Demand for 400,000 Tons of German Shipping as Reparation Drops to 275,000

U. S. ENVOY "PLAYS SAFE"

the answer of the Berlin government to the German delegates here on questions concerning the arrangements for the plebiseites provided for by the treaty. It appears sertain therefore that these important formalities cannot take alone transfer. not take place tomornow, as had been Declares His Tactics Saved German Louis Louchenr, French minister of

reconstruction, drew the attention of the council to the critical situation of Austria, whose food stocks will be exhausted by January 31 and the population then exposed to the danger of death from hunger.

Here the first transfer of the right wing of the German army in its advance on Paris in 1914, has been paid by Marshai Joffre.

Hugh t. Washee, American umbassador, was reported yesterday to have asked the Surgeme Council of the Peace Conference to change its formula from "allied and associated powers" to "allied powers." This report was not strictly correct it was learned today.

Ambassador Washee, it is stated, has not asked for the abandonment of the term "allied and associated powers." This report was not strictly correct it was learned today.

Ambassador Washee, it is stated, has not asked for the abandonment of the term "allied and associated powers." This report was not skied for the abandonment of the term "allied and associated powers." The enemy was able to retire with only small losses, and it was Von Klack who prevented an overwhelming cutastrophe.

Joffre is an expert in vine culture.

Sipping wine on a visit to Aigle, the grizzled old warrier became reministence.

"Masterly tactics in the retreat from the Marne, while they did not stems the tide of defeat, saved the German right wing from complete disaster," he said. "The enemy was able to retire with only small losses, and it was Von Klack who prevented an overwhelming cutastrophe."

Advertising Manager of a division of large correction wishes position as Advertising.

formula including the United States not used in documents until he had tin to get a decision from Washington of Meanwhile the report appears to have

created an erroneous impression here Echo de Paris evidently bases its editor-Echo de Paris evidently bases its editorial comment or the early impression of a more radical request by the ambiasador. "This," says the newspaper, "marks the octermination of the United States not to participate officially in decisions to be reached in Paris. Washington, while declining the responsibilities of the Supreme Council, continues to be represented at its sessions. How can Mr. Wallace's role be defined? He is not a plenipotentiary. Witness or observer is the accepted term."

"Nothing can be definitely concluded without President Wilson's assent beforehand. So the council is supreme

Paris, Jan. 5.—The Supreme Council Mis morratic disally decided on the wording of the note to the German delegates here on once that the protocol is signed.

This more will be delivered at the signing of the protocol and the exchange of ratifications of the peace treaty now depend, it is stated, upon the answer of the Berlin government to the German delegates here on question extremely costly. forehand. So the council is suprem

gation extremely costly.

JOFFRE PRAISES VON KLUCK

Right Wing in 1914

Joffre is an expert in vine culture.

Distinctive Watches For Men

S. Kind & Sons, 1110 Chestnut St.

DIAMOND MERCHANTS-JEWELERS-SILVERSMITHS

**CUT YOUR** 

**COST OF LIVING** 

check the rising costs of necessities. The Govern-

ment is putting on the market, for your benefit, flour

milled from the present bountiful crop of soft red

winter wheat. It is not a "war" or "Victory" flour,

but a standard quality of straight grade used in large

quantities before the war by bakers and the grocery

UNITED STATES GRAIN CORPORATION

STANDARD PURE WHEAT FLOUR

and can be obtained by the public, through trade

channels, at prices around 75c for 12-pound pack-

Retailers may buy this flour in paper sacks

in carlots at \$10.43 per barrel, or in cotton

sacks at \$10.80 per barrel. (In less than carlots, paper, \$11.15; cotton, \$11.55.)

ing stores to handle this flour. It is available at some

of them now, and should be in the hands of all with-

AMERICAN STORES

GIRARD FAMILY STORES

GREAT ATLANTIC & PACIFIC TEA CO.

Also From Many Members of the

GIRARD RETAIL GROCERS' ASSOCIATION

and the FRANKFORD GROCERS' ASSOCIATION

The Government is selling this flour only where

Arrangements have been made with the follow-

ages and \$1.50 for 2412-pound packages.

trade. It is sold under the name

You can pay a fair price for good flour and help

Of strictly modernized designs, extraordinarily thin, yet

of reliable timekeeping quali-

One of green gold with white - gold back, decorated border, artistic dial with raised

gold numerals-\$175.

THE establishing of a plant in Chicago has enabled us to improve Paris our Service in Philadelphia and vicinity.

Advertising Manager of a division of large exertation wishes position as Advertising tanger or Ass't Advertising Manager tere there will be greater opportunities for vancement. Experienced in all forms of vertising, raises promotion, publicity, edite house orsen, etc. Work samples show they to write ungually stong, sales prowrite unusually strong, sales-pro-cy and sales letters. Five years nt position, college trained, married -M-210 Ledger office.

point to many indications of growing Laborite strength. Conservative and Coalition journals, while recognizing remarkable progress by the Labor forces, profess to see a current against the present government rather than in the direction of a general election. A note of alarm, however, is not lacking in their editorial comments.

Prospects of a turnover in votes re-

## 12,000 PAIRS of **Ziegler Bros. Boots**

That Retail Everywhere At \$15 to \$18-

## **Special Shoe Sale**

To facilitate moving into their new factory, Ziegler Bros. let us have this large stock of new boots at 30% to 45% less than their present wholesale prices. This is doubly remarkable considering Ziegler Bros, have been Phila,'s leading bootmakers for over 50 years and have a national reputation for finest quality footwear. Thus we alone can offer-

Phila. Made America's Best \$9.85
Boots---all at the One Price

12,000 bench-made boots, over 100 new, exclusive lace and button styles. Military or Louis heels, turned or welled soles. The most important break in the High Cost of Footwear ever seen in Philadelphia. Special arrangements have been made to facilitate service

2nd Floor Saves 215 1206-8-10 Chestnut Street

TOWELS

All-linen Huckaback Towels, hemstitched ends, regulation size; regularly \$1.00; January Sale 85c 

Turkish Bath Towels, pink and blue plaids; regularly 40c; in 30c the January Sale for ......

Heavy Crash Toweling, part linen; 17 inches wide; worth 35c 30c yard for .....First FLOOR

# Fanuary Sales

We have selected from our stocks some Laces and Trimmings, both \$2.00 yard— 15c, 45c, & 95c

# Fanuary Sales

All-wool Navy Blue Serge, medium width wale, sponged and shrunk; good weight and quality for suits and dresses; 50 inches wide; \$4 \$2.75

All-wool Plaid Serge, 40-inch; very desirable for smart skirts; \$1.95 worth \$3.00 yard, for .....

Several good styles in all-wool Plaids, 48 to 54 inches wide; \$3.85 \$5.50 to \$6.50 values for, yd.

rials, including Silvertone and Velour; values from \$7.50 to \$8.50 yard; in the January \$4.50 & \$5.50

# Fanuary Sales

GLOVES

Capeskin Gloves-a general clearance of all odd sizes, styles and colors; regular prices up to \$4.00; \$1.85 in the January Sale at ....

Fabric Gloves, odd sizes and colors, duplex and single fabric, also double silk; values up to \$1.75 75c.

# Fanuary Sales

borders, marked at average reductions of 25%.

FOURTH FLOOR

# Fanuary Sales

URTAIN MATERIAL

tain Materials, pieces from 5 to 25 yards at average . . . . HALF PRICE Sash Curtains in lots of 1 to 4 pairs,

Cretonnes which have been selling

Cuffs Value 225.60 Sale

# Fanuary Sales

LINGERIE

Several lots of Nightgowns, Envelope Chemise. Drawers and Petticoats at special prices, in addition to a very attractive stock of Silk, Philippine, Voile and French Lingerie.

# Fanuary Sales

Our entire remaining stock of fine Furcioth pieces-Scarfs, Muffs and Sets—has been reduced to HALF FIRST FLOOR

Fanuary Sales

BED SPREADS

\$3.50 Crinkled Dimity Hemmed Spreads; 80x90 inches \$2.95

\$3.00 Crinkled Dimity Hemmed Spreads; 62x90 inches \$2.50

\$5.00 Crinkled Dimity Spreads, \$5,00 Crinkled Scalloped, size for 3 foot- \$4.00 6 inch bedsteads.....

\$5.75 Crinkled Dimity Spreads, scalloped, for full-sized bed- \$4.50 steads ..... FOURTH FLOOR W. B. D. Ainey's Condition improved State Public Service Commission, who ported today as favorable. His illness, Harrisburg, Jan. 5.—The condition of W. B. D. Ainey, chairman of the result of an intestinal attack, is re-

## The House that Heppe built

Mason & Hamlin, Weber, Heppe Pianos. Acolian Player-Pianos, Pianolas, Duo-Art Pianolas. Victrolas

### Every home should have a Victrolabuy one today—at HEPPE'S

Every home should have music-and there is no musical instrument that can give you a greater variety of music than a Victrola. Your home should have a Victrola! At Heppe's you can secure Victrolas from \$25 to \$300. Below are four Heppe Victrola suggestions.

Settlement may be by cash or charge account-or by our Rental-Payment Plan, by which all rent applies toward

Immediate delivery can be made of the following outfits:

Heppe No. IX-A Outfit Heppe No. IV Outfit Victrola IV ......\$25.00 Victrola IX-A .....\$70.00 4-10" double-face records 3.40 8-10" double-face records 6.80 Total Price ...... \$28.40 Total Price .......\$76.80

Heppe No. XI-A Outfit Heppe No. VI Outfit Victrola VI ......\$35.00 Victrola XI-A .....\$130.00 5-10" double-face records 4 25 10-10"double-face records 8.50 Total Price .......\$39.25 Total Price .........\$138.50

Victrolas \$25 to \$300

Call, phone or write for catalogues and full particulars C. J. HEPPE & SON Downtown 1117-1119 Chestnut Street

Pounded in 1865 One Price System adopted in 1881

6th and Thompson Streets

Charge Accounts Opened International Charge Accounts Opened

## Mawson & DeMany 1215 Chestnut Street

Farmers and Trappers! Attention! Raw Skins Purchased for Cash

# January Fur Sale

Our Entire Stock Slated for Clearance A Small Deposit Will Reserve Your Purchase

The splendid opportunities that will



155.00

exist commencing Tomorrow, as indicated by the magnificent range of Fur Coats, Scarfs, Sets, Muffs, Coatees, Stoles, etc., following, are made still more important by the remarkable savings that will be possible. These Extraordinary values are very

largely occasioned by the strenuous selling that we experienced in this establishment during the holiday season, and which has caused lots to be broken and assortments considerably disarranged. These have been assembled and the Values thus revealed are remarkable to the greatest

## Fur Coats

125.00 Russian Pony Coats..... 79.50
36-inch flare models, large shawl ollar and suffs of natural or taupe Nutria.

135.00 Australian Seal Coats.... Smart sport coat with large shawl collar, deep cuffs and wide border. 

135.00 Taupe Coney Coats...... 98.50 smart sport designs with large rolling shawl collar and cuffs. 185.00 Australian Seal Coats..... 125.00 affineh flare models with wide border and large shawl collar and cuffs. 185.00 Natural Muskrat Coats... 145.00 Smart sport model with large shawl collar, cuffs and border of Muskrat.

225.00 Hudson Seal Coats...... 150.00 Smart sport model with large rolling shawl collar and cuffs. 225.00 Australian Seal Coats.... 155.00 Smart sports model with large shawl collar and cuffs of Natural Squirrel or

250.00 Australian Seal Coats.....175.00 36-inch flare model; large shawl 175.00 Skunk. Beaver or Skunk.

275.00 Natural Raccoon Coats.... 195.00 models with large rolling shawl collar and deep cuffs. 395.00 Hudson Seal Coats.......295.00 shawl collar and cuffs of Hudson Seal. 455.00 Natural Squirrel Coats .... 345.00 Smart full sport models with large rolling shawi collar and bell cuffs. 475.00 Hudson Seal Coats...... 375.00 ing shawl collar and cuffs of Beaver or Shunk. 545.00 Hudson Seal Coats ..... 425.00 45-inch flare models with large Skunk or Beaver shawl collar and cuffs. 645.00 Scotch Moleskin Coats... 495.00 45-inch full model; with large rolling shawl collar and cuffs of finest Skunk.

## Scarfs

Regula	ari)	Now
20.00	Taupe Wolf Scarfs	12.50
20.00	Brown Wolf Scarfs	12.50
20.00	Black Wolf Scarfs	12.50
	Natural Squirrel Scarfs	
	Australian Seal Scarfs	
29.50	Taupe Coney Scarfs	14.50
29.50	Taupe Lynx Scarfs	19.50
35.00	Taupe Wolf Scarfs	23.50
35.00	Brown Wolf Scarfs	23.50
35.00	Taupe Fox Scarfs	24.50
	Brown Fox Scarfs	
35.00	Black Fox Scarfs	24.50
37.50	Black Lynx Scarfs	24.50
37.50	Red Fox Scarfs	24.50
44.50	Hudson Seal Scarfs	29.50
52,50	Taupe Fox Scarfs	33.50
52.50	Brown Fox Scarfs	33.50
52.50	Black Fox Scarfs	33.50
	Black Lynx Scarfs	
49.50	Jap Cross Fox Scarfs	34.50

60.00 Taupe Fox Sets ..... 38.50 65.00 Black Wolf Sets ..... 75.00 Hudson Seal Sets ..... 75.00 Black Lynx Sets ..... 

145.00 Kolinsky Sets ......

60.00 Nutria Sets

Sets

## Muffs

| Regulariy | Now | 19.50 | Australian Eeal | 12.80 | 25.00 | Taupe Fox | 14.50 | 25.00 | Brown Fox | 14.50 | 25.00 | Brown Wolf | 14.50 | 29.50 | Hudson Seal | 19.50 | 29.50 | Jap | Kolinsky | 19.50 | 34.50 | Dyed | Raccoon | 19.50 | 55.00 | Beaver | 27.50 | 65.00 | Moleskin | 44.50 | 65.00 | Nat. | Equirrel | 44.50 |

### Coatees Regularly New 85.00 Taupe Coney . .49.50

98.50 Australian Seal, 59.50 135.00 Australian Seal, 89.50 145.00 Hudson Seal .. 98.50 145.00 Jap Mink'... 175.00 Mole 195.00 Nutria 275.00 Nat. Squirrel, 275.00 Rus. Kolinsky, 825.00 Hudson Seal ...

### Stoles

84.50 Taupe Coney, 19.50 49.50 Australian Seal 89.50 79.50 Hudson Seal .. 49.50 83.50 Mole ... 64.50 98.50 Nat. Nutria ... 64.50 98.50 Nutria ... 68.50 110.00 Jap Mink ... 68.50 115.00 Skunk ... 74.50 125.00 Jap Kolinsky, 79.50 180.00 Rus. Kolinsky, 125.00

Liberty Bonds and Purchasing Agents' Orders Accepted

there are no similar flours selling at similar low The GRAIN CORPORATION reserves the right to discontinue advertising dealers who purchase GRAIN CORPORATION

in a very short time.

flour at any time. For Further Information Write

UNITED STATES GRAIN CORPORATION

272 Bourse, Philadelphia, Pa.

H. D. IRWIN, Second Vice President

staple and novelty patterns, 2 to 10 inch widths, black and white, including Venise, Chantilly and Net-top Laces; all short lengths or discontinued patterns; former prices 25c to

value for, yard .....

A miscellaneous lot of Wool Mate-

Men's and Women's Kid, Suede and

for ...... FIRST FLOOR

BLANKETS Wool-mixed Blankets, pink and blue

Remnants and short lengths of Cur-

25% less than regular. at 85c to \$1.00 yard, reduced 48c to ..... FOURTH FLOOR