

**The Woman's Exchange**

**Has Russian Furs**  
 Dear Madam—While in service in Russia, my brother got a moose and a reindeer skin and the hair is coming out. Seals are so plentiful in Russia from them, and they do everything in the way. He doesn't think they are cured enough for this climate. The deer skin has a thin skin of velvet on it. Is there any way of curing them at home, or do you know of any place where it could be done?  
 A CONSTANT READER.

It would be more practical for you to send the skins to a furrier to have them cured. This is an intricate matter and takes some time to do properly. An amateur always runs the chance of not doing this kind of thing correctly and having to take a great deal of time doing it over.

**What Shall She Give Him?**  
 Dear Madam—I would be very glad if you would tell me what I could give my gentleman friend for a Christmas gift. We have been engaged six months.

**MISS A. B. C.**  
 If your fiance smokes, you might give him a cigarette case, a cigarette holder or a leather tobacco pouch. You could give him a necktie, only be sure that you choose a plain dark color, for men are so "choosy" about their neckties and they never go wrong on plain dark blue or green or a pair of silk socks, a pair of cuff links, a watch chain, some silk or linen handkerchiefs with his monogram embroidered in one corner, or a silk or woolen muffler. Why don't you ask him what he would like to have? He may have a preference for some book or something of that kind, which would make a nice gift for Christmas.

**To J. S. W.**  
 Have you had any training or experience in social service work? If you have, the home service bureau of the American Red Cross, 1702 Walnut street, will be glad to hear of your desire to work. The College Settlement House is at 433 Christian street. Workers are always welcomed at any of these organizations. Why don't you enlist with the Y. W. C. A.? The headquarters is at 1800 Arch street, and there are many other ways to help give there. All these organizations are independent of the church. I am sure you will find a place or several places to work, for willing workers of this kind are always very much in demand.

**The Question Corner**

**Today's Inquiries**

1. What is the best thing to use for cleaning aluminum?
2. Of what inexpensive material can satisfactory washcloths be made?
3. What is the birthday superstition for Monday?
4. Is it proper to make a social call in the morning?
5. What new style in sleeves can be used to good advantage in repairing a blouse that has gone through at the elbow?
6. Describe a pretty frame to make for a climbing vine planted in a bucket or flowerpot.

**Yesterday's Answers**

1. Old tooth brushes can be thoroughly washed and used as cleaning brushes for silver.
2. A striking way of relieving the all-black evening gown is to insert a diamond-shaped piece of colored silk on one hip, extending both above and below the girdle.
3. The birthday superstition for Sunday is "But the child that is born on the Sabbath Day is bright and bonny and blithe and gay."
4. A pretty workbasket for a Christmas gift can be made of four quart berry boxes, lined with silk, covered with crocheted and attached together in a large square with bright ribbon.
5. To prove the genuineness of a diamond make a pinhole in a card and look at it through the diamond. If the diamond is genuine one hole will appear; if false two holes will show.
6. Remove dry paint from cloth by sponging with turpentine, moistening the stain with ammonia.

**"CINDERELLA'S DAUGHTER"**

By HAZEL DEYO BATCHELOR  
 Copyright, 1919, by Public Ledger Co.

**When Kathleen's Leadership Failed**

**Synopsis**

Virginia West, entering boarding school, is strangely drawn toward Kathleen Foster, who tries to include Virginia among the group whom she rules.

OF COURSE the hazing stunts were soon forgotten. In the happy, healthy life that the girls led at Palmerstown there was no time for brooding, and in addition to that Virginia wanted to forget. She was certain that Kathleen meant nothing by it; certainly her attitude toward Virginia had been everything that could be desired since then. The two girls were always together and Virginia was very happy. She wrote enthusiastic letters home to her mother about the school, and almost every other sentence had some reference to Kathleen Foster.

"She is coming home with me at Christmas," Virginia wrote in one of her letters. "I know you'll love her as much as I do. Oh, Mother, she's so wonderful to look at and such a queen among the girls, and yet she seems to like to be with me." Virginia never wrote of the hazing. Something loyal in her nature kept her silent on this question, which she had never settled in her mind to her own satisfaction. Kathleen had by now annexed Virginia quite safely to her train. She was certain that she could manage the younger girl perfectly; that she had only to crook her small white finger and Virginia would eagerly follow her through everything that she suggested.

But Kathleen had, after all, little understanding of Virginia's true character. This was proved to her just before the Thanksgiving holidays. In the sorority there were six girls who formed a little clique of their own. These girls were the ringleaders, and Kathleen led them. Virginia was, of course, one of these six. At Palmerstown, as in every large boarding school, there were a certain few girls who had not been asked to join sororities. They were voted "dubs" by the others and they crept about the place, silent and unobtrusive. Kathleen despised these girls, mostly because they were studious and wore ugly clothes. Besides, a girl who was not asked to belong to any of the sororities, not even the poorest of the three, was simply accepted in the school as impossible and her life was made miserable by the luckier girls.

One of these girls, Edna Platt, roomed on the same corridor with Virginia. It was not in Virginia's nature to snub this girl, although she did not particularly like her. However, she was kind to her and never snubbed and insulted her as the other girls did. One night when Virginia was getting ready for bed there came a timid knock on the door, and when Virginia called "come in," Edna Platt appeared on an ugly blanket bathrobe and she came into the room timidly and sat down.

"How lovely your hair is," she ventured as Virginia finished brushing her short black hair. "You look like a lovely gipsy."  
 There came an imperious knock on the door and Kathleen burst into the room. She drew herself up haughtily when she saw Edna Platt and for a moment there was complete silence among the three girls. Finally Kathleen spoke, turning a cold, slim shoulder toward the intruder.

"I'd like to speak to you, Virginia," she said frigidly. Her tone said quite plainly, "Get rid of this girl immediately. I'm here now."  
 "Anything important?" she asked, although her heart was beating chokingly up in her throat. Edna Platt had flushed painfully and had half risen, but Virginia pressed her back into her seat.  
 Kathleen stood staring in amazement at Virginia. This was something like flagrant disloyalty. Virginia was standing by this outsider, was calmly defying her best friend. It was astounding!

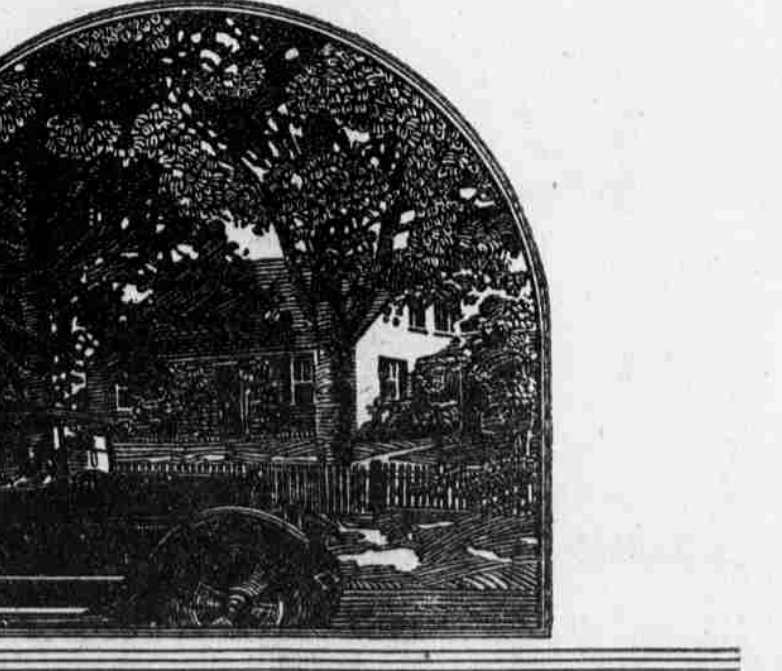
Edna Platt turned to Virginia quickly. "You shouldn't have done that," she protested. "I was going, anyway. I just dropped in to say good-night; you've been so good to me. And now I've made a lot of trouble for you."  
 Virginia denied this laughingly and even went to the door with Edna when she left, but after the door closed behind the girl Virginia's heart sank and she knew that she was miserably unhappy. She wanted more than anything in the world to creep to Kathleen's room and beg forgiveness, but something held her back. Back of the desire to keep Kathleen's friendship was the knowledge that not even for Kathleen could she have hurt poor Edna Platt. It was Virginia's first knowledge that there was something in her nature that even Kathleen could not influence.

(Tomorrow, How the quarrel was made up and the result.)

**Send Her a Pretty Lamp**

For her living room, hall, dining room, boudoir, or library. We are showing one of the most attractive assortments; all have the indefinable charm that always accompanies designs inspired by, or taken from, the Renaissance, the Moorish or the Gothic. Many are richly decorated in Polychrome and Gold. Lamp shades sold separately, so you may take your choice—an exterior lamp is a happy gift.

**Dougherty's Faultless Bedding**  
 Hair Mattresses Box Springs Bedsteads  
 1632 CHESTNUT STREET



No matter what kind of an automobile he has driven before, every new owner of a Cadillac is amazed at the car's ease of handling. "You never get tired in a Cadillac," is the way one man described his feelings to us the other day.

**NEEL-CADILLAC COMPANY**  
 142 North Broad Street

**WANAMAKER'S DOWN STAIRS STORE WANAMAKER'S**

**What Christmas Jollity Abounds in Wanamaker's Down Stairs Store!**

**Announcing the Opening of the CHRISTMAS LIGHT SHOP**  
 In the Down Stairs Store

Here, in a cheery, glowing corner, have been gathered all sorts of pretty and inexpensive lamps, a bright and shining example of the service and convenience of the Down Stairs Store. There are

- Floor Lamps
- Table Lamps
- Boudoir Lamps
- Reading Lamps
- And Many Kinds of Christmas Candles.

Every lamp is in perfect condition, fresh and new, and is of dependable Wanamaker quality. Prices, in every instance, are as low as is compatible with quality.

**The Floor Lamp Sketched**

is graceful and well designed. It has a mahogany finish and is equipped with two lights. \$15. The shade is of rose, blue, gold or mulberry silk edged with fringe and trimmed with gold galleon. \$12.50.  
 Other floor lamps at \$13.50 to \$17.50; shades at \$7.50 to \$17.50.

**The Boudoir Lamp Sketched**

is called the "Bird Lamp." The base is of ivory-finish wood, prettily painted and the shade is in blue, rose or gold silk with printed birds. \$5, complete.  
 Another excellent boudoir lamp is of ivory-finish metal with a metal shade showing stained glass panels. It is to be had in either square or hexagon shape. \$7.50.  
 Other boudoir lamps in many attractive shapes are here at \$2.50 to \$5; shades to match are \$2.50 to \$7.50.

**Table Lamps Make Lovely Gifts**

and there are dozens of pretty ones in the Christmas Light Shop. They start at \$7.50 for a polychrome composition lamp with two lights, standing 26 inches high, and go to \$15.

**Christmas Candles**

"Just light a bayberry candle at your jolly Christmas treat. Then health, joy and plenty at your hearth and home will meet!"  
 Bayberry candles, with all their charm and fragrance, are nicely packed, two in a holly box, at 50c.  
 Other Christmas candles, in almost all colors, as low as 10c a dozen. (Chestnut, Near the Rug Store)

**Of Course, Silk Stockings!**  
 —Every Woman Wants Them

All sorts of pretty silk stockings are ready for Christmas duty, and they are in all the fashionable shades to match smart spats or light or dark shoe tops.  
 \$1 a pair for black or white seamless silk stockings.  
 \$1.15 a pair for black silk-and-fiber stockings.  
 \$1.25 a pair for black or white full-fashioned silk stockings. "Seconds."  
 \$1.75 a pair for black, navy or white full-fashioned silk stockings. Some of these are fiber mixed.  
 \$2.50 a pair for black, white, sand, taupe, bronze, smoke, Russian calf, fieldmouse, chestnut and fawn silk stockings, full fashioned.  
 (Any of these stockings will be boxed, if you so desire.) (Central)

**Special Dark-Striped Taffeta Waists \$4.90**

—and that's a low price for such good waists as these. They are in navy, brown, green and dark color combinations which many women like to wear with tailored suits. These are made with two-in-one collars, good buttons and little turn-back cuffs. In all sizes, 34 to 44. (Market)

**Women's Pretty Undermuslins Unusual Value at \$2**

Nightgowns of soft, fine, white batiste are trimmed with pretty lace and insertion. Some have round necks and others square, but most of them are trimmed with touches of dainty hand-embroidery.  
 Pajamas in Billie Burke style are finished with blue-hemstitching and decorative blue stitching. They are made of white batiste.  
 Envelope Chemises of mercerized white batiste are ever so dainty and pretty, with fine lace edging and insertion and satin ribbon trimming them back and front. There are various styles.  
 Combinations show strips of embroidery about the tops as well as lace and ribbon.  
**And Camisoles**  
 Hundreds of camisoles, all of the better sort, make inexpensive, useful and very acceptable gifts. At \$2 they are of a good quality of satin in pink, white, brown, navy and black with hemstitched tops—such camisoles made well. (Central)

**Women's Blanket Bathrobes at \$6.75**

A gift of warm comfort—that is a blanket bathrobe! The blanket is thick and warm and in the patterns that women like best, with shades of rose, Copenhagen, light blue and lavender predominating. The bathrobes are trimmed with ribbon. (Central)

**Gleams and Flashes of Light From Clear Rhinestones**

give the message that this Christmas season brings the most beautiful rhinestone bar pins to the Jewelry Store—all for gifts—and such gifts, to sparkle and glow from nests of white cotton and give back the lights of Christmas trees in myriad hues!  
 Some of the more intricate bar pins look so much like the platinum-diamond pins that it is fairly difficult to distinguish. There is a wide choice of many designs and a wide range of prices, from bars of imitation silver and silver-plate to sterling silver. Many show gallery mountings and delicate tracery of tiny stones—really very beautiful.  
**50c to \$10**  
 (Central)

**Blankets Are a Warm-hearted Gift At \$8.50**

there are five different kinds of blankets, all measuring 70x80 inches and all of wool-and-cotton mixed. They're in—  
 —all white;  
 —white with pink or blue borders;  
 —gray with pink or blue borders;  
 —tan with pink or blue borders;  
 —blue, gray, tan or pink plaids.  
**At \$10**  
 Extra size, wool-mixed blankets measuring 76x84 inches, are in plain silver gray, or in white with pink or blue borders. (Central)

**Coats That Young Men Like for Christmas**

**Mackinaws**  
 are of pure wool in dark, rich plaids, that seem to radiate warmth and well-being. Active young chaps who skate and are much outdoors like mackinaws, because they allow perfect freedom of movement. \$16.50.  
**Raincoats**  
 Rubberized gray or tan raincoats are of durable texture and are made with or without belts. \$8.50 to \$15.  
**Leatherette Coats**  
 are another young man's fancy. They are in brown or black—short at \$30, knee length, \$35. (Gallery, Market)

**Men's Good-Looking Shoes Special at \$7**

They are the smart shoes on English lasts that men and young men want to wear with their new suits and overcoats. You may select black or tan shoes; both are of equally good, durable leather in straight, lace style with wetted soles.  
**Boys' Shoes, Special at \$4.90**—Shoes of black or tan leather sturdily made are fine for school. Sizes 1 to 6.  
**Small Boys' Shoes at \$4**—Black leather shoes in blucher style or plain with round toes are in sizes 10 to 13½. (Gallery, Market)

**Reductions Have Swept Through the Women's Coat Store**

and many very unusual values are the result. It's a wonderfully fine time to buy a coat for the holidays.  
**Between \$45 and \$97.50**  
 there is almost every fashionable and desirable coat material—silver-tip or plain bolivia, tinseltone, peachbloom, evora and cashmere velour. The coats made of these lovely cloths are soft and luxurious, from the charming silk linings to the furs that trim them. Some have cape or shawl collars and some even cuffs and pockets of beaver, Hudson seal (dye-d muskrat), racoon, nutria, Austrian opossum or sealene. Of course, others are entirely without fur. There are fittings in sizes 14 to 33. (Market)

**Women's Velvety Mocha Gloves**

**At Prices That Would Have Been Special a Year Ago**  
**At \$2.15 a Pair**  
 One-clasp gray or tan gloves with plain stitched backs.  
**At \$2.35 a Pair**  
 Gray or black mocha gloves with silk linings.  
**At \$3 a Pair**  
 Finest quality Arabian mocha gloves are outseam sewn with spearpoint backs or are full pique sewn with self or two-tone embroidered backs. These are in gray or wood brown.  
**Women's Suede Gloves**  
 Outseam sewn gray suede gloves with black embroidered backs are \$1.85 a pair.  
 A finer quality, outseam sewn, in gray or heaver shades, has spearpoint stitched backs. \$2.25 a pair.  
 Fleeced-lined gray suede gloves, outseam sewn, are \$2 a pair. (Central)

**Furs a Third Underprice**

Taupe or gray wolf seals, fluffy and soft, are \$23.25 to \$33.25.  
 There is good choosing among the brown wolf sets at the special price of \$50.  
 Seal-dyed coney seals, etc., are in great variety from a small neckpiece finished with balls at \$18.25 to a stole with pockets or a cape at \$43.25. (Market)

**400 Pair of Women's Shoes Special at \$7.50**

Brown kidskin shoes lace high and have attractive lines. They have wetted soles and medium heels.  
**New Winter Shoes at \$8.90**  
 High lace shoes in two new styles have high, curved heels. One style is of black leather that is much like buckskin and is quite smart; the other is of black kidskin with fawn kidskin tops.  
**1000 Pair of Women's Comfy Slippers at \$2.25**  
 Warm, soft slippers prettily trimmed with ribbon, have padded soles. Red, blue, lavender, rose, gray—which color for you?  
**Women's Gray Felt Slippers Special at 75c a Pair**  
 (Chestnut)

**What Gay, Delightful Frocks December Has Brought Us!**

None too soon, either, for Christmas parties are already on the wind and all sorts of pleasant jollity is planned.  
**New Dancing Frocks Are a Third Underprice**  
 And they are oh, so fluffy and fresh! Some are of soft satin and chiffon, of changeable taffeta with gleaming motifs embroidered in silver threads. Others are veritable rose-petal dresses with scalloped flounces edged with a glint of silver. \$33.50, \$39.50 and \$45.  
**Dinner Gowns and Afternoon Gowns, \$50 and \$55**  
 The dinner gowns are soft and lovely things of black lace over charmeuse. The afternoon dresses are of Georgeite crepe in navy, brown, taupe or sapphire blue embroidered in gold or silver. They are a third underprice.  
**Street Dresses at Special Prices \$18.75, \$21.50 and \$23.50**  
 There are straight-line dresses of serge and tricotine in navy and brown, and some simple little satins in navy and black with tricolette vests. Some interesting new velveteens are also among them. (Market)



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