10,992,325 BELL PHONES IN U.S.

Earnings for 1918 Show Big Gain, Annual Re-

United Prisoners Will Be the Result

Delaware County will exect a new Jall and nome for not more than had been provided exect quarters for horistern priseners and those awards. In the summer of the prisoners of the provided execution of the provided ex

graph Company represent \$676,283,262 d those of the associated companies. \$314,790,902. The telephone plants stand on the books of the companies at \$1.142,815,341, and appraisals by public authorities indicate a greater actual value. The surplus and reserve aggre-gate \$340,000,000, an increase of more than \$36,000,000.

In six years the expenditures from imployes' benefit funds have amounted to \$10,531,594.

Net carrings of the American Tele-phone and Telegraph Company for the year were \$54,292.016, compared with \$48,940,466 in 1917. The interest charges Dr. Henry Sherring Pratt were \$10,291,694, and the dividends at the regular rate of 8 per cent per annum were \$35,229,698 Of the resulting bal-ance \$5,000,000 were appropriated for contingencies and \$3.671,622 aded to

The number of stockholders increased over 25,000 during 1918, and now exceeds 112,000, the majority being women. The average holding is thirty-nine

In the contract with the government order of Couronne because of his work under which the Bell system is how as a member of the commission for recompensation, efficient operation, maintenance, depreciation and obsolescence, the investment of unex-pended balances in the plant, continuance of employes pensions, disability and death benefits, and of contracts with the associated companies.

Regulated Monopoly Best

There is little doubt," he says, "re maining in the minds of the public but that regulated monopoly is better than unregulated government ownership, and there is no longer any extensive con-viction that there can be effective com-petition in the electric transmission of intelligence."

there is no longer any extensive conviction that there can be effective competition in the electric transmission of intelligence."

Changes in the existing laws conferring control and regulation, competition and combination are urged as necessary by Mr. Vail, who sets forth a few basic principles upon which such changes should be built. The conclusion is that similar utilities, in territories economically determined, should be combined; should have an operating orbanication shown to be efficient and economical, and with their administration of the service rendered by the members of the commission, who seemed, from Mr. Hoover down, to assemble of the members of the commission, who seemed, from Mr. Hoover down, to assemble of the members of the commission, who by legislation, the power, freed as far as possible from political and class in-fluence, and subject to reasonable reto equilibrate capital charges.

Motorman Awaiting Trial for Manslaughter in Insanitary Cell Contracts Consumption, and New Structure for Short-Term and Untried Prisoners Will Be the Result

Honored for Valuable

Relief Work

Dr. Henry Sherring Pratt, professor

of biology at Haverford College, has

been decorated by the Belgian Govern-

ment with the title of chevalier of the

lief in Belgium and northern France.

said Doctor Pratt, "but they treated the

seemed, from Mr. Hoover down, to as

sume that they had been fully rewarded by the personal gratification accruing from having carried out a big under-

Other decorations included the Order

taking with signed success

ington

decent jail. That will be done, for the County Commissioners are now gelecting a site."

The death of Morgan, a tragic incident in the life of the old jail, stirred the jail officials. He told Mr Alien, the jail officials he to the father and sister lived in Milford, Del. but telegrams the citizens of Media and emphasized to the County Commissioners the necessity of eliminating the institution.

Today there are 249 prisoners in the

of Leopold conferred on William B. Po-land, of New York, William L. Hon-BELGIUM DECORATES and, of New York, William L. Hon-rold, New York; Vernon Kellogg, Stan-ford University, and Alexander Hemb-hill, New York, have been made com-manders of the Order of Couronne. Other decorations of officers of the teater of Couronne laye been awarded HAVERFORD TEACHER

order of Couronne have been awarded Oscar T. Cresby, formerly American Commissioner of Finance; Millard K. Shaler, Brussels; Albert N. Connett, New York; John Berver White, New York, and Edgar Rickard, San Fran-

TO INTEREST ALIENS

Mass-Meetings Planned to Enlist Foreign-Born for Victory Loan

Mass-meetings will be used to speed the campaign for the Victory Loan among the foreign-born citizens, accord-Announcement of the decoration was ing to plans outlined at a conference made by the Belgian legation in Wash- of chairmen of different racial group the foreign-'anguage committee of the "The Germans hated the Americans,"

Liberty Loan committee. Other methods which will be used to give the loan publicity among citizens born in other countries will be special posters, which will be used as supplements to foreign-language newspapers, and by appeals printed in more than twenty languages and dialects. members of the relief commission as well as they knew how. They showed great respect and did everything for us that they could. Most of my work was done about the Liege district in Belgium and Laon in France."

If You Love **FLOWERS**

You Will Not Only Be Interested

VARIETY But the of Flowers

The Century Flower Shop 12th Street below Chestnut Street

DEATH STIRS DELAWARE M. E. CHURCHMEN COUNTY TO REBUILD JAIL GATHER IN JERSEY

Annual State Conference Will Begin in Ocean

reflection of the \$100,000 bond issue re-cently voted by the association to take up its floating indebtedness. A conplimentary dinner will be given in the Ballerd Memorial Church, As-bury Park, Wednesday evening, by the clergy of his district

Several likely successors to Doctor Marshall bave been mentioned, among them Dr. James D. Bills, of Red Bank Dr. Afred Wagg, of Bridgeton, and Dr J. B. Halms, of Canadas

Dr. Alfred Wagg, of Bridgeton, and Dr. J. B. Haipes, of Camden
The Rev. Fr. Leon K. William, one time pastor of the First Methodia Eniscopal Church of Asbury Paris, is said to be desirous of returning to the Philadelphite conference. He recently was succeeded by the Rev. Furnan A. DeMaris, Desser, William Paye up his masterate. soctor Willman gave up his to enter the Red Cross service tain. He is now in Nortolk, Va. The Rev. DeMaris, who was district super-intendent of the Camden district, prob-

way Church, Consider, has been men-tioned as his success r.

Simons Speech Interests Clergy Delegates who arrived this morning ch interested in newsmaper at were much interested in newspaper ar-ticles telling of the reception accorded to the Rev. George A. Simons in Brook-lyn Sunday night by returned solders, sailors and marines at his address on Bolsheviem in which he was said to have assailed President Wilsott. Police officials said they would send a copy of Poctor Simons's address to Washington



Should be planted now, and an abundance of beautiful, fragrant bloom can be cut in

5c. 15c. 40c. \$1.25 Spencer Orchid Flowering Mixture 0e. 25c. 75c. \$2.2 MICHELL'S EVERGREEN LAWN GRASS SEED

CATALOG FREE Michell's ASSE 518 WARKET ST.

Mawson & DeMany

1115 Chestnut Street

Removal Sale!

Extraordinary Savings on Smartest of New Millinery!

We Are Desirous of Clearing Out Every Hat in Our Store Before Moving Into Our New Quarters,

at 1215 Chestnut Street.



5.00

Regular Prices Up to \$10.00

In this grouping you will find an unusual variety of styles and the most bewitching models for Spring, Small, medium and large dress shapes, with clever trimming effects.

Regular Prices Up to \$15.00

Styles showing originality in line and design that is most refreshing, in Milan, Milan hemp and lisere. New colors and unusual trimmings are noteworthy feature.





Regular Prices Up to 20.00

An unusual collection of the smartest and most exquisite straw hats created for Spring. Effectively ornamented with flowers, feathers, fancies and ribbons.

Purchasing Agents' Orders Accepted:

What's the Message?

The mail-carrier delivers a bagful of messages;

messages of weddings and deaths, of goings and comings; messages of joy and sorrow, of vital interest and of no interest whatever. The great baronial envelope

and the flimsy trade circular may go to the same house.

papers carry messages of great interest, little interest,

or perhaps of no interest at all.

But what of the message itself?

the messages they carry.

ing and productive.

So the advertising columns of magazines and news-

The postman faithfully delivers the messages with

which he is entrusted. So also the publications deliver

Will it command attention?

Can it be implicitly believed?

Some people find advertising more interesting than

There are men who can make advertising interest-

Interest is quickened in a period of reconstruction.

Butterick—Publisher

The Delineator

Everybody's Magazine

Mawson & DeMany

1115 Chestnut Street

Selling Furs

For Less Than Next

Moving to Our New Store Makes Clearance

Absolutely Necessary

We are determined to clear out

all stocks before we move into

our new store at 1215 Chestnut St.

When you consider the privilege of purchasing and re-

serving your selection in our storage vaults until next

fall on payment of a deposit, it surely is a most unusual

Fox, Wolf & Lynx Scarfs

19.50 24.50 29.50 34.50 37.50

Values Are Most Extraordinary!

Fur Coats

Marmot Coats

Natural Nutria Coats

Muskrat Coats

Taupe Nutria Coats

Hudson Seal Coats

Hudson Seal Coats

Moleskin Coat

Hudson Seal Coat

Natural Squirrel

Caracul Coat

Mink Coat

Broadtail Coat

Mink Coat

Fur Sets

Black Fox Sets

Hudson Seal Set

Taupe Wolf Sets

Pointed Fox Sets

Black Wolf Sets

Skunk Sets

Taupe Fox Sets

Brown Fox Sets

Beaver Set

Natural Fisher Set

Hudson Bay Sable Set

Fur Scarfs and Stoles

Hudson Seal Scarfs

Black Lynx Scarfs

Hudson Seal Stoles

Natural Squirrel Stoles

Beaver Stole

Moleskin Stoles

Natural Blue Fox

Silver Fox Scarf

PURCHASING AGENTS' ORDERS ACCEPTED

during the spring and summer.

Regularly

\$120.00

185.00

175.00

245.00

265.00

295.00

390.00

375.00

375.00

550.00

800.00

1000.00

1500.00

\$65.00

69.50

70.00

95.00

99.00

100.00

120.00

140.00

140.00

185.00290.00

750.00

\$35.00

125.00

110.00

160.00

145.00

165.00

250.00

490.00

investment for you. Payments to be continued monthly

Season's Cost,—

Because We Must!

Is it interesting reading?

Will it "get action"?

the present conditions. Indignation which has prevailed in the neighborhood for months resulted in the reighborhood for months resulted in the formation of the league about two weeks ago, and many parents have taken their obliders from the school and sent them to the school of Practice. Some parents are arging a strike of pupils to compile action by the Board of Education. Simultaneously with this action is the appearance of a Philadelphia committee today at Harrisburg before the House today at Harrisburg before the House conditions found will be made at a tommittee on Education in support of mass-meeting called for Thursday night.

DEAR FOLKS:

HAVE written you four letters thus far. You surely understand by this time what I am aiming to get into your minds and hearts about the Wilson & Company business, Chicago. In my first letter I told you why I intended to re-yeal to you the heart of a big business. In my second letter I introduced to you the man who heads this big business. In my third letter I gave you a glimpse into the hearts of the men's employment bureau. In my fourth letter I gave you a look into the heart of the women's employment bureau.

Now let me get it into your minds that what I am telling you about Wilson & Company in this series of letters represents the opinions that came to me personally from the mouths and hearts of the workers, and they do not, in any sense, represent the opinions of Mr. Wilson personally, or those of any member of his official family. I am the spokesman for these happy workers. They revealed to me their innermost thoughts. They talked to me frankly and unreservedly. They told me what they really and truly feel about working for this com-

And please remember that the Wilson & Company business, or any other business, represents the length and shadow of one man. He may have in his official family and as heads of departments some of the best men in the world, but after all it is one man who must shape the policy and lead and inspire his associate workers.

must give you the sincere and honest expressions of these workers if I am to truly represent them, and in doing so, it will be necessary to refer frequently to Mr. Wilson in a very complimentary way. The workers insisted on telling me what they think of him and why they are so proud to work under his leadership and why they are so determined to make a success of the Wilson & Company business.

Please bear in mind, also, that this is the first time in the history of business that a big Institution has shown a willingness to go to the public with the opinions of its workers and to rest its case with the people, so far as good will and patronage is concerned, on what they think of it.

This is so unusual that it is bound to make as much of an impression on you as it did on me. You are certain to think, as I do, that a business is sure to be all right in all particulars when the workers in the ranks are anxious to go on record in paying tribute to the man and the insti-

A worker in the beef department told me one day that Wilson & Company had given him a new idea as to the meaning of the words "& npany" in a firm name. He said: r. Wilson has made us workers feel that we are the '& Company.' A great many of us have been taken into the business as partners. We are encouraged to save our money and to buy steek in the company with our savings. We make enough money to save some. Mr. Wilson will be pleased when we all become his partners, but not any more so

"Mr. Wilson's just treatment of us and his consistent kindness inspires us all to do our work well. We have our hearts in our work. We know the business will grow because we are doing the right thing by the bass. He is proud of us and our work and tells us so. He treats us as personal friends. I think we do more work in a day than any crew of workers in the United States. The conditions under which we work are conditions under which we work are very happy.

than we will be.

\$58.00

92.50

98.50

145.00

165.00

195.00

195.00

245.00

245.00

365.00

495.00

695.00

895.00

\$32.50

33.00

40.00

47.50

49.50

50.00

59.50

69.50

69.50

125.00

145.00

\$17.50

62.50

69.50

98.50

98.50

110.00

165.00

245.00

"Leading us by kindness is the rea-son for our happiness and enthusi-asm in our work. We like kind words and appreciation the same as other folks and we get both. Why shouldn't this business succeed when we are all working together so contentedly and so proudly?"

Another workman, speaking enthusi-astically of the Wilson & Company environment, got off his bit of philosophy to me:

"If a fellow wakes up in the morning and says to himself, "Oh, I hate to go to work,' he had better not go to work. He'd better get another job. He'd better work for a company that puts pep into him and makes him want to work.

"Say, boss, one of the happiest parts of my day is when I wake up in the morning and think about going to my work. I know that I am going to enjoy the whole day. I get a lot of pleasure out of my daily work for Wilson & Company. I am one of the family, you know, and the other workers feel the same way about it that I do."

I said to myself: "It must be fine to go to one's daily toil with that spirit."

In my next letter I will tell yo about several incidents that gave n a new angle on what a big worksho can accomplish when the HEAD it is prompted by the HEART of

While admitting that air-cooling was the right principle for an automobile engine -many have rightly urged that there are other things as well that make a car of real value to the owner. Perhaps you will be satisfied after visiting space 41, Philadelphia Automobile Show

> The Holmes-Philadelphia Company 441 North Broad Street Philadelphia