

# A Message to INDUSTRIAL PHILADELPHIA

The Victory Liberty Loan Committee requests that all manufacturing and wholesale concerns—executives and employees—enter their subscriptions through the trade Division to which they have been assigned. Allied trades have been grouped together. Special Committees have been appointed by the Federal Reserve Bank to cover all such concerns.

In the Fourth Loan the groups given below subscribed \$161,000,000. Each group will be given a quota to be raised in this Loan. Make your group the first to reach its quota—the first over the top. The respective chairmen will give you full information regarding the details of the Victory Liberty Loan campaign. Telephone them. Help them to help you.

The following list of Industrial Committee Chairmen is published for the guidance of the various business interests. If in doubt where your business belongs, telephone at once to the Industrial Committee headquarters—Walnut 6230—and classification will be given

- GROUP NO. 1—HOWARD WOOD, JR., CHAIRMAN, CARE ALAN WOOD IRON & STEEL CO., WIDENER BLDG.—WALNUT 5120.
- WILLIAM BREEDEN, ADVISORY CHAIRMAN, CARE LACKAWANNA STEEL CO., MORRIS BLDG.—LOCUST 2171.
- A—Iron and Steel Manufacturers and Rolling Mills—C. Christopher Morris, care Morris Wheeler & Co., 30th and Locust streets—Preston 5900.
- C—Foundries—Daniel Redmond, Sr., care Fairmount Foundry Co., Duncannon and Mascher streets—Wyoming 450.
- D—Structural Iron and Steel and Forgings—Thomas H. Mingo, Jr., care Treadwell Engineering Co., Widener Bldg.—Walnut 4326.
- F—Ship and Boat Builders—C. R. Peterson, care William Cramp & Sons, Richmond and Norris streets—Kensington 3120.
- G—Metal Brokers and Jobbers, etc.—C. Ross Morrell, 437 Chestnut street—Lombard 117.
- H—Scrap Dealers—Joseph G. Hitner, care Henry A. Hitner's Sons Co., York and Aramingo streets—Kensington 5434.
- GROUP 2—CHARLES J. WEBB, CHAIRMAN, 1527 CHESTNUT STREET—WALNUT 6230.
- A—Cotton Dealers—Walter S. Thomson, 121 Chestnut street—Lombard 515.
- B—Wool Dealers—
- C—Cotton Spinners and Dealers—Arthur W. Hood, care Process Standard Co., Lafayette Bldg.—Lombard 2679.
- D—Wool Spinners—Col. Millard D. Brown, care Brown & Bowers, Lena and Armat streets—Germantown 1731.
- E—Worsted Yarn and Spinners—Walter D. Larzelere, Commercial Trust Bldg.—Locust 5067.
- F—Cotton and Wool Weavers—E. Wilkinson, care E. Wilkinson & Son, Amber and Adams streets—Kensington 2520.
- G—Carpets and Tapestries—Philip A. Hall, care Hardwick & Magee Co., 1220 Market street—Filbert 2965.
- H—Sweaters—
- J—Tapes, Binding, Towels and Lace—John E. Fite, Allegheny avenue and Emerald street—Kensington 6860.
- Peter J. Masterson (Towel Trade), Howard and Huntingdon streets—Kensington 842.
- K—Cotton and Wool Waste—
- L—Dyers and Finishers—
- M—Silks—Marc C. Schoettle, care Sauquoit Silk Mfg. Co., Hunting Park avenue and Clarissa street—Tioga 4709.
- N—Underwear and Hosiery—Paul E. Sutro, E. Thompson and Clearfield streets—Kensington 6940.
- O—Cotton and Wool Jobbers—H. T. Rosenheim, 24 S. 6th street—Market 1708.
- William W. Jameson, 927 Chestnut street—Walnut 4160.
- GROUP NO. 3—W. B. McCULLOUGH, CHAIRMAN, CARE PHILA. AUTOMOBILE TRADE ASS'N, BROAD AND CALLOWHILL STREETS—SPRUCE 2617.
- A—Automobile Manufacturers and Dealers—H. B. Harper, 21st and Ludlow streets—Locust 4100.
- B—Automobile Tires—W. R. Walton, 312 N. Broad street—Spruce 1140.
- C—Automobile Accessories, Motorcycles, Repairs and Bicycles—T. Scott Eavenson, Pennsylvania Bldg.—Spruce 4987.
- D—Opticians, Optometrists, Photographers, Photo Supplies—L. S. Bowers, 245 N. Broad street—Locust 5055.
- E—Wagon and Body Builders and Wheelwrights—August Geissel, 485 N. 3d street—Market 2946.
- F—Expressmen, Storage Warehouses and Carpet Cleaning—W. G. Herbert, Broad and Race streets—Spruce 4825.
- G—Garages—George W. Blind, 2117 N. Broad street—Diamond 6221.
- H—Motion Picture Companies, Exchanges and Supply Manufacturers—Frank Buchler, care Globe Theatre, Juniper and Market streets—Walnut 5390.
- I—Undertakers—Thomas Wagner, 1530 Fairmount avenue—Poplar 3933.
- GROUP NO. 4—CHARLES J. EISENLOHR, CHAIRMAN, 932 MARKET STREET—WALNUT 216.
- A—Leaf Tobacco—E. A. Calves, 131 N. 2d street—Market 908.
- B—Cigar Jobbers, Pipe Manufacturers and Cigarettes—Nelson F. Eberbach, care A. B. Cunningham & Co., 37 N. 2d street—Market 114.
- C—Cigar Manufacturers—Ben. R. Lichty, 932 Market street—Walnut 216.
- D—Phila. Cigar and Tobacco Merchants' Association—Horace H. Leach, 1001 Chestnut street—Walnut 2906.
- GROUP NO. 6—FRANK P. CROFT, CHAIRMAN, CARE CROFT & ALLEN, 33d AND MARKET STREETS—PRESTON 2500.
- A—Hotels—David B. Provan, care Adelphia Hotel—Walnut 6000.

- B—Restaurants and Caterers—C. B. Kugler, 1412 Chestnut street—Spruce 2530.
- Charles S. Clark, 1729 Spring Garden street—Poplar 557.
- C—Meats and Provisions, Abattoirs and Salt Dealers—George L. Wells, 402 N. 2d street—Market 3907.
- D—Confectioners—Joseph O. Kerbaugh, care Croft & Allen, 33d and Market streets—Preston 2500.
- E—Bakers—William Freihofer, 20th street and Indiana avenue—Diamond 8800.
- G—Wholesale Grocers—Robert L. Montgomery, 999 N. 2d street—Market 3955.
- H—Refrigerator Manufacturers—John R. Livezey, 1933 Market street—Locust 155.
- K—Sugar Refiners and Jobbers, Syrups, etc.—W. W. Frazier, 125 S. Orianna street—Lombard 360.
- L—Brewers—H. A. Poth, 31st and Jefferson streets—Poplar 4511.
- M—Distillers and Wholesalers—
- N—Bottlers and Bottlers' Supplies—Frank B. Carr, 242 N. Juniper street—Spruce 5028.
- GROUP NO. 7—L. G. GRAFF, CHAIRMAN, 506 LAFAYETTE BLDG.—LOMBARD 117.
- A—Flour Mills and Dealers—H. J. Horan, Bourse Bldg.—Lombard 3382.
- B—Grain and Cereal Jobbers and Dealers—L. G. Graff, Commercial Exchange, Bourse Bldg.—Lombard 1954.
- D—Paper Box, Paper Spool and Cop Tube Manufacturers—
- F—Manufacturers Fire Extinguishing Apparatus—J. S. Mallory, care Merchant & Evans, 21st street and Washington avenue—Dickinson 60.
- G—Exporters, Importers and General Merchandise Jobbers—Scott Landreth, 506 Lafayette Bldg.—Lombard 117.
- GROUP NO. 9—JOSEPH W. LUCAS, CHAIRMAN, CARE CHAMBER OF COMMERCE, WIDENER BLDG.—WALNUT 3280.
- A—Soap and Grease Manufacturers and Dealers—J. R. Collingwood, care Fels & Co., 73d street and Woodland avenue—Woodland 401.
- A-2—Laundries and Laundry Supplies—Howard M. Anderson, 1322 North American Bldg.—Walnut 1202.
- B—Electric Contractors and Manufacturers, Supplies and Appliances—H. H. Seabrook, care Westinghouse E. & M. Co., Widener Bldg.—Walnut 2180.
- C—Gas and Gas Appliance Manufacturers—J. H. Hubbs, care United Gas Improvement Co., Broad and Arch streets—Locust 1300.
- D—Oil Companies—Frank O. Bennett, care Union Petroleum Co., Widener Bldg.—Walnut 4660.
- E—Paint and Varnish Manufacturers and Dealers—C. P. Morris, care Binney & Smith Co., Drexel Bldg.—Lombard 2549.
- F—Glass, Glassware, Bottle and China Manufacturers and Wholesalers—Warren H. Turner, care Hires-Turner Glass Co., 230 S. 30th street—Baring 40.
- G—Brushes and Broom Trades—C. G. Myers, 2119 Arch street—Spruce 2461.
- G-2—Wall Paper Trades—Justin P. Allman, care Kayser & Allman, 1522 Chestnut street—Locust 552.
- GROUP NO. 10—CHARLES F. JENKINS, CHAIRMAN, 223 S. 7TH STREET—FILBERT 3220.
- A—Book Binders—Arthur Blackburn, care Oxford Bindery, 44 N. 6th street—Market 1670.
- B—Blank Book and Stationery Manufacturers and Wholesalers—Harry A. Prizer, 529 Market street—Market 160.
- Francis B. Irwin, 607 Chestnut street—Market 2970.
- C—Envelope and Paper Cup Manufacturers—Albert Wolf, 320 N. 12th street—Filbert 5675.
- D—Paper and Paper Bag Manufacturers and Wholesalers—George W. Ward, 28 S. 6th street—Market 756.
- E—Publishers (Including Newspapers)—John M. Ettinger, care National City Co., 1421 Chestnut street—Locust 5400.
- F—Advertising Agents, Sign and Advertising Novelty Manufacturers—George W. Edwards, 328 Chestnut street—Lombard 2204.
- G—Printers, Lithographers, Electrotypers and Engravers—
- GROUP NO. 11—JOSEPH W. LUCAS, CHAIRMAN, CARE CHAMBER OF COMMERCE, WIDENER BLDG.—WALNUT 3280.
- A—Dentist and Laboratory Supplies—Frank H. Taylor, care S. S. White Dental Co., 211 S. 12th street—Filbert 2292.
- A-2—Barbers' Supplies—J. J. Miller, care Atlantic Refining Co., 12th and Sansom streets—Dickinson 81.

- B—Manufacturers and Wholesalers of Drugs, Perfumes and Flavoring Extracts—Milton Campbell, care H. K. Mulford Co., 428 S. 13th street—Filbert 2209.
- C—Instruments and Laboratory Apparatus—Morris Earle, care Williams, Brown & Earle, 918 Chestnut street—Walnut 6830.
- D—Rubber Goods Manufacturers and Dealers—C. A. Daniel, care Quaker City Rubber Co., 629 Market street—Market 2645.
- E—Manufacturers Chemicals and Fertilizers—W. B. Murphy, care Barrett Co., Margaret and Bermuda streets—Frankford 2400.
- G—Surgical Supply and Equipment Manufacturers—James Brown, care Physicians' Supply Co., 16th and Sansom streets—Spruce 4747.
- GROUP NO. 13—NICHOLAS P. LLOYD, CHAIRMAN, 1527 CHESTNUT STREET—WALNUT 6230.
- A—Elevators, Conveying and Hoisting Machinery—Edward A. Deakin, care Otis Elevator Co., 15th and Sansom streets—Spruce 5500.
- B—Machine and Tool Making Shops—Charles J. Redmond, care Erie Forge Co., Drexel Bldg.—Lombard 4587.
- C—Machine Repair Shops—J. S. McCord, care Frazier & Co., North American Bldg.—Walnut 5370.
- D—Car Builders and Equipment—E. P. Rawie, care J. G. Brill Co., 22d street and Woodland avenue—Woodland 160.
- E—Engines and Boilers—C. M. Hamersly, care The Vanke-Churchill Co., 734 Widener Bldg.—Walnut 2957.
- F—Machine Tool Agents—W. C. Chapman, care Manning, Maxwell & Moore, Inc., Lincoln Bldg.—Walnut 3447.
- G—Metal and Woodworking Machine Tools—L. H. Swind, Widener Bldg.—Walnut 3055.
- H—Mill and Mechanical Supplies—R. T. Hadcock, care Fairbanks Co., 7th and Arch streets—Market 2210.
- I—Printers' Equipment, Spring Makers and Copersmiths—
- J—Textile Machinery—C. W. Schwartz, care Phila. Textile Machinery Co., 6th street and Tabor road—Wyoming 3160.
- K—Machinery Manufacturers—H. E. Asbury, care Enterprise Manufacturing Company, 3d and Dauphin streets—Kensington 5473.
- L—Foundry, Brick, Crushing, Laundry, Gear Cutting Machinery—Walter L. Veit, Bourse Bldg.—Lombard 490.
- M—Agricultural Machinery and Filters—Harold S. Brown, care Tabor Manufacturing Co., 18th and Hamilton streets—Poplar 226.
- N—Locomotive Builders—Roy B. Fritch, care Provident Engineering Co., Morris Bldg.—Locust 1026.
- GROUP NO. 16—WALTER A. BAILEY, CHAIRMAN, CARE JOHN T. BAILEY CO., 19TH STREET AND WASHINGTON AVENUE—DICKINSON 2889.
- A—Sporting Goods—Henry L. Appleton, care Murta, Appleton & Co., 12th and Sansom streets—Filbert 2389.
- B—Toys—John A. Tillotson, 112 N. Broad street—Spruce 2397.
- C—Hardware—J. S. Bonbright, care Penna. Lawn Mower Co., 1615 N. 23d street—Poplar 3709.
- D—Rope, Twine and Jute—W. K. Dwyer, 20 N. Front street—Market 3357.
- E—Wire and Wire Goods—N. E. Swart, 1222 Lincoln Bldg.—Walnut 2283.
- GROUP NO. 17—FRED S. UNDERHILL, CHAIRMAN, REAL ESTATE TRUST BLDG.—FILBERT 5195.
- A—Furniture—Gustave Kuemmerle, care Bodenstein & Kuemmerle, Lawrence street and W. Girard avenue—Market 846.
- B—Office Equipment and Appliances—John T. Watson, care National Cash Register, 730 Chestnut street—Walnut 465.
- C—Accountants—Adam A. Ross, Morris Bldg.—Spruce 640.
- D—Lumber, Coopers, Wooden Boxes, Millwork and Woodwork—John I. Coulbourn, Land Title Bldg.—Locust 1693.
- E—Multigraphers, Addressing Companies and Public Stenographers—Miss Reba D. Woodington, care Woodington Multigraphing & Mimeographing Co., Colonial Trust Bldg., 13th and Market streets—Locust 5831.
- G—Mercantile Agencies—Thomas K. Masters, care Masters & Webber, Inc., 1001 Chestnut street—Walnut 1317.
- GROUP NO. 18—ARTHUR KUPPINGER, CHAIRMAN, 1527 CHESTNUT STREET—WALNUT 6230.
- A—Maritime and Allied Shipping Trades—W. E. Barnard, Pier 75, North Wharves, B. & S. Towing Line—Kensington 2696.
- B—Wholesale Coal and Coal Mining Companies—David E. Williams, care David E. Williams & Co., Liberty Bldg.—Filbert 4771.
- C—Retail Coal Dealers—O. P. Waldron, care M. Hanna & Co., Commercial Trust Bldg.—Spruce 3142.

- E—Ice Dealers—George Dunning, care Standard Ice Co., 27th and South streets—Locust 1004.
- GROUP NO. 19—CHARLES P. VAUGHAN, 1527 CHESTNUT ST.—WALNUT 6230.
- A—Upper Leather Tanners—Laird Simons, 3d and Willow streets—Market 4030.
- B—Hides and Skins—Isaac Katzenberg, 427 N. 3d street—Market 741.
- C—Heavy Leather Manufacturers—Thomas Cover, Jr., care Cover & Co., 244 N. 3d street—Market 4943.
- D—Upper Leather Dealers—Howard S. Rue, 40 N. 4th street—Market 1555.
- E—Belting and Belt Dressing—C. Carter Bond, 520 Arch street—Market 3249.
- F—Leather Goods, Trunks, Bags, etc.—Leon Sunstein, care Belber Trunk & Bag Co., 1641 N. Hancock street—Kensington 914.
- G—Hatters' Leather, Fancy Leather—W. F. Belsterling, 441 N. 3d street—Market 2689.
- H—Boot and Shoe Manufacturers—H. Parrott, care J. Edwards & Co., 12th and Wood streets—Spruce 2074.
- I—Wholesale Shoe Houses—Joseph I. Meany, care J. I. Meany & Co., 5th and Commerce streets—Market 2925.
- GROUP NO. 20—MILTON W. BUZZY, CHAIRMAN, 31st AND CHESTNUT STREETS—BARING 205.
- A—Butter, Eggs and Poultry—Bertram L. Kimball, 19 S. Water street—Locust 3143.
- B—Commission Merchants—W. H. Armstrong, 132 Dock street—Lombard 4175.
- C—Milk and Dairy Products—Harry Woolman, 26th and Jefferson streets—Poplar 530.
- D—Teas, Coffee, Spices—Charles R. Mulvany, 2228 N. 10th Street—Diamond 6215.
- E—Fish and Oysters—C. V. Sparks, 5 Dock street—Lombard 1207.
- F—Ice Cream—
- G—Agricultural Seedsmen, Wholesale Florists and Greenhouses—
- GROUP NO. 21—IRVIN L. WILSON, CARE JACOB REED'S SONS, 1424 CHESTNUT STREET—SPRUCE 5600.
- A—Shirts and Men's Neckwear—Clarence W. Hughes, care Hughes & Bradley, 13th and Arch streets—Walnut 4159.
- Howard S. Marks, care Walter M. Steppacher, 146 N. 13th street—Locust 3815.
- B—Millinery and Hat Frames—Irving Cohn, care Cohn & Adler, 720 Market street—Market 102.
- C—Awnings, Sailcloth, Bunting, Apron, Coat and Overall Manufacturers—H. J. Davis, 900 Chestnut street—Walnut 1427.
- D—Clothing Manufacturers—Edmund J. Gadsby, care Jacob Reed's Sons, 1424 Chestnut street—Spruce 5600.
- David Kirschbaum, care A. B. Kirschbaum & Co., Broad and Washington avenue—Dickinson 1040.
- E—Shirtwaists, Dresses, Women's Cloaks, Suits and Skirts—I. Brod, care Phila. Wearing Apparel Association, 409 Denckla Bldg.—Walnut 2851.
- Leo E. Weiss, care Phila. Wearing Apparel Association, 409 Denckla Bldg.—Walnut 2851.
- F—Men's Hats and Caps—Col. J. Howell Cummings, care J. B. Stetson Co., 5th street and Montgomery avenue—Diamond 8400.
- G—Braids and Trimmings—I. Cohn, care Cohn & Adler, 720 Market—Market 102.
- H—Dry Goods and Notions—A. W. Jones, care Wm. Simpson Co., Bourse Bldg.—Lombard 760.
- J—Hair Goods and Hair Cloth—H. J. Davis, 900 Chestnut street—Walnut 1427.
- L—Umbrellas—P. J. Reeve, care Reeve & Mitchell, 1220 Cherry street—Spruce 1245.
- GROUP NO. 22—O. W. KETCHAM, CHAIRMAN, 24 S. 7TH STREET—MARKET 2470.
- A—Contractors—Roger Atkinson, care Builders' Exchange, 24 S. 7th street—Market 1277.
- F. G. Pate, care Pecora Paint Co., 4th street and Sedgley avenue—Kensington 6421.
- B—Roofers, Skylight Manufacturers and Cornice Makers, care Joseph E. Brown Co., 1093 Race street—Walnut 1419.
- C—Brick and Terra Cotta Manufacturers and Dealers—Joseph E. Houseworth, 30th street and Lehigh avenue—Diamond 8017.
- D—Cement, Lime, Sand, Stone, Marble, etc.—C. B. Kates, care J. W. & C. H. Reeves, 924 Darien street—Market 1825.
- E—Paving Contractors and Pavements—Ephraim R. Rosse, 5036 Osage avenue—Woodland 2530-J.
- F—Plumbing, Heating and Ventilating—M. D. Robinson, care Crane Co., 245 Master street—Kensington 5450.
- G—Architects and Engineers—A. R. Smiley, care American Radiator Co., 115 N. Broad street—Spruce 2940.
- H—Master Plumbers' Association—D. F. Durkin, Jr., 1613 Pine street—Locust 6665.
- J—Master Housepainters' & Decorators' Association—Donald MacGregor, 1224 Chancellor street—Filbert 4813.

**YOUR RECORD:**

**2nd Loan, \$34,213,650      3rd Loan, \$78,576,150      4th Loan, \$161,634,550**

**The Victory Loan Must Be the Best**

**INDUSTRIAL COMMITTEE:**

CARROLL J. WADDELL, Chairman; Vice-Chairmen: J. W. DIXON, WILLIAM S. EVANS, C. N. LAUER, W. H. RICHARDSON, H. P. STATZELL

45 SOUTH BROAD STREET      TELEPHONE WALNUT 6230

Space Contributed By Manayunk National Bank, Main and Levering Streets, and Frankford Trust Company, 4344 Frankford Avenue