

WHARTON FACULTY AID 'PREP' PUPILS

Dean Johnson Responds to Intermediate Schools' Calls for Professors

Realizing the growing importance of the Wharton School of Commerce and Finance at the University of Pennsylvania, preparatory schools and colleges, particularly in the East, are arranging preparatory courses, so that students may be prepared to study at the Philadelphia institution. Dean Emory R. Johnson has been informed by requests for Wharton professors to assist in organizing these various courses, preparatory to work in the University school are being received and Dean Johnson hopes to provide faculty members wherever possible.

Dr. C. H. Brennan, member of the Wharton economics department, and a particularly active Wharton faculty member, has been elected by Dean Johnson to be the pioneer in this work, which will bring to Wharton School students a very desirable education. Doctor Brennan, on Wednesday, will confer with the authorities at the Tome School, at Port Deposit, Md., assisting them in planning their course preparatory to work in Wharton School.

The position of first rank among commerce schools, which Wharton holds, has received nationwide recognition, and several of the best commerce courses of large American universities are fashioned after it, it is declared.

VIM Leather Belt does not deteriorate when not in use.

E. F. HOUGHTON & CO.
240 W. Somerset Street Philadelphia

All Our Stock of Men's Furnishings

MUST GO! BIG REMOVAL SALE

Starts Thursday Watch for It!

BAUERS 13 1/2 North 13 1/2 South

Headache Soothed at once by BAUME ANALGESIQUE BENGUE

You will find it most refreshing. Get a tube today. Thos. Leeming & Co., N. Y.

FORBES
115 CHESTNUT ST.
(OPPOSITE KEITH'S)



New All Satin and Satin and Straw Hats

\$5.00

Smart new shapes in a number of shades suitable for street wear. There are the severely tailored styles, and also semi-tailored hats trimmed with straw braid, ostrich, flowers and ornaments.

Clearance of All Velvet Hats

\$2.00

We Accept Purchasing Agents' Orders

There's a Right And a Wrong Kind

of woolen underwear, as we want every man to know.

There is the scratchy, uncomfortable kind and the right kind—Jaeger Underwear.

The latter is the softest, warmest and most pleasurable non-irritating underwear obtainable because it is made from the finest undyed natural or white Australian wool in a way peculiar to all Jaeger garments.

Choice of light, medium or heavy weights.

Shirts or Drawers, each \$6.50 and up
Ribbed Union Suits, each \$11.00 and up



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PHILADELPHIA—1516 Chestnut Street
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402 Boylston St. 306 Fifth Avenue 20 N. Michigan Ave.
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Shoes for Men, Women and Children, at Great Savings in the Strawbridge & Clothier January Sale To-morrow



Wednesday, Thursday and Friday

A Complete and Beautiful Display of Fashions for the South

The handsomest and most varied display of advance spring and summer styles we have ever had, arranged especially for the benefit of those who are planning to spend the winter in southern resorts:

- Sports Frocks and Suits
 - Afternoon and Evening Dresses
 - Sports Coats, Handsome Wraps
 - Smart New Skirts and Blouses
 - Hats Designed for Southlands
 - Footwear and Other Accessories
- Shown in a beautiful southern setting—a picture of fashion-beauty that every lover of fine apparel should be sure to see. (Second Floor).

Special Purchases of Fine Shoes and Lines From Regular Stock Reduced

The January Sale of Shoes, beginning to-morrow, is of greater importance than in former years because, in addition to the general clearance of all lines from our regular stock to be discontinued—and these include many of our most exclusive styles—we have procured a wonderful collection of high-class Shoes at far below the market value. This purchase comprises 2200 pairs of High Shoes, Oxfords and Pumps for Women, and 1400 pairs of High Shoes and Winter-weight Oxfords for Men. They were originally ordered for an exclusive Shoe shop which was suddenly closed, and later came to us at a great reduction. They are from some of the foremost manufacturers in this country—the smartest of styles and best of quality. From our own stock are many of Laird, Schober & Co.'s most beautiful Shoes at reduced prices. THE SAVINGS AVERAGE FULLY ONE-THIRD:

- Women's Banister Shoes—\$13.85**
(U. S. tax included.) Smart English styles, with welted soles and leather heels. Gun-metal calf Laced Shoes, with buckskin tops; brown calf Lace Shoes, some with tops of fawn-colored buckskin; black kid button; white kid, lace and plain black calf, lace; all sizes.
 - Women's Fine Shoes—now \$9.95**
Laced Shoes of field-mouse glazed kidskin; dark brown glazed kid, laced; black kid, laced; chestnut brown calf, lace; and gray glazed kid, lace; all sizes.
 - Women's Fine Shoes—now \$8.45**
Shoes from our own regular stock, many of Laird, Schober & Company make. Gun-metal calf, lace; brown kid, with brown cloth tops, lace; tan grain, lace; brown kid, lace.
 - Oxfords and Pumps, at \$5.75**
Tan suede Oxfords, patent leather Pumps, dark brown calf Pumps, tan calf Revere Pumps, Oxfords of glazed kid with satin quarters.
 - Women's Evening Slippers, \$5.95**
Gold and silver brocades, cloth of silver, black satin; silver and gold Utopia Slippers and other very attractive styles.
 - Women's Evening Slippers, \$3.75**
Cloth-of-silver, side-seam Slippers, Cloth-of-gold Slippers, also of gold brocade and black-and-gold brocade and many other styles.
 - Winter-weight Oxfords, \$9.90**
Men's Oxfords, of tan calf, tan cordovan, black gun-metal calf, black glazed kidskin, tan kidskin and patent leather. All sizes.
 - Men's High-grade Shoes—\$12.75**
From James A. Banister Company and other leading manufacturers. Dark tan calf English-laced Shoes, wax calf Laced Shoes and Cordovan Laced Shoes, together with many other equally attractive styles.
 - Winter-weight Oxfords at \$12.75**
(U. S. tax included.) Men's black calf, Russia calf, gun-metal calf and black kidskin; attractive styles from the James A. Banister Company.
 - Children's Winter Shoes, \$4.45**
Of tan calf, gun-metal calf and patent leather. All sizes.
 - Misses' Shoes—now \$4.95**
Laced Shoes of gun-metal calf, tan calf, white leather, and of patent leather, white tops. All sizes.
 - Growing Girls' Shoes—now \$5.75**
Laced Shoes, of patent leather with white tops, of gun-metal calf, of white leather. All sizes.
 - Growing Girls' Shoes—now \$7.75**
Tan grain leather; English lasts with full wing tips, solid leather welted soles; military heels; all sizes.
- > Strawbridge & Clothier—Eighth and Filbert Streets

Women's Coats at Low January Prices

- Some are Coats made up especially for this Sale, during manufacturers' dull season, others are our own stocks reduced for immediate clearance, and in both cases the VALUES ARE EXTRAORDINARY:
- Now \$22.50** Two models of silvertone velour; one with full, rippling back, one in mannish effect; lined body and sleeves.
 - Now \$25.00** All-around Belted Coats of high-grade plain and silvertone cloths, finished with deep collar of seal plush and with body and sleeves lined. Coats of silvertone velour, in brown and Oxford; belted style; lined throughout.
 - Now \$26.50** Two models, one of plain colored velour, the other of silvertone; both lined throughout and finished with fur collar.
 - Now \$30.00** Plain and Silvertone Velour Coats, in two different styles, with collar of dyed opossum or seal-dyed fur; lined throughout.
 - Now \$35.00** Fur-trimmed Coats of silvertone velour, fancy lining. Also one model in the "between-sizes," for women who are full through the hips—this model can be had in black, navy blue, brown and taupe, and is lined throughout.
 - Now \$40.00** Coats of lustrous seal plush, short and jaunty and lined with silk. Also silk velour Coats with silk linings—these in the longer styles.
 - Now \$50.00** Lustrous Kersey Cloth Coats, made on full, enveloping lines, lined throughout with figured silk and finished with collar of seal-dyed fur.
 - Now \$55.00** Coats of velour and Bolivia, plain and silvertone, made with collars of fur and all elegantly lined.
 - Now \$60.00** Several attractive models of high-grade cloths, with collars of natural raccoon, or with collar and cuffs of seal-dyed fur. High-grade Coats in several different styles, with natural raccoon collars, a few with seal-dyed fur collars. Of Bolivia and velour, plain and silvertone.
- > Strawbridge & Clothier—Second Floor, Centre

The Great Sale of Silks
In Many Instances Prices Are Lower Than at the Mills To-day

- Women who have been following the Silk market lately, are the first to realize the great economies offered in this Sale of Silks. There are twenty-five lots in all, at about average wholesale price, but some are as low as half and less than half present regular prices.
- 36-inch Colored Satin de Luxe—now \$2.50 a yard
 - Yard-wide Heavy White Bridal Satin—now \$3.85
 - Extra-heavy Black Silk Velvet—now \$1.50 a yard
 - High-class Novelty Suiting Silks—Taffeta Stripes, Satin Stripes and Plaids; odd pieces, 36 to 40 inches wide, at About Half Price.**
 - Heavy Genuine Chinese Ecru Shantung—now \$2.35
 - Heavy Black Crepe Meteor—now \$4.85 a yard
 - 40-inch Black Satin Charmeuse—now \$4.85 a yard
 - Yard-wide Printed Foulard Silks, broken lines—now \$2.00
 - 36-inch Heavy White Satin de Luxe—now \$3.35 a yard
 - Double-width Colored Crepe Georgette—now \$2.65 a yard
 - Double-width Printed Crepe Georgette—now \$3.00 a yard
- A special aisle table of Odd Lots (no remnants), of 36-inch Dress Silks—remarkable at \$1.65 a yard.
- > Strawbridge & Clothier—Aisle 6, Centre

Player-Piano Rolls "I'm So Sympathetic"
The delightful song from The Little Blue Devil that everyone would like to sing if he could. But one can enjoy the Q. R. S. Word Roll on the player-piano—\$1.25.
Strawbridge & Clothier—Fifth Floor, West

Excellent Values Continue in the Sale of Corsets
Substantial savings in excellent Corsets in the January Sale. If you have not shared in this important economy event, we suggest that you buy while there is still a wide range of choice. Among Sale Corsets are:

- S. & C. Special—now \$1.00
- S. & C. Special and Warner Rust-proof—now \$1.50
- Misses' S. & C. Special—\$1.50
- Misses' Warner Corsets, \$1.50
- S. & C. Special, Redfern, Warner and others—now \$2.50
- Brassieres Reduced—38c to \$1.50

—> Strawbridge & Clothier—Third Floor, Market Street, West

Men's Hats in the Sale

Derby Hats—now \$3.85
Taken direct from our regular stock and reduced more than one-third.

Soft Hats—now \$3.75
Special purchases, together with Hats from our regular stock, marked at corresponding savings. Some with rich silk linings.

Velour Hats—now \$6.75
Taken from our regular stock and reduced about one-third.

Fur Caps Reduced
Alaska Seal—\$20.75 and \$29.75
Hudson Seal—now \$14.75
Nearseal Caps—marked \$7.75
Coney Fur Caps—now \$5.75.
—> Strawbridge & Clothier—Second Floor, Market Street, East

ICE SKATES
Standard makes, and various approved styles for speed, hockey and fancy skating. For men, women and children. Prices \$2.50 to \$12.00.
Also Skating Shoes, Skate Straps, Hockey Sticks and Supplies, Flashlights for night-time skating, and all other Skating requirements.

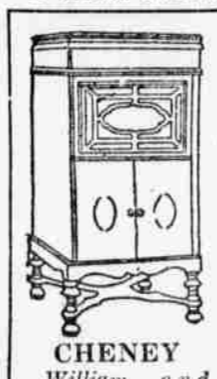
SKEES
An excellent collection of real Northland Skees with prices from \$3.00 to \$7.00.
Skee Poles—\$1.25 and \$1.75.
Skee Harness—\$2.50 a pair.

TOBOGGANS
Genuine Northland Toboggans, fitted with cushions—\$22.00 and \$23.00.
—> Strawbridge & Clothier—Fourth Floor

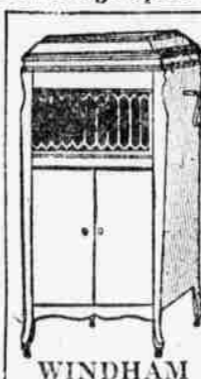
A Clearance of Men's and Boys' Sweaters
Various sizes—complete in range of colors—sharply reduced for quick clearing away!
Men's V-neck Coat Sweaters, \$8.00
Men's Shawl-collars Sweaters, \$8.00
Boys' V-neck Sweaters—\$6.00
Boys' Shawl-collars Sweaters—\$6.50
—> Strawbridge & Clothier—East Store, Eighth Street

Women's Raincoats Special at \$14.25
A fine lot of smart Belted Raincoats of rubberized Canton fabric, in a good assortment of colors. Made generously full, with high, close-fitting storm collar and deep, roomy pockets.
—> Strawbridge & Clothier—Second Floor, Filbert Street

The Cheney
Has Won a Place Among The World's Finest Phonographs



The Windham
Is Without Superior Among The Popular Priced Phonographs



They are both to be found in the Strawbridge & Clothier Piano Store—where has been assembled a splendid stock of these leading Phonographs in numerous case designs.

Both have attained their present high standing on merit alone.

Both play disc records of any make—without recourse to attachments, and thereby enhancing your range of choice in selections almost twofold.

CHENEY
William and Mary—one of the period designs.
Price, \$225.00.

WINDHAM
Model B—One of the beautiful cabinet styles.
Price, \$115.00.

Convenient Payment Terms
—Can be arranged—without interest or extra charges of any kind.
—> Strawbridge & Clothier—Fifth Floor, West

Remarkable Savings—Only One of the Many Features of This Sale of Men's Clothing

"SELECTION" is an important feature—for more than a quarter of a million dollars' worth of clothing is involved. Thousands of Suits and Overcoats, in a variety of smart, thoroughly correct styles and fabrics, that surpasses even the entire stocks of some stores.

QUALITY is also important—for every Suit and Overcoat in the entire collection comes from one of our regular suppliers—from the Stein-Block Co., Hart, Schaffner & Marx, the "Alden" workshops, and from other equally reliable manufacturers who have been contributing to our stocks for years.

The January Prices are About Present Wholesale Value

In other words, in the Sale you pay as low as or lower than we should have to pay were we to try to duplicate these grades in the Clothing market to-day.

Suits and Overcoats in the Sale \$23, \$26.50, \$31.50, \$36.50, \$46.50
The season's smartest styles and fabrics for up-to-the-minute young men and men of more conservative tastes. All sizes and proportions are included in the collection.
Fur-lined Overcoats—\$65.00, \$122.00 and \$155.00
Overcoats, with collar of fine coney fur—\$47.50
Reversible Leather Overcoats, \$33.50, \$37.50, \$46.50
—> Strawbridge & Clothier—Second Floor, East

400 Winter-weight Cotton Comfortables \$5.85

Cotton-filled Comfortables, scroll-stitched, with covers in medium or dark color effects, pretty Oriental designs or floral patterns. Only 400 of these desirable Winter-weight Comfortables at the special price of—\$5.85.
—> Strawbridge & Clothier—Aisle 11, Filbert Street

STRAWBRIDGE & CLOTHIER
MARKET STREET EIGHTH STREET FILBERT STREET

Unusual Economy in Buying in the Sale of Wool Dress Goods

- The Sale of Black and Colored Woolen Dress Goods presents unusual opportunities to save on wanted dress fabrics. Some are the fine Goods sold earlier in the season at much higher prices, but now reduced for quick clearance. Many special purchases and small lots, so we suggest selection while the assortment is at its best:
- COLORED GOODS AND NOVELTIES**
- Scratched Woolen Materials, in striped effects for scarfs; 40 inches wide—\$5.00 a yard.
 - All-wool Ribbed Jerseys; tubular-woven; 42-inch—\$5.00 a yard.
 - Silvertone, new goods in a full line of wanted colors; 54-inch—\$4.50 a yard.
 - Gold-tipped Velour, complete color range; much in fashion; 54-inch—\$6.00 a yard.
 - All-wool Imported Homespun, in plain and mixed colors; 54-inch—\$4.50 a yard.
 - Fancy Striped Mohair, 54-inch—\$2.50 a yard.
 - All-wool Mannish Suitings, for sports suits and separate skirts; 54-inch—\$4.25 a yard.
 - Boucle Suitings, stripes and overlaid, in colors for coats; 54-inch—\$3.75 a yard.
 - All-wool Fancy Plaids, 48-inch—\$3.00 a yard.
 - All-wool Fine Dress Serge, chiefly navy blue, a few other colors; 40-inch—\$2.75 a yard.
 - All-wool Storm Serge, a good range of colors; 36-inch—\$1.65 a yard.
 - All-wool English Homespun, 54-inch—\$4.50 a yard.
 - Fine All-wool Black Suiting Serge, 54-inch—\$3.75 a yard.
- > Strawbridge & Clothier—Aisle 7, Centre

Long Cloth, 30c
3000 yards of fine Long Cloth, sold by the yard. A fortunate purchase, worth one-half more than the special price of—30c a yard.
—> Strawbridge & Clothier—Aisle 6, Filbert Street

Now Is the Time for Warm Sweaters
To enjoy out-door sports in the crisp winter air one should be equipped with a snug, warm Sweater. Practical styles not only for boys and girls going to school and college, but for men and women, too, are:

- V-Neck Sweaters, \$9.75 to \$15
- Heavy-weight models that pull on over the head. All desirable shades.
- Various Excellent Sweaters at special prices—\$3.55 to \$10.50
- Little Folks' Sweaters, \$2.50
Pure worsted, coat style with shawl collar. Reduced more than one-half.
—> Strawbridge & Clothier—Fourth Floor

2192 Dress Cottons Are Now Here

The beautiful weaves and designs in Dress Cottons are arriving daily. Women planning southern trips will be delighted with the range of choice in distinctive patterns:

- Printed Voiles—65c to \$2
- Women Tissues—55c a yd.
- Ginghams—55c to \$1.25
- White Novelty Skirtings and Cotton Gabardines
- Percalés—The new designs and colorings for 1920 are here. A wonderful range of choice in Percalés for women's and children's dresses, or men's and boys' shirts.
- Mercerized Poplin—In the season's smart shades for women's and children's garments, also for draperies, 27 and 36 inches wide.
—> Strawbridge & Clothier—Aisle 5, Centre

Boys' Blouses Special at \$1.00

Worth one-quarter more than the price we ask—are these Blouse Waists. They are of PERCALE, in various stripe-effects on light grounds, and of MADRAS, in dark-ground stripe effects.
All have attached collar.
—> Strawbridge & Clothier—Second Floor, East

Men's Bath Robes at Clearance Prices
An after-inventory clearance of various handsome warm Bath Robes at price reductions of substantial character. They are now \$8.00 and \$10.00.
—> Strawbridge & Clothier—East Store, Eighth Street