Answer-"I am very much encour-

ing, but the road seems to be a very difficult one for a woman to travel. So many of the customs of modern life restrict a woman in any occupa-tion except that of home-making that

she must have a greater genius, greater perseverance and even much more capital in order to compete with the men in the same occupation. But

my advice would be that you should make millinery a special subject of your investigation, and that you should

put into it the real artistic talent and education which you gain, because that is an art which is in daily de-

mand and which in its influences upon the good of the human race is prob-ably far more than that of any great

picture gallery. Can you not apply the principles which have guided the great artists to the dress of women

and accomplish some great reform in

taking the art of dress out of the realm of fancy and random guesses and making it a high, respectable art?

It is a reform greatly needed and which I am sure would be welcomed

would be less expensive: it would be

more beautiful; it would throw a gen-eral influence of culture upon all other

Sometimes Epigrammatic, Sometimes

Matter-of-Fact, Always Helpful

He who does the best for himself

is the one who does best for his

He whose life is a necessity to

many people will naturally be the

The honest pursuit of education

s one of the most fascinating

sports in which people can engage

object of their special care.

fellow man.

WANAMAKER'S

U. S. GAS FORCES **SAVED THOUSANDS**

Lieutenant Harvey Moore, Helped by Doctor Conwell Home From France, Praises Efficiency

SAVED AT ST. MIHIEL

Division Awaiting 'Zero Hour' for Offensive on Metz When Armistice Prevented



the welfare of their men, according to perience. Lieutenant Harvey Moore, son of Congressman J. Hampton Moore, who arrived in this city today from France.

Lieutenant Moore, who was a battalion gas officer attached to the Fifty-fifth Infantry, Seventh Division, told of the work accomplished in the front line trenches in the St. Mihiel sector. He is now at the home of his father-in-law, Everett M. Matthews, Thirteenth street

and Chelten avenue.
"I was the only one of the four gas officers in my regiment to escape being gassed," he said. "Fortunately, none of them lost their lives.
"The gas officer, or, rather, gas de-

fense officer, occupies a rather danger-ous job. He is trained to familiarize himself with the various kinds of gases and their effects, and when a gas at-tack is imminent he must go right into it, find out what kind of gas it is and then take the proper steps to protect

"He tests the gas, examines the grou and arranges to sterilize it so that it will be safe when the men pass over it. Any number of officers have been passed and many have lost their lives because the work is exceedingly dangerous and in many instances they have to take their masks off for a few moments. These few moments cause the fatalities."

Gas Defense "No Soft Job"

"it's no soft job." he added, "and the officers who were engaged in the work were efficient and conscientious."

The gas officer, according to Lieuten-

ing for the zero hour, which was scheded about midnight, when orders were

received to cease preparations. The next day the armistice was signed. The regiment participated in several local attacks, but no offensive. It advanced three-quarters of a kilometer and captured an officer and sixty-eight men end twenty-eight machine guns. The

Pennsylvanians in Regiment

Other Pennsylvanians in the regiment which, while a regular unit, was com-manded by reserve officers were Lieu-tenants R. S. Thompson, of this city, formerly with the Victor Talking Ma-chine Company; William Greene, Pottstown, and F. I. Hobenstine and Shallen-Shallenberger while going over the top at the head of his men and Lieutenant Hobenstine while leading a patrol into No Man's Land,

Deaths of a Day

REV. J. D. ACKER

Acker Dies From Pneumonia The Rev. James Daniel Acker, one of the oldest ministers in this city, died yesterday, at his home. 362 Shedaker street, tiermantown. Aithough he was eighty-eight years old, Mr. Acker enjoyed excellent health until two weeks ago, when he contracted a cold, which developed into pneumonia. On Sunday, January 25, he preached a sermon in the Primitive Methodist Episcopal Church, Twenty-sixth street and Lehgh avenue, where his funeral will be held on Friday, at 2 p. m.

where his funeral will be held on Friday.

at 3 p. m.

Mr. Acker was the father of ex. Sheriff
A. Lincoln Acker, president, and Durbin
S. Acker vice president and treasurer
of the Finley Acker Company, Twelfth
and Chestnut streets, and of Mrs.
Charles S. Klein. The late Finley Acker
was his son. The aged preacher was
born in Lehigh County and came to
Philadelphia in 1850. Some years later
he became a minister of the Evangelical
denomination and later of the United
Evangelical Church. He was pastor of
various churches in this city and State
until he retired, ten or twelve years
ago. Since that time he preached almost every Sunday and in recent years
becames affiliated with the Primitive
Methodists. His wife, Mrs. Emellies
Acker, aged eighty-six years, died on
November 17, 1918. They had been married sixty-six years.

Dr. Henry H. Bobb

Dr. Henry H. Bobb, aged seventy-two, who practiced medicine half a century in the upper end of Montgomery County and nearby parts of Berks and Lehigh Counties, died suddenly of heart disease on Monday night at the home of his son-in-law, Dr. J. Parsons Schaeffer, 4634 Spruce street.

Doctor Bobb was graduated from the University of Pennsylvania in 1868. For forty-three years in connection with his practice, he conducted a drug store in East Greenville. He retired in May, 1818. Dr and Mrs. Robb, who recently celebrated their golden wedding, were spending the winter with their daughter. Mrs. Schaeffer, who is the wife of Doctor Schaeffer, professor of general anatomy and director of the Daniel Baugh Institute of Anatomy and Biology, Jeffstage Medical College. New York, Feb. 12.—Word has been celved in New York by cable of the ath in Colombo, Ceylon, of Miss Kathm Browns Decker, wall known on the age and on the screen. Miss Decker as playing in Colombo while on a protonal town of the Orient. Miss is

RESTAURANT KITCHEN MAID BECOMES SUCCESSFUL MILLINER WITH THREE STORES

to Know Just What She Wanted, She Proceeds to Make Good

Wished to Become a Painter but Consented to Compromise by Making Artistic Hats

This is the third of a series of ar-ticles by Doctor Conwell, telling of the birth and work of Temple Uni-

By DR. RUSSELL H. CONWELL

This interview took place in 1884 between Miss Emily Norton Speer and the writer while waiting in the rall way station in Philadelphia:

way station in Philadelphia:
Questioner—"Can I get a recommendation to some firm in Philadelphia which will be willing to give me employment near enough to my home so that I can walk to and fro and save the street car fare? I r. doing work now for \$3 a week, but it is very hard to walk such a long distance and my present employment is too wearisome to allow me to give much time to the housework when I get home at night. Mother's health is get home at night. Mother's health is not good and she can do none of the hard work, and father has been unfitted for bricklaying by an abcess in his hand caused by a rusty nail. Our family consists of father, mother, two boys, a younger sister and myself."

Answer—"What kind of occupation

Answer— what kind of the content of LIEUT. HARVEY MOORE

Lives of thousands of soldiers were saved by the efficiency of gas officers of the United States army, many of whom were killed while looking after the saved by the efficiency of gas officers of the United States army, many of the Un

Answer—"How old are you?"

An Ambitious Girl

Questioner—"I am only sixteen years old, but the people all tell me that I am old for my years, and I have had to work either at home or for an old uncle since I was ten years old."

An ambitious Girl

Questioner—"I am only sixteen the mother and herself at home and for the younger sister when she had the time and material, that a woman has any opportunity to succeed as a painter or a sculptor?"

Question—"Of course, there have needed to make a first-class job of it, but she had succeeded so well with old." have had to work either at home or for an old uncle since I was ten years old."

but she had succeeded so well with the simple materials they could buy that many persons had told her that

Answer-"I could not write a recomshe ought to be in the millinery busi-Answer—"I could not write a recommendation for you under these circumstances; because I could not honestly say to any employer that you would be worth the money which you must ask for wages. It seems to me that general housework or a place in some factory furnish the only hopeful stance when the properties of the counterful to the place of the must ask for wages. It seems to me that general housework or a place in some factory furnish the only hopeful outlook for you. But those places are crowded just now and the wages are very low."

Outstiene "The comment was soon made on terms."

Questioner-"There seems to be arrangement was soon made, on terms little hope for a woman in any posi-tion when she needs to earn money. and it looks to me as though every girl would have to get married or starve. Of course, there are many girls who have fathers to provide for them, and many others have mothers who are well and strong, but, situated as I am, there seems to be no place fitted for my hands.

"If I could have kept in school a few years longer I would have had a much better opportunity, but that was denied me because we were very poor. Father has always worked steadily and hard, and has never wasted his money in drink, but he will, let has been very deenly impressed the poor in the property of the property Poverty Prevents Schooling The gas officer, according to Lieutenant Moore, is not alone responsible for seeing that the men are thoroughly instructed in gas defense work, but is responsible for all gas casualties and morsible for all gas casualties and has never wast. It has been very deeply impressed to the work in great influence of culture upon all other occupations for women. Why not give upon the writer's mind because of the great influence her example has had in bringing a practical education to the dead of undertaking so difficult upon the writer's mind because of the great influence of culture upon all other occupations for women. Why not give upon the writer's mind because of the great influence of culture upon all other occupations for women. Why not give upon the writer's mind because of the great influence of culture upon all other occupations for women. Why not give upon the writer's mind because of the great influence has had in bringing a practical education to the dead of undertaking so difficult upon the writer's mind because of the great influence has had in bringing a practical education to the dead of undertaking so difficult upon the writer's mind because of the great influence has had in bringing a practical education to the dead of undertaking so difficult upon the writer's mind because of the great influence has had in bringing a practical education to the dead of undertaking so difficult upon the writer's mind because of the great influence has a can be recalled after so many years.

him by his sergeant and three other non-commissioned officers engaged in the where I can work near home at somehim by his sergeant and three clark commissioned officers engaged in the work.

The Seventh Division, which relieved the famous Ninetieth after the St. Mihled the famous Ninetieth after the St. Mihled drive, was awaiting the zero hour to go over the top in a huge offensive on Metz. when the armistice was signed according to Lieutenant Moore.

"We lay in front line trenches between October 3 and October 20, when we were ordered back to the rest area," he said. "On the 10th of November we have all the people to whom you recommend inc. There surely must be some place for me."

where I can work near home at something, no matter how hard it is; for some one of us must work or apply for city charity. I would not want to live if I were compelled to see my father and mother in an almshouse, please try and find some place for me afternoon in the salesroom to get experience for that position. My mother was a point the people to whom you recommend inc. There surely must be some place for me."

Answer—"I am delighted with the cocupation and I have prospered so well that they have put me in the manufacturing department at \$12 a week, allowing me two hours in the afternoon in the salesroom to get experience for that position. My mother was a point the people to whom you recommend inc. There surely must be some place for me."

some place for me."

ommend me. There surely must be some place for me."

About two weeks after the interview with Miss Speer, we met in the market and she informed me that she had obtained a position in the railway station, cleaning certain rooms every morning, and that she was receiving for the work \$2.10 a week. She said that the pay was, of course, very small for them to live upon, but it may be the pay was, of course, very are compelled to live very cheaply and small for them to live upon, but it gave her all the hours after 2 o'clock the least money. But I have wished in the afternoon to help about the in the afternoon to help about the to see you to have a conference about housework at home, and sometimes to my great ambition to be an artist.

The in the afternoon to help about the see you to have a conference about my great ambition to be an artist.

"Is it at all within a reasonable am-

housework at home, and sometimes to help her father, who had secured a newspaper route and was delivering an evening paper.

Sought in Vain for Job

Two of my friends and myself made a diligent search among the business houses of the city to find some place where Miss Speer could earn more money and our efforts were futile. A young woman without education was not wanted in any situation unless to the salery when I am compelled from the following at the head dress of characters in great paintings, and it does seem to me as though I have some strong talent in that direction. Grand pictures have a strong fascination for me and it is difficult to tear myself away from the gallery when I am compelled young woman without education was not wanted in any situation unless she would accept wages upon which it was impossible for even one person to live. Fortunately fors Miss Speer that happened to be the result of our efforts, for it set us to thinking very seriously of the condition in which thousands of girls must find them the seriously in a great city, and awakened blood with a training in art." selves in a great city, and awakened a very strong sympathy for such a class of persons who were willing to work and yet who could find no profitable occupation. We found that if Miss Speer could attend some business college and fit herself for some office work or stenographic reporting she widen the enjoyment of your life. It Father of Former Sheriff A. Lincoln

Dr. Henry H. Bobb

Moody's drama, "The Great Divide," succeeding Miss Margaret Anglin in the role. Other stage successes included appearances in "The Lady From Oklahoma" and "He Comes Up Smiling."

She was next engaged by the Pathe Company for the screen, her first picture being a photoplay from William J. Locke's novel, "The Beloved Vagabond," in which she had the leading feminine role. She later appeared in several photoplays, including "The Closing Net."

"The Fifth Commandment," "The Prima Donna's Husband" and "The Price of the Clan."

bined with a training in art."

To Learn Millinery

inat seemed very generous then, so that Miss Speer could work in the basement of the store and have an

hour or two each day in which she could assist in the manufacturing de-

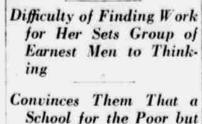
partment for the purpose of gaining experience as a milliner. She received \$4.50 a week and was given a commis-

sion on any hats which were sold which she made up at her home eve-

This suggestion led the writer to

Announcement is made of the death in France of Lieutenant Colonel Hiram J. Silfer. Twenty-first Engineers. A. E. F. Colonel Silfer succumeds to pneumonia on February 3. When he joined the colors he was practicing as profession as a consulting civil engineer in Chicago. joined the colors he was practicing his profession as a consulting civil ergineer in Chicago.

Colonel Slifer was born in Colmar. Montgomery County, October 12, 1857, and was graduated from the old Philadelphia Polytechnic College in 1876. He married Miss Mary A. Beatty, of this city, in 1852. From 1882 until 1891 he was an assistant engineer. Philadelphia Division. Fennsylvania Raliroad. He was general manager of the Panama Raliroad and Steamship Lines at Colonfrom 1907 till 1909 and general manager of the Chicago Great Western Raliway from 1909 till 1912.



art in dress and who naturally admire the beautiful in every place. "This conversation has the store to adopt, although I think

"Advise me where I can consult with men and women who would be willing to direct my investigations, and give me a list of books, if you can, in which I will find instruction. I am going home at once to put this idea into force, and from tonight I am gring to see how much of the lead. going to see how much of the best in the works of the greatest artists can be put into actual practice in the wearing apparel of everyday life."

In 1898 the writer met Miss Specrin Newark, N. J., and found that she had opened three stores of her own in three different cities and that she was would find employment at once. But is precisely the thing for you to do, there seemed to be no opportunity for Go on in the study of art and pursue doing the largest millinery business of her to secure such instruction, as it a systematic course of reading and, would take much of her time and the expense would be beyond her means, on the subject." any woman in the country.

The writer has had no means of se curing accurate financial information concerning her life, but it has been correctly reported, and the writer be-lieves it is true, that her income for

once stated that she had always been anxious to learn the millinery trade work easier through the day and so and had enjoyed very much making much later at night without injuring spare hours read the best books she through a complete series of the Chau tauqua course of readings and became

(CONTINUED TOMORROW)



WE have a keen regard for the care to be exercised in delivering your coal. We recognize that our obligation to our customers calls for the careful, prompt delivery of coal-clean, of regular size, and put into the bins without fuss or flurry.

Our Delivery Trucks are manned by experienced, careful drivers.

All regulations and restrictions including the signing of fuel blanks are discontinued and orders may now be placed by

HENRY E. STRATHMANN INCORPORATED

Kensington and Lehigh Aves. Clarkson and Water Sts., Olney 57th and Grays Ave.



Own Your Home!

Have you ever thought you'd like to own a farm and work it yourself?

If such a thought is in your mind now, turn to our Real Estate columns on the classified page-you'll find a number are advertised today. If you are looking for a home in the city or suburbs you'll find many that are for sale or rent. If you own property and want to sell or rent-advertise it in the LEDGER.

The Down Stairs Store

Ambitious Is Vital Neces-

it will be hard to get women to de-part from the mere whims of passing fashion. But I am sure something can be done to introduce more art into the female dress and I will do the best I can to put it into my life as a call direct from Providence.

was introduced and who had heard aged by what you say, although I do correctly reported, and the writer better was something Miss Speer could do in a millinery store where the young woman worked. Miss Speer at happy to have an anticipation of success as that which the bank alters here.

The description is a special to the property of the second of the property of the second of the property of th

my health, for I have something worth my health, for I have something worth while before me. Do you really think that a woman has any opportunity to that a woman has any opportunity to fact the land culture as one of the land. Question—"Of course, there have first ladies of the land. been many painters like Miss Hosmer and Rose Bonheur who reached the

in each style. Embroidered organdie, plain organdie and voile are the materials, and they are surprisingly fine. You will find collarless blouses and waists with square necks, roll collars, flat collars, and so on. Embroidery and lace are used as trimming. (Market) Practical Plaid Skirts—\$5.50

WANAMAKER'S

Spring Takes Many Materials

Is Full of Spring

Capes, coats

in the foreground

and they are very pleasing to look at. There is

serge, first of all,

materials, such

as bolivia, duvet de laine, duve-tyne, silvertone and velour.

\$19.75 is an at-

tractive braid-trimmed model

trimmed model with a yoke back.

Other coats, capes and dol-mans of serge

are priced from

sketched

It is special.

The serge cape

They are made of sturdy part-wool serge, some in youthful styles that schoolgirls want. They are either box pleated with inset pockets or gathered all around with patch pockets.

Silvertone makes capes, coats and dolmans in many styles priced

500 White Shirtwaists

Special at \$1.85

This is a manufacturer's special lot of shirtwaists in innumerable models—all of them fresh and clean. All sizes are in the lot, but not

Other beautiful wraps are priced from \$55 to \$135.

A Rack of Silk Skirts All Wearing \$10 Price Tags

They are the skirts that women want to wear with fluffy blouses; made of taffeta, satin or faille in various ways. Plain colors predominate, but there are some plaids.

(Market)

The Youthline Corset

in each style.

for medium-stout figures is made of durable flesh coutil, well reenforced across the front. The broad front steels are graduated and have three hooks below. There is strong elastic over the hips and the corset has six good hose supporters. In sizes 24 to 36 it comes with a low or medium bust. \$5. (Central)

Beads Are Red

and, as a result, the collarless dark frocks are much more cheery. Particularly on women cheery. Particularly on women and girls with very dark or very light hair the effect is pleasing and flattering. Prices begin at

Spring Slips Into Silken Garb

varied here and there with frocks of serge. The lighter, soft silken things are gaining in popularity and the tide still sweeps on, with more Spring frocks being bought each day and new ones coming

Brown or Navy Blue

Taffeta forms attractive and comfortable frocks with round necks piped in contrasting silk. There are broad panels in front and in back and the broad, gathered girdles fasten at the side. The skirts are nar row and display deep, pointed tunies. \$16.75.

The Old Reliable

and always-true friend is navy blue serge. This time it is in trim little braid-trimmed frock that boasts many bone buttons. The wide, loose belt is embroidered in colorful silk, and the bodice is collarless, of course.

Five Models in Lovely Crepe Meteor at \$23.75 Black, Brown and Navy Blue

The bodices show collars of material or of white satin. Two are elaborately beaded and several of the style show vestees. All have wide girdles. Some of the skirts have deep overskirts and others are made with panels

made at a saving!

and tomato servers.

Clothing Takes in Suits and **Overcoats**

The Sale of Men's

The Suits

are in two-button and three - button business style or in the waistline models for young men. Choosing is excellent—and safe-because every suit is all-wool and well tailored. \$19.75 and \$24.50.

The Overcoats

are sturdy, all-wool garments of real worth that are capable of giving real service during the re-mainder of the cold weather this year, and all through next Winter. \$20

(Gallery, Market)

A Saving of \$2 to \$3 a Pair on Men's Shoes at \$3.40

Thousands of pairs of men's shoes on English lasts are made of dull black or tan leather. There are all sizes, so every man can take advantage of this opportune We are especially glad that it comes at this time, when many soldiers and sailors are buying civilian clothes, and so can save a goodly amount on their shoes.

Among the Women's Shoes Special at \$4.90 a Pair

you will find shoes of good gray kidskin with tops of cloth or kid to match. They have high, curved heels and will look well with the sprightly Spring suits.

Also dark tan calfskin shoes are special at \$4.90 a pair. They lace high and have medium or low heels. For walking and good allaround wear you would want nothing better.

Madras Curtains Special \$2.75 a Pair

Ecru or white madras curtains are excellent for bedrooms and living rooms. They launder so well and always look nice. There are four different designs to choose from.

These Windy Days

send out an urgent call for hair nets. There are plenty of them at 50c a dozen here. In black, light, medium and dark brown

(Central)

Smart Veilings in black, brown, taupe and navy

are in large and small meshes. They have large dots and small dots and effective scrolls orna-

and blonde and in cap or fringe shapes.

menting them. 35c to \$1.25 a

Little Week-Day Frocks for Wee Lassies



We have a new supply of gingham and chambray dresses for little girls of 2 years to 6. They begin at \$1.50—for the style that is sketched. It is in blue or pink gingham. Then prices go up to \$3, where you will find frocks with bloomers. But there are many, many good dresses in between for wise mothers to choose from

Soft White Dresses for Baby 85c and \$1

Only the softest of white batiste is used in these frocks for bables of 6 months to 2 years. The dresses at 85c are shirred at the neck and at the sleeves in a dainty fashion. There are several to choose from at \$1. Some are trimmed with embroidery and lace, and others show touches of hand work. (Central)

It's a Delight to look at the dainty net neckwear that has just been lifted out of

its tissue paper and put in one of the cases.

There are collars and setsthe collars in roll or round shapes -of dainty net, shirred and gathered, fine lace and often embroidery. A frock couldn't be dull with such a dainty collar topping it. Collars are \$1.25 to \$2.50; sets are \$2.50 to \$4.25. (Central)

Little Miss Springtime

is becoming concerned with her dress needs. The Junior Section in the Down Stairs Store taking care of the girls' need with more thought and care the

are both for girls of 10, to 16. One at \$15 is in pla or brown or in pretty plant or brown or in pretty plate soft Georgette crepe frill finanthe round neck, and the belt ti in a sash in back. Tueks ado the bottom of the skirt.

Another, at \$19.75, is of love blue or green taffeta. The bodi is straight in front and the skirtles with three false.

Two New Frocks of Taffets

Silver-Plated Tableware at Savings of 1/4 to 1/3

wide at 40c and 50c a yard; 36 inches wide at 50c a yard.

White Voile

Special at 29c a Yard

pretty shirtwaists, dresses and children's frocks that will be

Durable White Poplin

is a favorite for kiddies' frocks and suits, nurses' uniforms

and the like. We have it in three excellent qualities; 27 inches

Mercerized white voile is 40 inches wide. Think of all the

\$1 for six: teaspoons, berry forks and nut picks. \$2 for six: table spoons, soup spoons, iced-tea spoons, oyster forks, salad forks and butter spreaders.

35c each: pickle forks, sugar spoons and butter knives. 75c each: berry spoons, cold meat forks, pie knives, cream ladles

A set of six dinner knives and forks is \$4.50. The pattern is the same throughout, so you can pick a whole set.

The plate is very good and quite neavy.