

## HUSBAND GETS BAIL IN DROWNING CASE

Paul Schlechter Under Bond of \$1000; Delaware County Coroner Favorable

### BELIEVED COUPLE HAPPY

Paul Schlechter, of 3440 Walnut street, who was held by Magistrate Dennis, at Essington, in \$1000 bail following the drowning of Mrs. Schlechter at Hog Island on Sunday, has been released from custody to appear at the inquest into the death of his wife.

Coroner Drews, of Delaware county, announced today he has found nothing to warrant suspicion in the drowning. The coroner has just finished an investigation of the case.

Mrs. Schlechter, who was twenty years old, started for an outing with her husband Sunday morning. They went to Hog Island, where Mrs. Schlechter has been employed as an attendant since leaving the University of Pennsylvania. While sitting on one of the wharves, according to Schlechter's story, his bride fell into the river. He says he plunged in after her, but was unable to rescue her.

### Husband Released on Bail

The young husband was held by Magistrate Dennis after a splash in which Hog Island guards testified his clothes had not been soaked when they reached the scene ten minutes after the tragedy.

At the University library, where Mrs. Schlechter had been employed as an assistant for some time, former associates emphasized the happiness of the young pair.

### The Accident Described

The husband said he and his bride had been sitting near the edge of one of the wharves when he heard a splash and saw her struggling in the water. According to Magistrate Dennis, he said he had reached her, but that she had grasped his shoulders and pulled him down, and then he broke loose and swam to one of the wharves, on to which he climbed. Then, he says, he hurried for help and found one of the guards.

The body was recovered shortly after and taken to the morgue of Doctor Drews, who has not set the date of the inquest.

Residents of eastern Lancaster county have been given a shock by the news of the death of Mrs. Schlechter, who was Miss Ida Worst before marriage. Her parents are Mr. and Mrs. Harry Worst,

of White Horse, Salisbury township. Mr. Worst being in the creamery business. The pair were married in Philadelphia last July, having met four months previously while Schlechter was a member of the naval training unit at the University.

Mrs. Schlechter had been principal of the Salisbury High School, and was well known in that section of the county.

Mrs. Schlechter was born in eastern Lancaster county and later made her home with an uncle and aunt, Dr. and Mrs. J. E. Hostetter, of Gap, this county, at whose home her body was recovered yesterday.

## D. CUPID TURNS 'DOC' IN CAUTIOUS JERSEY

Romance Sterilized by House Bill to Make Marriage Eugenic

"I'd like to marry you, Sallie, but I've got curus."

This and similar excuses may be expected to become popular in New Jersey if the House bill passed yesterday providing for strictly eugenic marriages becomes a law. The act provides that all who wish to wed must present health certificates.

"I certainly love you a whole lot. Little girl, and intend to marry you when I become rich, if I can pass the physical examination," probably will be one of the most popular forms of proposals.

Caution will find no place in the utterances of a young man suffering from water on the knee, fatty degeneration or some other ailment. The moonlight, the front porch hammock and all other snares will hold no terrors for him. He can brave them all, promise anything and still retain his liberty, because the law won't let him keep his promises.

"Certainly, I meant all the nice things I ever told you and of course I meant to marry you, but how did I know I had an 'internal ailment,' he can explain.

## Entente Troops Evacuate Odessa

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wishes additional corroboration of the intention to launch a simultaneous action by the Finnish Legion and Bolshevik Finns.

"A Russian rifle regiment, which is a part of the Allied forces in North Russia, has occupied Gappavakok village, on the eastern shore of the bay of Odessa, sixty miles south of Soroka, capturing a Bolshevik patrol."

The War Office has issued an urgent appeal for volunteers for the relief force for North Russia. It is stated that the men must be trained soldiers who have been demobilized or discharged or who are serving at home or on normal engagements or for two, three or four years.

Archangel, April 9.—(By A. P.)—A delegation of American and British officers under a flag of truce went into the Bolshevik lines to negotiate an exchange of prisoners. It was proposed that the Allied commission should go to Plesovskain to arrange details, the Bolsheviks sending an equal delegation into the Allied lines as hostages.

Lawrence Strikers Quiet

Governor's Action in Urging Arbitration Is Probably the Cause

Lawrence, Mass., April 9.—(By A. P.)—Pickets representing the striking textile workers were inactive today for the first time since the strike for the fifty-four hours' pay for a forty-eight-hour week began nine weeks ago.

Strike leaders made no comment, but it was understood the withdrawal of pickets was due to the attitude of Governor Coolidge in urging the mill owners to accept the strikers' suggestion of arbitration by Henry B. Endicott, ex-chairman of the state public safety committee. Many rumors in circulation today of an early settlement of the strike apparently had a similar basis.

## Threat to Withdraw Worries All Europe

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amount, fixed yearly by an Allied commission, would give the Allies, along with the control of German exports already described, a throttle-hold on Germany.

Apparently, Mr. Wilson, whose fears of German rejection of peace grow from day to day, has come to realize, on hearing the German protest against Allied conversion of the Brussels agreement into an instrument for dominating German economic life, that he may expect rejection of the peace being made because of the economic provisions.

It is impossible to explain in any other way the sudden outbreak by President Wilson. The economic provisions are vastly important to Lloyd George, who has been playing both ends against the middle in Paris as well as in London.

His position at home rests on the fence between radicalism and conservatism. To the radicals he has thrown the bone of the league of nations and the territorial determination at Danzig and elsewhere.

Would Throttle Germany

The Conservatives want nothing so much as to get a throttle-hold on Germany's economic life, which would eliminate Germany as the commercial competitor of England for many years to come. The control of Germany's exports was described yesterday as just such a throttle-hold. Big reparations, or a sliding scale of reparations fixed annually, according to Germany's capacity to pay, but capable of yielding an enormous amount in thirty years, would be capable equally of being used to render Germany impotent in European competition.

Lloyd George's position is difficult.

Northcliffe Threatens Premier

Lord Northcliffe threatens to take the premiership away from Lloyd George. It is not clear whether either dares to make his threats good. President Wilson's position is difficult because he has no clear issue. The French and British protest they can't understand what he means and that they thought they were agreeing with him in everything.

Politically Lloyd George has outmaneuvered the President by appearing to be a better Wilson man than Wilson himself as everything until now, when some question arises which is too

## JAIL AND FINE PHYSICIAN

Dr. Bricker Surrenders After Bench Warrant is Issued

Dr. William H. Bricker, for whom a bench warrant was issued last week when he failed to appear for trial, today surrendered himself before Judge Ryan, Quarter Sessions Court No. 1.

Judge Ryan fined him \$300 for contempt of court and committed him to prison to await trial. The judge refused to allow him to re-enter bail in any amount.

Doctor Bricker was indicted for performing an alleged illegal operation on a patient, who died.

Doctor Bricker's office is on Broad street near Oxford, and he lives in Merion.

## A Man's Thoughts on Easter Bonnets

"You can always tell when Easter's coming," he said, "by the pretty way that womenfolk's hats have of blossoming."

Come to think of it, most men have a particular liking for flower hats. That's why the woman who dresses for the Only Man in the World will do well to remember this masculine preference.

Our own salon blooms with a delightful number of fetching floral creations. Some beautiful models have entire crowns smothered in lilacs, silken roses, or rich pansies, and of course we can always create a model with your favorite flower as an inspiration.

After all, what trimmings could be more effective for spring than flowers?

Eddie Redway, Actor, Dead

Reading, Pa., April 8.—Percy Sawyer, known on the stage as Eddie Redway, a well-known character actor in musical comedy and other performances, died at the State Tuberculosis Sanatorium at Hamburg today.

He was fifty years old and had been on the stage for many years.

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# For Sale: Ideas!

## Ideas that make a business grow

What would you give for an idea that would increase your business 67% during the coming twelve months? What would an idea be worth to you if it cut your costs 26%. How much would your profits increase if a single idea made your collection letters 63% more effective—or saved you the time of 3 men each week—or put you in touch with entirely new markets.

A vast fund of ideas like these are found in SYSTEM, The Magazine of Business. Men in every line of business are profiting by them. Someone, somewhere, may have solved the very problem you have been experimenting with for months—and the answer may be in the current number of SYSTEM for April. Go to the nearest newsdealer for your copy.

## These experiences—and many more—in April SYSTEM



### How a Notebook Yields a Profit

WHEREVER you go some man's experience contains the germ of an idea which you could very likely use. A certain Chicago hardware man traces an increase of 69% in his sales to applying borrowed ideas. As he tells it himself: "My biggest job is carrying a note book. At least

that is the part of my work that yields the biggest share of profits." Into his note book goes ideas that other men have worked out or adapted. He gleans them everywhere. And in almost all of them is an idea that makes his organization run more smoothly and promotes his sales. One plan from a manufacturer, perhaps, another from a wholesaler, rightly combined, yields him a profit.

Wallace J. Stebbens, of the Stebbens Hardware Co., tells in April SYSTEM what his note book of borrowed ideas has done for his business.

### Putting the Handclasp in Your Letters

THE Ingersoll-Watch folks have a way of making letters bring home the bacon. Every letter they mail is based on a scientific formula. Every letter does what it's aimed to do; sells watches, wipes out misunderstandings, makes a friend of a debtor and at the same time prompts him to put a check in the return mail. Every letter is a handclasp and a friendly "Hello, there!" Business these days rides on the postage stamp. If your everyday letters are not improving they are losing in effectiveness. Your entire business suffers as a result. In the April issue of SYSTEM, under the title "Making the Everyday Letter Better," Paul Kearney tells a score of first-class, proved-out better letter ideas. They are yours for the reading, as well as many other liftable ideas.

### More Business on the Same Capital

MOST of us have only shaken hands with the Trade Acceptance so far. We ought to take it into the office and make a friend of it. Just as sure as we don't get acquainted with this newcomer in business, we're going to be left far behind in the race. If you've ever been hampered by acting as banker for your customers—if you have ever lamented over the amount of money you had tied up at just the time you needed it for something special, you'll read and reread "More Business on the Same Capital," by William A. Law, Pres. of the First National Bank of Philadelphia, in the April issue of SYSTEM. He tells just what the trade acceptance is, how to use it, how it helps in big and little business and how you're going to make more money because of it.

### Make Your Competitors Boost Your Sales

CERTAINLY it can be done. It has been done! A salesman of a bustling young company turned the trick, with the result that in two years the firm's business doubled, and in the third year topped the million mark. He had a real idea, and it is handed on to you in the title "Why

We Sell More at High Prices," by C. O. Alexander, President of Alexander Bros.

This same firm has hit upon a lot of other wrinkles that would put ginger into the marketing methods of any business. It has never had a "comeback" from the dealer, and has capitalized the fact in such a way that when it entered the Boston field the jobber who is now one of their largest distributors closed the deal before he realized that no samples had been shown him. You'll greatly enjoy this experience.



### England—Our Customer and Competitor

WHAT'S what commercial in the British Isles these days. SYSTEM wanted to know, so sent one of its editors straight to LONDON to get the facts. Is England a market for us? What will British firms buy? And do we need to fear them in the race for world wide commerce? In the April SYSTEM you'll find the answer to these and a dozen other questions.

Just remember this, English business is neither to be feared nor disregarded. There is a big opportunity here for "Hands across the sea" if you'll make the effort. John Bull is a customer and also a competitor. Handle with care! Find out what the English business man is thinking about you. It's well worth while.

### Sales Crew From \$281,181 to \$23,000,000

GEORGE M. VERITY of the American Rolling Mill Co. is a dreamer. By dreaming along the right lines and keeping his feet on the ground he boosted his company's sales from \$281,181.12 to \$23,000,000. You'll find the story in April SYSTEM. Frank M. Wicks will remind you of a dynamo. Starting as an electrician in the Westinghouse rank, he has remodeled all their plants along lines that he originated. His methods can be applied to your business. Find them in the April SYSTEM. A. A. Pitt, President of the Pitt Engineering Co., says that a man is made up of 9 parts willingness and 10 parts ability. His knowledge of men stood him in a good stead when a union delegate tried to force a strike on him two years ago. Read this story in the April SYSTEM.

## On Sale at Principal Newsstands

If your dealer has already sold his supply, ask him to order a copy for you, or write direct to the publisher—A. W. Shaw Company—at either Wabash Ave. and Madison St., Chicago, or 299 Madison Ave., New York, and ask to receive SYSTEM regularly. It will be billed you at 25c a copy or \$3.00 for a full year.

## 44 "How's" of successful men in this month's SYSTEM

- How to locate stocks easily
- How to speed deliveries
- How to keep up with rising costs
- How to trade with China
- How to pick the right workers
- How to find jobs for the fighters
- How to buy and what to buy
- How to write friendly sales letters that will build good will
- How to increase your rate of turnover for greater profit
- How to invest your surplus
- How to enlarge your trading capacity by new markets
- How to use the trade acceptance as an aid in financing
- How statistics can be put to work to strengthen a business
- How a new house party was started—and what it did
- How to secure greater cooperation from employees
- How to cut down office friction
- How to get quick long-distance connections on the phone
- How a printer judges paper
- How to keep the mailing list "live" and up to date
- How to pick executives from the ranks
- How to give the salesman more time to sell more goods
- How to simplify the office memo
- How a removal was capitalized
- How to apply other men's ideas
- How to gain the farmer's interest
- How to boost your town
- How to get in to the right man for the interview
- How to save the president's time
- How to train salespeople
- How a man-to-man talk averted labor trouble in one plant
- How square-dealing methods win out with customers and employees
- How to keep "caught up on your ideas"
- How big men play
- How to not drive dealer strategies waste
- How to check on your third-class mail to avoid postage waste
- How to beat old man schedules
- How to encourage saving among your employees
- How to cure bad temper
- How to meet the reconstruction period well prepared
- How to plan a sales campaign
- How to cover foreign territories
- How to keep better records
- How to increase production

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