BUSINESS NOTES

ere is said to be just enough unity regarding the business outk for next fall to induce the woolen to be less free in handing out ods to the jobbers and pay more coneration to the cutters-up.

With Christmas less than a month or, it is becoming more and more ident that the orders taken for the liday season by manufacturers and day season by manufacturers and desalers of handkerchiefs cannot be vered in full. Shipments of imported ds are said to be much more nearly apleted than those from domestic

In the sport models created for reort wear, sports augora is figuring ary prominently. This brushed-sur-ace woolen material is utilized in the roduction of sweaters, scarfs and verces. As a rule the colors which are estured are bright shades, with light reens and rose taking a leading place.

Interest in the chemical market now in the chemical market how is centered principally in the fertilizer group. Rapid advances to some of the standard commodities have brought home to the consuming public the great shortage of supplies.

The unsatisfied demand for pig iron in the Middle West is estimated by some sellers at close to 300,000 tons, with many definite inquiries simply filed, without probability of their close ing in the near future.

No new business of importance is being put through in the flour trade at present. Consumers are well enough supplied for current requirements and are not inclined to take on future mmitments.

Dealers report the demand for spices Bealers report the demand for spices is assuming broader proportions all the strong for cloves, pimento and some of the peppers. Cassias are moving freely. Reports from all primary points constinue strong. This has made for an unusually strong, demand for poots, considering that this is usually the dull senson.

The demand for enormous tonnages The demand for enormous tomages of railroad equipment for foreign roads has been accentuated by equipment men returning from Europe, but before this can be considered the large needs of the American roads must also be taken into consideration. Domestic roads are in need of rails and virtually every kind of equipment, but the producers are behind in production.

Business in drugs and chemicals in Business in drugs and chemicals in this market is less active. Drug and Chemical Markets says, but prices are firm. There is a shortage of many botanicals, but imports are improving. Sulphate of ammonia is higher and there has been considerable speculation in second hands. Stocks of fatty oils there has been considerable speculation in second hands. are small, but there is little demand except from a few large consumers. Essential oil stocks are so far below normal that the steady upward move-ment of prices continues. There is an active inquiry, but buyers are conservative and purchase in small lots. Conl-tar intermediates are in good demand and producers are refusing business for export owing to the difficulty of filling domestic orders.

BUILDERS MILLWORK

Doors, Sash, Mouldings, Columns, Etc. THE HANEY-WHITE CO.

17th and Glenwood Ave.

Office and Warehouse 21st and Glenwood Ave. Lists From Plans and

Estimates Given

Portland Cement

Philadelphia New York Boston

JULIAN S. SIMSOHN An Organization of **CHEMICAL ENGINEERS**

For Technical Operation of Power Plants
Water Purification Coal Analyses S. E. Cor. Broad and Girard Ave.

NAGLE STEEL COMPANY

STEEL PLATES AND SHEETS Pottstown, Pa.
Phila. Office, 1411 Morris Building

Chas. J. Webb & Co. Wool

and Cotton Yarns 16 Chestnut St., Philadelphia, Pa.

IRON CASTINGS Lansdale Foundry Co.

THE BALDWIN **Locomotive Works** Steam and Gasoline LOCOMOTIVES Philadelphia, Pa.

There are openings in nearly all branches for skilled mechanics. Steady work; good wages; excel-lent working conditions. A large number of the ways

NEW YORK SHIPBUILDING

CORPORATION

PHILADELPHIA MARKETS

| dozen, 45@44c; 24 to 20 lbs. to dozen, per | 13.60; light, \$13@13.50; light lights, \$12.00 |
| lb., 35@38c; 31 to 38 lbs. to dozen, per lb., | 18.25; leavy packing nows, smooth, \$12.50; |
| 32@38c; 43 to 47 lbs. to dozen, per lb., | pigs. \$12@12.75. WHEAT—Receipts 25.187 bushels. The market was quiet, his firm. Quotations and the common period of discounts in O. 2 wheat, the under No. 1 No. 4 wheat of discounts in O. 2 wheat, the under No. 1 No. 5 wheat, the under No. 1 No. 6 wheat is one below the No. 1 the swelph. the Union the No. 1 the weight the Union the No. 1 the No GRAIN AND FLOUR

Demand was fall and prices ruled steady. We quote: Apples per bits, as to quality. Starts do per box, \$2,23.75. Craniberries. Det bit. Starts do per box, \$2,23.75. Craniberries. Det bit. Starts do per box, \$2,23.75. Narre bor craits. \$2,23.75. do extra fancy, hare bor craits. \$2,23.75. do extra fancy, hare bor craits. \$2,23.81.25. Lemons per box, \$1,50.95. Craniberries. \$2,75.81.25. Lemons per box, \$1,50.95. Grants do Florida, per box \$2,75.85. do grants do Florida, per box \$2,75.85. drapsfruit. Florida, per box, \$55.10.95.50.

BUTTER, EGGS AND CHEESE

millions were as follows:

and 40 14 of the control of the control

ing 3% ibs. 286286; smaller size. 24422c; old-roasters. Graphiced. 285; broilers. Jersey ice-packed. 48446; Virginia lee-packed. Abs. 486; erdinary to good. 35.40c; broilers. western ice-packed, weighing 1% 52 ibs. apters. 38.40c; roasting 25; the and over aplexe. 38.40c; weighing 1% on the Bourse today. Three fine chickens. Western lee-packed, weighing 2% ibs. apters. Ice-packed, weighing 2% ibs. apters. 17.0236; western milk-fed chickens. 12 to box. 17 ibs. and under to dozen, per 18. 44.546c; 18 to 14 ibs. to unoted at 9f.7132c.

The market ruled from with a fair in-bids femand for most description. The following are the qualattons. Heef, in sets, smood and attoried for heef knowleds and louders, smooted app of description of family, 447 mam. I Tolless once 278,286 do shinned, loose 280,770 do do smoote, 278,280 mams, belief hometers, 420 picule 278,280 mams, belief hometers, 420 picule is were small and the market ruled a basis of Do for fine granulated.

PROVISIONS

REFINED SUGARS

DAIRY PRODUCTS

0.8 Me for family and at \$6.00 to for fair o choice.
EGGS.—Choice fresh stort was very scarce at the per case beiner. Following were no discovered to the per case beiner. Following were no quietallous. Free cases, marry fresh, 24 per cast; heavy scarcest respectively. The period of the condensation of the condensation of the period eggs belowing at \$6.00 to ref drawn. The market ruled firm with demand equal one finited offerings. The quotallous are fairly selected eggs belowing at \$6.00 to the investigation of the investigation. The conditions of the investigation of the conditions of the conditions

POULTRY

LIVESTOCK QUOTATIONS Chicago, Nov. 28.—HOGS—Receipts, 47,-550 head. Row. Bulk, \$18@13.50; tep. \$13.65; heavy, \$18@13.50; medium, \$13.10@ FINANCIAL BRIEFS

S20340: 48 to 47 lbs. to dozen, per lb., pigs. \$12012.75.

S20340: 48 lbs. and over to dozen, 550360: cartile—Receipts, 20.000 head. Unspring duskings, nearby, as to quality, settled. Beef steers, medium and heavy, 400410: dusks, western, famor, 280360: choice and prime, \$18.75020.50; medium and greeks, western, famor, 280360: light, good and choice, \$14.25018.65; common, \$0011.25; light, good and choice, \$14.25018.75; common and medium, \$17.78012.10; helfers, that transactions in Cuba Cane Sugar, that transactions in Cu

The average price of twenty active industrial stocks declined 1.52 per cent on Wednesday to 107.50, while twenty railroads declined 0.90 per cent to railroads declined 0.90 per cent to railroads declined 0.90 per cent to railroads.

The Bank of England minimum rate of discount remains unchanged at 6 says per cent. Bil.20

Read St. Lenis, III., Nov. 23, HIGHS—
Receipts 10,000 head. Higher Top, \$14;
bulk \$18,70 d13,60; heavy \$13,75 d14; meolion, \$13,76 d15,60; heavy packing softs,
iights \$13,25 d18,50; heavy packing softs,
mooth, \$11,74,612,75; heaker sows, rough,
\$10,73,611,75, bulk, \$12,613,50;
CATTLE—Receipts, 7100 med, Steady
Evel steers, medium and heavy, choice and
prime, \$18,012,50; medium and seath, choice and
prime, \$18,012,50; medium and seath, \$11,75;
\$17,75; common, \$9,25,811,75; light, good
and choice \$13,019,25; common and medium
\$5,75,314,75; helfers, \$7,314,50; cows, \$7,3
\$11,75; common, \$0,25,811,75; light, good
and choice \$13,019,25; common and medium
\$5,75,314,75; helfers, \$7,314,50; cows, \$7,3
\$11,75; common, \$10,25; common and realum
\$5,75,314,75; helfers, \$7,314,50; cows, \$7,314,75; helfers, \$7,315; feeder
\$1,75; common, \$12,25; stocker, \$2,55,50;
\$10,55;
\$11,150; Receipts, \$1000 head. Strong

per cent.

The New York Subtreasury gained \$2,241,000 from the banks on Wednesday, making a cash net gain since ers is reported in the weekly review of

stocks shall be ex-rights on December 3. Rights may be dealt in on or after No- that, while sales the last week have vember 28.

Edward S. Neilsen has been appointed division freight and passenger agent of the Pennsylvania Railroad Co. for Cumberland Valley district, with headquarters at Chambersburg, Pa. He will assume his new duties on December 1.

Samuel Bell, Jr., formerly treasurer of Madeira, Hill & Co., has become associated with McPadden, Sands & Co., cotton merchants.

Today in the local market United States Steel common will be quoted excitived except for cash.

Price of Refined Sugar Unchanged New York, Nov. 28.—The refined

Pittsburgh, Pa., New 25 - Heavier, Receipts, 3500 rised; Heavier, \$18.500 listed; Heavier, \$18.500 lists forcers, \$12.500 lists \$12.500 lists

New York, Nov. 28,-The refined ugar market remains unchanged, Local refiners continue withdrawn and prices are unchanged at 9c, less 2 per cent for each for fine granulated. Importa-tions of raws on Wednesday consisted of 26,880 bags of Cubas to the Amer-ican Sugar Refining Co. There were no sales of new crop Cubas reported on Wednesday.

U. S. GOVERNMENT

10.00 head Strong HEEP-Receipts, 2000 head Strong Lambs. \$4 pounds down, \$12.00 pla; cults and common \$600 12; pontings wethers, \$1000 12.25, ewss, inedistry and choice, \$3.000 8, cults and common, \$4000 cults and common, \$4000 cults and common, \$4000 cults and \$1000 cu

OFFERS FOR SALE

A miscellaneous lot of Spare Parts for CURTISS JN4-D

These parts were in process of manufacture at the time of the signing of the Armistice and are located at the Plant of the Springfield Aircraft Corporation, Springfield, Mass., and at the Buffalo Plant of the Curtiss Aeroplane & Motor

Copy of inventory can be seen at the office of the Material Disposal and Salvage Division, Air Service, Washington, D. C., at the Material Disposal & Salvage Office, 360 Madison Ave., New York City, and at the Material Disposal & Salvage Division Office, Curtiss Aeroplane & Mo-

Sealed Bids for this material to receive attention must be in the office of the Material Disposal & Salvage Division, Washington, D. C., before 11 A. M., December 20, 1919. All bids must be plainly marked "Not to be opened until 11 A. M., December 20, 1919."

AIR SERVICE

AIRPLANES in incompleted state.

tor Corporation, 2050 Elmwood Ave., Buffalo, N. Y.

Atlantic service-stations are an expression of the service be expected wherever Atlantic Gasoline and Motor Cils are sold.

New Station on Cobb's Creek Boulevard Typifies Atlantic Service



F ACING Cobb's Creek Park on 63d Street below Market, the new Atlantic Service-Station will be an appreciated convenience to the thousands of motorists who live in or pass through this section of West Philadelphia daily.

The Atlantic Refining Company has endeavored to set a high standard of service-to-motorists. service-stations are, in themselves, notable contributions to the architecture of the State. Atlantic service, too, expresses a lofty ideal of handling intelligently and courteously the great host of car-owners who demand the gasoline that "Puts Pep in Your Motor" and the motor oils that "Keep Upkeep

Drive around and see the new station on 63d Street below Market. Make it a daily stop for your Atlantic Gasoline and Motor Oils.

THE ATLANTIC REFINING COMPANY Philadelphia

ATLANTIC

Pep in Your Motor

and buying is principally for immediate **BIG DEMAND IN HOSIERY** needs, prices continue high.

Mills Running at Capacity-Weolen provement. Manufacturers and job-Jobbers Have Had Good Season bers report a fair amount of business

A hig demand for hosiery and sweat-A big demand for hosiery and sweat-ers is reported in the weekly review of trade for the Philadelphia district by

Jobbers of cotton piece goods say been inclined to be quiet, the market and dealers report considerable amount of business under way in this line and it is believed that the volume of business being done will exceed that for the same period of 1918, with a larger percentage of profit. Prices remain high and collections good.

"The leaf tobacco business has been fairly active during the last week and

moderate sales reported in good grades of Pennsylvania, Connecticut and Ohio. The cigar manufacturers report orders

say:
'Manufacturers of cloaks and suits report a falling off in business. Retail-

Chicago, Nov. 78 - BUTTER - Market cas-let Creamery, 58 571c. EGGS- Receipts, 583 cases. Market un-settled. Firsts, 724 78c; ordinary frate, 58 5 60c; at mark, cases included, 02 5 72c; etcr-age-packed frate, 73 5 74.

ly active, there being a good demand in all lines. The situation in dyestuffs remains about the same, and while considerable domestic dyes are being used





BALDWIN DIVIDEND

Directors Declare 31/2 Per Cent on Common, the First Since 1915 The directors of the Baldwin Locomotive Works sprung a big surprise on the financial district today in declaring "Paint manufacturers, dealers in paints and painters' supplies report an increase in this line of business. There appears to be considerable work under way, with a good demand for all gradges of material, and it is believed that the present conditions will continue for the remainder of the year. Prices remain firm and collections good.

"Wallpaper manufacturers, jobbers and dealers report considerable amount of business under way in this line and

cent.

The directors at the same time declared the regular semiannual dividend of 3½ per cent on the preferred stock.

The Baldwin Locomotive Works capitalization is \$20,000,000 preferred stock and \$20,000,000 common stock.

LONDON METAL MARKET

New York, Nov. 28.—Cable advices received at New York metal exchanges this morning quoted prices in London today as follows: Tin—Spot. £296, an advance of loc; futures, £197 10s, a sain of 15a; straits, £296, an upturn of 10c; Singapore, £291 10c, an advance of £3 10c. Sales—Spot. £29 tons; futures, £60 tons and Singaport, 400 tons. Standard Copper—Spot. £95 55; futures, £65 15c. beth up 55; sales, spot. 50 tens; futures, £55 tons. Electrolytic Copper—Spot. £106, a loss of £1; futures, £109; unchanged, Lead—Spot. £57 10s an advance of £28 &64; futures, £37 £28 &64, a gain of £56. Spelter—Spot. £48; unchanged; futures £48 £5s; a gain of £58.

Men Do Better Work 'Midst Cheerful

somewhat increasing, but there is some difficulty in filling them on account of labor conditions. Factories, however, are generally working to full capac-

CHICAGO BUTTER AND EGGS

"The paper market shows little im-

Surroundings

For factories and buildings

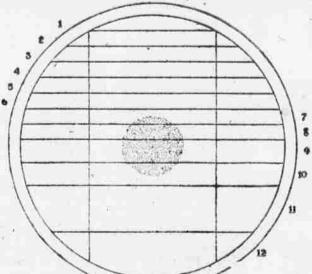
—wherever men must work specify this water paint.

It is much more economical than other water paint (goes twice as far), insuring first-class results. Because of its low cost surfaces can be Zementine-d fre-It is much more economical quently and thus maintain a standard of cleanliness and cheerfulness that is sure to be reflected in an increased all-round efficiency. White and colors—by the bbl., 10c lb.; smaller quantities, 12c lb. Special price to contractors. Sample for testing on request.

Householders can buy it in 2-lb. Cartons

AT DEALERS'-30c CARTON JOHN C. OETERS, Mfr., 1242 N. 31st St.

Ray Thrown One-Third of a Mile = Waist High-



BE WISE BEWARE

The Anti-Glare Automobile Law Has Been Passed

Enforcement is Coming

Save Yourself by Using

THE NEW

THIS is the lens that has passed all official tests of the State Highways Department of the Commonwealth—the Osgood Lens.

THIS is the lens that gives the one dependable, scientific answer to the whole "glare" problem. Endorsed by A. A. A. Tests.

PHIS is the lens that makes the road safe, not only for you but for others coming towards you. The Osgood Lens saves all the light (full power and concentrates the rays forward and downward onto the road so you can see every rut and ditch, and even people standing by the roadside.

T does not waste light by using colored glass or by diffusing the rays; and does not cut your light in two like old-fashioned dimmers. You have the first absolutely controlled full-power road-light ever known, and you are absolutely safe from police interference.

NTO good law-abiding citizen will defy Pennsylvania's anti-glare law; it is the best in the country today. Progressive motorists will welcome it with the Osgood Lens.

MEVER mind what kind of old lenses you may now have on your car, get the Osgood Lens at once and be on the safe side as well as the bright side.

DEMEMBER, above all, that the Osgood Lens saves all the light and gives you actually 74% more road-brightness for your night driving.

TELL your dealer that what you want is the Osgood Lens; and stick to it. Nine out of ten good dealers have them in stock already. Prices \$2.90 to \$4.50, according

DEALERS: One thing above all that the Osgood does for you: It outsells all others put together and you do not have to carry a bewildering assortment of different sizes of different makes. Osgood meets every requirement and every size. Complete stocks now ready for instant delivery.

OSGOOD LENS & SUPPLY CO.—Manufacturers GEORGE R. F. COTTEN, Factory Representative, 1215 Widener Building

PHILADELPHIA, PA.

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