

## \$1,500,000

## The Manila Electric Railroad and Lighting Corporation

Three Year 7\% Gold Notes


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$98^{1 / 2}$ and accrued interest, yielding over $7.50 \%$
Amen
Bonbright \& Company, 437 Chestant Stree PHILADELPHIA
 NEW YORK

## New Issue

## 150,000 Shares

## V. VIVAUDOU, Inc.

Perfumes, Talcum Powder, Face Powder, Tooth Paste and Other Toilet Articles

Authorized and to be preapitalization

GUARANTY TRUST COMPANY OF NEW YORK, Transfor Agen
We summarize from the President's letter, Mr. V. Vicaudou, as follows:
Sales are now at the rate of $\$ 5,000,000$ per annum.
Manufactures: In the manufacture of talcum powder, face powder perfumes and other toilet articles this company is one of the largest "Mavis," "Lady Mary," "La Boheme," "Fleur de France.

Earnings: Net earnings from operations are at the rate of $\$ 1,20,00$ per annum, with the present four plants running to capacity supplyin only $60 \%$ of the demand, and orders are constantly increasing in volume.

Purpose of /ssue: The new financing will provide approximately company greatly to expand its manufacturing facilities and further develop its growing export busines,

## J. S. BACHE \& CO

S. M. SCHATZKIN

69 New Street, New York
42 Broadway, New Yor

Subscriptions will be received by
FRAZIER \& CO.

Complete Tax Calendar Ready Reference The Tax and Statistical Division
of our Trust
Department has just Calendar Tax Information
 pitety listed and fully described.





Trust Department


THE
AMERICAN EXCHANGE NATIONAL BANK


Canadian Municipal Bonds


YOUNG MAN


THE MARKETS OF THE WORLD invite us to supply urgent needs. Now is the time to permanently extend our commercial influence.

Numerous old-established and tried connections in every commercial center of the world enable us to finance exports and imports promptly and satisfactorily.

INQUIRIES INVITED

## THE

## FOURTH STREET

 NATIONAL BANK131-145 South Fourth Street

Capital, Surplus and Profits over $\$ 10,000,000$

## Chart Your Credit Loss Exposure

Would it not be a tremendous asset if you could know precisely the normal insolvency loss resulting from sales of any Yotume for your particular
house?
Think of the uncertainty house? Think of the uncertainty
eliminated - the worry saved-the eliminated-the worry saved- the credir losses prevented.
Such data, on an accurate, scientific basis-
the culmination of recedit insurance asise the culmination of credit insurance experi-
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facururing or jobbling business, don't fail to tacturing or jobling business, don't tain to
get the entire story of this schierement in Eet hedit Insurire storye. An in inquiry will bring the full particulars without obligation. O NEW YORK EM. TREAT. PRESIOENT

The Steel \& Tube Company of America


CARSTAIRS \& COO.

