introduce some hip drapery of some sort, and it may be that you will want to add chiffon or net shoulder portions with flowing sleeves or demure little shirred sleeves, with a shirred little tucker at the front. There are all sorts of things that may be done at a small expense, with the result that you will have what will in There are all sorts of things that may be done at a small expense, with the result that you will have what will in all intents and purposes be an entirely

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#### The Question Corner Today's Inquiries

- Who is Miss Esther Schwartz,
- of New York city? When a hatpin has become rusty what will smooth it off quickly? Describe a dainty girdle for the all-black or all-white net dress. How can automobile grease be
- removed from a dress? When a husband and wife ar calling on a mother, father and daughter how many cards should they leave?
- Describe an easily made cover for the telephone book which will keep the back stiff.

#### Yesterday's Answers Scraping with the edge of a peuny

will remove the paint that dries on window panes when the windows have just been painted. A bedtime doll that can be found in the dark is made of white flan-

nel and has radium eyes.

- The burnt wood placques that were formerly so popular make good thick holders for hot plates. Glue that has dried up can be
- thinned out with vinegar. Velvet ribbons fall from the neckline of a black accordion-pleated afternoon dress are caught in a loop at the waist and continue down the skirt, giving the effect

of a velvet dress.

Rusty cake tins can be cleaned with a piece of paper dipped in

GOLD EMBROIDERY ON SALMON PINK SILK



The striking contrast of a brilliant green feather against a brown tulle sash is the feature of this frock. But, take away both of these and you still have a dress that is pretty and becoming enough to suit any-body

# "Cinderella's Daughter"

By HAZEL DEYO BATCHELOR

Virginia West and Kathleen Foster are closest friends in boarding school although circumstances separate them somewhat in later life. Virginia mar-ries a poor man, and Kathleen, who is engaged to Jimmy's best friend, care-lessly breaks the engagement because Bill Lyous has no money. Virginia has been brought up in comparative luxury and is all untutored in the things that go to make up the life of a tooman in moderate circumstances. Just after she has discovered that she is to become a mother, Jimmy is taken very ill and succumbs to pneumonia.

VIRGINIA'S grief was terrible.
There was something of the wild abandon of a child in it. She had lost the thing that her life had been centered around; everything had failed her. At first she had not been able to believe that Jimmy was gone. Everything seemed like a dream. She fought when Mrs. Anderson tried to lead her away from the bed, fought like a little demon until she was exhausted, and the doctor, fearful of what might happen, gave her a sedative which finally quieted her nerves and she fell into a deep

sleep.
Mrs. Anderson was sitting by her bed when Virginia finally unclosed her

eyes. In those dark, passionate depths there was first uncertainty; then a sudden wild realization. She rose up on her pillow and then sank back. From that time on she was a different girl. Silent and unresponsive she accepted life, her small face utterly expressionless, her slim hands almost always systematically and the lap as she sat and thought. It brough the tears to Mrs. Anderson's eyes to watch her that way. From the first Mrs. Anderson had realized that a certain barrier existed between Virginia and herself, but she loved the girl, nevertheless, and wanted to do all that was possible for her.

After it was all over Mrs. Anderson surgested that they give up the apartment.

Tomogrow—Barbara Anderson ar.

"You will be so much better off down at Crystal River, dear," she said gent-ly, "Come down and visit us for a In Virginia's heart there was rebel-

one else miserable about what could not be helped? Of course, Kathleen had never approved of Virginia's marrying limmy. Self-sacrifice did not enter into her idea of things, and she could not have understood Virginia even if

In Virginia's heart there was rebellion. She hated Crystal River. She hated the very thought of going there, but circumstances were too much for her; there was the baby to be considered and the fact that Jimmy had left nothing to provide for it. Life was too hard to fight against, anyway, and Virginia finally accepted this offer from Jimmy's family as silently and unresponsively as she had accepted everything else.

Just before she left Kathleen came

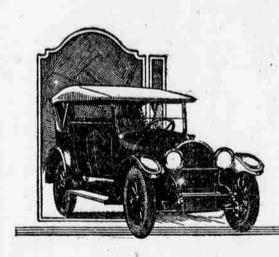
she had wanted to.

Kathleen had a very strong motive in the friendship with the proposition of the usefulness of blankets. To prolong the usefulness that are wearing thin, cut them apart Lyons. In her selfish way Kathleen had really cared for Bill Lyons—not enough, it is true, to stand any hurdships because of him, but more than she had ever cared for any one else. Something unexpected had happened to Bill, too, in the way of a legacy. An uncle had died and had left quite a little money and a promising business. she had wanted to.

Tomorrow-Barbara Anderson ar

Saving Blankets





IT IS really very wonderful, when you stop to think about it, the way people think and speak about the Cadillac. It is never necessary for us to protest the superior virtues of the Cadillac. Everybody concedes them. Our. duty is the pleasant task of generating and strengthening these thoughts.

NEEL-CADILLAC COMPANY 142 North Broad Street

# January Sale Steigerwalt Shoes

A beautiful Dress Boot, with fawn buck top and nut-brown Russia foxing. High French heel; laced.

This boot is selling for \$22 today. It's in our sale, in a good range of sizes, for







PASSENGER CAR WEEK JANUARY 10TH TO 17TH, INC. 10 A. M. to 10 P. M.

COMMERCIAL MUSEUM BUILDING 34th Street, below Spruce Street ADMISSION: 50 Cents and War Tax

Direction of Philadelphia Automobile Trade Association MUSIC BY THIRD REGIMENT BAND OF 40 PIECES MOTOR TRUCK SHOW: January 19th to 24th, Inc.

# CLEARANCE SALE EXTRAORDINARY

Beautiful Art goods at remarkable reductions,

ranging from 10% to 75% off the original

Many of these goods made in our own studios are discontinued patterns-some slightly im-

perfect-others a little shop-worn from Holi-

day handling.

HAND DECORATED LUMINOUS SHADE Shade 18" diameter, slightly imperfect. Reg. Price \$24.00 SALE PRICE. \$6.00



POLYCHROME & GOLD TABLE

LAMP
Two-light fixture
24" high.
Reg. Price \$20.00 Reg. Price \$20.00 SALE \$10.00

HAND DECORATED WAX CANDLE

Polychrome and Ga Candle Holder. Regular Price, Complete, \$6.50 SALE

PRICE...... \$3

TTALIAN

TREASURE CHEST

Polychrome and gold Reg. Price \$10.00

PRICE....\$5.00

Included in the sale are hand-decorated luminous Lamp Shades, hand-decorated or plain Silk Lamp Shades, Lamp Bases of all kinds and sizes, Book Ends, Candle Sticks, Hand-decorated Candles, Treasure Boxes, Smoking Sets. Ash Trays, Smoking Stands, Humidors, Foot Stools, Benches, Odd Chairs, Mahogany Somnoe Safes, Card Tables and in fact hundreds of useful and ornamental pieces.

The selection is limited-Come Early! Every article reduced bears the original price tag with additional GREEN tag showing the sale price,

No reduced articles will be charged, or sent C. O. D., nor returnable or exchangeable.

1522 Chestnut St. The House of a Thousand Gifts



SALE \$3.00

HAND DECORATED SILK SHADE ined. Reg. Price \$45.00 SALE \$27.50

ITALIAN POLYCHROME and Gold on carved wood Floor Lamp, Reg. Price \$75,00 PRICE \$50.00



HAND DECORATED

SALE .... \$6.00

WANAMAKER'S

WANAMAKER'S

# Wanamaker's Down Stairs Store

# The Faint Rustle of Spring in Pretty New Frocks of Silk

There is yet some cold weather to go through before the welcome Spring rrives, but it is good to have the promise of Spring in dresses that can be worn now. Taffeta Frocks \$18, \$22.50, \$23.50 and \$25 Taffeta of lovely quality is used and the shades of color are especially becoming to most women—browns, taupes, navy, midnight and

> here are many tucks and ruffles. As a result, rocks are charming. The one that is sketched is \$22.50 A Group of Satin Frocks at \$22.50 Brown, blue and taupe are the best colors and

As for styles, their number is legion. Some of them show the shorter sleeves that promise to be very fashionable for Spring, and, of course,

the dresses are in many styles with graceful lines and soft folds. White lace collars or Georgette crepe vestees finish several models. Women and young women will find styles particularly suited to them.

Jersey frocks, mostly on straight lines, are in gray, navy, sand and Pekin in many styles at \$15, \$16 and \$16.50.

# Beautiful Lingerie Trimmed With Hours of Hand-Embroidery

Exquisitely fine are these underthings of sheer white nainsook, beautifully embroidered by hand. Even the wee tucks, the hems and the seams are sewn with tiny stitches put in by

Nightgowns are \$5 and \$6.75. Pajamas, one-piece style, embroidered in white, blue or tan.

Envelope chemises are \$3.85. Corset covers are \$2. Three Styles in Envelope Chemises Special at \$1

Of course, these are not hand-made, but they are of fine white nainsook trimmed with embroidery, with lacy points at the shoulders or topped with ribbon-run casing. The latter has an embroidered motif done in colored French knot

White Petticoats, \$1 and \$1.50 Serviceable and pretty petticoats have lace-trimmed flounces or flounces of embroidery with a heading of ribbon-run beading. Pink Silk-and-Cotton Novelties

Figured pink mull is being used in some new envelope chemises at \$3 and some bloomers at \$2.

### The White Sale Brings Many Corsets Between \$1.50 and \$3.50

There are many models between these two prices-topless, low bust and medium—corsets for all figures from the slight to the medium-stout. Some are of white many models may be had in

(Central)

### Mussed Silk Underwear at Reductions

Women's envelope chemises of crepe de chine or satin have been reduced to \$3, \$3.85 and

Camisoles are now \$1, \$1.50 and \$2-all have been much more. (Central)

# A Host of Attractive Short

can be worn right now and into the

Spring.

Silvertip Bolivia in the 36 to 42 inch lengths are cut on the rather mannish lines that are so fashionable, with inverted or box

pleats used in variations, and narrow belts. They all have collars that can be worn high, and one style has a skunk opossum collar. An attractive style is sketched.

A Special Group of Young Women's Coats, \$38.50 Velour and silvertone in a variety

of attractive models-usually but one or two of a kind - in taupe, navy, brown and Pekin blue. They have fur collars or are plain, and most of them have silk linings.

## Charming Frocks for Girls of 6 to 14 Years



Two styles are of Japanese crepe in pink, blue or green. The one that is sketched is stitched in white and has black velvet at the waist; the other style has a narrow belt and collar and cuffs of white pique. Both will launder very well.

A Challis Frock for Older Girls

quaintly flowered pattern t harks back to grandmother's days) in rose or green is made in a pretty style embroidered with weel. \$18.50, 14 and 16

Rain Capes and Coats The capes are tan with plaid-lined hoods—6 to 14 year sizes.

The coats are of tan poplin, -8 to 14 year sizes. \$7.75.

# A Fashionable Model of Women's Shoes Special at \$4.90

These good shoes are taken from our own regular stock and reduced. They are of black dull leather with imitation wing tips and perforations and they lace high. The soles are welted and the heels are low, making them especially suitable for women and school girls

300 Pairs of Women's Oxfords Special at \$5.75

Quite smart Oxfords of dark tan calfskin have welted soles and medium heels-and there are almost all sizes in the lot. Also: 300 pair of light gray or ivory spats are half price at

Children's Shoes, Special

Sizes 6 to 1012, \$2.90.

Sizes 11 to 6, \$3.75. Children's and girls' black dull leather and black patent leather button shoes have sensible toes and durably welted soles. (Chestnut)

## Men's Shoes Special at \$6.40

Black leather shoes are hese, with thick sturdy soles. There are wide and medium toe shapes in Blucher style, and the shoes are in all sizes, from 5 to 11, widths A to E.

#### Boys' Shoes Special at \$3.25

Big boys' shoes, sizes 21/2 to 51/2, are of black or tan leather on English lasts-serviceable and of good appearance. Small boys' shoes, sizes 10 to 1314, are of black leather in Blucher style and the soles are made to stand hard wear.

### New Plaid Ginghams 60c a Yard

(Gallery, Market)

Many attractive plaids and checks in bright colors or in the more subdued tones, are finely woven and 32 inches wide.

### Warm "Nighties" for Kiddies

Outing flannel of good quality with a heavy nap is used for chil-dren's nightgowns—both in pretty stripes and in plain white. The nightgowns all have double yokes and long sleeves; some of them have collars and others V necks.

Sizes 4 to 16 years, \$1.50 to

### Maids' Waists

Neat, trim waists of sturdy collars that can be worn high or

Of linene at \$2.25; extra sizes, \$2.75. Of madras at \$2.75; extra sizes,

Black Waists

Black cotton waists with convertible collars are \$2.25. Sateen waists with high collars

Extra-size waists of black pop-

# Sports Coats at \$45

Silvertone

# That Most Durable

of Furs-Wolf Wolf wears so well and keeps its luster and general good appearance longer than many other furs. The Sale of Furs brings both wolf sets and

Wolf sets are \$50 and \$56.50. Wolf scarfs are \$23.25 and \$26.50. Both the sets and separate

scarfs at special prices.

scarfs are in taupe, brown, black or gray with harmonizing linings of good quality silk (Market)

#### Organdie in Lovely Colorings 55c a Yard (At Last Year's Price) Maize

Orchid Flesh Sunset Nile Green And navy and several other shades of blue. 40 inches wide. think of Spring frocks!

(Central)

### Curtain Nets and Laces About Half Price at 15c to \$1.65 a Yard

This is an opportunity for all the windows and door panels in the house to get new dresses, for there are widths for all glasses and patterns for all

The widths vary from 12 inches, at 15c a yard, to 72 inches, at \$1.65 a yard, and there are both nets and laces in small all-over patterns or large designs.

(Central)

