What Do You Buy as an Investor?

Do you sacrifice safety for income, or income for marketability? The average man does one or the other.

Write for our Investors' Letter E-30, which describes several securities the purchase of which means sacrificing neither conservatism, nor opportunity to sell in case cash is required for an

GHANDLER & GOMPANY Franklin Bank Building

Why Not Today?

Hundreds of careful Business Men, perfectly capable of managing

their business, have made absolutely no provision for the continu ance of their affairs in the event of Death-HAVE YOU?

Why Not Today?

Have your Lawyer draw Will, naming the Continental - Equitable Title & Trust Co. Exec-We will carry out your wishes to the letter.

CONTINENTAL-EQUITABLE TITLE and TRUST COMPANY 12th Street Above Chestnut Philadelphia

> Surplus \$1,000,000 Capital \$1,000,000

Canadian **Municipal Bonds**

FINCKE, BANGERT. & CO. Bank Bldg., Philadelphia NEW YORK

Market Review of Standard Oil Company's

PAINE, WEBBER & CO. 1620 LAND TITLE BLDG., PHILA. Boston New York Chicago

LIBERTY BONDS BOUGHT and SOLD

Samuel K. Phillips & Co. Members Philadelphia Stock Exchange

U. S. LIBERTY BONDS \$50, \$100, \$1000 OUGHT, SOLD AND RECOMMENDED FOR INVESTMENT Newburger, Henderson & Loeb 1410 CHESTNUT STREET bers N. Y. and Phila, Stock Exchanges

Annual Elections

THE MEMBERS OF THE PHILAa treasurer, in ac with the charter

J. SOMERS SMITH, Secretary.

CALL FOR BIDS FOR

STREET DUROVEMENTS, Etc., on THE
GLOUCESTER HOUSING PROJECT,
NOREG VILLAGE, CENTER TOWNSHIP,
NEW JERSEY, for
UNITED STATES SHIPPING BOARD,
EMERGENCY FLEET CORPORATION
Senied DYMONSHIP will be precised at the of-

LOCAL MINING STOCKS TONOPAH STOCKS GOLDFIELD STOCKS MISCELLANEOUS .

HICAGO BUTTER AND EGGS

BAR SILVER

al bar silver was quoted in

FINANCIAL NEWS-CLOSING NEW YORK AND PHILADELPHIA STOCK QUOTATIONS WALL STREET THINKS PEACE NEAR AND STOCKS ARE STRONG

New York Market Active Throughout Day, and Many Issues Score Wide Gains-American International Prominent

High Points in Today's Financial News

Stocks were in vigorous demand on New York exchange, due to a favorable view of news from Peace Conference. Marine issues attracted most interest. Curb trading was active, but without special feature. Heavy purchasing by commission houses advanced corn prices. Cotton was strong and steady after heaviness early in the day. Neutral exchange was firm and sterling and francs were stronger. A shipment of \$500,000 in gold was shipped from New York Subtreasury to South America. Bar silver advanced a trifle in London.

New York, April 8 .- There was distinct appreciation in security values in the stock market today, with gains all through the list ranging from 1 to more than 11 points. Of course, the greatest advances were in closely held specialties, with Burns Brothers moving up 11 points and more to above 156, but outside of such gains the market moved up vigorously in direct response to the better news from Paris, which made mor comises of an early agreement of the peace treaty and a return of President Wilson to this country.

Because of this the market could only be characterized as a peace market, with peace stocks all in greatest demand. American International stood out most prominently in this group, moving up 7 points to above 91, making a new high record, and other stocks in the marine group, including Marine preferred and Atlantic, Gulf and West Indies, made sub-

The demand for stocks surged from group to group, with United

States Steel common neglected for a time, but after that leader was hammered down to 98½ it had a brisk advance to 99%.

Bethlehem Steel "B" was in persistent demand, moving up nearly 3 points to above 73, and Republic Iron and Steel, Pressed Steel Car. Railway Steel Spring and Sloss-Sheffield made gains ranging around 2 points. There was a bullish demonstration again in Southern Pacific, which but reacted from that price in the later trading.

The rubber stocks and the sugar issues were prominent at intervals, with buying coming into those issues on a large scale. Oil stocks were netive and strong also, with Mexican Petroleum, Texas Company and the Royals Dutch shares established at materially higher prices.

PEACE IDEA CHEERS TRADE FEATURELESS. TRADERS IN WALL ST. IN OUTSIDE MARKET

Broad Movement Forward of Price Changes Confined to Industrial List Fairly Con-Moderate Amounts—Swift International Improves sistent-Business Lively

moderate amounts.

Am Marconi.

Amer Writing Paper 514

Air Reduction..... 48

Canadian Car Co... 25

Can Car & Fdy pref 75

Charcoal Iron..... 6 Chevrolet Motors....190

Carbon Steel

Curtiss Accordance ... 1110

Emerson Phonograph 312

2712

461/2 ...

Hendee Mfg...... 17

Lehigh Coal Sales ... 80

Poole Eng. 25

STANDARD OIL

Green Monster &

Mines Co of America 1-32

Yerington

Lake Torp Bont

Maxim Munitions ...

INDUSTRIALS

Stock sales today on the New York Exchange totaled 1,272,600 shares.

New York, April S .- The New York Evening Sun's financial review this aft-

peace by Easter. It was true that there for summoning the presidential ship to

Brest, whither she sails on Friday part

68. Gillette Safety Razar sold at 149 Brest, whither she sails on Friday next. to 146. one being that the President felt as sured peace preliminaries would be com George and M. Pichon, and the other Actua Explosives... Bid Ack (saile) that differences were icreconcilable Am-Brit Mfg...... 3 within the "big four" council, and Mr. Wilson wanted to be prepared to with-

draw. The first opinion was a hope which played a conspicuous part in advancing prices 2 to 4 points or so, and again colling up transactions above the million-share figure. Needless to say, the second opinion found but few to share Carwen Tool. it, and at best represented a rather emote fear of the more pessimistic ele-

The street was determined to be cheerful, and the more it saw the publie entering into the market the more cheerful it grew. Business was lively tire industrial list was fairly consist- Nor Amer Pap Pulp. 4% ent. Prices reached their top levels in the afternoon. While the steel group Peerless Motor. 22 was but slightly changed and the coppers were even a bit heavy, the greatest buoyancy prevailed elsewhere, and once more under the leadership of American International Corporation. American International Corporation. which added some 6 or 7 points to the Submarine 1454 1519

nearly 10-point rise of Monday. Marine common and preferred and Todd Shipbuilding. 95 100 Marine common and preferred and Atlantic Gulf were pulled along vigor ously in the wake. The tobaccos were well bought. Conspicuous among inwell bought. Conspicuous among inUS Steamship. 334 334 46 4614 dividual issues and specialties were Gen. United Motors 46 eral Motor, Mexican Petroleum, Kellyeral Motor, Mexican Petroleum, Kelly-Springfield, United States Food Products the former Distillers Securi Products, the former Distillers Securities, United State Rubber, National

en THE Agricultural Chemical and so on. Messrs, Wilson and Lioyo and Directiced Street Pavements Curbs Gutter North House of William R. Philadelphia, Pa., and I 12 noon, April 10, 1919, for the congruction of Street Pavements Curbs Gutter, Strem Water Inlets, Street Walks, Kouse Walks and work incidental thereto, an the Gloucester Housing Project, North Williams, Center Township, New Jersey, for United States Shipping Board, Emergency for United States S tor General Hines in Washington, to INDEPENDENT OIL STOCKS partment of Commerce, and the extra-later Petrol 26% 26% 26% Mo Kan & Tex 6½ 6% 6%— ordinary showing in the government re-

partment of Commerce, and the extramany also be seen at the field enser's office on the project,
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and there were substantial recessions Big Ledge from the top levels, particularly among Butte New York ... as of a gradual dying out of the more Goldfield Merger ... 6 urgent demand. Bonds were quiet. In Goldfield Cons 19 terborough Metropolitan 41/4s declined a Goldfield Florence .. 45 point and Interborough Rapid Transit Goldfield Kewanas . . 6

5s were under fractional pressure. After renewing at 5 per cent, the call Hecla Mining 51/2 loan rate went to 6 per cent, as it did Howe Sound 312 yesterday, the expanding trading in Independence Lead. 2 stocks calling for a greater demand for Jerome Verde money. Time funds were restricted in Jim Butler . . amount and with only slight business Jumbo Extension ... 13 for the earlier dates at 51/2 to 53/4 per McKinley-Darragh... 48 cent. There was another shipment of Magma Copper 30 \$500,000 in gold to South America an- Mother Lode

Contrary to the general belief, the Nevada Hills 3 War Finance Corporation 5 per cent Nevada Wonder having been about \$185,000,000 of the Ray Hercules 1% 2 ment for a similar rate on the forth-coming Victory Loan issue met with West End Con 136 2 but little encouragement at the Treasury | White Caps 14 Department, it was said.

NEW YORK STOCK SALES

Adv Rumely... 331/2 32 Ajax Rubber., 78 76½ 77½+1½ Sloss-Sheff pf. 88 88 Alaska Gld M. 3¾ 3¾ 3½ 3½ 3½ 13 Alax Rubber Alaska Juneau. Am Agr Chem. 109% 108% 108% +1% do pref..... 100 100 Am Beet Sugar 7914 7814 78¼ 78¼ + ¼ 50% 51¼ + ¾ Am Can 51% 1001/4 1001/4 1001/4-Am Car & Fdy 93% 92% 90% - 1% Am Cot Oil .. 491/2 485/4 491/4+ Am H & L . 2314 2214 2234-Am Int Corp. 911/2 851/4 $\frac{90}{45\%} + \frac{5\%}{45}$ Am Ice Sec . 45% 45% Am Linseed 5014 4814 4914 + 74 Am Malt m Malt 1½ 1½ 1½ 1½ 34 do pref 51¼ 51¾ 51¾ 4 34 7134 Am Smelt Smeltg pref., 105 Am Sum Tob. . 113% 111% 113 +11/2 Am Steel Fdry, 81% 801/2 811/2... Am Sugar 132 ½ 130 ¼ 130 ¼ — ¾ Am Tel & Tel. 105 ½ 105 ¼ 105 ½ + ½ Am Tobacco...208 206 - 208 + 259Am Wool 581% 571/2 58 .. 994 99% do pref. Am Writ P pref 41 40% 41 Am Zine & L p 4416 4416 Anaconda 63 Asso Drygoods, 31

Am Zine & Ld 1616 1356 1616+216 4419+ 15 62% 62% 58 27% 30% + 3%..... 9314 92% 92%— 18 Utah Copper... 76% Atchison 8612.7 87 8614 Atl G & W 1.124% 1221/2 123 do pref 67% 67% 67% + 1% Baldwin Loco., 9014 89 8912+ Balto & Ohio, 4812 4814 4812... Barrett Co ... 13434 133 133 Batopilas Min. 1% 13% Bethlehem Steel 721% 701/2 7238+338 do B 7318 70% 7212+2 Brklyn Rap Tr 2236 2156 2156 38 Burus Bros. . . . 15012 150 15812 + 1312 Butterick Co 234 714 715 Butte & Sup C 22 Calumet & Ariz 60% 60%

Cal Petroleum, 261/2 261/8 261/8do pref 70¼ 69¾ Cal Packing Co 63¾ 62⅓ 7014 69% 7014+ Canadian Pac., 160% 159% 159% New York, April 8.-Trading on the Cen Leather... 771/4 763/2 Broad Street Curb was fairly active, Cerro de Pasco 40 but without special feature and changes Chand Motors, 1281/2 127 1273/4 Chesa & Ohio, 583/4 583/4 583/4 in prices were generally confined to Chi Gt West'n 814 do pref....

Gillette Safety Razor sold at 148 Chino Con Cop 37% 37 Col Fuel & 1r. 445% 41% 44 Col Gas & El. 45½ 45½ 45½+ ¼ Cont Can..... 701/2 78% 79 Corn Products, 581/2 571/4 do pref.....105 105 105 Crucible Steel., 67% 1841/2+41 Cuba Am Sug., 1841/2 180 Cuba Cane Sug 271/2 261/4 263/4 + do pref 771/8 77 Deere Co of \$ 98 Den & Rio G. 41/2 41/2

> Dome Mines ... 12% 12% 12% + 16% 16% 16% 16% 4 de 1st pref., 28 Fisher Body... 56% 52 Gaston Willms, 31 1/4 30 1/4 30 1/4 . . Gen Cigar Co., 615% 5054 6014 + 14 Gen Elec Co. 160% 157% 160%+3% Gen Motors....174% 1721/2 174 +1% do deb 91% 91 Goodrich B F, 68% 66% $67\frac{1}{2} + 1$ Gt North pref 93 Greene-Can Cor 44 Gulf States Stl 5512 55 5516 ... Haskell & Brkr 49

Inter-Cons C pf 14 14 Int Mer Mar. 2716 2656 2656 .. Internat Paper 46% 46 3% Int Nickel 27½ 26 Jewel Tea 3915 39 Kansas City So 19 19 Kelly-Sprgfld .124% 119 1231/2+41/2 Kennec Cop . 32% 32% 32% ... Lack Steel .. 71 69% 71 +1

Lack Steel .. 71 Leh Valley . 54% 54½ 54½ ½ ½ Lee Rub & T. 26½ 25% 26½ 3% L-W Biscuit . 47½ 47½ 47½ % Market El. 74 74 47½ 74 Manhat El.... 74 Max Motor.... 30½ 38 30¼ + 1% do 1st pref... 67 66 66% — ½ do 2d pref... 3134 31 3134- % May Dept Strs 76½ 76½ 76½+ % do pref.....108 108 108 ... do pref......108 Mex Petrol . . . 1861/2 1833/4 1843/4 +2 Minmi Con Cop 2414 23% 23%-.. Midvale Steel.. 46¼ 45% 46 + 2% M 8 P&SStM 89¼ 89¼ 89¼ + do pref 12 12 20% Mis Pac 24% 23% 24% + % do pref 51½ 51½ 51½ ... lont Power . 70 70 70 +1 Mont Power . 70

Nat Enam & S 58 56% 57%+1% Nat Lead 69 69 69 + NRR of M 2dpf 914 914 914... 69 + 1/4 Nav Con Cop. 16% 16% 16% 16% 14 New O T & M 30 39% 30 -1% N Y A Brake.111 111 *N Y Cent.... 75 745 74% 74% ... NYNH & H 30% 30 N Y, Ont & W 20 19% 19% - % Northern Pac., 94% 93% 93% 93% 14 Okla P & R ... 9% 91/4 9%- 1/8 Ohio Gas 401/4 305/4 305/4 1/8 Ontario Silver. 7 61/4 61/4... Owens Bot.... 53 50% 50%-3% Pan-Am Pet., 841/2 82

82% +1% Penna R R 441/4 441/4 441/4 + 1/8 Peo Gas & C. . 50 50 50 ... Pere Marquette 141/2 141/2 141/2 1/4 Rep Ir & Stl., 83% 82% 83 + do pref.....102% 102% 102% + Royal Dutch... 96¼ 94½ do pref..... 94½ 92¼ Saxon Motors.. 7% 7%

Adams Ex. 38% 38% 38% 38% - 1% Savage Arms. 61% 61% 61% 4 - 7% Adv Rumely. 33% 32 32% - 1% Seab A L pref. 17% 17% 17% 17% - 1% de pref. 663% 653% 66 ... Sears Roebuck. 179% 178% 179% + 2% 88 —1½ 13 — ⅓ $53\frac{1}{9}$ 54 + 2Allis-Chalm... 37% 36% 36%+1% Sinclair Oil ... 46% 45% 45% 45% do prof.... 90% 90% 90% 4 % South Pacific. 106% 105% 105% 105% S Porto R Sug. 147

do pref110 Southern R R. 28% $28\frac{14}{68\frac{14}{34}}$, $28\frac{14}{34}$ — $\frac{34}{38}$ do pref 67% 64% + 1/ Stromberg Carb 38% Stutz Motors., 52 Sup Steel 40 305 40 . . Tenn C & Ch. 15% 14% 14%+ 16 Texas & Pac. 331/4 Texas Co ... 218 216 Tobacco Prod. 9114 90% + 1/4 do pref 100 ½ 100 ½ 100 ½ ... Transue-Wms . 43 % 43 % 43 % + 3% Union Pacific. . 130 1/2 130 130 do pref..... 73 Utd Alloy Steel 43% 43% 43% 43%

Utd Cig Stores. 136% 13414 135% +10 nited Drug...117 117 117 #134 do 2d pref...115 115 115 #3 United Drug...117 117 United Fruit . . . 1733, 1733, 1733, - 14 Utd Ry Inv pf 25% 25 25% ... USC Ir P &F 22% 22% 22%+ I' S Ind Alco. 15434 14934 15434+5 U S Ind Al pf. 107 106% 107 U S Renity . . . 37% 36% 37. U S Rubber... 8934 8474 8874 +414

U S Sm & Ref 5014 4974 4974 I'S Steel 9994 do pref116% 116 116%+ 1/4 Utah See Corp. 1712 Va Car Chem. 6015 59 6014+154 do pref 112 112 United Food Pr 67% 66 6714 +214 Va Iron C & C 56

+2% Wabash 8% 8% 60 pref A . . . 3314 33 33 Wells Fargo Ex 60 +1West Maryland 101/2 101/2 101/2 16 West Pac 18 18 - 14 do pref . 53 53 West Union Tel 861/8 861/9 861.... Westinghouse M 47% 46 47%+1% White Motors . 54% 54% 54% - %

Willys-Overland29¾ 29 29 do pref 94 94 94 Wilson Co 84% 84 Woolworth . . 123% 123 123%-1% Worth Pu & M 651/2 65 65

*Ex dividend — International Paper pre-ferred, 15; International Paper Stamped, 15; New York Central, 114; National Clock and Suit, 154;

Financial Briefs

The annual report of East Butte Copper Company for the year ended December 31, shows net surplus of \$765,-469, equal to \$1.81 per share, com-pared with \$1.021.062, or \$2.43 per share in 1917. Price received per pound of copper was 22.1387 cents, and of production per pound was 19.7117 cents.

Hedley Gold Mining Company issued its report for year ended December 31, showing net earnings of \$132,578, as against \$238,905 for 1917. A surplus of \$24,578, after dividends, was shown, compared with a deficit of \$1905 in 1917.

The Philadelphia Federal Reserve Bank today withdrew government deposits as follows: Balance of February 27 issue of certificates, \$11,267,550; 10 per cent of March 13 issue \$2,662,-150 and 10 per cent of March 15 tax certificates \$787,700, making total \$14,-717,400. There will be no further withdrawals of deposits this week.

MONEY-LENDING RATES NEW YORK-Money on call, mixed

% for lending and renewing. On all in-43% 43% - % dustrial collateral, the opening rate was 6 per cent. No increase in activity in time funds Int Agricul... 181/2 181/2 181/2 + 1/2 is expected in the near future. Busi-

69% 72 +3% ness at present is quiet, with occasional Inspiration Cpr 52% 51% 51% 51% 50% loans on industrial securities collateral Inter-Cons Cp 41% 37% 37%— 14 at 53% per cent running for ninety days. Inter-Cons C pf 14 14 14 ... A few transactions are reported oc-Int Har C (n) 128% 12614 127 + 12 casionally at 51/2 per cent for ninety A few transactions are reported oc-Int H C pf new.1171/8 117 1171/8+ 1/8 days up to five months on collateral of good mixed securities. In prime mercantile paper, the de-

In prime mercantile paper, the de-mand is larger than the supply, which 557 Lib Bond 3½s. 99.18 99.02 99.14 46 ... mand is larger than the supply, which 534 Lab Bond 6725. 33.80 93.70 93.78 27 +114 continues limited. Rates run from 514 530 do conv 4s... 93.80 93.70 93.78 -11/4 to 51/2 per cent with occasional dealings 19 - 14 at 5% per cent.

erately active at unchanged rates.

PHILADELPHIA—Call, 5% per 10 Marsis 6s..... 90% 90% 90% cent; time, 5% @6 per cent. Con cial paper, three to six months, 514@ 51/2 per cent; six months, 6 per cent.

LONDON-Money 31/2 per cent. Discount rates, short and three month bills, 3% per cent. Bombay .- The rate of discount of

the Bank of Bombay here and of the Bank of Bengal, at Calcutta, was fixed at 6 per cent today.

FOREIGN EXCHANGE

New York, April 8 .- The feature of the foreign exchange market in the first hour of business today was strength Nat Acme ... 39% 38% 38% + ½ insterling and francs. The rest of the 181/4 - 1/8 market appeared listless. On a nomi-Nat C & S pf. 105% 104% 105% +1% nal quotation ruble notes were higher Quotations were: Demand sterling 4.651/2, cables

4.66% Franc cables 5.89, checks 5.91. Lire cables 7.25, checks 7.28. . Swiss cables 4.94, checks 4.98, Guilder cables 40%, checks 40%. Pesetas cables 20.30, checks 20.20, Stockholm cables 27, checks 26.80. Christiania cables 26.10, checks

Copenhagen cables 25.30, checks Ruble notes 14.30@14.50.

LOCAL MEAT MARKET

The following report on the fresh meat trade in Philadelphia is furnished by the local livestock and meat office of the Bu-reau of Markets. United States Department Perc Marquette 14½ 14½ 14½ ¼ frade in Philadelphia is furnished by the do prior pf. 60 60 ...

Phila Co ... 37¼ 36¼ 37 +1

Pitts & West. 365% 36½ 36½ ½ ½ ½ Frade in Philadelphia is furnished by the feat of the Hureau of Markets. United States Department of Agriculture: FRESH HEEP—Receipts light. Market steady at yesterday's prices. Demand quiet. 14 19 to 223. Demand solv.

Pierce Coal ... 40% 48% 49% 4 ½ ...

Pitts Coal ... 40% 48% 49% 4 ½ ...

Pitts Steel pref 13½ 93½ 93½ ...

Pressed Sti Car 71% 70% 70% 70% 7%

Punta Alegre S 54 54 54 54 4 ¼ 14 by 10 223. Demand solv.

Pullman P Car.122½ 120 121½ - ½ 120 121½ - ½ 1

DIVIDENDS DECLARED

104/4 - % 15. The company discontinued dividends up 1016.

102%... Kerr Lake, quarterly of 25 cents a share, payable June 18 to stock of record June 24.

103/2 1/2 conden & Co., quarterly of 25 per cent on common, margine May 1 to stock of record April 15.

Philadelphia Stocks

10 Allia Ins 20% 20% Close 87 Elec Stor 69 50 Gen Asph 65 1882 Lk 8 Cor 201/4 101/2 201/4 64 Leh Nav 69¼ 69 60¼-234 Leh Val. 54¾ 54¼ 54¼ 72 Minehill. 51 ¼ 51 ¼ 51 ¼ 51 ¼ - 308 Pa R R. 44 ¾ 44 ¼ 44 ¾ 44 ¾ 70 Pa S M. 81½ 81½ 81½ 40 Phila Co. 37 36½ 37 40 Phila Co. 37 163 do c'm pf 35 3434 85 200 P R T to 24% 24% 24% ... 60 Ph Tract 67 67 10 So Pac. . 1051/2 1051/2 1051/2 . . 625 Ton Bel. 314 31/6 31/4. 500 Ton Min 3 to 3 to 3 to 200 Un Tract 38 % 38 % 38 % 515 U G 1.. 70 69% 69%-905 U S Steel 991/2 981/2 991/2+ do pref.115% 115% 115%-420 W Cramp 95

250 York Ry 71/4 71/8 71/8 BONDS Net High Low Close chge. \$1000 El & Peo Tr 4s. . 70 2000 Leh Val 350 Lib Bond

800 3d 41/4s, 95.40 95.40 95.40. 2500 4th 41/4s 93.74 73.40 73.50—.28 4th 41/48 93.74 73.40 73.50—.28 Penna Co tem ets. 94% 94% 94% 14 SOUTHERN SELLING 3000 Penna Co 1000 Phila Co con 5s. 85% 85% 85% 85% 7% 15000 Phil Elec

1st 5s., 93% 93% 93% -- % 4000 Reading gen 4s., 8214 8214 8214-115 1000 Span-Am Iron 6s.101 101 101 + 1/2 12000 Un Rwy Inv 5s. 70% 70% 70% + %

New York Bonds

3 Atchison 4s ... 81%

35 Bult & O 31/28, 881/2

7 do 4s 75% 21 do ev 4½s... 75% 10 Beth Stl 5s '36. 85%

2 Brkn Rap Tr 5s. 65

3 Can Govt 5s 26. 97 1/8

14 do 5s 1931.... 97 1/2 10 Col Gas & El 5s 93 1/4

1 Cent Leather 5s, 95%

do 41/48..... 771/4 do ev 58..... 851/8

10 Chi & Nw 5s '87 98% 98%

8 Chi G West 4s, 59%

4s '25

do rfd 41/28...

26 Du Pont P 4½s 78 2 Erie cv 4s Ser A 47

3 do Ser D 48

2 Indiana Steel 5s. 97

19 do ref 5s.... 70

4 Iowa Cent 4s... 44

2 Gen Riv 6s

do Ser B 46¾

C 41/28

5 Lk Sh deb 4s '28 86% 86%

1 Midvale 5s..... 88% 88% 88%

1 Mo Kan & T 4s 6314 6314

do gen 4s.... 59

1 Pacific Gas 5s ... 86

2 So Rwy 4s 66³ 3 T St L & W 4s 51

10 Utah P & L 5s 88% 3 U S Govt 4s r.106

2 Penna gen ct 41/2s 84% 841/2 84%

47 Penna 5s '68... 94½ 94½ 94½ 1 People's Gas 5s 76½ 76½ 76½ 9 Pierce Oil 6s '20.100 108½ 108½

56 do 6s 1924.... 98 971/4 12 Pere Marq 5s... 841/4 84%

5 Reading 4s 82½ 82½ 6 Sinclair Oil 7s.. 97½ 96¾ 9 St P K C & M

4½s 68 66½ 68 50 Sou Pae c 4s . . . 84 83% 84 128 do ev 5s . . . 106 105½ 106 1 Sou Pae rfd 4s . . 79% 79% 797

1 U S Mex 5s ... 73 78 8 U S Rubber 5s.. 87% 87%

8 do 7s.......1035 102% 103% 14 U S Steel s f 5s.100% 100% 100%

5½s 1010.... 90½ 99% 99% 60 do 5½s 1921.. 98% 98% 98% 54 do 5½s 1937.. 99 98% 98%

BANK CLEARINGS

Bank clearings today, compared with cor-responding day last two years:
1919 1919 1916 1917
Phila. . \$49,857,475 451,856 125 455,250,72-806100 . \$2,255,881 48,266,256 35,365,856 W York 504,862,523 555,555,566 621,058,55

1 Va Ry & Pr 5s. 76% 76%

10 N Orl T & M 5s 52 52

Minn & St L 4s 411/2 411/2 411/2

1 Mo Pac 6s.... 991/8 991/8 991/8

2 N Y Air Bke 6s 90% 90% 90% 50 N Y C & H 6s, 97% 97% 97% 97%

21

do div 4s.... 72

do ev 5s.... 79

do ev 41/28... 77

33 Chile 6s 8654

COTTON BELT WEATHER CONDITIONS

New York, April 8.—The following temperatures were recorded in the cotton belt this merning: Oklahome City, 44: Fort Smith and Memphis, 52: Knoxytie, 56; Abliene, Chattanoga, Augusta and Atlanta, 58; Montgomery and Thomasville, 60; Pensacola, Nashville, Savannah and Jacksonville, 64; Shreyenort, Vicksburg, Meridian and Tampa, 66; San Antonio, 68; New Orleans, 70, and Corpus Christi, 72. There was, 01 inch of precipitation at Corpus Christi and Montgomery, .04 at Fort Smith, .18 at Pensacola and .82 at Little Rock. 1 Alaska Gold ev 6s Ser A.... 25 6 Am Agr 58....100 do deb 5s.....100 108% 109% 7 Ang-Feh 5s... 96 % 96 % 96 % 2 Am H & L 6s... 100 % 100 % 100 % 100 % 11 Am For Sec 5s., 99% 09 % 09 % 3 Am Smelt 5s.... 901/2 1 Am Tel elt 4s... 84% 11 Am T & T 6s., 103 102 1/8 107 1/8 11 Am Wr Pap 5s 90 1 Armour Co 41/28 871/4

75%

8654

50%

761/2

84 84 76½ 76½

751/2 ened sharply, old style contracts start- the corn market scored new high records tracts 5 to 25 points. 971% 971%

95% 95% 86% erable demand from commission houses, garded as excellent, 1 Ches @ O ev 41/2s 791/2 791/2 791/2 This caused rallies of 15 or 20 points 85% market was rather uncertain. 59% Receipts at the ports for the day

bales a year ago.

Yest. Today's 11:00 1:30 2:30 close cpen a m p m p m 24:95 24:75 25:60 25:00 24:90 23:65 23:40 23:40 23:82 23:00 23:06 21:50 21:50 21:50 21:50 22:65 21:90 21:90 22:90 22:00 6912 NEW STYLE

.. 96½ 96½ 96½ were 4000 bales, s.100 100 100 bales, including 9

LONDON STOCK MARKET

1 Leh Val rets 6s. 101% 101% 101% Cheerful—Grand Trunks Strong May... 28.82 29.25 28.82 29.22 *28.75 July... 28.15 28.55 28.15 28.52 28.17 mand is larger than the complex of the continued of the c 630 do 2d 41/4s.... 93.80 93.72 93.80 in spots. There was a further advance 4117 do 4th 41/4s... 93.80 93.72 93.74 in the gilt-edged section.

Grand Trunks were strong.

BUTTER, EGGS AND CHEESE

LOCAL STOCK TRADING BROAD; CHANGES SMALL FOR LEADERS

Widest Movements Irregular and Are Confined to Issues Appearing in Smallest Volume-General Asphalt Is Strong

Philadelphia stock trading was broader today, and while no issue showed special activity several usual leaders came out in fair volume, making the total turnover somewhat larger than in any session during the last week. Price changes were irregular and in some cases fairly large. The opening was dull, but later business reflected the activity and strength displayed in New York due to the favorable construction placed on news from the Peace Conference.

Home stocks showing most momentum were Lake Superior Corporation. which was lower; Philadelphia Electric unchanged, Tonopah Belmont Tonopah Mining at its previous closing level and United Gas Improvement, which showed an inclination to lower ground. On the other hand, substantial advances were scored by issues that were not as active, including Electric Storage Batterys General Asphalt, Phila-

delphia Company common and cumulative preferred and United Companies of New Jersey. Transit certificates yielded slightly. William Cramp lost as much as %, Pennsylvania Salt declined 1 point and York Railways was off %. Lehigh Navigation and Philadelphia Traction held steady and unchanged. Rails were slow, but Pennsylvania and Lehigh Valley were firm.

Steel common followed the irregular trend displayed on the big board and was higher in the afternoon after having shaded slightly. Philadelphia Electric first 5s were active and a little lower in the bond division, and there was a large turnover of United Railways Investment 5s, which were higher.

The Keystone Telephone Company's combined statement for March, which came out this afternoon, showed gross earnings of \$128,031, compared with \$129.412 in February and with \$133,880 in 1918. Net for March was \$40,759, against \$44,975 in the previous month and \$58,076 in March of last year.

NEW HIGH RECORDS WEAKENS COTTON

Poor Cables and Bearish View All Deliveries Move to Season's of Peace News Also Factors in Decline

New York, April 8 .- The south was rather a conspicuous seller at the opening. In connection with poor cables and a bearish view of the peace news of the cotton market, the market weak-

Offerings were well absorbed on the 97% 97% early break of 25 to 36 points from last ing by shorts. Trade was active, but 93% night's closing figures by Liverpool and most transactions were in small lots.

are estimated at 12,000 bales, against 98% do S F 6s....101% 101% 101% 10.459 bales a week ago and 13,905 responded quickly in the absence of

5 Chi Rwy 5s.... 73¼ 73 73 24 Chi B. & Q 4s... 95 95½ 95½

46% 46% quiet today with prices firm on the light, with the weather stormy and un-Receipts were 6000

bales, including 900 bales American. Futures were quiet in the early deal-8 III Steel 4½8... 84¼ 84¼ 84¼ 2 Indiana Steel 5s. 97 97 97 97 97 lings. Spot prices were: American, 4334 4334 middling fair. 19.25d; good middling. 17.82d; middling, 16.91d; low 94 Int Met 41/28... 331/4 325/4 325/4 dling: 15.56d; good ordinary, 13.91d, 12 Inter Agr 5s... \$1\\(^1\)_6 \$1\\(^1\)_2 1 L Mob & M 4\\(^1\)_6 \$5\\(^1\)_8 \$5\\(^1\)_6 \$5\\(^1\)_6 \$1 Lacka \$1 5s '23 97\\(^1\)_6 96\\(^1\)_4 \$96\\(^1\)_6 and ordinary, 13.38d.

Rumors persisted that an offering of a 4 per cent war loan, at 65, would be made in the near future. Some min- ket was quieter this morning, but the ing, oil and industrial shares were undertone was firm and first-prices were buoyant, with dealings broader. Profit- unchanged to 5 points higher. taking occurred in Marconis.

BUTTER, EGGS AND CHEESE

New York, April 8 — BUTTER easier, Receipts, 1443 tubs. Higher scoring, 666 cipse, 11443 tubs. Higher scoring, 11425 tubs. Higher scoring, 11425 tubs. Higher scoring, 11425 tubs. Higher scoring, 11425 tubs. Higher scoring, 1142

Best Prices on Increased Purchasing-Oats Firmer

GRAIN BELT WEATHER FORECAST
Chicago, April 8,—Illinois—Fair and
cooler tonight and Wednesday, Missouri—
Fair tonight and Wednesday, Missouri—
Fair tonight and Wednesday except posselby unsettied in south; cooler, Wisconsouries of the south of the south of the south
wednesday forecast of the south of the south
most in north tonight and extreme north
and Wednesday; colder. Jowa—Fair tonight
and Wednesday; colder, Jowa—Fair tonight
and Wednesday mostly cloudy probably
snow northeast; colder, South Dakota—
Cloudy probably snow extreme northeast
and colder in east; Wednesday fair, Netraska—Fair tonight; colder east; Wednesday
increasing cloudings. Kansas—Part
cloudy tonight with freeling temperatures;
colder extreme east; Wednesday unsettled,
mossibly rath or snow. Moniana and
Wyoming—Fair tonight and Wednesday.

Chicago, April 8 .- All deliveries in ing 20 to 25 points lower and new con- for the season today on increased buying by commission houses and covertrade buying. There was also a consid- The character of the purchasing was re-

At the outset, traders were nervous, 77% from the lowest and the tone of the but an initial dip encountered resting. orders to buy and the losses were recovered promptly. On all later recessions the demand was keen and prices

pressure. Advices from Nebraska said that the porthwestern part of the state was covered with from ten inches to a foot of snow and that the storm was work-

ing eastward.
While the government report on winter wheat and rye was considered the NEW 8171.26
26.28 26.10 26.00 26.00 26.52
24.30 24.20 24.20 24.56
22.10 22.45 22.44 22.44 22.85
22.20 21.08 22.00 22.00 22.00
22.00 21.08 22.00 22.00 22.00
22.01 21.77 21.77 21.77 21.77 doomed to disappointment, as offerings after the publication of the figures gen-Liverpool, April 8.—Spot cotton was crally were light. Receipts remained

> leading commission house. There was a good deal of realizing on the rise. Trade was not active.

> Cash oats were firmer on reports of a better demand. Private cables said that in Argenina exporters had withdrawn. Leading futures ranged as follows: Corn (new delivery)— Yes'day's

Corn (new delivery)—
May ... 1.50 4.1.59 4.1.50 4.1 Undertone Healthy and Sentiment July 67% 68% 67% 66% 67% 66%

> NEW YORK COFFEE MARKET New York, April 8 .- The coffee mar-

WE TAKE PLEASURE IN ANNOUNCING THAT

MR. PERE WILMER

HAS ASSOCIATED HIMSELF WITH US AS HEAD OF THE BOND DEPARTMENT

CARSTAIRS & CO. 1419 WALNUT STREET

PHILADELPHIA.

PHILADELPHIA STOCK EXCHANGE MEMBERS