

PHILADELPHIA THE WORKSHOP OF THE WORLD



WELCOMES the National Association of PURCHASING AGENTS

We offer you the key to the door of your needs

DURING the war no other city in the United States was called upon to furnish such enormous quantities or such great variety of supplies as Philadelphia. Ships, clothing, locomotives, machinery, chemicals, foods, tools, instruments, equipment of all kinds poured forth from our manufacturing plants with marvelous speed. The result is that, for the reconstruction period, our productive resources are greater than ever because of the enlarged equipment of our plants and the many new industries established here.

The Philadelphia district is truly "The Workshop of the World." No matter what you need, whether a part or the whole, it is safe to say that we make it or our dealers have it.

We bid you welcome to our city and wish you to know us better before you leave. We invite you to visit our plants and salesrooms and to ask for any co-operation or information you need.

Purchasing Agents, the Following Concerns Wish You to Know All About the Philadelphia District:

JOHN LUCAS & CO., INC. Paint and Varnish Makers Since 1849 322 Race Street Phila., Pa.	JOHN T. LEWIS & BROS. CO. (National Lead Company) Dutch Boy Paint Products and Metals 705 Lafayette Building Phila., Pa.	WILLIAM ETSWEILER & CO. Manufacturers of Leather Belting 230 North 3d Street Phila., Pa.
WILLIAM MANN COMPANY Blank Books and Commercial Stationery 529 Market Street Phila., Pa.	FRANK SAMUEL Ferro Alloys, Manganese and Chrome Ores Harrison Building Phila., Pa.	THE STEAD & MILLER CO. Manufacturers of Upholstery Goods and Draperies Fourth and Cambria Streets Phila., Pa.
THE WILLIAM CRAMP & SONS Ship and Engine Building Co. Richmond and Norris Streets Phila., Pa.	AMERICAN DREDGING CO. River and Harbor Improvements 308 Chestnut Street Phila., Pa.	THE JOHN T. DYER QUARRY CO. Birdsboro Trappe Rock Harrison Building Phila., Pa.
ELECTRIC STORAGE BATTERY CO. Exide Batteries 19th and Allegheny Avenue Phila., Pa.	J. W. PAXSON CO. Foundry Sands Supplies and Equipment 1021 North Delaware Avenue Phila., Pa.	HESS-BRIGHT WORKS of the S. K. F. Industries Radial and Thrust Ball Bearings Front & Erie Avenue Phila., Pa.
DAY & ZIMMERMANN, INC. Engineers 611 Chestnut Street Phila., Pa.	CHARLES J. WEBB & CO. Wool, Waste and Cotton Yarns 116 Chestnut Street Phila., Pa.	QUAKER TOOL COMPANY Quaker Snips, Pliers and Special Tools Light Forgings. Phila., Pa.
ALERT TOOL COMPANY Auto and Machinists' Tools 237-241 North 6th Street Phila., Pa.	WESTMORELAND COAL CO. Coal Miners and Shippers Office, 224 South Third Street Phila., Pa.	CHAMBERS BROTHERS CO. Brick Making Machinery 52d Street, Corner of Media Phila., Pa.
CHANDLER & COMPANY, INC. Bankers Franklin National Bank Building Phila., Pa.	E. F. HOUGHTON & CO. Charles E. Carpenter, President Oils and Leathers 240 West Somerset Street Phila., Pa.	THE WEBSTER MFG. CO. Engineers, Founders and Machinists Commercial Trust Building Phila., Pa.
HENRY A. HITNER'S SONS CO. Iron, Steel & Metals—Wrecking and Dismantling Gaul and Hazard Streets Phila., Pa.	WHITE & BROS., INC. Copper Refinery North American Building Phila., Pa.	PAPER MANUFACTURERS' CO., Inc. Paper of Every Description 526-528 Cherry Street Phila., Pa.
WALKER & KEPLER Everything Electrical 531 Chestnut Street Phila., Pa.	MONTGOMERY HARRIS Fire, Life and General Insurance 326 Walnut Street Phila., Pa.	MERCHANTS' WAREHOUSE CO. 10 Large Warehouses General Office, 10 Chestnut Street Phila., Pa.
CHANDLER BROS. & CO. BROKERS Private Wire Connections to All Leading Cities 1336 Chestnut Street Phila., Pa.	THE BECK ENGRAVING CO. Designing, Engraving, Printing 620 Sansom Street Phila., Pa.	H. B. McCOLLUM Water Front Specialist 1218 Chestnut Street Phila., Pa.
STANLEY G. FLAGG & CO. Founders and Manufacturers 1421 Chestnut Street Phila., Pa.	NATIONAL LABEL CO. Gummed Labels, Advertising Stickers, Million Lots Our Specialty Ontario and Carlisle Streets Phila., Pa.	
THE PHOENIX IRON CO. Structural Steel 22 South 15th Street Phila., Pa.		



TEXTILES

MACHINERY

CHEMICALS

LEATHERS

IRON & STEEL

ELECTRICAL

OILS

PAINTS

CLOTHING

SHIP BLDG.

SCIENTIFIC INSTRUMENT