

TIP BY FOLWELL
TOLLOYD GEORGE

Manufacturer Sends Senator Lodge's Speech to British Premier

OPPOSES "DRY" LAW
Also Believes Tariff Question Should Be Settled by Individual Nations

Nathan T. Folwell, who for thirteen years was president of the Manufacturers' Club, has sent a copy of Senator Lodge's speech against the league of nations movement in the Peace Council to Lloyd George, the British Premier.

Mr. Folwell wants the British Premier to "clear some of the thoughts of some of our leaders who are not sitting in the Peace Council."

Mr. Folwell has just been given a silver loving cup in appreciation of his long, faithful service to the Manufacturers' Club.

Unlike the "captains of industry" in novels and on the stage, Mr. Folwell frequently is able to stop in the middle of a day's work and chat or give his views. He doesn't give those views to the accompaniment of fists banged on a table and fingers again through the air.

He is a gentleman of opinions, but he has plenty of tolerance for those who are opinionated on the other side. He doesn't believe in labor unions, for instance, but he recognizes them and doesn't call them names nor want them legislated out of existence any more than he would wish to see the critics of his business.

The only laws Mr. Folwell wants against anybody are laws against Europe's "reds" and products of Europe's cheap labor.

He expects good results from something good to come from the Peace Council—something good for the world.

"I believe some sort of agreement for arbitration can be reached," he said, "and will be reached, and it may be as such as to prevent all future wars if the nations will agree to reduce armaments to the requirements of police duty."

"But so far as a league of nations—an actual league, such as the ultra-optimists and idealists expect—I don't believe will result. Since the Senate, under the Constitution, ratifies treaties and Congress, under the Constitution, declares war, it is hard to see how this country can make any agreement to fight or not to fight, according to the wishes of some other countries. That is, in substance what Senator Lodge and Senator Knox have said."

"I sent Senator Lodge's speech on the subject to Premier Lloyd George and have his secretary's acknowledgment of its receipt."

Views on Importations
Of restrictions of importations Mr. Folwell said:

"Whatever arrangements the Peace Council makes, it will make none regarding tariff. Every nation must and will reserve the right to handle its own tariff question. I don't think many persons seriously consider a world free trade."

"Europe would like us to become a free trade nation and the reason is apparent. England, France and Germany want to import our raw material, manufacture it with the cheap labor of cheap because the whole standards of living there are so much lower than they are here—and then send it back to us in manufactured form."

Of course, we could not compete. What they would be selling us would be labor and they could sell labor cheaper than we could. There is no danger of our making any agreement with the other nations that will put our labor into competition with Europe's. The war had nothing to do with the tariff, anyway. The tariff is a subject for the Peace Council to discuss."

Needs No Long Industrial Confusion
Regarding the business outlook so far as wool is concerned Mr. Folwell said:

CONTRACTORS EAGER
TO BUILD CITY PIER

Sixty-five Have Asked for Specifications for First of Municipality's After-War Port Improvements, Which It Is Estimated Will Cost \$11,370,184.17

[This is the third of a series of articles on municipal affairs in Philadelphia.]
Sixty-five contractors have applied for specifications for the new city pier to be built at the foot of Kenilworth street. Proposals will be received February 14. The pier will be the first of a series of port developments that will be started this year. These improvements will cost the city \$11,370,184.17.

Previous lettings by the Department of Wharves, Docks and Ferries during the years immediately before the war and while the conflict was under way attracted but little attention and comparatively few contracting concerns entered the port development field. The rush this week for first chance at an after-the-war contract is believed to mark a new era in this line of business in Philadelphia.

Keen competition means better prices for the city for all kinds of labor and material. The price scale set by contracting firms in their efforts to land the first big piece of work to be let after the contract for the pier and other points shows a total due on pending contracts of \$243,698.67, and is divided as follows: Shure & Triest Company, \$182,109; No. 18, South foot of Catharine street, \$79,781.11; No. 40, South foot of Christian street, \$57,970; and Pier No. 78, South foot of McKean street, \$23,840.87.

Work Already Under Way
In addition the department has under contract Pier No. 2, North Wharves, at the foot of Cherry street, at an estimated cost of \$71,252. This work is 60 per cent complete. Work under contract for the Cherry street pier and other points shows a total due on pending contracts of \$243,698.67, and is divided as follows: Shure & Triest Company, \$182,109; No. 18, South foot of Catharine street, \$79,781.11; No. 40, South foot of Christian street, \$57,970; and Pier No. 78, South foot of McKean street, \$23,840.87.

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PUTS CIVIC ILLS
UP TO CITIZENS

Municipal Research Bureau Questions Value of Legislative Reform

"GOOD MEN" NOT ALL
"Want Less Harrisburg, Not More," in Framing Local Government, Proclaimed

Value of municipal reform that is brought about by action of the state Legislature is questioned in the weekly bulletin of the Bureau of Municipal Research, issued today. The bureau believes that legislative action as a remedy would perhaps be worse than the disease of bad city government.

The bureau believes the best way to accomplish municipal reform is through the "continuous, intelligent, citizen interest." It further holds that "the way to keep an official on his good behavior is to keep responsibility on him, and to turn on the non-partisan publicity."

First commenting on the subject of reform as a matter of history, the bulletin says in part:
"Some thirty years ago champions of municipal reform were pointing out what they believed to be the solution of the whole question of corruption and inefficiency in city government. They held that if we only elected the right men to office all our ills would cease and all our civic problems would be solved."

"Other remedies have from time to time been tried. One of the most trusted of these has been legislative action by the States. These enactments were usually restrictive—in the sense that maladministration could not be prevented by law."

Looking to the Legislatures for statutes designed to insure good city government has also proved futile. Inadequate has been of positive detriment, for all the carefully designed checks have proved to drag when officials tried to do a good job, and in

almost every large American city the best administration have chafed under constitutional and statutory restrictions on the freedom of municipal action.
Touching upon police political activity, the bureau repeats in the bulletin its first message on "The Police in Politics," printed in November, 1917. "Promissory notes before the public," according to the bulletin, "seem to indicate that it is just as applicable today as it was then. Maybe more so."

Citizens Must Aid Officials
What the Legislature can provide to make a police administration less political than it is at present is commented on in part in the following manner:
"What reason have we to feel assured that the police administration less political than that which we have given ourselves? It certainly is plain that the municipal home rule for which so many of our citizens, and some of our best officials, have been pleading for years is still unattainable because of our We want less Harrisburg, not more."

No amount of complicated governmental machinery can take the place of continuous, intelligent citizen interest. Instead of whirling like Charlie Chaplin from side to side with some catchword of panacea and dodging the responsibility for failures in government, our citizens have got to buckle down and get into the business of making government a success."

TO CONTINUE LIBERTY SINGS
Committee Wants Chorus of 15,000 Voices to Welcome Heroes

Liberty Sings in this city will not be discontinued, even though the war has been won, and the community singing department of the war camp committee is planning an extensive program which it hopes will produce a huge open-air chorus, available for welcoming home the boys from "over there" and at the coming peace celebration.

"Community singing has been the most vital factor in solidifying the thoughts of the people during the last two years," said James E. in the head of this committee, "and this spirit is a force which we intend to utilize and develop. The culmination of our efforts will be the peace jubilee, at which we hope to have a chorus of 15,000 people. In about two weeks we should be ready for a new and greater campaign along these lines."

Singing centers will be established in library buildings all over the city, and at each meeting entertainment will be furnished by the leading musicians of Philadelphia, and music of the best kind will be provided. Singing bodies which are formed of the large industrial plants will be centralized and developed.

City Taxes \$715,536 Last Month
Payments of city taxes from all sources in January amounted to \$715,536, compared with \$674,938 in January, 1918. The increase this year is due principally to delinquent taxes which should have been paid prior to December 31, 1918.

CITY CAN BORROW
\$29,530,000 NOW

Controller's Report Shows \$15,900,000 Available for Transit Purposes

BIG LOAN BALANCES
Councils May Consider Resolution Against Charter Revision at Today's Meeting

The city's borrowing capacity of \$27,300,000, shown in Controller Wallon's report to Council today, is encumbered by unfunded debts to the extent of \$7,700,000, leaving a total borrowing capacity for all purposes of \$22,530,000. Of this total, \$12,500,000 is available for transit purposes and \$11,030,000 for general purposes.

Large loan balances are also shown by the Controller in a table in which he points out money available for contracts in the last year of the administration. His balances show \$57,424,458 for sewer and elevated lines; \$11,181,256 for harbor improvements; \$2,178,800 for grade crossing removals; \$565,762 for street improvements; \$2,021,617 for the Library Building; \$2,013,089 for the Art Museum; \$1,133,000 for the convention hall; \$1,211,190 for hospitals at Robery and West Philadelphia; \$471,412 for police and fire stations; \$4,197,255 for sewers, etc., and \$865,852 for the construction of bridges.

Few bills of great import will come before Council this afternoon. Perhaps the long-delayed resolution relative to the preservation of economic bodies as they exist will be called up for action. If this protest against charter revision plans for a single small body is called up there is likely to be a contest, as some members are known to favor a reduction in numbers from the present unwieldy system.

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WIDOW REPLIES TO WIFE
Woman Named Correspondent in Divorce Calls Charge Absurd

An action for divorce, naming Mrs. Muriel N. Laefer, widow of a Baltimore physician, as correspondent, in to be the second chapter in the marital relations of Mr. and Mrs. Samuel T. Zelly, of Chelsea, who formerly were Philadelphians. Zelly is the secretary-treasurer of an automobile sales company.

Mrs. Florence Zelly, today said she will press for an early trial of her \$100,000 action against Mrs. Laefer for the alienation of her husband's affections.

"It is the old story of a jealous woman with a young husband," Mrs. Laefer declared at her Chelsea residence. "The whole matter is absurd and ridiculous. Mrs. Zelly is jealous of every woman who bought an automobile from her husband."

"He was a kind and considerate husband before he met that woman," Mrs. Zelly declared.

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Cuticura Promotes Beauty Of Hair and Skin
If the Soap is used for everyday toilet purposes, assisted by occasional touches of Cuticura Ointment to first signs of redness, roughness or dandruff. Do not confound these fragrant super-cleansing emollients with coarsely medicated, often dangerous preparations urged as substitutes.

Steinway Pianos and Duo-Art Pianos
Sterling Player Pianos
Edison Diamond Disc Phonographs
What is the difference between the Steinway and other pianos? It is not in an advertised name—Steinway reputation flourishes without advertising. Not in age—that often indicates decadence. Not in past achievements—each new year brings new wants and sets up new standards. Not in commercial combination—commerce's end is gain without regard for art. Not in bulk of output—volume of product is opposed to art. It is in that harmonious and uninterrupted Steinway growth that has inseparably connected this piano with the world's music—a development of the continuous handwork and inventive genius of four generations of Steinways, who have produced pianos in an atmosphere of art entirely foreign to trade and the commonplace.

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Women's & Misses' Winter Coats \$4.89 & \$9.00
Women's Silk and Serge Dresses \$4.89 & \$7.98
Children's 79c Wash Dresses 49c
Children's Coats 1.90
Big Girls' Coats \$8.50 & \$10
Boys' Wash Suits \$1.50
Waists at 89c

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Just for Friday
DRESSES COATS
Special Reduced
\$12.75 \$10.00
ON OUR SECOND FLOOR
Dresses splendid for present and early spring wear.
Smart full-length belted models, with collars of fur or self materials. Fine chevrons, jerseys, elastic and novelty materials. \$10

PLATINUM MOUNTINGS
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Designs and estimates furnished.
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Opposite Keith's Theatre
Special!
A Grouping of Splendid New Hats at \$5.00
of Straus of Straus and Georgettes of Straus and Satines
MILLINERY that shows consistent good taste in line and detail, that is remarkable at this low price.
Every wanted shape and effect, with trimmings of ribbons, flowers, wings and ornaments.
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