EVENING PUBLIC LEDGER-PHILADELPHIA, MONDAY, J

| AVALANCHE BURIES TOWN | FRENCH STEAMER SINKS | POINCARE MADE SENATOR |
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## Question us

Their names are $\mathrm{W}_{\mathrm{HAT}}$ and $\mathrm{W}_{\mathrm{HY}}$ and $\mathrm{W}_{\text {Hen }}$ - And How and $\mathrm{W}_{\text {Here }}$ and $\mathrm{W}_{\mathrm{HO}}$ "
When you stand opposite the Perrless you will see a car looking like many other cars you have looked at before.

YET-Beneath the conventionalized color and form and shape there exist remarkable differences-the real things you want to buy. To tell you that the Peerless.operates with a superlative degree of reliability, runs at a maximum of economy, depreciates very slowly, is simply to make a statement that costs nothing but words. To show you is a different matter. The proof constitutes the acid test.

## Ask us 2uestions

Experience neither delicacy nor hesitation in doing so; remember cross-examination is self-invited; we want to know what you want to know; we want to show what you want to know-we want to demonstrate the name "Perrisss" by the practical process of evidence.
Why is Perruess an absolutely reliable car?
How does Perkl. ${ }^{\text {sss operate so coconomically? }}$
Why does Perrisss depreciate so slowly?

The Reasons are in and on the machine-beneath the varnish and paint and upholstery-reasons it would take a tiresome amount of words to explain in print, but can be shown clearly by personal demonstration, well inside an interesting and educational half hour.

Cars are not sold by advertising, but by word-of-mouth recommendation. We consider each PEERLESS demonstration a potential endorsement of the car thereafter to a circle of friends; the little time we give brings us infinitely valuable prestige. Experience no hesitation, therefore, in taking that time. The obligation is entirely on our side, and you will be neither pressed nor asked to buy.

IF, however, you contemplate purchase, and wish comparison un practical conditions of operation, it will be our pleasure to give you a second and final demonstration in the form of a pleasant hour's ride in the car, during which we will demonstrate starting, running, hill-climbing and racing - feats that will cause you to realize the WHY of the name
PEERLESS

Call, telephone or write for information. We are eager to give it
GIRARD AUTOMOBILE COMPANY Peerless Motor Cars
2314 Chestnut street, philadelphia

