SHARP RALLY OCCURS isfied the demand early and the weathr map was regarded as a standoff, **ON COTTON EXCHANGE** further heavy rains at Taylor, Tex. and at Galveston being offset by clear conditions in the central and western states, except for showers in Georgia.

Room Covering Boosts Prices After Show of Weakness

in Early Trade

COTTON BELT WEATHER CONDITIONS New York, June 17, -- The following tem-pretures were recorded in the cotton beit fils morning Apliene, 64: Ben Antonio and Okianoma, 68: Knoxville and Wilmington, 60: Macon, Chaiteneosa, Thomasville, and Jackson, Chaiteneosa, Thomasville, and Jackson, Chaiteneosa, Thomasville, and Jackson, Chaiteneosa, Thomasville, and Jackson, Chaiteneosa, Antonio, Santa Andrew Mempias, Vickaburs, Merid-an, Montgromer, and Nashville, 14; New Vilans and Tamps, 76: Corpus Christi, Pamacola, Ausura, Atlanta, Charleston and Bavannah, 75. The following precipi-inton was recorded. Corpus Christi, 48 Macon, 04; Abilene, 18; Macksonville, 48

New York, June 17 .- In face of Yesterday's firmer cables, due to buying by Man-chester and continental interests, the chester and continental interests, the September cotton market here opened featureless of 2 points. A little pressure from Liverpool satat an advance of 13 points to, a decline

Have Many of **Your Friends** Made Money?_

Later there was a sharp rally or

room covering which carried prices up 15 points from the bottom.

The absence of more aggressive sup-port earlier was evidently a disappoint.

ment to recent buyers, and their active

liquidation which probably reflected, continued nervousness over money and

Stop orders were uncovered on the de

line, which extended to 30.07 for Oc-

losing figures. After their execution

prices steadied on the detailed weather

report showing rains in Texas and

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tock market conditions.

overing.

and quietly retired to comfort because they made wise, timely and well selected investments in the booming New York Curb Market?

It is probable that some of them learned the way successful investors or traders arrange their investments to insure, a greater degree of Safety and Profit through our booklet (free to intending traders and investors).

"Market Strategy"

Every salaried man or employer, who hopes to make his knowledge of affairs bring him a comfortable income in dividends, or from the upward swing of his market purchases, ahould order this exceptional booklet AT ONCE.

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DETROIT

Direct Private Wires



NEW YORE

UNDERTONE WEAKENS GOSSIP OF THE STREET IN MARKET FOR CORN

Bullish Enthusiasm Decreases.

Action of Cash Article Dis-

appointing-Oats Easier

GRAIN BELT WEATHER FORECAST

GRAIN BELT WEATHER FORECAST Chicago. June 17.-Illinois, Missouri and lowa-Unestiled but mostly fair to-night and Wednesday: continued warm. Wednesday: not much change and probabure. Minnesota-Farity cloudy and probabure. Minnesota-Farity cloudy nesday. not much tiled tonight and Wed-nesday. not much tiled tonight and Wed-nesday. Not much tiled tonight and Wed-nesday. South Dakota-Parity cloudy to-night. probably becoming unsettied Wed-nesday. cooler Wed-nesday. and Wednesday and in West tonight. Nebraska-Generally fair tonight and Wednesday and in West tonight. Nebraska-Generally fair tonight Kanasa-Generally fair tonight and Wednesday: cooler tonight wartner in west and central. Mon-tan-Fair tonight and Wednesday: cooler in west Wyoming-Unsettied but mostly fair tonight and Wednesday.

Chicago. June 17 .- Bullish enthu-iasm in the corn pit decreased consid-

erably today and the undertone of the

market was weaker, owing to a sharp

This caused a good deal of selling by commission and wire houses, under the

lead of Eastern interests. The buying power was undermined by yesterday's

general covering movement, and it was

not difficult to depress value. Pur-

chasing by country houses and by shorts

Light receipts were forecast, and it was

said that farmers were not inclined to

The lower temperatures and the set

back in hogs had a bearish effect on oats, and the market was easier. An

unfavorable report by a local authority

failed to have much influence, although

bulls called attention to the fact that

oats were \$1 a bushel cheaper than corn. Receipts were liberal.

Private cables said that it was feared

that there would be a heavy falling off

July Open High Low Close close Sect. 1005 1704 1655 1685 1704

July ... 71 714 7014 7014 7115

27.75 27.75 27.60 27.60 27.60 28.00

-31.00 51.00 50.30 30.00 +51.85 48.75 48.75 48.60 49.35 *Asked

NEW YORK COFFEE MARKET

New York, June 17 .- The coffee

market had an active opening with large

points above the previous close. Testerday's Today's Close oppoints above the previous close. Testerday's Today's Close oppoints 10 05 10 45 10 45

No Crucible Steel Dividend

Pittsburgh, June 17 .- Directors of

the Crucible Steel Company of America

failed to declare an initial dividend on

the common stock or any Liberty Bond

CASSATT & CO.

Bankers

Commercial Trust Building

Philadelphia

clone 19.05 19.45 19.35 19.25 19.05

19.35 19.47 19.30

Leading futures ranged as follows: Corn (new delivery)----

in the yield of oats abroad.

July Sept Ribs-

July Sept. Pork-

July Sept Bid.

September December January March May

listribution.

brought about recoveries at times.

break in hogs and cooler and more fav orable weather in the belt.

"EASING OFF" OF MARKET CONSIDERED HEALTHY SIGN

Consolidation Talk Continues in Financial District-Future of Cerro de Pasco Discussed-Gossip of the Street

S PEAKING on the condition of the stock market yesterday, a well-known broker expressed the general opinion which prevails in the Street and in brokers' offices that the present "ensing off" is a good, healthy sign, and is due largely to the condition of the money market.

The talk about a consolidation, of which Baldwin's and Midvale Steel seem to be the central figures, still persists. It was remarked that the difficulty facing consolidations of that description today is the "tax bogie." 8.8 the government would probably reach out and scoop in a big share of the profits. This, however, would only hold good where the transactions would be carried out in cash or part cash, which would hardly be the case in a transaction involving interests so large as either of the two corporations mentioned

If such a transaction should be consummated it would be effected through a change of securities. Some brokers are advising their customers not to pay much attention to talk of special moves in Baldwin or Bethlehem while the trend of the market continues downward.

. .

There is some quiet talk about the future of Cerro de Pasco. This company, it is said, is probably as well qualified as any company in the world to make money on copper at present and even considerably lower prices. However, its future is not based on copper production, but on silver and gold, especially its silver, which is said to be more than 50 per cent of its output. It owns vast mineralized acreage and its ore bodies are said to be virtually exhaustless.

The action of the cash article was U. S. Should Not Assume Loans to Allies, Says Banker disappointing, the undertone being easier, with demand rather indifferent.

"Few persons who gave the matter any consideration." remarked an investment banker, "were not aware that there were two methods for financing the great expenses of the war open to all the countries engaged. One was through taxation and the other through bond issues to be subscribed for by the people."

The proportion to be raised by each of these plans was, he said, a matter to be determined by the financiers and economists of the various countries. Germany, it was said, at first was procuring little or nothing by the taxation method; while the United States was said to be steering a middle course, that is, raising one half by taxation, the other half to be raised by bonds

The recent statement by Frank A. Vanderlip, former president of the National City Bank of New York, when he returned from Europe, that there was a feeling in England and France that it would be wise and just on the part of the United States to remit the loans she made to the Allies, was the subject being discussed, and this banker, to show why such a proceeding would be demoralizing to any of the Allied countries and an injustice to the United States, said that if the Allied nations had adopted this country's plan they would be in a much better position today. From figures at hand, he said. France and Italy only increased their taxation about 6 per cent. Great Britain 1100 per cent and the United States 2000 per cent. "Unquestionably," he remarked, "the repayment of war loans should

fall on those who have carried the least proportion of war taxation. AWhy." he asked, "should we remit these obligations, which in that event would enable these countries to more quickly be in a position to compete with our production in the open market, when our products thereby would be taxed to pay the debts of our competitors?"

Outlook for More Government Financing

"When Secretary of the Treasury Glass said the Victory Liberty Loan would be the last public loan he was right, but that does not necessarily mean the government will not be obliged to borrow more money right away and for some time to come in large amounts."

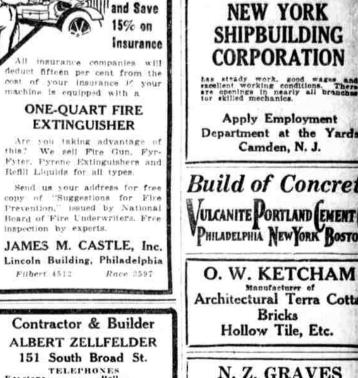
This remark was made by a prominent banker when speaking of the report which has been circulating in some quarters that it might be necessary for the secretary to resort to continuous borrowing.

This banker said, so far as he could see, there would be nothing incon gruous in the United States having constantly on sale government bonds and notes for the convenience of such individuals and institutions as wished to buy them. He remarked that there were still huge expenses ahead for the government, and while certificates of indebtedness had been used to meet current expenses for a long time, the time would come when some other expedient must be employed. The Victory Loan, he said, would not be enough to meet the various issues of certificates which were put out to relieve the situation until the proceeds of the loan would be available. There were ten issues of these certificates for the purpose, aggregating more than \$5,544,-000,000, while the loan subscriptions amounted to about \$5,250,000,000. with the final allotment around \$4,500,000,000. It therefore follows that there remains about \$1,000,000,000 which must be raised to meet the maturing certificates. He said he understood the secretary anticipated issuing additional certificates to the extent of about one-half of the amount to be raised by taxes.

This banker said if it were a fact that a plan is being prepared to pro-mote a continuous offering of government bonds to the public, he thought that bankers generally would appreciate the move, as it would relieve them to a great extent from the necessity of providing new funds. It is, of course, a question to what extent such bonds or notes would be in demand by a public which many believe is already oversatiated with government bonds to the extent of their being a drug in the market.

Abother banker discussing this subject said he did not think the public was supersatiated with government bonds; in fact, the recent oversubscripthe Victory Liberty Bonds as well as the speedy absorption of so eral large industrial and other issues recently, coupled with the reports of increasing deposits in savings and other banks, all went to show, in his opinion, that the American public has only begun to buy securities. He said he believed that once this habit of thrift which is slowly taking hold of the







POULTRY LIVE—There was little trading and prince avored buyers. Quotations: Fowls via ex-ress. 33 254c; spring chickens, brollers, not extherns, willow akinned, weightug 18, 672 bs, aplece, 526 55c; spring chickens, hroll irs, not Leghtorns, vellow skinned, weight ng 1% 201% the a piece, 45 250c; white extherns, yellow akinned, weightug 1% 672 bs, aplece, 436 45c; white Leghtorns, set weighter and standard to be and exthern a standard be able to be an exthern a standard be able to be able to be able a standard be able to be able to be able able to be able to be able to be able able to be able to be able to be able able to be able to be able to be able able to be able to able to be ab

POULTRY

Ic: standard w 907799 c. No. FLOUR-Re-

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PROVISIONS

REFINED SUGARS

DAIRY PRODUCTS

DAIRY PRODUCTS BUTTERI-The market was quited and a barde chainer under weaker outside advise and chainer under weaker outside advise and chainer under weaker outside advise and chainer and chainer south barde drammer avert for higher with the firsts. A2c mets 100 for a ford 15157 do, fair to good. Subside for tands of prints Jobbing at 00000 for fair tands of unattractive stock which was dull Quotations. Free cases metry ista fairs of unattractive stock which ista 13.80 per crate current relevant 13.20 western extra firsts. 513.80 firsts 13.20 faires selected ergs jobbing at 534 to per dozen. "HEESE sold slowly and was hard tread, with ample efferings. Quotations we fork and Wisconstin, whole-mills fairs we fork and Wisconstin, whole-mills fairs tante, fao, whole-mills fairs current make air to good, 315 (734, c

The market was quiet on a basis for fine granulated.

The rule arm with a fair jobbin for most descriptions. Guistaines eris, smoked and sir-dried. is unkles and tenders, smoked and air pork, farmity, 54 (\$55c; hams, S T ope, 30% (\$2375; c; do, skinned, loose is c, do, do, smoked, 30% (\$275; lied, homeles, 355; c; do, smoked, 28% pick, loose, 28%; c; do, smoked, 28% pick, loose, 28%; c; do, smoked, 28% pick, loose, 28%; c; breakfast bacon . 35c;

rket ruled firm with a

barrel. In



FRESH FRUITS

Choice stock sold fairly and values wer-generally well sustained under moderate of ferings. Quotations: Lemons, per box, 13.5 (4.6.5.) Oranges, California, per box, 12.6 (6.5.) Strawberries, per quart. 110638 (antialoupes, Florida, per crate, 11.7562 do California, per crate, 11.7562 do California, per crate, 11.7562 do California, per crate, 11.7562 berries, North Carolina, per quart, 2002300, Black berries, Morth Carolina, per quart, 2002300, Elack berries, mearby, per 1b.-Sweet, 146227 aug. 15%18c. Peaches Georgia, per crate \$2.274.

VEGETABLES

VEGETABLES Vegetables Mer fairts liberal offerings. Onions and rab base of mer squality ruled from and prices of the former work in ruled from and prices of the former work of a set of the state White polators, old, ser 100 be of 100 me White polators, old, ser 100 be of 100 me North Carolina, per bbi-No 1, 14, 5005 75, No 2, \$2,5003, NO White polators, Easter Shore, Va. per bbi-No, 1, 54,5005, 75, No 2, \$2,600, No 1, 54,5005, No 2, \$2,500, Carolina, and bbi-No 1, 54,5005, No 2, \$2,250, Carolina, and bbi-No 1, 54,5005, No 2, \$2,250, Carolina, and shore per crate, \$203, 50, Onions, Texas, yellow, per crate, \$405, do, white, per crate, \$405, rate, \$4 25

LIVESTOCK QUOTATIONS

Chicage, June 17. — HOGS.— Receipts head. Market mostly 30@40c unde terday a severge Too, 521.30; bulk, #21.13. "reav.s. #20.85@21.28." #20.00@21.30." [unit_weight, #20.75@ under bulk, \$20



Structural Steel

For All Building Purposes

Bethlehem Construction Co.

Engineers Fabricators Erectors BETHLEHEM, PA.



\$20.75@21 10. light weight, \$18.75@20.95

SELF-CLEANING

Rocking Grate

VALLEY IRON WORKS

WILLIAMSPORT. PA. Phila. Office: Commercial Trust Bidg.

The Donner Steel Company, Inc., located at Buffalo, N. Y., is engaged in the manufacture of Basic, Foundry and Malleable Iron, Ferro Manganese and Standard Steel Products, including Blooms, Billets and Slabs, Sheared Plates and Merchant Bar Products, including Small Structural Shapes, Railway, Automobile and Carriage Spring Steel and Special Automobile Sections.

BUSINESS

2500 SHARES

DONNER STEEL COMPANY, Inc.

8% CUMULATIVE FIRST PREFERRED STOCK

PREFERRED AS TO ASSETS AND 8% CUMULATIVE DIVIDENDS PAR VALUE \$100

Total authorized \$3,000,000 all outstanding

Redeemable in whole or in part on any dividend period at 105 and accrued dividend, upon thirty days' notice. Dividends payable semi-annually, June 30 and December 31.

PITTSBURGH

BOSTON

ASSETS

The total assets of the Company, reported for the year ended December 31st, 1918, were over \$24,-000,000, against which the only outstanding mortgage indebtedness ahead of this 8% Cumulative First Preferred Stock is \$2,803,080.

EARNINGS

The net income reported for the year ended December 31st, 1918, available for dividends on this First Preferred Stock, was \$1,123,181.91, against dividend requirements on said stock of \$240,000.

SINKING FUND

During the years 1919, 1920 and 1921 the Company agrees to expend not less than \$1,250,000 for betterment and improvement of its property or the acquisition of additional property for its corporate purposes, and that, beginning in the year 1922, there shall be set up annually, for the retirement of the outstanding First Preferred Stock, a Sinking Fund reserve of \$300,000 (or more at the option of the Company).

COVENANT AS TO CURRENT ASSETS

In addition, the Company covenants that it will maintain net current assets in excess of current liabilities of not less than \$3,000,000, or 100% of the par value of this issue of stock. We recommend this stock for investment and offer it subject to prior sale and change in price without notice, at

100 AND ACCRUED DIVIDEND, YIELDING 8%

WEST & CO.

Bankers 1417 Chestnut Street Philadelphia

This information and these statistics are not guarante ed, but have been obtained from sources we believe to be

\$1,000,000

Morris & Essex Railroad Company

First Mortgage 31/2% Gold Bonds

Dated December 1, 1900 Due December 1, 2000 Guaranteed Principal and Interest by the

Delaware, Lackawanna & Western Railroad Co.

Legal Investment for Savings Banks in N. Y., N. J. and Conn. Tax Exempt in N. J. Listed on the New York Stock Exchange

Descriptive circular on request

Price 731/2 and interest, yielding about 4.80%

First National Bank Clark, Dodge & Co. NEW YORK NEW YORK

sses in this country gets into its swing it will result in this nation leading others in savings, where formerly it led in extravagance. Americans are never half-way in anything, he added.



The largest commercial transaction in history will be completed in the next few days between the United States and French Governments. The final stage sand and fifty dollars Philadelphia Cem-

from the River Plate in Argentina will

be registered today at a meeting at the headquarters of the National Association of Importers of Hides and



Canada's Wheat Acreage Shrinks Ottawa, June 17 .- A bulletin issued by the Bureau of Statistics places the total area sown to wheat in Canada this season at 16,958,500 acres, against 17,353,902 acres in 1918. The area sown to spring wheat is 16,160,750 acres, or 776,537 acres smaller. The

area of oats is estimated at 14,564,000

arces, or 136,000 acres less than in 1918; barley, 3,036,240 acres, against 3,153,711 acres in 1915. The average condition as of May 31; Spring wheat, 98, against 96; fall wheat, 101, against 75; all wheat, 98, against 96. Oats, 95, against 100; barley, 95, against 98, and rye, 101, against 94.
Dividends DECLARED Philadelphia and Western Railway Com-pany, quarterly of 11, per cent on pra-terred, payship July 18 to stockholders of terred, payship July 18 to stockholders of
Arce of oats is estimated at 14,564,000
For the fiscal year ended May 31 the Philadelphia Company for Guarantee-ing Mortgages report earnings of \$248,-148. After deduction of taxes, office expenses, etc., net earnings amounted to \$171,435. Dividends paid were \$150,000, leaving a surplus for the year of \$21,435.
Boyal Dutch New Stock Dividends New York. June 17.-Advices, re-ceived from London regarding dividend
Statt 200 head. Active, 260 to 500 lower. \$12,900 med. Act

Philadelphis and Western Railway Com-pany, quarterly of 114 per cent on pre-ferred, payable July 15 to stockholders of record June 30. New York. June 17.—Advices, re-ceived from London regarding dividend of 25 per cent being applicable to new

Alabama Company declared a dividend of s per cent on common diad quarteris ber cent on first and and quarteris Reading Traction Commond preferred. Reading Traction Common preferred. of 75 cents per chars, payahis june 20, 1918. New stock will be entitled to all open July 20. Books close June 20, 1918. New stock will be entitled to all dividends declared for 1018 of 1018.

BUTTER, EGGS AND CHEESE

New York, June 17.—BUTTER—Receipts 5.110 tubs. Market easy. High scoring 20524 contras 51% controlside: fraits 50 % proceeding 480 49% contaited airy, 510

 Article Condes 450 debs c: state dairy, 210
Bio Condes 450 debs c: state and nearby hennery whites, 460 dec state and rearby hennery whites, 460 dec state and rearby hennery browns, 510 530; gathered whites, 470 debs condes and state and pearby hennery browns, 510 530; gathered browns and inized, 490 debs c: state colored average run, 300 300 s; fast, current make, whites average run, 300 300 s; colored average run, 300 305 s; col



MERCHANTS:

If you are a grocer, druggist, hardware dealer, tobacconist, clothier, furnisher, jeweler—any kind of a storekeeper—you shouldn't wait another day before subscribing to the Retail Public Ledger—the new wice-a-month periodical for merchants only. Subscribers say they have been waiting for it for years. Not a trade-paper, but an inspir-ing news-magazine that interestingly tells all sorts of things that merchants want to know. Business problems—salesmanship, buy-ing, accounting, the handling and training of help, credits, delivering, advertising, collections—the Retail Public Ledger tells how they are all being solved in successful stores. Entertaining fiction dealing with the sentiment and drama of storekeeping, anecdotes, verse, pho-tographs, news of big movements for merchants' benefit — three pieasant hours of entertaining, helpful readings in every issues. Sub-scription price, 10 cents a copy, ONE DOLLAR a year (24 issues) Just slip a dollar into an envelope, with your letterhead or name and didress plainly written, and it will be sant on the first and third Tuesdays of every menth for a year. Address Retail Public Ledger, 220 Public Ledger Building. Philadelphia, Ps. De it new!

