

PHILADELPHIA The WORKSHOP of the WORLD

Extends Welcome to The National Association of PURCHASING AGENTS

THERE are more business concerns in the Philadelphia district employing 500 people or more than in any other similar section in the world.

One concern employs 24,000 people; another about 15,000; a third 12,000; a half dozen or more utilize from 3000 to 5000 people; scores have 1000 and upward; and hundreds employ over 500 each.

Seven hundred thirty-six mills weave, spin or knit. Eighty firms manufacture or deal in chemicals or dyestuffs. There are three hundred wholesale clothing manufacturers.

What you want we can supply.

Our latch-strings are out. We wish to make your visit here pleasant and profitable. Come see what we do and how we do it.

Ask for any co-operation or information you need.

Points of Interest

The visitor in Philadelphia is impressed by thousands of good homes, by the wide, well-lighted, clean streets, the immense industrial plants, the great stores and museums, the famous institutions of learning, spots made famous in our country's history, Fairmount Park (largest city park in the world), the beautiful drives, etc. Nowhere else in the United States can be found, in so limited a space, so many and such rare attractions. We urge you to buy a guidebook at any of the leading newsstands, bookdealers or department stores and make your leisure time here a genuine vacation.

Purchasing Agents, the Following Concerns Wish You to Know All About the Philadelphia District:

JOHN LUCAS & CO., INC.
Paint and Varnish Makers Since 1849
322 Race Street Phila., Pa.

WILLIAM MANN COMPANY
Blank Books and Commercial Stationery
529 Market Street Phila., Pa.

THE WILLIAM CRAMP & SONS
Ship and Engine Building Co.
Richmond and Norris Streets Phila., Pa.

ELECTRIC STORAGE BATTERY CO.
Exide Batteries
19th and Allegheny Avenue Phila., Pa.

DAY & ZIMMERMANN, INC.
Engineers
611 Chestnut Street Phila., Pa.

ALERT TOOL COMPANY
Auto and Machinists' Tools
237-241 North 6th Street Phila., Pa.

JOHN T. LEWIS & BROS. CO.
(National Lead Company)
Dutch Boy Paint Products and Metals
705 Lafayette Building Phila., Pa.

CHARLES J. WEBB & CO.
Wool, Waste and Cotton Yarns
116 Chestnut Street Phila., Pa.

THE WEBSTER MFG. CO.
Engineers, Founders and Machinists
Commercial Trust Building Phila., Pa.

HENRY A. HITNER'S SONS CO.
Iron, Steel & Metals—Wrecking and Dismantling
Gaul and Hazard Streets Phila., Pa.

WALKER & KEPLER
Everything Electrical
531 Chestnut Street Phila., Pa.

CHANDLER BROS. & CO.
BROKERS
Private Wire Connections to All Leading Cities
1338 Chestnut Street Phila., Pa.

WILLIAM ETSWEILER & CO.
Manufacturers of Leather Belting
230 North 3d Street Phila., Pa.

STANLEY G. FLAGG & CO.
Founders and Manufacturers
1421 Chestnut Street Phila., Pa.

WESTMORELAND COAL CO.
Coal Miners and Shippers
Office, 224 South Third Street Phila., Pa.

E. F. HOUGHTON & CO.
Charles E. Carpenter, President
Oils and Leathers
240 West Somerset Street Phila., Pa.

FRANK SAMUEL
Ferro Alloys, Manganese and Chrome Ores
Harrison Building Phila., Pa.

CHANDLER & COMPANY, INC.
Bankers
Franklin National Bank Building Phila., Pa.

THE STEAD & MILLER CO.
Manufacturers of Upholstery Goods and Draperies
Fourth and Cambria Streets Phila., Pa.

THE JOHN T. DYER QUARRY CO.
Birdsboro Trappe Rock
Harrison Building Phila., Pa.

HESS-BRIGHT WORKS of the S. K. F. Industries
Radial and Thrust Ball Bearings
Front & Erie Avenue Phila., Pa.

QUAKER TOOL COMPANY
Quaker Snips, Pliers and Special Tools.
Light Forgings. Phila., Pa.

WHITE & BROS., INC.
Copper Refinery
North American Building Phila., Pa.

PAPER MANUFACTURERS' CO., Inc.
Paper of Every Description
526-528 Cherry Street Phila., Pa.

NATIONAL LABEL CO.
Gummed Labels, Advertising Stickers, Million Lots
Our Specialty
Ontario and Carlisle Streets Phila., Pa.

THE BECK ENGRAVING CO.
Designing, Engraving, Printing
620 Sansom Street Phila., Pa.

AMERICAN DREDGING CO.
River and Harbor Improvements
308 Chestnut Street Phila., Pa.

CHAMBERS BROTHERS CO.
Brick Making Machinery
52d Street, Corner of Media Phila., Pa.

MERCHANTS' WAREHOUSE CO.
10 Large Warehouses
General Office, 10 Chestnut Street Phila., Pa.

J. W. PAXSON CO.
Foundry Sands
Supplies and Equipment
1021 North Delaware Avenue Phila., Pa.

H. B. McCOLLUM
Water Front Specialist
1218 Chestnut Street Phila., Pa.