

JANUARY 21, 1920 has been appointed as "Make-
a-Will-Day in the Program
 being planned by the Savings
Division of the Treasury Dcpartinent, to urge the people
of the United States to make Wills and impress upon them
the necessity and advis hive the enecessity and avvisability
of making provisions for the
future of those who are now of making
future of
dependen dependen
why wait
We are at your service
every day, and on January 1 ,
1920, and thereafter. corrially every day, and on January 21
1920. and hhereftrec. ordially
invite you to consult our of
at ficials fre
about
about to
sider the
pointing thivantages of ap Executor and Trustee.
"You Should Make a Will-Today


\section*{| ERIE \& JERSEY |
| :---: |
| R. R. CO. |}

1st 6s, 1955
Price 94 and Int.
M\&COwn\&CQ.

MIGH GRADE HIGH YIELD
RAILROAD BONDS
LST ON REOUEST
MARTIN \& CO



Fire Association
$\qquad$

INSURANCE


LIBERTY BONDS
Bought and Sold Gramam, Parsons \& Co

35 Chestnut Stre
Loan Bill


The Matlack Coal \& Iron Corporation

52 Vanderbilt Avenue, New York City Garay 245, Buenos Aires, Argentina.

English Correspondents
W. H. BOWATER, Ltd., Birmingham, England.


Philadelphia | Washington | $\begin{array}{c}\text { Domestic }\end{array} \begin{array}{l}\text { Offices } \\ \text { Norfolk }\end{array}$ |
| :---: | :---: |

Portland
New Yorks
Portland
New York
Hampiton R
Jachoonille
New Orleans Boxton Agents at Bonton
Philadelphia Charleston
Penvacola

GREEN STAR STEAMSHIP CORPORATION

 PRICE $991 / 4$ and Interest
YIELD, about $7.20 \%$

MACKIE $\varepsilon C_{0}$

Multiply Your Income

## 

Banking and Finance
Business Letter Writing Foreign and Domestic
Traffic $\underset{\substack{\text { Commercial } \\ \text { Business Administration }}}{\substack{\text { Spanish } \\ \text { Ad }}}$ LA SALLE EXTENSION
UNIEPSITY UNIVERSITY


Financial Briefs





$\qquad$

## Direct Banking <br> Connections

With China and Japan Markets are afforded by our own branches Shanghai and Yokohama.
The opening of a new branch in Tokio on December 1st further enhances our facilities for the efficient transaction of over seas business.
We are prepared to act for American merchants and manufacturers, importers and exporters in all financial matters per taining to imports. and exports to the utmost in developing their markets in that utmost in

Our officers will be glad
OFFICERS:
Charles A. Holder, President
E. B. MacKenzie, Secretary \& Treasurer

## PARK-UNION FOREIGN BANKING CORPORATION <br> 56 Wall Street, New York



PHILADELPHIA to SOUTH AMERICA PHILADELPHIA to FRENCH ATLANTIC PORTS


National Bank of South Africa, Lto.
New York Office, 10 Wall Street
Total Resources Over $\$ 287,000,000$

