FRENCH WANT LARGE INDEMNITY FROM GERMANS, BUT FEAR TO LET THEM EARN IT, SAYS VANDERLIP

Country, Burdened With Huge Debt, Pictured as Facing Dwindling Man-Power-Money Needed

Immediate Necessity Seen in Providing Income for **Budget That Foots More** Than \$23,000,000,000

By FRANK A. VANDERLIP France thrills one with admiration that there was in the world a nation

nexed nine ciphers to a figure the same time," he said. French mind no longer follows. It got to be all the same when the debt of France piled up to a hundred milliards

ministers, legislators and bankers, but births. none of them shared my anxiety. All



When the Hun came France never stopped for in francs. There was no reckoning on the

"Indeed," writes Mr. Vanderlip, "I think e French mind grows bewildered when the

unit of billions is reached."
Quite aside from military losses the French sta-France is facing a dwindling man power tistics show eight hundred thousand more deaths than births during the war period.

Today France owes billions to Great Britain and United States. Her outside income is woefully decreased. She has \$240,000,000 in in terest to meet yearly.

There is plenty of latent bolshevism in France. But the thousands of small land ownrs of France are the sheet anchor that is hold ing the republic fast to its ideals.

of such superb valor, but one sighs if he payment of indemnity. They were hary member that south of that terrible sear studies the present position of that gal- on how that indemnity was to be paid, still lies unharmed one of the most in just what form the payments were beautiful countries in all the world. The her people. These foreign securities in France never stopped to count the to be made. But of one thing they were devastating hand of war has only cluded an investment of twenty billion price in courage and manhood that very certain; it would be a deadly dan-blighted, after all, a comparatively she must pay to defend herself from ger to France if German industry were small area, even though that area held tries; five billion francs in Turkish the Hun. There was never any reckon- allowed to recover before French indus- an important proportion of the total of obligations and a substantial amount ing as to what the future had in store. try was on its feet, and France in the all French industry And no more did France count the future be flooded with German goods.

And no more did France count the future be flooded with German goods.

A Dutch banker in talking with me though perhaps less than any other na-

French mind grows bewildered when the one day threw up his hands in despair tion involved in the war has France terest payments and it was this income unit of a billion is reached. They call it over the French mind, "They want to been disposed to look facts in the face, that balanced her international account. a milliard, and after you have an milk the cow and cut its throat at the It must be remembered that her pre-

Dwindling Man Power

But in trying to get some estimate of

was at least a billion and a half franc-

The Immediate Problem

position was to be made right by the the battlefront out of my mind, and re- taxation before the war was over three creased by a billion and a half france,

and one-half billions (1913), and, of with a new obligation of \$240,000,000 government that attempts seriously to COTTON GOES LOWER course, a large area in which taxes to meet the interest on her foreign in raise taxes will fail. The gap is so great were gathered then can contribute nothwere gathered then can contribute nothing to the national treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasury for several the problem of balancing her international treasure the problem of balancing her international trea years. Her new territory will, perhaps, tional account is one that calls for a tax scheme that will close that gap compensate this loss. The estimated the wisest financial minds that ever ennational wealth of France before the gaged themselves with a desperate as its internal political safety is conwar was four hundred billion francs.
If the present wealth of France were By the time I returned to Paris after isiting Switzerland, Italy and Spain. to be calculated in a depreciated currency it might, without any increase over the true value before the war, reach a figure very much higher than four hundred billion. Conceivably the I found considerable change in the atmosphere. Men in authority were be ginning to realize something of the inexorable logic of the figures and to wonder what was to be done. With pacurrency might depreciate so that the measure of the wealth would be so great thetic unanimity their mind turned to in france that with a debt of, say two hundred and fifty billion france, it would France's debt. It was not usually put

be only one-third or one-fourth of the se directly as that, but one could not

total national wealth instead of, as it talk to an important Prenchman for

now appears to be, five eighths or five minutes that he did not bring for-three-fourths of the total national ward a plan, logical in construction.

leading up to America dividing with the Allies the war burden. Taxes Not Increased

France has not raised taxes as England and America have. The politicians fear the antipathy of the French to-Before the war France was helped to ward increased taxes. Prebably any

cerned, lies in the fact that there are six illion landowners, and that the whole nation is made up of small investors. In some of the industrial centers, such as Lyons and St. Etienne there is plenty of latent bolshevism. There is, of France would not seem good soil in which to propagate the ideals of Bol-

Tomorrow Mr. Vanderlip will discuss 'The Syndicalist Terror.'

plausible in appearance, but always New York, July 23 -- Coble advices received the New York Metal Exchange this mo

The great anchor at France, so far Realizing Sales Bring Reaction in Prices-Oats Weaken Following Strength

Chicago, July 23 .- Considerable reurse, an active socialist party, but alizing occurred in the corn market today, and after the market had displayed accumulating oats against a prospective strength in the foreneen prices reacted falling off in receipts, when the move materially from the top.

> commission houses on a further jump are none too promising. in hogs to \$23,35, a new top mark: continued dry weather in the belt and

without rain unless the weather gets to

Onts weakened after a stronger start AFTER GOOD START The initial upturn was due to continue dry weather, but hedging pressure was quite prolonged and realizing sale were heavy. Offerings from the country to arrive were liberal, and there were reports that the government was offering 1,500,000 bushels of cats for sale in and around New York. The oats were bought originally at considerably less than present prices. Sea board operators also tried to resell, It was reported that elevators wer

ment in wheat picks up, as cars are scarce in many districts. The eastern At first there was general buying by demand is poor and export conditions

Leading futures ranged as follows; Corn (new delivery)—

continued dry weather in the belt and fears of rising temperatures. December made a new high record.

On the upturn commission houses had off it sures. 1104 5s. a loss of 15s. futures. 1254 5s. a loss of 15s. futures. 1255 10s. a drop las. Sales—Spot. 150 tons, futures. 200 Estandard copper—Spot. 1102 5s. a loss of 15s. futures. 1104 5s. a loss of 15s. futures. 1104 5s. a loss of 15s. futures. 1105 5s. loss loss of 15s. futures. 1105 5s. loss loss of 15s. futures. 1105 5s. loss loss of 15s. lo

NEW ISSUE

\$30,000,000

Government of Switzerland

51/4% Gold Bonds

To be dated August 1, 1919

To mature August 1, 1929

Interest payable February 1 and August 1.

Principal and interest payable in United States gold coin, in New York City at office of Lee, Higginson & Co., Fiscal Agents.

Coupon bonds in denomination of \$1,000 and \$500, registerable as to principal only.

These bonds are the direct obligation of the Swiss Confederation (Government of Switzerland).

The general debt of Switzerland, including this issue, is approximately \$370,264,370. The population (1919 estimate) is 4,300,000, or a per capita general debt of about \$86.

In addition, the government has incurred or assumed a total debt of about \$357,037,820 to acquire 1758 miles of railroad, more than one-half of the total mileage in Switzerland. In normal years the railroads have shown a substantial profit considerably in excess of the annual requirements for interest and sinking funds.

Switzerland is considered one of the wealthiest countries in Europe. National wealth comprising both private and public properties was officially estimated in 1913 at \$4,400,000,000 or \$1135 per capita (1913 population). If allowance should be made for recapitalization of wealth in accordance with present level of prices, this figure should probably be over \$6,000,000,000, showing a per capita wealth of about \$1400. Swiss capital invested abroad was estimated in 1913 at \$1,250,000,000.

Switzerland, in addition to providing by taxation for 30% of her mobilization expenses, has decided by a direct referendum vote to extinguish eventually through an income and capital tax the debt incurred to maintain her neutrality, for which the greater part of the present entire debt has been incurred.

The thriftiness of the Swiss people and their faithful adherence to their obligations justify the high credit which the Confederation enjoys. From 1890, the date of the earliest present outstanding loan until the outbreak of the late war, Switzerland's external loans bore rates of interest from 3% to 4% and sold on the London and Paris Stock Exchanges at average prices to yield from 2.98% to 4.42%. During the ten-year period, 1904 to 1913, two issues listed in Paris sold at average prices to yield 3.55%. The average yield of seven representative Swiss Government bonds quoted on the Paris Bourse as of June 30, 1919, was 5.32%. The single issue quoted in London as of the same date yielded 5.37%.

Industry and agriculture in Switzerland have enjoyed a period of great prosperity and have undergone considerable development during recent years. Its important water power resources, estimated at 2,700,000 available horsepower, should result in continued growth and expansion of the country's industries in the future.

The purpose of this loan is to provide funds to be applied to purchases of commodities and payment of other obligations due by the Swiss Government in the United States.

We offer the above bonds for subscription, subject to allotment and opinion of counsel,

at 961/4, to yield over 6%.

Subscriptions will be received at the offices of the undersigned. The right is reserved to decline any subscription and to make allotments for smaller amounts than applied for. The right is reserved to close these books at the discretion of the undersigned. The amounts due on allotments will be payable in New York, Boston or Chicago funds on August 1, 1919, against delivery of Lee, Higginson & Company's interim certificates, exchangeable for definitive bonds when received.

LEE, HIGGINSON & Co.

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GUARANTY TRUST COMPANY THE NATIONAL CITY COMPANY

OF NEW YORK

BOSTON

France had a visible aspect of having and then two hundred, and when en- been bled white. Men far along in the gagements were made that will take it forties could be seen in soldier uniform. and everywhere there seemed an actual with some capacity for adding two and two, the first thing that struck me remember that during the war the n France was the disparity between population of France, quite aside from budget requirements and anything that all military losses, showed a decrease of taxation has yet yielded. I talked with 800,000-800,000 more deaths than

war debt was about \$160 per capita; that the balancing of her pre-war budget sian coupons, but it has appounced that was difficult, and that no recent government had felt strong enough to carry out the pressing and necessary funding of her floating debt. Today her bonded 000 francs of short term unfunded obligations. The government owes the their own government. Today France Bank of France 20,000,000,000.

of them, in the month of February, still the future of France I wanted, so far felt confident that the national financial as possible, to get the awful picture of twenty-three billions. Her income from alone. With her outside income de-

coming in annually in the form of in-For a time the government took up from French investors the dishonored Rus it can do that no longer The depletion of her income from utside the nation is only half the

wealth. However, it must be remem-

bered that inability to collect taxes from

certain districts is equivalent to an in-crease in the total debt. To comment

on what these figures mean would be

French Foreign Loans

meet that trade balance by a huge in-

come from foreign securities owned b

france in Russian Government bonds

Greek and Balkan securities. Here

story, however. Before the war French owes England £434,490,000 and America \$2,802,477,000. At the moderate rate of 5 per cent she needs new ex-Her immediate necessity is to provide ports amounting to \$245,000,000 in

We are advised by counsel that this stock is exempt from the Pennsylvania Personal Property Tax.

\$2,000,000

Congoleum Company, Inc.

Seven Per Cent. Cumulative First Preferred Stock (Shares of \$100 par value)

> Preferred both as to assets and dividends. Redeemable at 107 and accrued dividends.

The following information is summarized from a letter by Mr. Frank B. Foster, President of the Company:

Dividends Exempt from the Normal Federal Income Tax

CAPITALIZATION

First Mortgage 7% Serial Gold Notes...... \$1,000,000 7% Cumulative First Preferred Stock..... 2,000,000 8% Second Preferred Stock..... Common Stock (no par value) 30,000 shares

Business—The company manufactures printed floor-coverings protected by patents in the United States and principal manufacturing countries of the world. Its production today is probably larger than that of any other manufacturer of printed floor covering in the United States.

Property-Congoleum Company, Inc., has succeeded to all the property and assets of the Congoleum Company heretofore owned and operated by The Barrett Company. The Barrett Company retains a very substantial interest in this business. The manufacturing plant near Philadelphia, Pennsylvania, consists of twenty-eight brick and steel buildings of substantial construction, supplied with the most modern equipment. Property includes twenty-six acres of land and affords ample opportunity for further enlargement.

Assets-Net assets are equal to \$212 for each share of First Preferred Stock, and even with Patents, Trade Marks and Good-will which are considered very valuable, entirely eliminated, there are net tangible assets equal to \$162 per share.

Earnings-Average annual net profits for three years, after making provision for interest on outstanding notes, are equal to more than twice the annual dividend requirement on the First Preferred Stock, and for the year 1918 more than four times this amount.

Sinking Fund—Company will set aside each year, beginning December 1, 1921, \$50,000 out of surplus profits after First Preferred Stock dividends for redemption of this stock. Larger sums may be set aside as conditions warrant. Other safeguards for the protection of this stock have been provided for.

General—A wide market for the product of the Company has been developed and a continued large business is anticipated. The management is in the hands of experienced and progressive men, most of whom have been responsible for the development of the business.

Price \$95 per share and accrued dividend

Descriptive circular on request

A. B. Leach & Co., Inc.

Investment Securities 115 South Fourth Street, Philadelphia, Pa.