Struggle Upward of the

Intellectual and Moral Edu-

cation Necessary to the

Preservation of Democ-

and you have told me already that

you could earn more money if you were a proofreader. If, after carretus thought upon the subject, you should conclude that that is the nearest way

tellectual strength, then get the books and seek the help of friends and make yourself a first-class proofreader at the earliest possible day. It will not do to look too far ahead with the details lest you be discouraged with the amount of work ahead, but the proofreading thoroughly done will lead.

proofreading thoroughly done will lead you naturally to the editor's chair, and the newspaper life is in itself one

of the most magnificent universities

ever established. As a reporter, editor or correspondent, you would be con-cinually educating yourself in the

pared add esses, all of which leads us directly of Congress, the United States Set tie, to the high offices of in-

dustry and culture. That, while it at first seems visionary and improbable,

is after all the usual course by which

DOOR OF BUSINESS OPPORTUNITY OPENED BY EDUCATION TO HANDICAPPED YOUTH

Temple University Has Been Benefactor to Hundreds of Young Men and Women

Dr. Conwell Gives Modest Record of Wonderful Work Accomplished in Philadelphia

This is the first of a series of articles by Doctor Conwell, telling of the birth and work of Temple University.

By DR. RUSSELL H. CONWELL

CHAPTER I THE Temple University was begun as an evening school. It was started to supply a most conspicuous neces-

In 1884 the city of Philadelphia had no public evening schools and there were only a few institutions which supplied any instruction for the laboring classes during their spare hours in the day. The lack of instruction kept the rate of wages low, owing to the lack of earning power. Enterprise public spirit and the happiness of the middle classes were restricted and restrained by the lack of knowledge how best to apply themselves to their op portunities. There was a great door. and it was wide open.

It was not difficult to supply such a crying need, when it was so apparent to all the people that some advance must be made in our school systems so as to provide education for the masses who could not afford to attend school regularly after they reached the earning age. Our great and efficient public-school system, which has surprisingly kept pace with the advance of the country in population and wealth, was doing a very important and necessary work in training the children, but it could not go far enough to prepare the young people to enter directly into business or skilled labor.

Training Means Cash

There were many thousands of poor people who could have earned a good been utilized for valuable study. Near-ly every city in the United States was in need of the same instruction. But for some feason the desire and enersy for some reason the desire and the were not strong enough to actually develop into deeds. The rich were rapidly growing richer and the two aristocracies, one of wealth and the other of exclusive education, were threaten rmine the democracy of the ican nation, and the ignorant were becoming the actual slaves of the were becoming the actual slaves of the wise and wealthy. The condition grew out of the fact that the nation had suddenly come into wealth and power, and the new condition brought-out naturally the traits of character which sudden wealth or sudden political influence gives to mankind.

for advice was a printer by the name of Charles M. Davies.

Question—"I heard you say in a sermon that many of the best educated men of America, and a very large portion of the most successful of the great men of the world, were self-educated; that they had studied in their spare hours and pursued regular and careful readings at times when other men were asleep or who were fdly waiting for something to turn up. The printers at our office have been discussing the matter at the noon-day recess, and the most of them believe sincerely that there is no hope for the ordinary young man to secure such an education as will enable him to compete with the graduates of our aristocratic universities. So I have come in to tell you my situation and ask your advice. For, if I can do better than I am doing I wish to start about it at once. I feel that I am fitted for a larger work and a higher income, but I am bound as with iron chains by my environment. My father is dead and I am left with the care of my mother and the younger children of our family, and it seems impossible to supply their growing needs even with the barest necessities of life. I think I am getting as large pay as I could expect from the kind of work which I am doing, and I must be of more service or work many more hours, or our family must scatter and perhaps become the objects of public charity.

"I have often felt that I could write the sum of the sum of the sum of teach if I had

perhaps become the books of the charity.

"I have often felt that I could write books or practice law or teach if I had sufficient instruction, but there seems to be no possible opportunity for me to get the hours of the books for practical study. While I should like to know more, because of the great satisfaction it raust bring in life to be able to comprehend and enjoy wider views and deeper knowledge, yet my first thought must be how to carn food and clothing so as to keep my mother



education enough to be a proofreader, that I could get a place where my pay would be increased. But you said that men like Elihu Burritt and Abraham Lincoln secured a most useful educa-tion, who began under difficulties which seemed to me to be greater than my own. I am willing to begin on one hour's study a day and sleep one hour less if such a small amount of time will be of any actual use. "I am told that I can get books living themselves if they had only obtained a few months or years of practical education. Thousands of them were anxious to study and were willing to make great sacrifices to obtain to make great sacrifices to obtain instruction, but lacked the discipline and information they could have obtained if their spare hours could have been utilized for valuable study. Near-lake to do some larger work.

and have been many times disappointed in my hopes. But a gleam of light came to me with the thought that what man has done, man can do! Is there any help for such a person as

A Sure Thing Wanted

I am?

Answer—"My young friend, you seem to be looking at these matters from the wrong point of view. You are following the usual custom of looking at all things which you cannot do instead of computing the things which you can do. The chief reason why the masses of the people do not secure a much more helpful education is simply because of their lack of faith. No one undertakes to do what fluence gives to mankind.

Wealth Brings Penalties

The attempts to imitate the European institutions, manners and customs were often grotesque, but produced very serious results. The laborer saw that he was not often getting his fair share of the profits of the business in which he was virtually a business in which he was virtually a law to mental exercise. You may a considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first book you should read or study, you must do considerable thinking about the poor boy or girl on the success of which is doubtful. All work without fear. As to the first work without fear.

borer saw that he was not often getting his fair share of the profits of the business in which he was virtually a partner, but he was too ignorant to evail himself of honorable and effective metha to secure justice. Oftentime the capitalist, who had come instance the teaching of advertisements in the mean the property of the American transfer to the profits of the capital transfer the research to himself or prevent its being instance and moral education was necessary in the province of the capital transfer the research the come of the equality of the American transfer to the profits of the capital transfer the research transfer the research transfer the research transfer the research transfer the transfer the research transfer the transfer the research transfer the washing transfer the research transfer the rese

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purchase NOW.

I had to leave school and go to work before I had finished the usual grammar school course in the public school, and we have not had the means to buy books; so that all I now learn I get from the articles which I set up in type.

"I thought if I could only get an education enough to be a proofreader, cation, and I am sure if you study

your circumstances with a positive determination that you will secure a necessary education to make your natural talents of the most use that you by some will win triumphantly within a few to make sure that my younger broth-years. 'Where there's a will there's a way.' You would have no desire for have thus far failed to secure. The further instruction if it were not for the ambition which your natural talents put into your life. Try to be especially economical in the use of with the slightest hope of securing a your time, get the best books, asso-ciate with the best people, and let your conversation at the table be about something that is helpful or on conversation at the table be themes that are inspiring. If your mother feels compelled to take board ers to help pay the way of the family, try to get such boarders as will be helpful in the influence of their presence and in the thoughts which they express. Intelligent boarders are often a whole university to a boy liv

Question—"That advice seems a little too general to fit my case, al-though I feel a full ambition to do something more than I am doing now. I hardly dare to give wings to my natural ambition lest I should be disappointed and be broken-hearted by my failure. What is the first book you would advise me to get?"

Answer—"You must arouse yourself to that pitch of enthusiastic hope where you will be sure that you can- can buy for him. The only unfortun-

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DR. CONWELL, RICH POOR MAN, BENEFACTOR TO THOUSANDS

The Rev. Dr. Russell H. Conwell has been described as a wealthy or man. He made big fortunes and has used them for others. Questions and Answers He thinks it a glorious thing to be rich, because riches enable a mar do so much good. That Tell of a Constant

There are things in the world more priceless than gold; but commo sense, he says, tells us that they are enhanced by the possession of money Grow rich and do good! That is the doctrine he has preached to young men; and he has given his preachment point by helping them to make good. Just how it was done is told in the interesting story begun In this issue.

He has beined the young: but his own life is an inspiration to the middle-aged. He has accomplished his greatest work in life since his fiftieth birthday, and at seventy-six is still everlastingly "at it, at it."

It's a safe bet that he was a wild kid. He ran away from his he on a Berkshire, Massachusetts, farm, when he was fourteen; but that time he didn't get any further away than Boston. Two years later he made a trip across the Atlantic on a cattle boat. That is an experience worth while. When he reached home again he earned sufficient money to go to Wilbraham Academy, and two years' preparation enabled him to enter Yale, in 1860.

When Lincoln in 1862 called for troops Conwell raised a company and he became its captain. It is curious to note that while at college he became a scoffer at the Bible, but life as a soldier made him again a believer. Those who are in a position to know say that has been also the experience of thousands of young men on the battlefields of Europe.

While on a furlough, as a result of a wound received in South Carolina, peace was declared. He thereupon studied law in Springfield, Mass. and was admitted to the bar. In the years that followed he made a big reputation for himself as a newspaper reporter and correspondent. But he was not satisfied. Back of his mind was the desire to become a clergyman, and in the late seventies he took charge of a Baptist flock in Lexington. In 1882 he came to this city to take the pastorate of Grace Baptist

Of his great work in Philadelphia everybody knows. His lecture tours have made him a national figure. The Temple University is an enduring monument to his worth. He is still young, though he has done 150 years worth of work in his seventy-six years.

party do the most difficult tricks, say

brightest things and solve the hardest questions, who in after years became a mere drone in society be-

cause in actual life he ignored all

"In such a case as yours there can-

not be laid down any general rule, because each person differs from every other, and he is the only one

who can estimate his own ability justly. It requires the utmost fairness in dealing with oneself to make an

you; then begin in the smallest way and do the nearest thing to develop

those special traits into lines of use

which will make product of your life salable or the most imperatively demanded. There is sor vacant place

in the world which never will be

those traits of especial genius

most useful and interesting affairs of human life and would be fitting yourself every working hour for the authorship of good books. You would avail yourself of every opportunity in church life, in social life and in political life to use your talents and knowledge in brief and carefully prepared addresses all of which leads us what you think is the best way to the plays give the greatest liberty to ascertain the bent of one's native physical and mental action, you will genius? It is an easy matter to think be surprised to see how some person of something one would like to be, you had thought to be very du' sudprovided he had great wealth and the denly develops into great mental acute talents of a great genius. My natural gifts seem to be very limited, and I of social plays is in the development talents of a great genius. My natural ness in some direction. The great use gifts seem to be very limited, and I of social plays is in the development am sure I fall far below the average. men achieve greatness in America. You should aim high and keep the mark always in sight, but you should not waste time or strength in bemoanam sure I fall far below the average.
There is no use of my trying to fly without wings."

may be useful to the young prople. You may often have seen some young man in the freedom of the evening

Do What You Can

ing the slowness of your progress or in foolish dreaming. Do the very next thing, and do it well." Answer-"Your idea is the same as that which has held back millions of young people from doing their best. You must not think of what you can-Question-"But I must care for all not do, but insist upon looking always at what you can do. You had better given an education. It seems to be my duty to do the drudgery and stick look back at your history and see what you have liked to do best from your earliest childhood and you will probably find the best place or the best by some humble occupation in order to make sure that my younger brothhave thus far failed to secure. The way to any position of honor of wealth seems blocked to them. We profession for you. If in your child, in dealing with oneself to make an hood you manufactured wagons and inventory without egotism or undue sleds, or struggled hard and long with for you to take a full week would be for you to take a full week would be evening puzzles: if you were an adept at the solving of riddles; if you lot take a full week and think a the solving of riddles; if you loved bunting or planting, or, drew pictures, in some of these ways you will find the best avenue for complete success. with the slightest nope of securing a business or professional education." Answer—"It is not such a misfor-tune to be born poor. For nine-tenths of our wealthiest men in America and

"The inventor of the greatest modern improvement in the power locun was a young man who was very skill-ful in jugglery, especially in keeping seven balls in the air at the same time. a larger proportion of our intellec-tual leaders were poor boys. A great majority of the most successful women in teaching, in authorship, in great reforms, in business and in the most lovely homelife have been poor He visited the various departments of a great New England factory and studied where the skillful handling of girls whose best training was in the conquering of themselves and in the strength gained by self-sacrifice. It could truthfully be said of them all could truthfully be said of them all his talents could be used best for the that R was a great good-fortune to be born poor. Inherited wealth is so generally an injury to the recipient that the report of a rich man's death arouses a natural feeling of pity and the arouses a natural feeling of pity and the achievement of great influence or great wealth by one's self, starting without capital or friends, is of more satisfaction to the successful man the commissioner of Patents one day in Washington that his thirty-two different patents had all been the result of trying to find out how he could use his fingers to accomplise the best results; and then ho' he could bring in machinery to supplement his manual skill. The probability is that in your life, as in the lives satisfaction to the successful man than all the luxuries which his money looked, or used only for sport, which ate thing about the poor boy or girl will bring you the largest possible re-in America now is in the pessimistic sults in the investment of your life.

Develop Dormant Traits

"If you look on at an evening social Question—"I would like to ask you parlor or farmhouse kitchen, where cial work to be done for which only one person is fitted to do best, and you are that person. If you cannot trust your own judgment, as the advice of some frank and truthful friend, who will not be so affectionate as to mislead you with a desire to please you, and who will not be so envious as to have any motive for the prevention of your success. The advisers you need, however, will not necessarily be those who hold some necessarily be those who hold some high office, or who have any great reputation for wisdom. Some relative some employer, or some fellow or some employer, or some fellow workman, some teacher, or some pastor may be the best adapted for your case. Oftentimes one's own brothers or sisters are the best counselors in such cases. A mother can advise best concerning inherited traits of character, provided she does worthwhile.

ignored. Great surgeons, great soldiers, great teachers, presidents of colleges, presidents of the United States, skillful ambassadors, honored judges, great inventors and mighty leaders of men have very often been those individuals who at first tried to be something for which they were unfitted. Sometimes that is the only way to find out the best direction for one's peculiar mentality. To underone's peculiar mentality. To under-take the next thing and learn what not to do by doing it is a good method to gain wisdom in such matters Do something, anyhow! Go ahead in some direction! There is no knowl-edge so valuable as experience, and book knowledge without experience is

often a distressing pain. Don't be an educated fool! Don't be an omnivo-rous reader and an omnivorous shirk! Ave a real life, and not one composed of valueless dreams. Get up earl, one week from today and start directly

CONWELL PHILOSOPHY Sometimes Epigrammatic, Some Matter-of-Fact, Always Helpful The healthy foundation jaid by the busy boy on the farm or in the factory is the very best beginning

for intellectual achievement. The best education enlarges the mental vision, purifies the heart, while it trains the hands The tree grows best adapts itself most fully to the con

ditions of its environment.

something that seems to be advise best concerning inherited into something that seems to be traits of character, provided she does not bias her judgment by wishing you to be something higher or greater than she has any good reason to hope you could gain.

"A great many of the most helpful geniuses of the world have been men and women who have chosen the destination of your highest ambitions. and women who have chosen the destination of your nightest anticipations wrong profession at first, and after Never for an instant go back on your seeing their mistake in the light of faith in success, and consider it to be grievous failures, have turned back to your duty to your God to make the the gifts of nature which they at first most of yourself for the benefit of

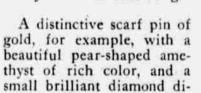


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