WESTERN BUSINESS WAITING FOR STEEL

Settlement of Price Problem Would Cause Boom-Money Conditions Satisfactory

Chicago, May 3 .- While business conditions throughout western sections somear to have a more substantial in many lines of trade to keep the gen-eral situation in a state approaching apprehensiveness, Nevertheless, there is tendency toward betterment in other set the weak spots.

The fact that the steel industry has been curtailed extensively because of the inability to fix prices which will bring out buying on the part of the government for railroad supplies is one of the deferring influences to general situation at the moment. It is not surprising to find this situation at the present time, as the railroads of country, which are, without question, the largest consumers of have held aloof from the market with large orders which it was expected would be forthcoming from the railroad administration long before this, and the absence of these orders and the curtailment of activities in the industry have served to unsettle related trades.

Business interests are becoming decidedly impatient. They are optimistic concerning the future and believe that if the present obstacles were removed. there would be heavy business expansion This is reflected through the fact that the foreign trade of the country continues highly pros-

Money conditions are generally satisfactory, regardless of the fact that Immense sums are being diverted, temof the government through the Victory Liberty Loan campaign.

which leads business interests to look for prosperous times as soon as the peace situation has been clarified and documents signed. These are the most although many others are at work and will have to be disposed of before normal conditions prevail.

Philadelphia Markets

WHEAT — Receipts,
Prices were unchanged,
lots in export elevator, government standard inspection, standard prices—No. 1, red winter, \$2.39; No. 1, renthern spring, \$2.30; No. 1, red winter, \$2.30; No. 1, red winter, \$2.31; No. 1, red winter, \$2.31; No. 1, red winter, \$2.31; No. 2, red winter, \$2.31; No. 2, morthern spring, \$2.35; No. 2, hard winter, \$2.36; No. 2, red winter, \$2.36; No. 3, hard winter, \$2.36; No. 2, red winter, \$2.36; No. 3, hard winter, \$2.30; No. 3, and \$2.30; No. 4, garlicky, \$2.20; No. 4, kind, \$2.30; No. 4, garlicky, \$2.25; No. 5, smutty, \$2.26; No. 5, smutty, \$2.25; No. 5, smutty, \$2.24. WHEAT — Receipts. 120,363 5. red. \$2.28. No. 5. garlicky. \$2.26: No. 5. smutty. \$2.25: No. 5. garlicky, smutty. \$2.25: No. 5. garlicky, smutty. \$2.26: No. 5. garlicky and location. \$2.26: No. 6. garlicky states a consist of the smarket ruled firm and the was quiet. Quotation. \$2.26: No. 6. garlicky. \$2.26: No.

REFINED SUGARS Demond was only moderate and the mur-ket was unchanged. We quote on a basis of 9c for fine granulated.

DAIRY PRODUCTS CHEESE—The market ruled firm, with demand absorbing the moderate offerings. We quote: New York and Wisconsin, whole-milk, current make, 320-325, New York and Wisconsin, whole-milk, fancy held, 386 30c; specials higher New York and Wisconsin, whole-milk, fancy held, 386 30c; specials higher New York and Wisconsin, whole-milk, fair to good, 366 37c.

BUTTER—The market further declined advices. We quote: Solid-necked great factories with the latter for jobbing sales: extras. 37c; higher-scoring goods, consider a factories for the latter for jobbing sales: extras. 36c; firsts, 546 55c; seconds, 516 53c; declering good, 556 58c; fancy brands of prints jobbings at 648 56c; seconds, 516 53c; declering good, 556 58c; fancy brands of prints jobbings at 648 56c; farter to good, 556 58c; fancy brands of prints jobbings at 648 56c; fancy selected eggs jobbing at 518 58c per dogen.

LIVE—The market was quiet and unchanged with moderate but ample offerings. The quotations ranged as follows: Sowls, via express, 46 8 20; spring chickens, brotlers, not Leshorns, weigning 1½ spix production of stages, power production of stages, power power of spix power pair, so segment the power pair so segment the power pair so segment the pair so segment the power pair so segment the power pair so segment the pair so 228-26c; pigeons, old, per pair, 55@60c; young 45@50c.

DMESSED was well cleaned up and firm. Quotations, Fowls, fresh-killed, dry-picked, in boxes—Weighing 5 if s. and over apiece, fisc. and the state of the second of the sec

FRESH FRUITS

The market was generally steady under moderate offerings and a fair demand. The following were the quotations: Apples. New York, per bbl-Baldwin, 1820 10; Greening, \$0.0010; Russett, \$7.50, Apples, Pennsylvania and Virginia, per bbl.—Ben Davis, \$4.08.50; Gano, \$7.00, Apples, Pennsylvania and Virginia, per bbl.—Ben Davis, \$4.08.50; Gano, \$7.00, Apples, Pennsylvania and Virginia, per bbl.—Ben Davis, \$4.08.50; Gano, \$7.00, Apples, Pennsylvania and Virginia, per crate, \$2.10.07, do. California, per box, \$2.75.60, Apples, Benderick, Bende

The market was quicked and without important change. Quotations follow: White polatoes, Maine, per 100 pounds, \$2,35\$ white polatoes, Panisons are made with previous weeks when buyers were holding off because of the members of the general committee of the Amican Iron and Steel Institute polatoes, Delaware and Maryland, per 100 ths. \$2,35\$ 2.00. White polatoes, Polatoes, Polatoes, Polatoes, Polatoes, Piorids, new, per 501.—No. 1. \$7\$ 8.00. 2. \$35\$ 6.00. White polatoes, Polatoes, Piorids, new polatoes, Polatoes, Piorids, new polatoes, Polatoes, Piorids, new polatoes, Polatoes, Piorids, new polatoes, Piorids, new polatoes, Polatoes, Polatoes, Piorids, new polatoes, p

BUTTER, EGGS AND CHEESE

GOSSIP OF THE STREET

FOREIGN BUYERS ARE NOT WAITING FOR PEACE TREATY

Representatives From Several Countries Inspect Merchandise and Try to Arrange Credits-Gossip of the Street

WHEN speaking of the expected revival in business as soon as certain matters are decided upon, but more particularly the peace treaty, a local banker remarked that he discovered when in New York on Thursday that the financiers and merchants of foreign countries are not going to wait for the peace treaty or any other obstacle, but are beginning negotia-

He said be found that there are already representatives of several countries trying to arrange credits with the banks and other financial institutions. while others from the same countries are looking over lines of merchandise. This is particularly true of Japan, whose credit arrangements are excellent. Italians also have shown a desire to deposit their own government bonds to establish credits for large purchases of cotton and steel. Representatives are also here on the same errands from Spain, Rumania, Greece and even Poland, he said, and he was not certain that Belgians were not also mentioned. For some reason they get this information at first hand in New York. That is natural as far as financial matters are concerned, he said, but when

are arranged in New York, Philadelphia should be in the first row. "Industries in the United States," he said, "are in a peculiar condition at present. We are told the steel industry is running only 50 per cent in some places, while it is shut down in others. The textiles seem to in a rather disturbed state, with strikes and lack of orders in many lines. And yet in a conversation with a shoe merchant I was told that every shoe factory in the country had more orders than it could fill for more than a year to come. Many of these factories, the shoe merchant said, were short of hands, some as much as 50 per cent, largely Italian experts who left when the war started, who may never return, and whose places are hard to fill. He told of the representative of a big London (England) shoe house that had been for years a good customer of a factory in the Boston district with which he himself had also for years done business. When the not do anything for him for a year, and he himself was told to cut his order 50 per cent and then go over it again and cut it 'to the bone.'

"This shoe merchant, in the course of further conversation, said the shoe he had retailed for \$6.50 before the war he was obliged to retail now for \$13, and had been notified of an advance which would compel him to charge \$14 per pair."

porarily at least, to the financial plans Prospects for Selling Surplus of Copper

A broker whose concern is interested in copper stocks said it was imhand in this and foreign countries at the present time. It is acknowledged. however, he said, that the amount is large. But in considering this surplus taken into consideration that normally there is always around 500,000,000 pounds on hand. There is a glut of the metal on the market today, because the companies are more willing to take a loss if necessary for a time rather than curtail production or reduce wages below the present rates. Another reason is that before the war almost 50 per cent of the copper production of the country was exported, with Germany as this country's biggest customer. That country needs copper today, and if the present blockade were lifted, he said, and if Germany could find the way to pay for the copper, this country's surplus would not be anywhere wear what

Asked about the requirements of other European manufacturing countries, he said he understood that they have surpluses of their own on hands for which they would be glad to find an outlet. He said he was very hopeful as to the future of copper. As soon as business gets under way again there are developments promised all over the country in electric power and light ing plants, especially in the form of consolidations of smaller existing plants into large service distributing stations, not to speak of projected hydroelectric projects, some of gigantic proportions, which are being discussed, all of which will require enormous supplies of copper, he said. Then in the matter of new building construction, which is expected to start with a boom before very long, he remarked, that also will call for large amounts

Small Bondholders Expect Much From Brokers

Just as the manager of one of the large banking and investment houses was about to answer the question as to whether there were many-Liberty Bonds still being offered by small holders, his telephone rang and a long. tedious conversation ensued, with much patience displayed on the part of

'That was one of them," he said, "and his case is typical. We didn't want to buy his bond if he could be induced to keep it, but when that was impossible he acted as though his bond was the only one for sale in the country: that we were under obligations to buy it: that we were in business for his especial benefit; that we should not charge the usual small commission, and that he was conferring such a favor on us as to allow us to sell his \$50 bond, and to accommodate him we should keep the establishment

open an hour after the usual closing time.
"Of course," the manager added, "that bond is a great deal to him and we are willing to accept his viewpoint for the time being as far as possible, only we won't keep open as he would like us."

Outlook for High Commissions to Brokers

When discussing the movement on the New York Stock Exchange for higher commissions, the principal member of a well-known banking and brokerage firm said he was in favor of it, but he thought it would be difficult to get the approval of the governing committee for it. "There is one thing I regret to see omitted in the plan, and that is lack of provision for onforming the calculations to the decimal system and using tenths instead of the antiquated eighths, for which there is not one shadow of excuse The difference in bookkeeping if tenths were introduced would be wonderful. "As it is today," he said, "we are away behind, although we have been working nights to catch up, and the same thing occurs when there is a

succession of big days such as we have been having for some time past. Incidentally, this broker said that for four months just closed he had done more business than in any other four mouths since he began business. It is said that some customers of brokers are opposed to the higher com-

nission rate proposed, and also some brokers are not altogether in sympathy with it. The brokers who oppose it are not many, but they believe it will reduce speculation and they believe in the end they would be worse off than under the present arrangement. Such customers as would express an opinion said the brokers, now that the market was booming and was likely to continue to do so for a time, were doing very well on present rates.

Short-term notes were more active yesterday, with prices a shade better following the larger volume of transactions, and in the trade there was a feeling that, with the present good business being recorded during a period in which a government loan campaign is under way, there must unquestionably follow a good market after May 10, the closing date of the Victory Loan campaign.

Some of the nearby maturing foreign issues presented a degree of strength, and there was greater activity also reported in this department of the trade. The Canada 5s of August 1, 1919, and the American Securities 5s of August 1, 1919, were 99 11-16 and interest bid.

INCREASED BUYING OF FINISHED STEEL but some interests believe that there is a possibility that a decided change

Underlying Conditions of Indus- call for larger quantities. try Virtually Unchanged. Trade Holds Off

New York, May 3 .- There has been it is the estimate in well-informed quarsome increase in the buying of finished ters at present that the average is besome increase in the buying of missied steel products during the last week, but this increase should not be confused as of the smaller companies which are indicating any materia' change in the finding it difficult to secure orders to underlying conditions of the industry, take care of their output.

agreed upon between the steel manu- opinion among those present that the facturers and the members of the indus-

One of the important developments

than heretofore, when there was virtually no demand. The tonnages in-

might come if the inquiries increase and

The production of the steel mills of

the country ranges all the way from 25 to 65 per cent, the latter by the plants of the United States Steel Cor-

poration. For the industry as a whole,

steel manufacturers should stand pat on the prices they agreed to put into effect

BUTTER, EGGS AND CHEESE

New Yer*, May 3.—BUTTER—Lower and unsettled. Receipts, 5715 tues. Hisher mooring, 68 to 976; extras, 554 & 566; firsts, 534 & 566; seconds, 52 & 566 & 566; firsts, 534 & 566; seconds, 52 & 566 & 566; firsts, 534 & 566; seconds, 52 & 566 & 566; firsts, 534 & 566; seconds, 52 & 566 & 566; firsts, 534 & 566; seconds, 52 & 566 & 566; firsts, 534 & 566; seconds, 52 & 566 & 566; firsts, 534 & 566; seconds, 52 & 566 & 566; s

Exporters of cotton fabrics state that business with Cuba. Porto Rice, Colombia and Central America has improved. but that business with Argentina continues to lag.

yesterday announced the allocation of the steamship Oskaioosa to the Oriental Navigation Company to carry general cargo between New York and Buenos Ayres. The freight rate to the Argen-

ARCH ST, CHURCH, 18th and Arch.
Doctor MACARTNET will preach at 10:45 to on "The Lost Chord in Religion." This will be the second Sermon in a series on "Hard Saylogs of Christ for an Easy-Going Age." At 8 he will preach on "The Greatest Moment in a Man's Life." Bible Greatest Moment in a Man's Life. Bible and at 12: C. E. Supper and Meeting at

HEAR

Hon. Carter Glass

The Price of Peace

United States War Film

Music by

1st Regiment Band, U.S. Marines,

and Victory Quartette

Victory Loan Meeting

STETSON AUDITORIUM

Montgomery Avenue, Between 4th and Fifth

TICKETS Can Be Obtained at 1417 Walnut or 1715 Germantown Road

MERCHANTS:

If you are a grocer, druggist, hardware dealer, tobacconist, clothier, furnisher, jeweler—any kind of a storekeeper—you shouldn't wait another day before subscribing to the Retail Public Ledger—the new twice-a-month periodical for merchants only. Subscribers say they have been waiting for it for years. Not a trade-paper, but an inspiring news-magazine that interestingly tells all sorts of things that merchants want to know. Business problems—salesmanship, buying, accounting, the handling and training of help, credits, delivering, advertising, collections—the Retail Public Ledger tells how they are all being solved in successful stores. Entertaining fiction dealing with the sentiment and drama of storekeeping, anecdotes, verse, photographs, news of big movements for merchants' benefit—three pleasant hours of entertaining, helpful reading in every issue. Subscription price, 10 cents a copy, ONE DOLLAR a year (24 issues). Just slip a dollar into an envelope, with your letterhead or name and address plainly written, and it will be sent on the first and third Tuesdays of every month for a year. Address Retail Public Ledger, 220 Public Ledger Building, Philadelphia, Pa. De it now!

P. M. SHARP

MON. MAY

The United States Shipping Board

Unitarian

FIRST UNITABIAN CHURCH
2123 (hesimi al., Rev. FREDERICK, GRIFFIN Minister., 10 a.m.—Sunday School, 11 a.m.—Mr. Griffin will preach. Subsect: "William Elery Channing: 100 Years Ago."
Anthems, Chant. "O Come, Let Us Sing" and "As Pants the Heart," by Newton. Philip H. Goepp, organist.

UNITARIAN SOCIETY OF GERMANTOWN Cholten ave, and Green at Rev. FREDERICK, Full and Children ave, and Green at Rev. French and Green at Gr

Deaths

Ayres. The freight rate to the Argentine capital is quoted at \$25 n long ton.

The American Mercantile Interchange Company was recently organized in Berlin for the purpose of facilitating the resumption of commercial relations with the United States.

ACKLEY—Suddenly, April 30, at 1010 Newton ave. Camden, N. J. MARY and daughter of late Jeremish and Hannah Streathen, of Bridgeton, N. J. aged 68. Belatives and friends invited to funeral services with the United States.

Dr. MacCOLI, will preach at 11 and 8 o'clock.

Musical Service at 7:40 p. m. by the chorus-choir under the direction of N. Lindsay Norden. The music will include: Bass solo, "Just As I Am" (Mr. Joyce) and the service of N. Lindsay Norden. The music will include: Bass solo, "Just As I Am" (Mr. Joyce) and the service of N. Lindsay Norden. The Song of the Arch.

Anthems—"The Song of the Arch.

"Ierusalem" Gound Thou will keep him in perfect. Williams Vesper hymn, "Love Divine". Warren Sunday School and Adult Bible Classes at 10 o'clock. Men's Open Forum at 10 o'clock in the Parish House. Subject: "Prohibition." Leader, Mr. W. G. Littleton. Visitors, and especially men in uniform, always welcome.

vited to funeral, Mon., 8:39, a. m., 2832 N. Maraden at. Solemn high mass of requiem Church of Corpus Christi, 10 a. m. Int. private. Cathedral Cem.

HAHN.—April 29 1919. GEORGE G. HAHN, husband of Carrie Hahn (nee Gimbel), aged 45. Relatives and friends, also Teutonia Saenzerbund, Teutonia Yasiy Beneficial Society. Fairmount Yearly Beneficial Society. Northwestern Feneficial Society, Northwestern Feneficial Society, Series Saenzerbund Sacciety, Handle Saenzerbund (Camptatter Society, are invited to attend funeral services, Sun., 2 p. m., at 556 S. 52d st. Int. Northwood Cem. Priends may view remains Sat., 8 to 10 p. m. Autocorres. view remains sat., 8 to 10 p. m. Auto corress.

HALDEMAN.—May 1. CATHARINE 8. widow of John R. Haldeman, aged 84. Relatives and friends invited to services, Mon. 2 p. m., 4821 Beaumont ave. Int. private.

private.

HEPPERLEN, — May I. MARY EYRE widow of Andrew Hepperlen and daughter of Mary and late Franklin Eyre. aged 54. Relatives and friends invited to funeral services. Mon. 2 p. m. residence of brother. Harry H. Eyre. 4639 N. 12th st. Int. private. wate.

HILPERTY.—April 30, BRIDGET HILPERTY (nee Nugent), widow of Charles Hilferty, Relatives and friends invited to funeral, Mon., 8 a, m., 2550 S. 5th st. Solemn mass of requiem Our Lady of Mt. Carmel Church 930 a, m., Int. St. Patrick's Cem. Camden N. J. Auto funeral.

mass of requiem Our Lady of Mt. Carmel Church 930 a. m. Int. St. Patrick's Cem. Camden N. J. Auto funeral.

JARRETT—May 2. HOWARD S., son of Samuel C. and Florence L. Jarrett (nee Press). Relatives and friends invited to funeral. Tues. 2. p. m., parents residence. 2630 Sigel st. Int. American Mechanics. Cem. Remains may be viewed Mon., between 8 and 10 p. m.

JONES.—Suddenly, April 30. at Norristown Hellen Wills, wife of J. Leedom Jones. Relatives and friends invited to funeral services. Sat. 4 p. m., 910 De Kahst. Norristown, Int. private.

JONES.—Suddenly, May 1. HULDA GOODWIN, widow of the Rev. Miller Jones. aged 80. Relatives and friends invited to funeral services. Tues., 11 s. m. Chester Ave. Baptist Church, 46th st. and Chester ave., Int. private.

KERRER.—May 1. APGUSTA, widow of John M. Kerber, aged 84. Relatives and friends invited to funeral services. Sun. 3 p. m., residence of daughter. Mrs. W. A. Hillegas 8066 Haverford ave. Sinc. 3 p. m., residence of daughter. Mrs. W. A. Hillegas 8066 Haverford ave. Entity of the Norrion, wife of Edmund Entity of the Norrion, wife of Edmund Entitle Camben, N. J. Int private. 427 Market 8. Camden, N. J. Int private, Harleish Cem. Services Sun. 3 p. m. at the apartic Camden, N. J. Int private, Harleish Cem. Services Sun. 3 p. m. at the apartic Camden, N. J. Int private, Harleish Cem. Services Sun. 3 p. m. at the apartic Camden, N. J. Int private, Harleish Cem. S

Non. 2 p. m. 19 Parker ave, Collingship
Delaware county Pa. Int. Mt. Zion Cem
Friends may cail Sun eve.

LEIGHT—May 2. WALTER W., husband of Mary Leight ince Weaver). Relatives and friends. John R. Marin. Council. 17
C. R. M., invited to funeral errices. 2 p. m. 3024 N. Franklin st. Int. private. Northwood Cem. Remains may be viewed Mon. 7 to 9 p. m.
Marin. Council. 17
C. R. M., invited to funeral errices. 2 p. m. 3024 N. Franklin st. Int. private. Northwood Cem. Remains may be viewed Mon. 7 to 9 p. m.
Marin. Council. 17
C. R. M., invited to funeral errices. 2 p. m. 3024 N. Franklin st. Int. private. Northwood Cem. Remains may be viewed Mon. 7 to 9 p. m.
Marin. Marin. Macamara. Relatives and friends invited to funeral, Mon. 8 a. m. 1251 S. Lambers et Soleum mass of requirements. Marin. Mar

BUSINESS NOTES

Tommercial failures this week in the United States are 120 against ninety-four last week, 125 the preceding we

CRAFT.—May 2. ANNIE.

James Wesley Craft: Relatives and friends invited to services, Tues. 2 p. m. 2010 Distincted to services, Tues. 2 p. m. 2010 Distincted to services, Tues. 2 p. m. 2010 Distinct of STOKES.

Cem.

CURRAN.—May 2. at Centralis. Pa. JANE
E. daughter of Bernard and Mary E. CurDarents' resi.

Lames's Church IO. a. m. Int. Holy Cross.

The American Mercantile Interchange Company was recently organized to the purpose of feelinting the resumption of commercial relations of the purpose of feelinting the resumption of commercial relations of the purpose of feelinting the resumption of commercial relations of the purpose of feelinting the resumption of commercial relations of the purpose of feelinting the resumption of commercial relations of the purpose of feelinting the resumption of commercial relations.

Selling agents for carpet mills report that they have booked enough orders to keep the mills working to competity for the next six ments and an advance of the purpose of feeling invited to force the purpose

COLLAR—Lost, diamond and black velvet collar, containing 61 diamonds and 1 pear-shaped diamond drop, stamped either F1750 or E713. Liberal reward if returned to J. E. Caldwell & Co., Juniper and Chest-nut siz.

HELP WANTED-FEMALE

FASCINATING WORK, CONGENIAL SURROUNDINGS \$9 PER WEEK FIRST FOUR WEEKS RAPID ADVANCEMENT THEREAFTER BELL TELEPHONE COMPANY
OF PENNA.

HIGHEST PRICES PAID

CHARLES E. SHEDAKER & SONS.
Seventh floor
6th and Filbert atreets.

HELP WANTED-FEMALE STENOGRAPHER quick and accurate, wanted by a large publishing house. Re-ply, giving references and salary to start, B 336 Ledger virtue.

CAPARLE OF DOING GOOD WORK APPLY BUREAU OF EMPLOYMENT WANAMAKER'S

SHIELDS.—Auril 30 JAMES, busband of atherine H. Shields, agen 72 Relatives and triends invited to services. Mon. 23 mills 246 K. Wainut lane, Germantowp.

MINDERS, experienced on skein yarns; atherine H. Shields agent and Mills 246 K. Wainut lane, Germantowp.

WOMAN wanted as temporary chambermaid and waiteess for a family chambermaid.

FOR CLEANING AND SCRUBBING APPLY BUREAU OF EMPLOYMENT WANAMAKER'S

YOUNG WOMEN AS CASHIERS AND INSPECTORS APPLY BUREAU OF EMPLOYMENT

General

PEACE WORK AT WAR PAY—Knit urkent-by-needed socks for us on our suite knitters, experience unnecessary; full narifulars 3o staum. Dept. 286, Auto Enitting Co., 821 Jefferson st., Buffsto, N. Y. HELP WANTED-MALE

ACCOUNTANTS A large firm of public accountants requires an experienced senior for its Philadelphia office, public account-ancy experience essential; sates age, exp-and salary desired. P 920, Ledger Office. ARCHITECTURAL DRAFTSMAN, experienced in industrial and institutional work;
red); stating experience and malary expected;
13 Ledger Office.

BLACKSMITH HIGH CLASS WANTED,
CAPABLE OF MAKING HEAVY FORGINGS OF ALL SHAPES, ESPECIALLY
MARINE WORK, EXCELLENT OPENING
FOR GOOD MAN. CANADA FORGE CO.,
WELLAND, ONTARIO, CANADA. BRICKLAYERS wanted, Apply L. Anastas operations at Deversaux and Jackson at Frankford. Pa

CARPENTERS wanted at once; steady work Wm. T. Harris, opposite station. Nar CHAUFFEUR for Cadillac car; Overbrook section; state wages desired, ref. and exp Branch Ledger 159, 15th and Moore gia.

Office.

DRAFTSMEN—Inimediate opening for sex eral detailers; only high-grade men; excellent chance for advancement. Call Chest PERSONALS

H. F. W., Write, Send address. Anxiously waiting. M. L.

DRAFTSMEN—Inimediate opening for serial detailers; only high-grade men; excellent chance for advancement. Call Chest only high-grade men; excellent chance for advancement. Call Chest only high-grade men; excellent chance for advancement. Call Chest out of the property of the proper

ELECTRIC LINEMAN; permanent position in suburban legitlers; good wages. Ogonta 6. Mr. MILLER, Phile Sub. G. & E. Jen-ENGRAVER-Wanted steel and copper plate engraver: pleasant working conditions: nermanent situation for right party. Address Box 1730 Houston, Texas.

FURNITURE FINISHERS
ON HIGH-GRADE FURNITURE
APPLY
WANAMAKER'S FURNITURE WAREN. E. COR. 22D AND WASHINGTON AVE.

LABORERS, 2: wanted to work in paper warehee, Brown & Balley Co., 717 William APPLY BUREAU OF EMPLOYMENT WANAMAKER'S

LINOTYPE OPERATORS AND ADMEN WANTED APPLY, FIFTH FLOOR LEDGER BLDG. 6TH AND CHESTNUT STS.

PORTERS AND CLEANERS WHITE MEN APPLY BUREAU OF EMPLOYMENT WANAMAKER'S PRESS FEEDER, cylinder, good, wanted Apply Myers Mfg. Co., 7th and Pearl ats. Camden, N. J. Camden, N. J.

SALES MANAGER—Wanted, a first-class
man with experience to act as assistant
reneral sales manager for an agricultural
implement of merit: great opportunity in
salary; must take proposition in merit. Address W. L. Crawford, Lexington, N. C.

SALESMAN, calline regularly on retail grocers outside Philadelphia in Pennsylvania south New Jersey, Delswere, to carry side line high-grade sauces: large commission: large repeat business; get full particulars, non Oxford at Philadelphia.

SALESMEN, experienced, wanted, who visit the retail, confectionery, drug and anda-water stores; excellent opportunity, Flavor-the Products Co., 746 Elm st., New Haven Conn.

SALESMEN wanted by an old-established building material house; proper renumeration will be paid to the right person. P 820 Ledger Office.

Ledger Office.

SEWING MACHINE ADJUSTER wanted superisated, familiar with Singer and W. & W. machines: large factory in nearby etc., resping give full details. M 121. Ledger Office
SHIPPER—Man with foundry and patternstorage and checking experience; reaponsible position. P 925 Ledger Office.
STENOGRAPHER, young man, in office of
sortice department of large auto come
pany. Address P 924. Ledger Office.

STOCKKEEPER FOR HOUSEPURNISHING GOODS SECTION APPLY BUREAU OF EMPLOYMENT WANAMAKER'S

TOO!, DESIGNER experienced on designing tools for the rapid and economical production of steel appendixtion in large quantities in large quantities must be able to work out new problems state experience in full and salary wanted "W-98." P. C. Box 3470. W.98. P. O. Box 3470.

WANTED—Sewing-machine fixer: familiar with knit underwear machines: only experienced man wanted; guod wayes. Write P. R. R. Dickinson, cupt. Norfolk Knitting Mills Norfolk, Va.

WATCHMAN, night, able to look after boilers if necessary; pleasant surroundinger nood pay. Apoly A. T. Baker Co., Mannyuik WATCHMAN wanted by bank; night works state age, C 28. Ledger Office.

with age, C 23. Ledger Office,
WELDERS 2 onx-acctylene, wanted on tank
and botter work. Cruse-kemper Ca. Ambler. Ps.

FUNG MAN, energotic, wanted to take rearoneble position as bend obliges and tatern checker in a larse foundry corporation;
bright prospects in preference to high wastep 236. Leiter Office.

YOUNG MAN to work to furnifure hunder Annie to Mr. Mayer 294 M. S