

Laboring Men founded the First Penny Savings Bank of Philadelphia t 21 st \& Bainbridge
Chartered in 1889. It is not possible for any Officer, Trustee or Employee, or by any conthe Bank, without being liable to rriminal prosecution.
We are paying 4 per cent. interest
solely because of the smallness of solely because of the smallness of our expenses. We have a careful Board of Trustecs,
miceting monthly, deeply interested in the legal investments. Six times a year Certified Accountants, the State Department, and
Committees of the Trustees examine every security and make reports,
CENTRAL BRANCH. Liberty Building, Broad \& Chestnut Sts. IOHN WANAMAKER


P\&Q Clothes Save and Satisfy! Bear that in mind
Every you buy here saves you
at least $\$ 10$. Yous save the
middlemant


You save drummors commiasions, and sary expenien. $\begin{aligned} & \text { All you p } \\ & \text { clothes. }\end{aligned}$
PeQ Clothes" satisfy becaune they se made
to satiofy. They are
to made in our own
Tailor plant in
New Every detail in their manufacture is supervised by
experts, and no doubfful fabric or wormmanhip is
ever permitted to enter into their construction.

## $P_{\&} Q$ Suits and Overcoats



## (



## 48 of the First Fifty

Pierce-Arrow trucks are still running after 8 years. All earned money for their owners whether the hauls were long or short, in the city or out of it.
Eventually you will measure the success of your truck by the length and regularity of its service and its low cost of maintenance and operation. When spread over years of service, the first cost becomes unimportant.

No. $30 \begin{gathered}\text { has earned profist for three } \\ \text { owners. } \\ \text { For five years it de- }\end{gathered}$ tivered ice for the Standard Ice Company of
 ably small depreciation
Company of Batimon

 Arrow


## Foss-Hughes Company

21st and Market Streets, Philadelphia, Pa.
Write for Book The First Fifty

