|  |  <br> Refined Lighting <br> Good. eye-comforting light, properly diffused through attractive glassware combined with an artistic fixture, gives just the touch of refinement you want in the room. <br> This requirement is admirably met in the Lights and Fixtures now on display at our various showrooms. <br> There are plenty of good Christmas suggestions here, and now is the time to make your selection. <br> THE UNITED GAS IMPROVEMENT COMPANY |
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Parmand Purchases Made Tomorrow on Charge Accounts
Will Be Posted to December Bills
Payable in January, 1920


## 1115 CHESTNUT ST.

(OPPOSITE KEITH'S)
For the Last Shopping Day of November
We Provide Extraordinary Values

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ating excess profis), we are every day enalled to
Furs at prices antractively and extraordinarily low. These Specials are but representative of the well-assorted
tocks. the variety being as notable as the values are astonishing
俍 provides you with the opporunity.

> We'll Reserve Your Purchase on Payment of a Small Deposit

Speciall Fur Values For Tomorrow Only Coatees

Choker Scarfs 589.50
895.00
135.00
1145.00

FUR COATS

| Australian ${ }^{\text {8 }} 115.00$ | Squirrel $\quad$ \$245.00 |
| :---: | :---: |
| Seal Coats <br> Fine lustrous skin, sports model. | Sports model. Fine dark blue |
| Trimmed Mar- $\$ 110.00$ | Taupe Nutria \$275.00 Coats |
| Large shawl collar and cuffs of natural raccoon. | Three-quarter-length models. Finest quality skins. |
| Australian \$125.00 | Hudson Seal \$295.00 |
| $\begin{aligned} & \text { Nutria Coats } \\ & \text { Sports model, full-furred skins. } \end{aligned}$ | Large shawl collar and cuffs of beaver or natural squirrel. |
| Natural Muskrat Coats ${ }^{\text {8 }}$ \$ 145.00 |  |
| Muskrat Couts Fine dark skins, well matched, Australian | coats <br> quarter length full flare Beaver or akunk collar and |
| $\begin{aligned} & \text { Australian } \\ & \text { Seal Coats... } \end{aligned} \text { \$155.00 }$ | Scotch Mole- $\$ 39500$ |
| Three-quarter length, large squirrel. | skin Coats... 3.00 Large shawl collar and cuffs of natural squirrel. |
| Hudson Seal \$179.50 | Squirrel Coats |
| Wrap effect in sports length, fine skins. | Full length. Fine dark skins; full flare. |

Staple Blues
New Oxfords
Greens, Browns
Heatherblooms


Finest New
Overcoats Waist-Line Models \$40

YOUNG MEN, when news of them is heard, will buy them on sight!
Lined with satin, built of cloths as handsome as they are heavy and warm; tailored up to the William H. Wanamaker standard.
Double - breasted walking length ulsters. Slanted pockets.
Good overçats too good to sell at $\$ 40$ because they are really $\$ 50$ garments, if present market conditions are fairly considered.
Truly a young man's opportunity to own a fine overcoat at a fair price

## Special Suits-

## $\$ 30,{ }^{\$ 35}$ and ${ }^{\$ 37.50}$

These are young men's Suits with selection running into the hundreds.
Even at the low price of $\$ 30$, young men will find silklined suits made in close-fitting, single-breasted models in a variety of good winter cloths.
At $\$ 35$ and $\$ 37.50$ doublebreasted, waist-line suits.
These will be in high demand on Saturday.
No finer Suits than these can be made

## \$65

Twenty-five separate distinct patterns in worsteds so perfectly woven and styled that they stand out like a precious stone in a peck of pebbles. cs of every color tone. Each garment made as though custom tailored. Irresistible Suits-if you ordered such fabrics as these built to your measure by a tailor they would cost you
from $\$ 100$ to $\$ 125$.
William H. Wanamaker 1217-19 Chestnut Street

