# The Test of Merchandise Now is Whether It Is Givable

#### No Matter How Many the Children, the Mother

always says they are not too many. By the same holy law, let it never be said or thought that the left-alone old grandmother or grandfather, with no other place to go to but to your family or mine, has become "one

In making out your Christmas list do not forget your old relations, your old school teacher or the old friend schoolmates who have grown up with you.

Even a card and a line or a ribbon will be better than nothing.

[Signed] John Pranamater

Nov. 24, 1919.

#### Our Special Bureau for Employments for the Christmas

is still inviting applicants at the Lincoln Building, Broad and South Penn Square, from 9 to 1 and 5 to 6. Homekeepers able to spare a quarter of the twenty-four hours, if not more, for Christmas Service can find good opportunities. Beginners or experienced; for the whole business day, or from 10:30 or 11 to 4:30 or 5.

#### New Silk Velour Coats Are Here at Last!

Next to fur coats, they are easily the warmest coats one could have and they have another advantage, that is they are suitable for evening

as well as day time.

The new styles are remarkably pretty, being made slightly fitted in to the figure and with large collars, in some cases of fur, strap belts and one model has the new loose straps in the back. Prices are \$75 to \$125.

(First Floor, Central)

#### **Hundreds of Georgette Waists**

Scores of styles in white, the ever-becoming flesh color and dark suit shades. They, of course, have long sleeves, and are frequently—especially the light ones—trimmed with real filet or real Irish laces. Their necks are round, square or V shape. In a word, the waist makers have had simply no end of inspirations. (Third Floor, Central)

### Some More of Those Beautiful Plaid Skirts

The ones that women took such a fancy to when they were here

before.

They are full box pleated, stitched closely at the hips and have a deep tucked belt and new and oddly shaped pockets. The ground color is dark to be a large everylaid of gold and either a Copenhagen or green Also new velour skirts in a lovely combination of tan with dark

green. They are slightly gathered on a shallow yoke with a separate belt, \$25.

(First Floor, Central)

# A Handsome Black Velveteen Does Many Things This Winter

It makes some of the most charming theatre and dinner frocks that it is possible to have. It is used for beautiful fur-trimmed wraps and capes, for tailored suits, separate skirts, overblouses and, finally, in short lengths, for millinery.

We have a good assortment of the best black velveteens from English and American makers. They are 23 to 42 inches wide and \$3, \$3.75, \$4 and \$4.50 and \$5.50 a yard.

(First Floor, Chestnut)

# Silk Bloomers

are great favorites at the present moment for Christmas gifts. We have pink crepe de chine bloomers at \$4.50 to \$5.75 a pair and pink wash satins at \$3.85 to \$8.50, all of these being the usual length. Ankle-length bloomers of dark silks are \$5 to \$10.50. (Third Floor, Central)

# **Corset Accessories for Gifts**

Satin hose supporters of shirred ribbon trimmed with dainty bows in eight pretty colors, \$1.25, \$1.50, \$1.75 and \$2.50.

Japanese silk corset bags in nile green, apricot, lavender or pink, \$4.

Lillian bandeaux and brassieres, 75c to \$40.

Jewelry or vanity bags, rubber lined in pale pink or rose, 35c. (Third Floor, Chestnut)

#### Lillian Brassieres

are made by a French corsetiere in America who is familiar with all the varied lines of the figure. They are quite beautiful enough for intimate Christmas gifts.

\$2-a plain brassiere of imitation linen with narrow lace trimming and ribbon straps. \$2.50—a white poplin brassiere trimmed with beading insertion and

\$2.50-a bandeau of serviceable mesh with medium back and elastic

insertion at the waist. \$3-a dainty brassiere of dotted broche, opening in the back, with

elastic insertion. An excellent model for full figures.
\$3—a mesh bandeau, open in front and boned at the sides and back.
\$4—A brassiere of all-over embroidery, lace trimmed and open in

### Novelty Colored Handkerchiefs for Women-75c Apiece

The linen is Irish, but the idea is French, for these handkerchiefs were cleverly copied from a Paris handkerchief. They have drawn lines of hemstitching and wide colored bands, with squares of white in the corner and a white center. There are green, pink, blue, tan or gray from which to choose and the handkerchiefs are quite dainty and pretty.

# A Christmas Corner in the Notion Shop

It is piled high with many of the dainty, pretty little gifts which women often like to give each other.

Pin cushions, large and small, gay of hue and simple or fancy, as
you like, are 40c to \$1.75.

Needle cases are \$1 to \$18.

Chatelaines are 75c each.

(Main Floor, Central)

#### The Plainer Fur Coats of Hudson Seal

These are the Hudson seal (dyed muskrat) coats without an atom of trimming. Some have flaring and rippling short jackets with huge collars, some are 40 inches or longer. Their beauty lies chiefly in their quality, and after that in their charming printed crepe linings. The price range is from \$275 to \$725.

#### Fur With Brocadeor Brocade With Furis the Winter Millinery Story

Sometimes the whole hat is of the lustrous, beautiful brocade, with just a soft and furry edge. And sometimes the hat is wholly of the soft, lovely fur with just the top of the gleaming brocade, So you see both are quite fash-ionable!

The hats are usualy small, and in those piquant, becoming little shapes which are so much in vogue just now. Many turn off the face, some are in turban

effect, but not any are large. There are rose and silver and green and silver and black and silver or gold effects, as well as blue and silver or gold, and there are many furs, from the light gray squirrel to the lustrous black seal. Shape and brocade and fur are

the main features-the hats have very little trimming, or often none at all Prices start at \$25. (Second Floor, Chestnut)

#### A Few Fine Chiffon Velvet Evening Gowns Have Been Reduced

and may now be had for \$150, \$175 and \$200, which means a very welcome saving of from \$25 to \$100 on each dress. There are scarcely two alike. One or two have trains and a few are in dark colors or black, but the majority are in the fashionable rose shades, a few greens and an occasional vellow.

Some have beads, others the fashionable ostrich trimming, and they are all extremely appropriate for Thanksgiving festivities.

(First Floor, Central)

#### Splendid Sports Hose From London

For the golfer, man or woman, or the woman who wears heavy stockings with low shoes in Winter, these will make all the more welcome gifts because of

their scarcity.

ings in heather mixtures, \$6.50, \$7.50 and \$8.50. (Main Floor, Market)

Women's fine woolen stockings with fancy boots, \$7.50 and

Women's heavy ribbed silk sports stockings, in colors, Men's fine woolen golf stock- \$12.50. (First Floor, Market)

#### A Lot of Fine Blue Dresses for Young Women Are Lowered to \$45 Each

For any young woman who | are so fashionable. All are in has need of another serge or jersey or tricotine dress (and what girl is not always ready for another dress!) this disposal spells opportunity, for the dresses represent savings of

many dollars. There are serges of beautiful quality, firm wool jerseys, and the pretty silk tricolettes that

dark blue or black. Scarcely two models are alike-so that you have a wide and interesting choice. Some dresses are braided, some embroidered, some have touches of

color, but all are new Winter

dresses of much character and distinction. \$45-and 14 to 20 year sizes. (Second Floor, Chestnut)

## Women's Fine Overnight Bags Near a Third Less

ing bags that women like so

They are made of highly glazed black auto leather and dull black long-grain cowhide. Linings are of moire silk in

These are those splendid fold- | blue, gray, lavender and green. We have a limited lot in 14, 15 and 16 inch sizes which we can sell at \$13.50 each, which is almost a third less than the regular price.

A great gift opportunity. (Main Floor, Chestnut)

### The Glove Shop Is Having a Little Clean-up of Women's Gloves—\$1.35 a Pair

Along about now some sizes of many good kinds are bound to be broken, and that is what has hap-pened in this group. There are washable capeskins, glace gloves and fine suedes in desirable styles

There are black and white gloves, of course, and grays and ivory color.

You may expect to find all sizes in the group, but not in each style, and there are plenty of large and

At \$1.35 a pair they are uncommonly good value, and as they are such popular kinds and styles any woman who needs gloves will find it well worth her while to come choose from these: (West Alule)

blue or rose-figured effects, of There are several styles, and prices start at \$4.50 and go to \$7.50-and there are 2 to 16 year

(Third Floor, Chestnut)

### Any Motorist Will Like a New Robe

richly colored robe to match the upholstery of a closed car, or a rubber interlining, and wool. great, warm, heavy robe for an open car, here it is.

other plushes, mohair plush with Prices range from \$8.50 for a woolen robe to \$165 for a fur robe.

(The Gallery, Chestnut)

#### Mosul Rugs of Merit \$57 to \$75

is as yet no considerable relief from the shortage of supplies. Mosuls such as these are now costing as much at wholesale, that is, any of them that can be had at all.

New Fiction

"Helena," by Mrs. Humphry

Ward. This story is as clever

and interesting as any that has

come from Mrs. Ward's pen

"Our Little Old Lady," by

Eleanor Hoyt Brainerd. The

little old lady recalls for us the

plainer, more wholesome and

happier days which now exist

for us only in the reminiscences

"All Roads Lead to Calvary,

by Jerome K. Jerome. A bril-

liant story somewhat in the vein

of the author's "Passing of the

Third Floor Back." Price \$1.75

(Main Floor, Thirteenth)

THE PRETTIEST

UMBRELLAS WE

EVER HAD FOR

GIRLS

And they have come at exactly

the right time for Christmas pres-

They are just like grown-up um-

brellas, with covers of dark blue,

green, red or black silk, and they

have white or colored bakelite

handles in rings or hooks. You may imagine the joy such a gift

All sizes and the prices are \$5,

(Main Floor, Market)

BATIK work, that delightful revival of the beauti-

ful, primitive work of the

Javanese, is being taught in

the Art Needlework Store.

Wax stretchers and other

necessaries for the work are

for sale there and an expert

in the matter will show pur-

chasers precisely how the

(Second Floor, Central)

PRESS BOARDS

WILL RESTORE

THE BEAUTY TO

YOUR OLD

VELVETS-

and they are such a great economy

and a practical help more women

than ever are coming to us for the

These press boards may be used

for single or double faced velvets,

and it is comparatively easy to

\$9.50 for 6x18-inch size; \$20 for 8x24-inch size; \$34 for the 10x36-

inch size. And, of course, a brush

(Main Floor, Central)

ALONG WITH THE

COLD WEATHER

COME MORE

BATHROBES FOR

And we unpacked them just as

fast as we could and hurried them

down from the stockrooms for all the big and little girls who want

these warm, comfortable robes.

Some are of soft eiderdown in

plain pink or blue, and others are

of blanket materials in Copenhagen

WARM

CHILDREN

is included with each board

renovate velvets with their help.

would bring to a small girl!

\$6, \$7.50, \$8 and \$10,

work is done.

boards.

of such people. Price \$1.25.

Price, \$1.75.

In the Oriental rug market there | about one hundred pieces, all of trustworthy quality, in good colors, mahogany reds, ecru, tan and rose. and in conventional figure patterns. They are appropriate and much liked as gifts. Sizes approximately In this particular lot we have 3.6x6.6 to 7 feet, prices \$57 to \$75. (Seventh Floor, Chestnut)

### **Good Domestic Rugs Moderately Priced**

Tapestry Brussels rugs in 9x12 ft. size, \$32.50 and \$39.50. Axminster rugs—9x12 ft., \$53, \$56 and \$59; 6.9x12 ft., \$57.50. Velvet rugs—9x12 ft., \$63.50; 6.9x12 ft., \$62.50. Body Brussels rugs—9x12 ft., \$72.50 and \$75. Wilton rugs, 9x12 ft., \$112.50 and \$117.50.

# The case is solid mahogany hand carved and the movement

Speaking of Hall Clocks

Habe Dou Seen-

among the best in the world. There are nine tubes, chiming Westminster, Whittington and St. Michael chimes. A rather unusual feature is the mercurial pendulum which compensates for changes in temperature.

the new \$1050 clock that has

just been acquired by the

Jewelry Store? It is certainly

the finest of its kind we have

ever had under this roof.

In preparation for Christmas, there is the largest collection of hall clocks here we have ever had. With strike only, \$190 to \$265. With strike and chime, \$365 to \$1050.

#### (Jewelry Store, Chestnut and Thirteenth) (Seventh Floor, Chestnut Men's Suits That Belie Their Looks

and Men's Suits That Do Not One of the great sources of trouble and confusion in life is the fact that so many things are not what they seem.

inferior kind in the market is because it can be made to carry an appearance of merit. There are thousands of men's suits in Philadelphia today that seem to look as well as any ready-towear suits can look, especially on a wax model—and yet they are fairly loaded with cotton and skimped in the making.

The average man cannot on sight tell the difference between them and the genuinely fine all-wool, hand-tailored suits, but if he buys and wears one of the imitations he is bound to find out.

However, the man who knows how to lay out his money doesn't take chances with suits that he can't depend on as long as he is sure of finding suits he can depend on in this Store at the lowest fair prices, all-wool, finely tailored, correctly fashioned suits, the standard suits of the country at the prices, \$32 to \$80; overcoats, \$35 to \$80.

PERHAPS you have some good negatives from your summer vacation or will have some after the Thanksgiving holidays that you might like to have enlarged for personal Christmas gifts. If you will let us see these negatives, we will let you know what sort of enlargements

they will make. (Main Floor, Chestnut)



To Complete the Thanksgiving Feast

Glace nuts, \$2 a pound. Salted nuts, \$1.50 a pound. Glace mints, \$1.50 a pound. Double vanilla cream wafers, 80c a pound.

Crystallized mint wafers, 60c a pound, Curls, buttercups, straws and princess chips, 80c a pound. Cream-covered caramels, 80c

Chewy nut candies, \$1 Chocolate mint wafers, \$1 a

Vanilla marshmallows, 50c a ound.

Crystal mints, 60c a pound. Baskets for holding salted uts, 20c, 30c and 50c a pound. Place cards with favors and ounted on cake chocolate, 20c

Turkey gobblers, 25c each. Pumpkin with kewpies, \$3 Football candy boxes, 15c, 20c

Jack Horner pies with 19 favors, \$6.50 each. Snapping bonbons, \$1.25 to \$3

(Down Stairs Store, Chestnut)

Certainly it would prevent a great many mistakes if the inside of things could always be truly judged from the outside. The one reason why there is so much men's clothing of an

(Third Floor, Market)

There's a Mystery About Men's Silk Mufflers It is how the designers contrive to get so many more and so much more beautiful, color combinations each year. This year's gift collection is a wonder, in plain colors and stripes marvelously blended or contrasted.

Prices \$4 to \$20, with the Redleaf London reefers starting at \$13.50. (Main Floor, Market)

# Men's Sturdy Winter Shoes at \$6.40 a Pair

These shoes are all made of black leather, in blucher lace style. Some are on the Munson army last and others have medium round toes. They have heavy soles and are strongly built of what is known as 'plump" leather. There is a world of service in them and they are especially good for men who are much outdoors. (Main Floor, Market)

### New Wood Silk Portieres Are Somewhat Late

And, in consequence, their prices are even less than when they started out. They are \$18.50 a pair. The colors are attractive combinations of old rose-and-brown, green-

and-brown and blue-and-brown. Some are figured all over, others have a plain center and figured border. Such a tried-out and thoroughly satisfactory kind of curtain as

these of wood silk is always a good investment and they are used all the year through.

#### 1000 Children's Umbrellas Especially Nice at \$2 Each

Quite good enough for school and everyday use and many mothers are looking for just such umbrellas for Santa Claus to

The covers are of stout cotton, the handles of plain mission wood and loop cords and there are styles for all ages of boys and

(Main Floor, Market)

#### It Will Take but a Minute to See That Chestnut Street Window of Handkerchiefs

but you'll be repaid for stopping to see it—so attractive are the hand-kerchiefs. And more than one person who "didn't know what to give" has come in, after seeing that same window, and decided upon gifts of

There are kinds for women and for men, and there are plain white squares as well as colors and initials. (Main Floor, Central)

The Finer Wool-Filled Quilts

# in Unequaled Choice In stating that there is no collection of fine wool-filled quilts that equals the one

we are showing, we have no desire to boast of our own stock or belittle any other. But we have reason to know that this is just the case. The only way to realize it is to come in and see these assortments-and to see any

other stock one might care to look at. Nearly all our finer wool-filled quilts are of our own making. We have a particularly beautiful lot of one hundred in coverings of plain satin and satin brocade in a wealth of colors. Any one of these quilts will be a rich acquisition to a sleeping chamber. Prices \$32.50 to \$50.

In silk coverings the choice is also most attractive at \$22. Some handsomely embroidered ones at \$25.

In making comparisons, please remember that these are wool-filled quilts and not to be confounded with those filled wholly or in large part with cotton. (Sixth Floor, Central)