EVENING PUBLIC LEDGER-PHILADELPHIA, THURSDAY, JANUARY 1, 1920



On this first day of the New Year we wish to thank you for 1919 and to say a little something about our plans for 1920.

We thank you for 1919 because it was by far the greatest year in our history, both in volume of | to time offer special values and have sales. "A sales and in number of people served-and remember we have been right here in Philadelphia | store obtains now and then reduced-price lots from since 1837. For YOUR share of the patronage which made such a business possible we are deeply appreciative.

As to 1920!

Darlington's always has been and will continue to be run for the hundreds of thousands of city and suburban people who want "good goods," not necessarily expensive goods, but really worthwhile merchandise.

We are not a high-price, exclusive establishment. Our aim is to have in the many lines we carry, the staples as well as the distinctive, unusual things for which the store has long been noted; to sell such merchandise at fair prices; to give prompt, courteous, intelligent service.

We wish to have an active store constantly building good will by the regular values it gives, not one which must attract trade only through the daily advertising of bargains (so called).

This does not mean that we cannot from time sale when it is a sale" is entirely legitimate. Every its wholesale sources of supply and is glad to pass such savings along to its customers, both as an inducement for more business and in appreciation of patronage given. Then, too, every merchant who wants to keep his stocks new, fresh and "turning" must be steadily clearing away all discontinued and broken lines-and there is no better way for this than to offer such lots to his clientele at lowered prices.

For 1920 our policy shall be to carry larger and more complete stocks than ever before; to be foremost in the presentation of authentic fashions: to mark all merchandise at the lowest prices consistent with sound store-keeping and present-day costs of doing business; to merit a continuance of the patronage which has come to us in 1919 and the years before, and to win new trade by having at all times the most desirable of merchandise backed up by thoroughly efficient store service in all its phases.

New Things for the New Year

Special displays of White Goods, including Lingerie, White Cotton Dress Fabrics, Linens and Towels.

New Silks, such as Fan-ta-si and others which will be in high favor for the coming season.

New Hats_a charming collection assembled particularly for those who will soon be leaving for Palm Beach and other southern climes, but of interest as well to every woman as authentic fashion forecasts of spring millinery styles.

New Apparel for women, misses and girls-advance models fresh from the foremost designers.

So That Your Visit Will Be More Interesting We Have Arranged These Great **OPENING DAY SPECIALS**' We have listed only a few of these values; be assured the prices are considerably lower than regular. Fur-Trimmed Coats ⁶⁵ handaeme Winter Coats specially purchased for this occasion. A dozen stunning styles in wool velour and silvertone. Fur-Trimmed Coats Nearly half saving on each of these warm velour pom-pon Coats. Many with huge fur trimmings and all Bargain Basement Bargain Basem 7.75 Velvet & Serge Dresses A good \$3.00 saving on every one of these lovely serge, velvet, velour, tricoline and satin Dresses. A great Bargain Basement Exclusive Dresses Jany of these sturning Frocks are just half price induiting braded Georgettes, silk tricolettes, wool induiting braded Georgettes, silk tricolettes, wool 0.00New Georgette Waists reduced Dur entire stock of pretty \$3.00 Georgette Waists reduced to great "Opening Special." Scores of lovely styles— Street Floor Spring-time Millinery . ³⁰⁰ charming satin and straw Hats make a wonderful "Opening" value. These delightful Hats would be priced 57 50 regularly. Second Floor 5.00 Coney Fur Coats 57.50 Skunk Fur Sets 59.75 6.90 Girls' Serge Dresses ... 3.00 Girls' Winter Coats Serge Skirts Infants' Coats |Infants' Dresses Silk Chemise Good warm white cordu-roy Coats for baby. Full-cut sizes. Second Floor 2.00 Babies' lovely embroid-ered White Dresses in the dumiticat styles. Second Floor 1.00 Women's fine wool, serge and wool plaid Skirts in the newest styles and 5.00 Beautiful satin or crepe de chine Envelope Chem-ise in dainy pink. Second Floor 2.29 Chamoisette Gloves Silk Hosiery **Union Suits** Women's Corsets fine medium on Suits, made much higher Street Floor .49 A very fine low bust. long skirted Corset A 1.49 Women's fine Chamois-ette Cloves at this spe-cial "Opening" price All in all favorite colors, 1.69 Women's Fashionable Brown Kid 9-inch Boots As a great "Opening Special" and to inaugurate the opening of our new Women's and Children's Shoe D ment. These boots are of brown kid with field mouse kid tops. Also patent leather boots with gray kid to Hirsch's Opening Day Tomorrow

Hirsch's.

"Value-Giving" to our customers. A new era in our

dealings with coworkers. A better, bigger, finer plan-

all arranged so that you-our customer-will gladly

call this "Your Own Store."

Fashions, the large, new display windows and the

comforts of shopping that have been arranged for our

patrons. And tomorrow will be a good time to open a

a Personal Charge Account. It is an easy matter at