"Cinderella's Daughter"

By HAZEL DEYO BATCHELOR

In this chapter Virginia West is introduced to the reader. As the installments of this new serial by Hazel Deyo Batchelor come out one by one it is safe to predict that Virginia will become as well-known as Ruth Raymond and Julia Grant. The story of her life and problems at school and after she leaves school are told in that some bright style, and the full significance of the title, "Cinderella's Daughter," will come with the unfolding of the various lucidents that make the story so absorbing. make the story so absorbing.

ONE of the things that Virginia West remembered most clearly about her girlhood was her meeting with Kathleen Foster. She remembered it as something vivid, something colorful, and her heart was filled with an exhibaration that was almost worship at the time.

Kathleen was a born leader. Her right to rule others was shown in her clear, gray-blue eyes, the set of her head on her shoulders, the long, beautiful lines of her body, and her laugh which was clear and light, but never seemed to have much mirth in it. From her childhood she had ruled her mother, her two brothers worshipned her, and she generally did exactly what she liked. To Virginia, who was shy and not assertive, Kathleen was nothing short of marvelous. The case with which she did things, her sparkling con-versation, her gay, impudent remarks to

which she did things, her sparkling conversation, her gay, impudent remarks to the faculty, which were always received smilingly, everything about her was a revelation to Virginia.

Virginia was a new girl in the semifashionable school where Kathleen was spending her second year. Her shyness fought off the advances of the girls who were ready to be friends. They did not understand that Virginia was homesick and miserably unbappy, that she had not wanted to come to this place, that she had been perfectly happy at home. She had clung to her mother at parting and had begged not to be left.

"Why must I stay, mother: why, why?" she had repeated over and over. "Darling, we feel that it will do you cood, that you need to get away from us, that you need to develon indersendence. Trust mother and see if you don't like it, and at Christmas if you still feel the same, you shall come home."

"You promise?" asked Virginia, feeling the justice of this, and raising passionate dark eyes to her mother's face.

"I promise," Mrs. West said seriously.

At Christmas time nothing could have persuaded Virginia to leave Palmertown. Of course, this was after she had met Kathleen Foster.

That night after her mother had left her, Virginia stood in the window of the large reception room and watched the automobile curve down the drive and on to the road and then out of sight.

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Suddenly a light flamed up behind her and she turned quickly. A rather ugly woman, with gray hair strained back from her face had turned on the electric lights, and as Virginia turned they looked at each other. Virginia defiantly, the woman not unkindly.

"What are you doing here?" she said after a moment.

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"Nothing." Virginia returned, shortly. "My mother just left. I was watching the car go down the drive."

The woman's face lightened. "Why, you're the new girl. I'm Miss Patten. You'll probably be in my mathematics class. Come and be introduced to some of the girls. There's an extra place at my table: you shall sit there."

There was the opening and shutting of a door somewhere near, and immediately a soft hum of voices could be heard coming nearer and nearer. The girls were coming down from their rooms to the big hall where they always congregated each evening. Miss Patten, drawing Virginia along with her, went forward to meet them.

There is nothing so cruel as the judgment of a young girl, because she has not learned to judge by anything but appearances. These girls were not naturally cruel, but they gave a few lightning glances in Virginia's direction and decided that she was the quiet kind, all right, but just like a lot of others, not to be depended on for anything exciting and new. Neither did they like Miss Patten, and with a few mumbled words and a ned in Virginia's direction, they passed on.

Virginia was furious. She wasn't used to being treated this way. It was in this frame of mind that she first met Kathleen Foster.

(Tomorrow Kathleen takes Virginia under her wing.)

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Adventures With a Purse

TF THINGS keep on as they are going TF THINGS keep on as they are going, it's going to be a question of only a very short time, when we'll be heating our houses by wireless, or by some other unheard of means. I can remember when there was no such thing as an airship. But anyhow, for a while at least, we still will depend mostly for warmth on coal and gas. Mostly, but not entirely. For if you have electricity in your home you can purchase a small electric heater which takes up very little room, but which throws out a powerful amount of heat. When the fires begin to get low at night or in the fres begin to get low at night or in the morning before the house is warmed you will appreciate one of these little heaters, which uses only five cents' worth of electricity in an hour. The price is \$7.

There is a certain shop I know of which makes a specialty of pearls, and many and lovely are the shimmering necklaces of glowing pearls which you will find there. And just because it is approaching Christmas time, and because you might have in mind pearls for yourself from some one, or pearls for some one from you, I thought I would like to tell you about these. Of course, you can get them at very large prices, but since this little column is prices, but since this little column is for her whose purse is sleuder, I shall mention the lovely string with a deli-cate pinkish cast for \$3.85, well matched and sized.

Do you like to embroider? Do I hear you say, "A little, providing the design is not too claborate"? Well, now if there's a baby by your family, and if you are fond of embroidering, you will love the set I saw today. It consists of a Turkish wash cloth for baby's smooth little body, a towel to rub him briskly after his bath, and a capacious Turkish "blanket" with which to lift him from the tub. You will find already worked on it a neat border in pink or blue, and on each piece is a tiny spray, which when embroidered in colors, is most effective. The price of the set is \$2.

Have you ever seen the leather slip-pers and their case which are so con-venient fo. traveling? They come in black or tan leather, fold exactly in half, fit into a little leather case, and can be tucked away in the smallest cor-ner of your suitcase or bag. The set coats \$2.50—an unusual and welcome Christmas afit.

Band and organ at 9; organ at 11, 11:55 and 5:20

WANAMAKER'S

DOWN STAIRS STORE

WANAMAKER'S

WEATHER Unsettled

Starting the Month of December With Holiday Swing -Wanamaker's Down Stairs Store Is Ready



Reductions On Women's Suits

Prices have been greatly lowered on almost our entire stock of women's suits. In many instances sizes have become broken and very low prices are the result. It's a splendid time to buy a new suit for the holiday trip you have in contemplation.

Reduced to \$25

Dark plaid tweed suits are splendid for everyday service. They are double-breasted, with pinch-back coats, as you'll see in the sketch.

Reduced to \$29.50 Herringbone or diagonal suiting in two-tone colorings are smartly tailored and show novel belts and pockets.

Reduced to \$35

Braid-trimmed suits with rippling coats are of serge, gabardine, Poiret twill and soft silvertone with embroidered crows' feet finishing the

Reduced to \$50, \$55 and \$59.50

Unusual suits of fine broadcloth, velour, velour de laine and silvertone make up this group. Some have fur collars and fur pockets and all are beautifully lined. Included are some sample suits which are extra value.

Finer Suits Reduced

These are very handsome suits of the finest materials, including duvet de laine, tricotine and velour de laine. Some of the suits are heavily embroidered, some are trimmed with nutria, becaver, Australian opossum or Hudson seal (dyed muskrat). The linings are soft and lovely. \$65, \$75, \$85 and \$100.

Gifts to Warm the Heart Silk-Covered Wool Comfortables, \$15 to \$20

(About Mill Prices) Delightfully warm and pretty comfortables

gifts they would make! All of them have flowered centers and there is a wide assortment of colorings, such as blue, old rose, pink, Copen-

At \$15 they have flowered satin centers, with borders and backs of a good-looking silk-andcotton material.

At \$16.50 the centers are of brocaded silk-and-cotton and the borders are of satin, while the backing is of silk-and-cotton.

At \$18.50 the comfortables have silk centers, satin borders and sateen backs.

At \$20 there are treasures of softness, warmth and silkiness, for the comfortables are covered entirely with silk—the flowered centers, the borders and the backs. The filling is not entirely all wool, as there is a slight percentage of cotton carded in with it.

Women's New and

Fashionable Shoes **About Half Price**



at \$5.40 a Pair The style is

sketched - of black patent leather with soft leather top in outton style. The button style. buttons are particularly attractive, being like smoke pearls. The soles

pearls. The soles are turned and the heels are high and covered.

1000 Strings of Pretty Beads About Half Price and Just in Time for

Christmas At 35c

There are pretty coral and blue wooden beads combined in various ways with metal links.

At 65c

Many attractive celluloid beads in coral, blue or ivory put together in many ways with metal links.

Perfumes of Toilet Articles

Are in Holiday Sweetness

The Toilet Goods Store has spread itself and is a most entrancing place these days. Fragrant little bags of sachet, potpourri, smiling kewpies and perfumes and powders in pretty bottles and boxes—all give a holiday air.

White "Ivory" Articles

to start a set or finish one for a girl you know, are here. Of course, the ivory is imitation. Hair brushes are \$2 to \$6.

Combs are 25c to \$1.50. Mirrors are \$2 to \$9.50. Buffers, 50c to \$3. Pin boxes, \$1.50 to \$3. Cloth brushes, \$2.25 to \$4.50. Hooks and files, 25c to \$1. Trays, 50c to \$1.50.

Trays, 50c to \$3.50.

Cold cream jars, 25c to \$2.

Perfume bottles, 65c to \$3.

Hat brushes, \$1.25 to \$2.

Puff boxes and hair receivers are 85c to

Photograph frames 35c to \$2.50. 3-piece sets-mirror, comb and brush-boxed at \$5.

Perfumes and Powders

Toilet waters and extracts of all the good kinds are here at 35c to \$10. Boxed sets-toilet water, extract, face pow-ler and sachet in various combinations—are \$1.60 to \$7.50.

Sachet bags, puffs and gifty little things are 25c to \$4.50. (Central)

From One Woman to Another Pretty Undersilks

Navy blue satin camisoles are very well made and are daintily trimmed with hemstitching. \$2.

Envelope Chemises, Special at \$3.85 Crepe de chine of excellent quality is used in six different styles. One style is of blue and the rest are pink. Some are trimmed with hem-stitching alone, but most of them are lacy and

frilly. Quite gifty! Nightgowns, Special at \$3.85

Long, full nightgowns of pink crepe de chine are trimmed with shirring and hemstitching.

Special at \$5 Cream color imitation filet insertion elab-orately trims nightgowns of lustrous crepe de (Central)

Just From Yokohama! Japanese Crepes for Christmas Smocks and Pretty Dresses

Bought over a year ago—at a year-ago prices—they are but now arriving in time for the many Christmassy uses of Japanese crepe such as smocks, dresses, kimonos, little boys'

32 Inches Wide, 60c a Yard

Heliotrope Light Blue Yellow Taupe

White

Twilight Blue Also recently there came a letter from Yoko-hama telling us that the import price has ad-vanced 50 per cent. You see what a year-ago order has saved you!

Snowy Linens A Gift of Gifts for the Home

There is a festive air about the pretty | new linens, and much Christmas buying is

Many Are Marked at Special Prices

Scalloped Linen Pieces

They are of firmly woven, round-thread linen, scalloped in blue. Prices start at 20c for 6-inch doilies and go to 45c for 10-inch size. Oval and round doilies and centerpieces are 35c to \$1.50.

Scarfs \$1.75 for the 18x36-inch size to \$3 for 18x54 inches.

Luncheon Sets, Prettily Boxed 13-piece sets, 6 tumblers, 6 plate doilles and one 24-inch center, are of linen scalloped with blue, at \$5 and \$6.

In all white, \$4 to \$5.50.

Madeira Linens-Special

Every woman knows the beauty of design and fine needlework to be found in Madeira linens. These pretty things are fresh and will make the loveliest of gifts. Scarfs

20x36 inches, \$3.50 to \$6. 20x45 inches, \$4.50 to \$7. 20x54 inches, \$5 to \$7.50. 20x63 inches, \$5.50 to \$8. 20x72 inches, \$6 to \$10.

Round Centerpieces, etc. 24-inch centerpieces, \$2.50 to \$6.50. 27-inch centerpieces, \$3.50 to \$10. 36-inch tea cloths, \$7 to \$14. 45-inch luncheon cloths, \$11 to \$18. 54-inch luncheon cloths, \$15 to \$25.

Lace Trimmed Scarfs, \$1 Fresh, lacy things with centers of linene, Swiss or voile have deep edges of imitation filet or Cluny laces. They measure 17x50 inches and are in great variety.

Are Here! Sure Sign That Christmas Isn't

Bathrobe Blankets

Far Away! Large, reversible blankets are in many color

combinations --- the warm Indian designs that men like and the floral patterns that women prefer. They are plenty large enough for the largest bathrobe that one would want to make, as they are 72x90 inches. Cords and frogs are in the boxes with them.

It is so easy to make the bathrobes that even an amateur is sure of success. Many people give the blankets just as they are. \$5.50 complete.

(Central)



A Fine Gathering of New Waists

for Holiday Choosing Attractive Batiste Blouses \$3.25 to \$5.75

There are a great many styles-high necks, low necks, roll collars or flat collars. Many are trimmed with creamy Valenciennes laces; others with wee ruffles, tucks and hemstitching. Three styles are sketched.

In the Little Salon there is a beautiful new tailored habutai blouse at \$10.75. It is a fine, lustrous quality in flesh-pink or white with a roll collar and large pearl buttons finishing the

Dark Striped Silk Blouses Are \$7.50

All made in tailored style with convertible collar, they are of soft taffeta or satin.

Special at \$1.90 A Manufacturer's Sample Lot of Blouses

There are about 500 of them, of batiste, voile and madras, in a great many styles, of course. Some are slightly mussed and there is not every size in every style.
(Market)

Special! A Dainty Matinee at \$7.50 It is blue, flesh or rose crepe de chine with the square neck and the fly-away sleeves bound with satin.

(The Little Salon, Market)

Women's Finer Coats Have Been Reduced

A Remarkable Group at \$97.50

These are some of the finest coats in the Down Stairs Store. They are of peachbloom and Bolivia of exquisite qualities in soft blues, browns, taupe and tan shades. Some have deep, broad collars of glossy beaver or of Hudson seal (dyed muskrat). Others have fur pockets, too, or collars and cuffs of nutria. Without fur are some beautiful coats of evora. All have most luxurious linings of silk.

Other Coats at \$49.50 to \$85

present some extra values that are most important to any woman who needs a really good coat. These coats are of silvertone, Bolivia, tinseltone and suede velour trimmed with racoon, nutria, skunk, opossum, ringtail or Australian opossum. Some, of course, are without fur.

Fashionable Sports Coats

form a jolly little gathering that is ready for Winter fun. They are short or long and are made of camel's hair, polo cloth, silvertone, mixtures, tweeds and leatherette. Some have wide fur collars. \$15 to \$97.50.

Women's Skirts of Marked Distinction to Wear With Sports Coats

It is quite a revelation to visit the Skirt Store and see the many charming things that are particularly adapted for use with the shorter sports coats. Plaids!—Well, we never knew that it was possible for plaids to be so varied, smart, artistic and, many of them, really beau-tiful!

Light blue with pearl gray, for instance, forms one of the lovelier plaids; then brown and blue with a touch of red makes one of the brighter, more striking plaids—but one may choose as subdued or as vivid a plaid as one likes!

And the skirts, themselves, are made in many ways—box-pleated, accordion-pleated, in plain pleats or gathered, but in one thing they are uniform: they are all exceptionally well tailored. \$12.50, \$13.75, \$15, \$19.50.

Cold Weather Has Brought Men Flying In for Overcoats And it has made men very certain of what they want—good, WARM coats. Every Wanamaker overcoat is a warm coat and a good coat for

Every Overcoat Is All Wool

This means that every ounce of weight is an ounce of warmth and comfort. Materials are thick, snug and of pure wool; styles are the right ones for 1919-20, with models for men and young men. Prices range from \$30 to \$45.

Raincoats Are Ready

for the Winter drizzles that are so penetrating. Of gray or tan rubberized materials, at \$8.50 to \$15.

Leatherette Coats appeal to young men. They are belted and are to be had in black or brown. \$30 for short coats; \$35 for longer ones.

A Sale for Men and Boys in the Gallery Shoe Store 400 Pair of A Word to the Wise:

Men's Black Shoes at Great Savings at \$3.90 These are good dull black leather lace shoes with sturdy welted soles,

Men's Rubbers, About Half Price at 75c

Hurry up, men! There is a large quantity, but a larger amount of men who want rubbers. You're sure of yours in the morning!

Just 300 pair of these fine black and tan leather shoes for boys, and 300 boys will be fortunate in getting them! They are in lace style with welted soles. **Hundreds of Charming Frocks**

Felt Slippers, Special at 75c

A pair for Dad and a pair for big brother? That is right—they are some of the most acceptable gifts. The slippers are

Boys' Shoes

Special at \$4.90

ALL at Special Low Prices-

For Women's Winter Wearing

A Group of 500 Attractive Frocks at \$13.50, \$16.50, \$18.75, \$19.50, \$21.50 and \$23.50.

They are of serge tricotine, peau de laine, tricolaine, wool jersey, satin and charmeuse in many good models.

Every one was originally much more.

Velveteen Frocks, \$23.50 to \$57.50 They are in many charming models, trimmed with braid, beads or silk, and many are draped.

Satin and Charmeuse Frocks for Large Women at \$25 They have overskirts and the bodices are trimmed with self-covered buttons. Sizes 42½ to 52½.

Navy Blue Tricotine Frocks all in exclusive models are \$28.75 to \$75 Afternoon Frocks of Soft Materials

A little group of silk duvetyne and peachbloom frocks in navy blue presents unusually handsome

For Young Women there are some charming charmeuse frocks and frocks of charmeuse and velveteen combined. Some have three-quarter sleeves and are braided or handsomely embroidered. A pretty frock of navy blue or black satin with bodice and sleeves of Georgette crepe is in 16 and 18 year sizes at \$22.50.

Music for Christmas Is Within the Reach of Every Home

And Christmas seems hardly Christmas without it. The music of the world is yours on Christmas day—and if it comes as a gift (and what gift more wonderful) how every one from the youngest to the oldest appreciates it!

The Solotone Phonograph

is one of the finest moderately priced instruments. It has passed the most rigorous tests as to tone quality, smooth soundlessness of motor and absence of annoying surface noises. The price is \$100—and it is payable all at once or by convenient terms.

\$5 Down and \$5 a Month

These same terms apply also to the phonographs in The Little Phonograph Shop

> Victor Victrola Outfits up to \$100. Pathe Phonographs at \$100. Columbia Grafonolas at \$100.

Good Corsets in Two Models at \$4

Both are straight models, quite low. One is of figured jean with clusters of pink flowers and is finished with silk floss at the ends of the front steels. The other is of fine white poplin with a pink silk dot. Both have elastic at the tops.

Warm Sweaters for Boys and Girls

Knitted wool sweaters are in about every im-aginable color and style for boys and girls of years to 14. Most of them are coat sweaters, but there is a variety among the slip-overs as well. There are sweaters with shawl or roll collars and some without collars. As for colors—gray, tan, brown, olive rose, blue, red, etc., are here for your choosing. A sweater is a useful gift, yet no prosaic.

\$4 to \$6.50

Small Rugs for Gifts

The Rug Store is showing hundreds of small rugs for holiday gifts—tapestry, velvet, Wilton, Axminster, rag, Smyrna, etc., and prices are all

Hassocks, \$1 to \$2.50

We have plenty of well-made hassocks, and what a wealth of comfort will be found in each Axminster Rugs 9x12 feet, \$43.50 to \$75. and other sizes are priced in proportion.

Fine Wool Wilton Rugs 4.6x7.6 feet, \$38.50. 6x9 feet, \$69. 8.3x10.6 feet, \$105. 9x12 feet, \$110.

Japanese Marting Rugs Fiber Matting

Inlaid Linoleum

\$1.50 a square yard. (Chestaut)