

Let Every Man Be Happy


- All Our 'Gifts' Arc Becaut
de Chine Siik Stirts.


Pure Silk Accordion-Knitted Mufflers
10.50 5.00 3.50 $\left.\begin{array}{c}\text { AUSDSS } \\ \text { 2 2North } \\ \text { and ISorth }\end{array}\right\}_{\text {St }}$

Estey
A Delightful Atmosphere at Estey Hail in Which to Select

emonstrate the Wonderful Possi
the Estey Player-Piano for You. Estey Service Continues After You Have Made
Your Purchase Your Purchase $\begin{array}{ll}\text { The Famous Estey Pianos } & \text { Victor Victrolas } \\ \text { Estey Player-Planos } & \text { Sonora Talking M }\end{array}$ Estey Orzans Sonor Victrolas
Cheney Arting Machines
Cheney Art Phonograp $\begin{array}{ll}\text { The Best Music Rolls } & \text { Vitanolas } \\ \text { Expert Tuning \& Repairing } \\ \text { Victor Records }\end{array}$

Convenient Terms

Estey Company
Estey Hall, Cor. Walnut \& 17th Streets

An all year 'round Xmas Gift D DVPLEX FIRELESS STOVE
RY day in the CVERY day in the
year the Duplex will save money, time, fuel and trouble and the food it cooks tastes fine!

Write for Booklet
Whener by Good Hosiseliopling and The Durham Mfg. Co. por one fails at all hou

108 CHAMBERS ST., N. Y


## Scarfs




Buy Your Furs Here!
As Manufacturers We Save You the Middleman's Profit


Linking Luxury and Savings because of Our Plan of "Manufacturing Direct'

This is an appeal to every woman in
Philadelphia! It is an appeal to every Philadelphia! It is an appeal to every
lady of the land who wishes the luxury lady of the land who wishes the luxury
of Furs and desires to save as much as is commercially possible on her transaction

Her plan, then, is to patronize this
organization of Manufacturing and Re organization of Manufacturing and $\mathrm{Re}-$
tailing Furriers-FORBES! Because tailing Furriers - FORBES! Because
we Manufacture Direct we eliminate all we Manufacture Direct we eliminate all the middleman s profits, sharing* the
savings with our customers, and selling savings with our customers, and selling assures you also of finest qualities.

We'll Reserve Your Purchase on Payment of a Small Deposit


Fur Coats
Special Tomorrownem Only!
41 Fur Stoles 45.0065 .0095 .00 Hudson Seal, Mole, Jap Mink, Natural
Squirrel and Australian Seal.


## 1115 CHESTNUT ST. <br> (OPPOSITE KEITH'S)

ris and Trappers Are Livited to Bring U's Their
Raw Skins. We Pay Cash for Them!
stralian Seal Coats. $\$ 110.00$ Sports model, full furred
skins. Natural Muskrat Coats, $\$ 145.00$
Fine dar k sking, well mudson Seal Coats.....\$17950 Wrap effect in sports length,
fine simins.
179.50 Natural Squirrel Coats,
Sports model. Fine dark blue 245.00 wikns. Hudson Seal Trimmed Hudson Seal $\$ 295.00$ Larre \&hawl olilar and cuifi
of Beaver or Natural Squirrel
Taupe Nutria Coats ...s
Three-quarter-length models. $\mathbf{2 7 5 . 0 0}$


## Jewelry for Christmas Gifts

Whether it be a gift for a man, woman or child, the opportunities for selecting from our large stock are unlimited. Our Christmas assortment is just brimful of appropriate gifts, many of which cannot be duplicated.

| For Women | For Men |
| :--- | :--- |
| Rings | Rings |
| Brooches | Fobs |
| Bar Pins | Chains |
| Handy Pins | Lockets |
| Lavallieres | Link Buttons |
| Lingeric Clasps | Shirt Studs |
| Bracelets | Dress Sets |
| Necklaces | Scarf Pins |
| Lorgnettes | Tie Clasps |
| Mesh Bags | Belts |
| Powder Boxes | Cigar Cutters |
| Vanity Cases | Pockt Knives |

Gift suggestions in Diamonds, Watches, Jewelry and Silverware are beautifully illustrated in our new catalogue. Every article is ready for immediate delivery. Call or write for a copy.

S. Kind \& Sons, 1110 Chestrut St.

Business Hours-8:75 to 5:45

## REID No Forx <br> WINDSOR ROOM-1204 Chastent S. 11 SOUTH 1Sth ST. <br>  <br> \section*{FOR A MAN'S XMAS}

What could be more practical, more seasonable than one of these suits or overcoats tailored in the Kirschbaum shops? The fabrics are of the fine, warm all-wool kind. The style and workmanship are of the best. And the prices are so moderate as to surprise any one who knows what good clothes sell for today.

## $\$ 35$ to $\$ 75$

MEN'S GIFT SUGGESTIONS

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SEE OUR SHOW WINDOWS

