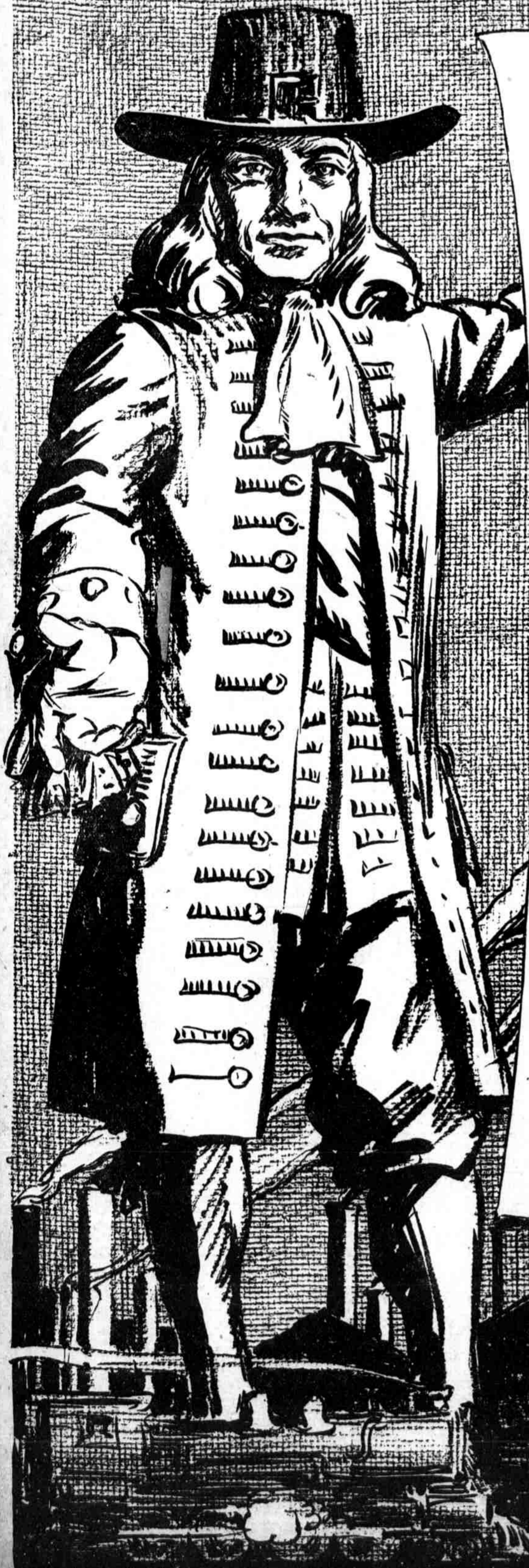


WHAT PHILADELPHIA MAKES THE WORLD TAKES



Greetings— Purchasing Agents

SINCE the war Philadelphia has become more than ever before "The Workshop of the World," because we are now asked to supply not only domestic requirements but the needs of many other nations — and for years to come.

We are equipped to do it, and are now manufacturing many products equal or superior to those that heretofore have only been obtainable abroad.

No matter what goods you need, the Philadelphia district is amply provided to satisfy your wants. We are keeping "open house" for you while you are here and are "at home" every working day to show you through our plants. We wish to cement the commercial ties we have already formed through the Philadelphia policy of reliable goods and fair dealing.

Purchasing Agents, the Following Concerns Wish You to Know All About the Philadelphia District:

JOHN LUCAS & CO., INC.
Paint and Varnish Makers Since 1849
322 Race Street Phila., Pa.

WILLIAM MANN COMPANY
Blank Books and Commercial Stationery
529 Market Street Phila., Pa.

THE WILLIAM CRAMP & SONS
Ship and Engine Building Co.
Richmond and Norris Streets Phila., Pa.

ELECTRIC STORAGE BATTERY CO.
Exide Batteries
19th and Allegheny Avenue Phila., Pa.

DAY & ZIMMERMANN, INC.
Engineers
611 Chestnut Street Phila., Pa.

ALERT TOOL COMPANY
Auto and Machinists' Tools
237-241 North 6th Street Phila., Pa.

CHANDLER & COMPANY, INC.
Bankers
Franklin National Bank Building Phila., Pa.

HENRY A. HITNER'S SONS CO.
Iron, Steel & Metals—Wrecking and Dismantling
Gaul and Hazzard Streets Phila., Pa.

WALKER & KEPLER
Everything Electrical
531 Chestnut Street Phila., Pa.

CHANDLER BROS. & CO.
BROKERS
Private Wire Connections to All Leading Cities
1338 Chestnut Street Phila., Pa.

STANLEY G. FLAGG & CO.
Founders and Manufacturers
1421 Chestnut Street Phila., Pa.

JOHN T. LEWIS & BROS. CO.
(National Lead Company)
Dutch Boy Paint Products and Metals
705 Lafayette Building Phila., Pa.

FRANK SAMUEL
Ferro Alloys, Manganese and Chrome Ores
Harrison Building Phila., Pa.

AMERICAN DREDGING CO.
River and Harbor Improvements
308 Chestnut Street Phila., Pa.

J. W. PAXSON CO.
Foundry Sands
Supplies and Equipment
1021 North Delaware Avenue Phila., Pa.

CHARLES J. WEBB & CO.
Wool, Waste and Cotton Yarns
116 Chestnut Street Phila., Pa.

WESTMORELAND COAL CO.
Coal Miners and Shippers
Office, 224 South Third Street Phila., Pa.

E. F. HOUGHTON & CO.
Charles E. Carpenter, President
Oils and Leathers
240 West Somerset Street Phila., Pa.

WHITE & BROS., INC.
Copper Refinery
North American Building Phila., Pa.

THE BECK ENGRAVING CO.
Designing, Engraving, Printing
620 Sansom Street Phila., Pa.

NATIONAL LABEL CO.
Gummed Labels, Advertising Stickers, Million Lots
Our Specialty
Ontario and Carlisle Streets Phila., Pa.

WILLIAM ETSWEILER & CO.
Manufacturers of Leather Belting
230 North 3d Street Phila., Pa.

THE STEAD & MILLER CO.
Manufacturers of Upholstery Goods and Draperies
Fourth and Cambria Streets Phila., Pa.

THE JOHN T. DYER QUARRY CO.
Birdsboro Trappe Rock
Harrison Building Phila., Pa.

HESS-BRIGHT WORKS of the S. K. F. Industries
Radial and Thrust Ball Bearings
Front & Erie Avenue Phila., Pa.

QUAKER TOOL COMPANY
Quaker Snips, Pliers and Special Tools.
Light Forgings. Phila., Pa.

CHAMBERS BROTHERS CO.
Brick Making Machinery
52d Street, Corner of Media Phila., Pa.

THE WEBSTER MFG. CO.
Engineers, Founders and Machinists
Commercial Trust Building Phila., Pa.

PAPER MANUFACTURERS' CO., Inc.
Paper of Every Description
526-528 Cherry Street Phila., Pa.

MERCHANTS' WAREHOUSE CO.
10 Large Warehouses
General Office, 10 Chestnut Street Phila., Pa.

H. B. McCOLLUM
Water Front Specialist
1218 Chestnut Street Phila., Pa.

