

### D'OLIER URGES ALL TO BE IN HARMONY

Naval Post Told by Legion Chief to Forget Matters of No Importance

### MRS. BELLAK GIVES FLAGS

Franklin D'Olier, national commander of the American Legion, appeared to the members last night not to permit controversies of an importance and to overshadow the great opportunities for constructive service which he before the organization. The occasion of a meeting of the Fourth Naval District Post, 195.

The members of the post, meeting in the Bellevue-Stratford, were presented a set of flags, the gift of Mrs. B. A. Bellak, of 310 South Twelfth street, whose son, Joseph F. Bellak, died while a naval ensign. William H. Crenner, Jr., was elected commander of the post, and A. A. Bisler, Jr., naval post to succeed G. A. Bisler, Jr., who has changed his residence from Philadelphia. T. J. Young was elected vice president.

Americanization is to be undertaken in this country by the Legion in conjunction with the state and national committees which have been appointed. The committee has authorized the appointment of such a committee in the city of Philadelphia. The meeting of the city committee in the City Club, 313 South Broad street, to obtain from the post representatives obtain from the post representatives committee of the county committee. With this information in hand it will be possible to complete the organization and the committees will be able to begin their work.

In the important field of Americanization the state will be organized under the direction of Edgar W. Baird, formerly the state finance officer and one

### TRAINED WOMEN ARE SCARCE, SAYS OCCUPATION BUREAU

Many Applicants, But Few Have Necessary Experience, It Is Discovered—Demand Is Great and Good Salaries Are Offered

There is a shortage of trained women. The country generally may not be at work, but all the trained women are and there are many vacancies that cannot be filled. Three times as many calls for specialists are received at the Bureau of Occupations for Trained Women as there are applicants to fill the positions.

"Money is no object. Employers are willing to pay almost anything for the particular trained woman that they need."

"Of course, there are a great many people who think they are trained but aren't," says Miss Rachel Pfau, who is in charge of the bureau. "Women from sixteen to sixty-one years come in here to file applications, but we cannot accept enough to fill the demands."

of the original promoters of the Legion here and throughout Pennsylvania. He has been named by State Commander Tyler to carry forward the state program. The Philadelphia committee will deal with the problem in a purely local way and will co-operate with Mr. Baird.

The state of New York has given serious attention to this question, and the department commander has named Theodore Roosevelt, Jr., as the head of the committee on Americanization in that state.

Favorable action will be urged tonight by various posts on a resolution adopted by All-New Post 197 and reported favorably by the executive committee. This resolution requests Congress to enact the bill for increase in pay for the benefit of the army, navy, marine corps and coast guard service. The naval post, representing 2000 former service men, adopted the resolution at its last meeting.

Sergeant Harry Ireland Post No. 218, with headquarters at 1616 Arch street, has planned a house warming for the evening of January 12, when the officers will be presented to the entire post membership.

Election of officers has been reported in Post 270, of the Thirty-fourth ward. Vincent A. Carroll is the post commander.

### Every Tick a Dollar

Literally every second the stores are open, women at the head of Delineator families spend more than a dollar for canned goods and preserves; \$64.20 every minute; \$34,838 every day. This does not take into account the thousands of shelves of things that our housewives "put up" themselves. To influence a vast audience to buy a particular brand of goods, tell about its merits in the advertising columns of

### The Delineator

The Magazine in One Million Homes

Will Demonstrate School Work  
Miss Margaret T. Maguire will give a talk and demonstration of the work of the special classes of the McCall School at the meeting of the civic committee of the Emerson Club on February 3. She will be assisted by some of the special pupils.

George Allen, Inc.  
1214—Chestnut St.—1214  
With Two Winter Months Ahead  
Our Clearance of Winter Hats Will Interest You  
All Velvet Hats—About 1/2 Price  
Special Prices on Furs and Fur-Trimmed Millinery  
Ivory Toilet Articles  
Many special values in the complete assortment of Ivory Toilet Articles: the small quantities and odds and ends of one of the best manufacturers. Slightly imperfect Ivory Mirrors at about half price.

Special Value; Turkish Towels  
Priced at 40c to 90c each  
Firmly woven Turkish Towels in Guest and Bath sizes—all white or with pink and blue borders. They are all 25% under present value. A limited quantity only.

Voile and Batiste Blouses  
Smart tailored models, high or convertible and round neck, \$3.25 to \$6.50.  
Philippine Hand-Embroidered Blouses, all new models, \$6.75 to \$25.00.

### REID AND FORT

WINDSOR ROOM—1204 Chestnut St.  
11 SOUTH 15th ST.

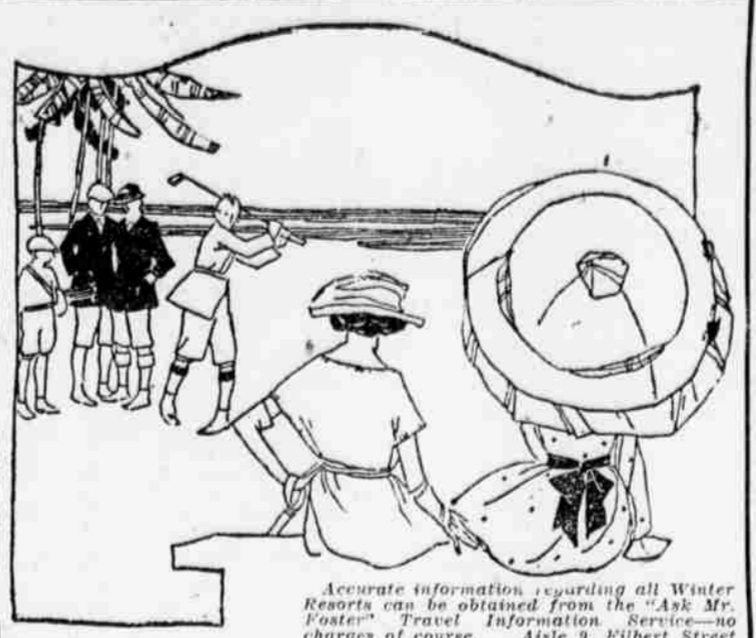
Men! Here Is A Price Like Those Of Old Times  
Fleecy Overcoats  
FULL KIRSCHBAUM STYLE AND QUALITY  
\$35

Not in months have overgarments of such character been offered at such a price—anywhere. Ample ulsters and ulsterettes fit for the bitterest weather. Every one of the same high grade that has attracted so many well-dressed men to the R. & F. stores.

Smart single and double-breasted suits in flannels of attractive patterns \$35



## STRAWBRIDGE & CLOTHIER



A BEAUTIFUL DISPLAY OF Correct Fashions for the South For Every Hour of the Fashionable Woman's Day in the Beautiful Winter Playground of Southern Summer Lands

A great, all-inclusive, satisfying presentation of Fashions for Southern wear, which is really an advance showing of Summer Fashions for the North, but planned thus early for the benefit of the hundreds and thousands of winter-weary women, who seek new interests, new recreations, new pleasures in Southern Summer Lands. But every woman, regardless of her immediate requirements, will be interested in these refreshingly new—  
Dresses, Suits and Coats  
Skirts, Blouses, Millinery and All Dress Accessories  
Especially interesting are the dainty Linen and Cotton Frocks, the new Silk and Satin Dresses, the soft Lace Frocks, the tailored twills, the smart models of shirring silks, the Three-piece Silk Costumes, in all-white and especially sports-like, the use of hand-made filet lace combined with crepe Georgette, the novel Sports Suits, the Sports Jackets, the exquisite Silk Wraps, the elaborate Skirts, and the equally elaborate Blouses.  
And in Millinery, the new tinselled maines, the jet-studded straws, the soft, crushable, adorable small Hats of ribbon, of duveline, of felt, Japanese crepe taffeta, Batavia, crushed silks and crepes, and note the new cellophane braids—it's a delightful summer showing.

Long Cloth, Muslin Nainsook, Cambric  
These are standard grades of Domestic Muslins, the kinds needed in every household.  
Wamsutta Mills Long Cloth, 36-inch—50c a yard  
Berkley Mills Cambric—45c yard  
Bleached Muslin, 36-inch—25c yd.  
Nainsook, very fine in quality, 12-yard pieces—\$6.00  
1200 Original 12-yard pieces of Long Cloth—\$3.75 and \$4.75 a piece.

Fine White Flannels  
At \$1.10—Cotton-and-wool mixed. White Flannels of fine quality—\$1.10 a yard.  
At \$2.25—Scotch Cream White Flannel, fine twill, light weight.  
At \$2.50—White Flannels, with embroidered scalloped edge, cotton-and-wool mixed.

20,000 Damaged Books In the January Sale at Half Price and Less  
The Sale of Damaged Books, for which thousands of our customers—including librarians—are waiting, will begin tomorrow. We have procured for this Sale the accumulated stock of Damaged Books from FOUR LARGE PUBLISHING HOUSES—about 10,000 volumes—to be sold at less than half the regular prices.  
We have also taken from OUR OWN STOCK about 10,000 volumes and marked them at one-third to one-half the regular prices—that is, two to three Books for the usual price of one.  
The collection includes Fiction, Juvenile Books, Myths and Legends, History, Travel and Description, Essays and Literature, Poetry, Drama, Nature, Religion and Miscellaneous Subjects.

Also, a Special Counter of Novels 45c EACH on the Filbert Street Cross Aisle

Burson Stockings Knit-to-Fit Special at 55c  
A special purchase of 9500 pairs of Women's Burson Lisle Stockings, seamless. The famous Knit-to-Fit brand. In black, white or cordovan, with spliced heels, double soles and narrow ankles; sizes 9 1/2 to 10 1/2. Stockings that represent a saving of more than one-fourth at—55c a pair.

Men's and Women's Umbrellas, Special  
At \$6.50—Serviceable, good-looking umbrellas, covered with piece-dyed Union Taffeta (silk-and-cotton), of excellent quality. Women's with carved wood handles, or handles with colored bakelite tops, finished with wrist cord or ring; Men's with plain wood handles, hook or crook—\$6.50.  
MEN'S HATS Rich Velours Now Reduced to \$6.75  
Reduced one-third and in some instances to nearly one-half the original prices. Correct styles and colors—\$6.75.  
Handsome Fur Caps in the January Sale  
Alaska Seal, now \$20.75 and \$29.75. Hudson Seal, now \$14.75. Neversal, at \$7.75. Other Fur Caps, at \$5.75.

### Excellent Corsets Greatly Reduced

Of unusual interest—these three groups of Corsets in the January Sale. Corsets fashionable in line, carefully made from fine materials. Special lots and broken sizes, so prices are reduced:

Desirable Corsets, now \$1.50  
S. & C. Special, Warner and other famous makes, including models with low and medium bust, some with elastic top.  
Smart Set Corsets, now \$2.95  
Of white coutil, with low or medium bust, long over the hips. Some models for stout figures. Reduced more than one-third to more than three-fourths.  
Fine Corsets—now \$3.95  
Broken lots of excellent models in Smart Set and Bon Ton Corsets. Not all sizes in every style. Many fine Corsets at savings of one-half and more.

Brassieres in wide variety, exceptional values, 38c to \$1.50

Women's Raincoats Special at \$18.50  
Comfortable, easy, slip-on Raglan-sleeve Raincoats, of rubberized novelty mixtures, broken plaids, tweeds and plain-weave fabrics, in an excellent assortment of colors. Belted all around, and finished with collars that can be worn high or in open revers style.

Blanket Bath Robes Under Price, \$3.75  
Of cozy, soft blanket material, lovely light shades figured in floral designs. Finished with a collar and cord girdle—\$3.75.

### The Loveliest Cotton Waists

And they are not expensive either, although you would judge them to be very, very much higher in price than the modest little figures on their price tickets. Four lovely groups are these:  
Special at \$1.65  
Waists of white cotton voile, prettily trimmed with lace and embroidery. And batiste, Russian cord and corded voile, made in tailored styles, also corded batistes in pretty colored stripe effects.  
Special at \$1.85  
Two smart tailored models of cross-bar voiles, made with convertible or roll collar; also sheer white batiste with Buster Brown collar of pink, blue or green pique.  
Special at \$1.95  
White voiles in trimmed styles; soft batistes with clusters of tucks and tucked collars; also corded voiles in colored stripe effects, with convertible or flat collars.  
Special at \$2.95  
A delightful assortment of tailored and batistes, in white, white daintily embroidered and trimmed in color; also plain pink, French blue, tan and orchid, with white organdie collar and cuffs embroidered in color—one of the last-named is shown in the sketch.



### New Instruction Classes

During January New Classes Will Start in the Following Subjects:

Accounting	January 19	Structural Design	January 26
Advertising	" 21	Ignition, Starting and Lighting	February 2
Auditing	" 20	Law	January 19
Automobile Mechanics	" 15	Mathematics	" 12
Bookkeeping	" 17	Mechanical Drawing	" 27
Chemistry	" 13	Navigation	" 5
Cost Accounting	" 23	Plan Reading	" 26
Defective Speech	" 5	Production Methods	" 28
Employment Methods	" 30	Public Speaking	" 29
General Blue Print Reading	" 7	Salesmanship	" 7
Spanish	" 14	Ship Blue Print Reading	" 7

## YMCA

Central Branch—1421 Arch Street



The Tailored to order Car ROAMER  
FIAT MOTOR CO. OF PA. 1827 CHESTNUT ST. PHILADELPHIA

### Reduced Lamp Prices Annual Clearance Sale

THIS week marks our annual clearance sale of electric table and floor lamps at the Electric Shop, Tenth and Chestnut Street. Never before have we been able to offer such splendid values—some pieces have been marked down as much as one-third of the original price. And these lamps were excellent values at the original prices.  
Stock consists of broken lots of silk and parchment shades; table and floor lamps of various kinds; a lot of attractive metal-overlaid lamps from a well-known manufacturer; some delayed Christmas shipments which did not arrive until last week; and some slightly shop-worn pieces.  
Clearance prices begin at 90c. for a small imported French shade and range up to \$50.  
Each lamp is equipped with 25-watt Mazda lamps, thereby securing the best illumination at minimum current consumption.



### Money to be Saved in the January Sale of OVERCOATS

We have sold thousands of Men's and Young Men's Winter Overcoats this season—every one an excellent value, and hundreds of them very exceptional values. But the January Reduction Sale brings more and greater opportunities for saving money. We could not buy these Overcoats at the prices at which they are marked in this Sale—  
\$23.00, \$26.50  
\$31.50, \$36.50  
\$42.50, \$46.50

These Overcoats are all from our regular sources of supply—reliable quality and up-to-date models. The groups at \$36.50, \$42.50 and \$46.50 are chiefly Stein-Bloch, Hart, Schaffner & Marx and "Alco" Overcoats—Ulsters, Ulsterettes and plain models.

## STRAWBRIDGE & CLOTHIER

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