

GOSSIP OF THE STREET FINANCIERS DISCUSS NEW PLANS FOR RAIL OPERATION

Favor Radical Change From Old Methods After Federal Control Ends—Gossip of the Street

THE activity in railroad stocks yesterday was made the excuse for an expression of opinion on the railway situation in the financial district.

This banker said he presumed this meeting for the purpose of formulating some definite plans to present to Congress when it meets.

When speaking about steel another banker said he hoped the industrial board and the steelmakers would get together again at the suggestion of Director General of Railroads Hines and go over the matter of prices again.

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BUSINESS NOTES

Southern jewelry dealer have been in the market in large numbers during the last week placing orders for all grades of merchandise.

So marked is the shortage of clocks and watches that manufacturers are reported to be unable to fill urgently needed orders.

Freight rates on general cargo established by the shipping board include \$1.25 per 100 pounds, or sixty-five cents per cubic foot, to Rotterdam, Antwerp, Havre and Bordeaux.

Leading manufacturers of men's shirts and collars state that demand for these products is expanding.

City Market Report

Abundant—Potatoes, scallions, lettuce, beets, lemons and spinach.

Normal—Radicis, oranges, turnips and chard.

Scarce—Cabbage, carrots, sweet potatoes, apples, strawberries, grapefruit, onions and asparagus.

SECURITIES AT AUCTION

The following securities were sold at auction today by Barnes & Loeb:

Table listing securities at auction including National Oil Company, Philadelphia City Passenger Railway, and various bonds.

Philadelphia Markets

GRAIN AND FLOUR: Wheat—Receipts, 110,000 bushels.

PROVISIONS: There was a fair jobbing trade and the market quiet.

DAIRY PRODUCTS: BUTTER—Demand was more active and the market advanced.

POULTRY: There was a moderate inquiry on a basis of 10 for five.

REFINED SUGARS: There was a moderate inquiry on a basis of 10 for five.

GOVERNMENT BONDS: Panama coupon 2% 1936, 98 1/2.

New Delaware Charters: Dover, Del., April 30—Charters were filed here today as follows:

Local Meat Market: The following report on the western dressed fresh meat trade in Philadelphia.

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CORN CROSES FIRM AFTER ERRATIC DAY

Good Buying Encountered on All Recessions—Bulls More Confident

Chicago, April 30.—After moving erratically the corn market finished better all around today.

At the outset the execution of a large number of selling orders that had accumulated over night in the hands of both commission houses and local interests forced further sharp losses.

The decline reached a substantial number of resting orders to buy and there was free covering by some of yesterday's best sellers.

Later, changes were irregular, but good buying was encountered on all recessions and the close was firmer.

It was announced today that the food administration grain corporation will resell for domestic consumption flour purchased for export at a fair price.

Outs were active and irregular, finishing firmer after weakness.

There was an improvement in the demand for the such article, handlers noting a particularly good inquiry from the South.

Talk of export business and backward seeding operations gave advantage to holders and discouraged sellers.

Leading futures closed as follows:

Table listing futures prices for wheat, corn, and other commodities.

Triangle Steamship Company, Inc.

Steamship "Wasco" Now Receiving Cargo at Pier C-P & R.

for ANTWERP AND ROTTERDAM

FULL BROKERAGE PAID APPLY M. J. DALTON, Gen'l Freight Agent

ADELPHIA HOTEL Telephone Walnut 6000

BROOKS STEAMSHIP CORPORATION

S. S. ZAVALLA 4950 tons dead weight

Classed A-1 British Lloyd's PHILADELPHIA FOR

COPENHAGEN and GOTHENBURG MAY 15th

FULL BROKERAGE PAID For rates and particulars, apply

MEGEE, STEER & CO. AGENTS

461-465 Drexel Bldg., Philadelphia Bell—Lombard 2208 and 2209

Bruno Duke

By Harold Whitehead Author of "The Business Career of Peter Flint."

THE PROBLEM OF THE OUTSIDE COMPETITION

ON to Perrinton "YES, Mister Duke?" So spoke

Mamie as she entered his room. "Sit down, Mamie," he began.

"Mr. Flint is going to help you to find a new job, and I hope you'll be able to hang on to it longer than the last one."

Mamie was silent. "How would you like to sell things, Mamie?"

"Me? I couldn't sell a hungry guy a sausage toiler?"

"Yes, you could, Mamie, if you were shown how."

"Could I? Of course, if you say so."

"Now, Mr. Flint is going to take you to the Mammoth Soap Company. They are introducing a new kind of laundry soap and want some smart, up-and-coming women to sell it from house to house."

You must attend, Mamie, that you are up-and-coming." And Duke chuckled.

"What would I have to do?" Mamie looked worried.

You have to introduce the soap from house to house. Ask the housewives, show them to sell them a few packages

through their local grocer. If they buy six packages, the makers will give them a good trial."

Mamie gave a little hitch to her skirt and said, "That's a dead end. That ain't selling—why, everybody's full of it. Do you get real rosin just for that?"

Duke nodded whereon Mamie stood up and said, "Come on, Mister Flint. Lead me to it. I'll show you my secret."

"Hold on," Duke had to laugh. "Do you know why Mr. Flint is going with you?"

"Sure, 'cause you want him to," she was simple reply.

"No, it's because you couldn't get the position for yourself. You speak so cheaply, Mamie. I think if you tried hard you could improve your way of talking so as to be a credit to all of us who want to help you. You will try to speak better?"

"Gospel truth, I will, Mister Duke. I'll sure try and can the rough stuff—What yer laughin' at?" she asked puzzled.

Well, I took her to the down town office of the Mammoth Soap Company. She was turning over to a brisk woman, the kind who evidently wouldn't stand for any nonsense.

Miss Altherby (that was her name) looked Mamie up and down shrewdly, yet kindly, and said, "Come along with me, Miss Cleff. I'll have to keep you inside for a few days before putting you in a crew."

Mamie glanced at me and said, "Thank you, Mr. Flint, will you tell Mr. Duke that I'm glad to try to deliver the goods?"

Then she and Miss Altherby departed, and the assistant salesman, Mr. Flynn, led me back to his office.

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PHOTOPLAYS

The following theatres obtain their pictures through the Stanley Booking Corporation.

Alhambra 12th, Morris & Parkway Ave. Mat. Daily at 2:15. Evgs. 6:45 & 9:15. "MARRIED."

APOLLO 620 and Thompson Sts. NORMA TALMAGE in "THE MOTH."

ARCADIA Chestnut below 10th St. ELSIE FERGUSON in "EYES OF THE SOUL."

BLUEBIRD Broad Street and RUSHMAN AVE. D. W. GRIFFITH in "THE GIRL WHO STAYED AT HOME."

BROADWAY Broad & Snyder Ave. MARY PICKFORD in "CAPTAIN KIDNAP."

EMPRESS Main St. MANLYNE DAILY "MOM OF THE FOG."

FAIRMOUNT 20th & Girard Ave. MARGUERITE CLARK in "THREE MEN AND A GIRL."

FAMILY Theatre—13th Market St. "A REGULAR FELLOW."

56TH ST. Theatre—Below Spruce St. "THE SHE DEVIL."

GREAT NORTHERN Broad St. at Erie Ave. "THE WORLD TO LIVE IN."

IMPERIAL 60th & Walnut Sts. "A MAN AND HIS MONEY."

LEADER 41st & Lancaster Ave. DOROTHY CLARK in "PEPPY POLLY."

LIBERTY Broad & Columbia Ave. "THE POPEY KING'S HUSBAND."

Extra by Northern National

The Northern National Bank has declared a regular semi-annual dividend of 5 per cent and an extra dividend of 1 per cent, payable May 6 to stockholders of record April 30.

BAR SILVER

Commercial bar silver was quoted in New York today at \$1.01 3/4 an ounce, unchanged in London at 48 1/2, a gain of 3/16d.

SPRING REPORTS

SPRING LAKE BEACH, N. J. SPRING LAKE BEACH, N. J.

SPRING LAKE BEACH

The Queen Ocean Resort of the Jersey Coast

Eighteen hole golf course and new \$40,000 clubhouse

Bathing and tennis club with five courts and private tank. Two miles of boardwalk. Two bathing pavilions with spacious pools.

Atlantic City, N. J. HOTEL BLACKSTONE

Virginia Ave. and the beach, overlooking the Street. Capacity 500. First-class comfort and enjoyment.

Try CLARENDON HOTEL VIRGINIA AVE. NEAR BEACH

Hotel New England Virginia Ave. near Boardwalk

TRAYMORE ATLANTIC CITY WORLD'S GREATEST HOTEL SUCCESS

HOTEL ABSECON VIRGINIA AVE. NEAR BEACH

HOTEL EDISON MICHIGAN AND PACIFIC AVES.

Westminster, Ky. Av. near Beach. Elevator, 112 rooms with bath.

HOTEL BOSCOBEL Kentucky Av. near Boardwalk

CAPE MAY, N. J. HOTEL COLUMBIA

Delaware Water Gap, Pa. Delaware House

Tobyhanna House Tobyhanna, Pa.

Eschenmeyer Park, Pa. Desirable furnished cottages

Hawthorne Inn Non-smoking cottages

Laurel Inn New Mt. Several private cottages

MONOMOCK INN Mountain Home

Burlington Hotel Less than five minutes from everything

HOTEL MARTINIQUE Broadway, 32d & 33d Sts.

One Block from Penna. Station. Baggage Transferred Free

Equally Convenient for Amusement, Shopping or Business

Direct Entrance to B'way Subway and Hudson Tubes

Rates:—From \$2 Per Day A SPECIALTY

155 PLEASANT ROOMS With Private Bath \$3 Per Day

The Martinique Restaurants Are Well Known for Good Food and Reasonable Prices

"Vacation Time"

at Junior Plattsburg on Lake Champlain Young America's Greatest Summer Camp.

Carnival of Sports Under direction of leading college coaches.

July and August, sixty days. Maintenance and training for full term \$300.

SMITH, JUNIOR PLATTSBURG, 9 EAST 45TH STREET, NEW YORK CITY.

THEATRES

OWNED AND MANAGED BY MEMBERS OF THE UNITED EXHIBITORS' ASSOCIATION

BELMONT 52d ABOVE MARKET VICTOR MOORE in "CHIMNEY FADDEN."

CEDAR 60th and Cedar Avenue BRYANT WASHBURN in "THE POOR BOOB."

COLISEUM MARKET BETWEEN MARGUERITE CLARK in "THREE MEN AND A GIRL."

COLONIAL 6th & Maplewood Ave. HILLIE BRUCE in "GOOD GRUESOME, ANNABELLE."

EUREKA 40th & Market Sts. HERT LYELL in "BLIND MAN'S EYES."

FRANKFORD 47th Frankford Ave. ELSIE FERGUSON in "THE MARRIAGE PRICE."

JEFFERSON 29th and Dauphin Sts. "LIFE'S GREATEST PROBLEMS."

When in Atlantic City Visit the Colonial Theatre

TO BE SOLD BY THE ALIEN PROPERTY CUSTODIAN 1548 out of an issue of 4000 Shares of the Capital Stock of the GUARDIAN LIFE INSURANCE COMPANY OF AMERICA a New York Corporation.

Francis P. Garvan, Alien Property Custodian. NOTICE IS HEREBY GIVEN that the Alien Property Custodian will offer for sale at public sale to the highest bidder, at the office of The Guardian Life Insurance Company of America, 50 Union Square, New York, N. Y., at 10:00 o'clock A. M. on the 8th day of May, 1919, the following property, to wit:

PHOTOPLAYS: The following theatres obtain their pictures through the Stanley Booking Corporation. Alhambra, APOLLO, ARCADIA, BLUEBIRD, BROADWAY, EMPRESS, FAIRMOUNT, FAMILY, 56TH ST., GREAT NORTHERN, IMPERIAL, LEADER, LIBERTY, 333 MARKET STREET THEATRE, MODEL, OVERBROOK, PALACE, PLAZA, PRINCESS, REGENT, RIALTO, RUBY, SAVOY, STANLEY, VICTORIA, JEFFERSON.

ESSEX & SUSSEX Hotel and Cottages Spring Lake Beach, N. J. America's Finest Resort Hotel. BARTLET INN UPPER SARANAC, N.Y. WYNBURNE INN On Main Line. BURLINGTON HOTEL Less than five minutes from everything. HOTEL MARTINIQUE Broadway, 32d & 33d Sts. "Vacation Time" at Junior Plattsburg on Lake Champlain. THEATRES: BELMONT, CEDAR, COLISEUM, COLONIAL, EUREKA, FRANKFORD, JEFFERSON.