

FOCH MAY VISIT U. S. Cables Response to Offer of New York Freedom

FOR SALE 800 steel frame, wood seat chairs, not used, 24 in. high, backs, 13 in. high.

New York Shipbuilding Corporation Camden, New Jersey

William Etsweiler & Co. ESTABLISHED 1886 SPECIAL BLACK Manufacturers Waterproof & Steamproof

Nagle Steel Company Steel Plates and Sheets Pottstown, Pa.

Chas. J. Webb & Co. Wool and Cotton Yarns 116 Chestnut St., Philadelphia, Pa.

C. JESNIG Precision Machinist 716 Sansom Street Philadelphia

N. Z. GRAVES Incorporated 22 and 24 South Third Street Philadelphia

CHARLES Bond COMPANY 520 ARCH ST., PHILADELPHIA, PA.

John J. Griffin & Co. METERS 1513 Race Street

Southwark Foundry & Machine Company Manufacturers of Hydraulic and Power Tools

Garrett-Buchanan Co. Paper and Twine 18 and 20 South 6th St.

Buy Electrical Gifts Now For the Children WALKER & KEPLER 531 CHESTNUT ST., PHILA.

Lucas PAINTS & VARNISHES Once Used—Always Preferred

CLYDE S. ADAMS ARCHITECT and ENGINEER 1800 Arch Street, Philadelphia

Philadelphia Markets GRAIN AND FLOUR WHEAT—Receipts, 238,201 bushels.

PROVISIONS There was a fair jobbing demand and steady prices for local trade.

REFINED SUGARS The market was quiet but steady on a basis of 9c for fine granulated.

DAIRY PRODUCTS CHEESE—The market ruled strong at the latter end of the week.

POULTRY LIVE—Trade was quiet and prices of spring chickens declined.

FRESH FRUITS Choice stock met with fair sale and values generally ruled firm.

VEGETABLES Potatoes were quiet but steady. Cabbage sold slowly and was weak.

Services for Burlington Hero Burlington, N. J., Dec. 10.—Memorial services for the late Captain James MacFarland.

Willis Fletcher Johnson in the New York Tribune says of Simple Souls

By John Hastings Turner "Well, read it, and read it again, and keep it carefully for many future readings."

CHARLES SCRIBNER'S SONS FIFTH AVE. AT 48th ST. NEW YORK

Invincible Full 5 1/4-inch size FRINGS 7 cents Three for 20c

BUSINESS CAREER OF PETER FLINT A Story of Salesmanship by Harold Whitehead (Copyright)

Mr. Whitehead will answer your business questions on selling, advertising and promotion.

YESTERDAY was a very disappointing day. I interviewed dozens of salesmen (7) and not one worth the creek of a cricketer's knee.

When 10 and 2 o'clock they came in droves. My office was jammed full.

He kept nodding his head and saying "A grand opportunity." When I finished he stood up, jerked his vest and said, "I'll have fifty ticks sold by Sunday."

Henry, without a word, yanked the old chap by the collar and rustled him along the corridor.

I had lots of telephone calls asking what my proposition was.

Now, when anybody calls, I tell them they must come to the office.

THE SEDAN FOR FIVE THE COUPE FOR FOUR The development of a NEW SCIENTIFIC LIGHT-WEIGHT CHASSIS.

La Roche Brothers, Inc. Limited Supply 1214 North Broad Street AUTO JUBILEE WEEK—Our Display will surprise and delight you.

NEW YORK BUTTER AND EGGS New York, Dec. 10.—BUTTER—Receipts, 10,393 tubs.

GOVERNMENT BONDS Bid Asked 3d, registered, 1930, 98 100 1/2

Pittsburgh Price on Hogs Reduced Pittsburgh, Dec. 10.—The minimum price on hogs here has been reduced fifteen cents.

NEWS OF THE PORT SHIPPING NOTES The barque Smith, Terzani and Tottenham, arrived at this port in tow of 10.

SUN AND TIDE Sun rises, 7:11 a.m.; Sun sets, 4:34 p.m.

PHILADELPHIA High water, 9:31 a.m.; High water, 9:56 p.m.

ARRIVED Str. Anthony Groves, Jr., Wills, Baltimore, Md. and New York.

OTHER ARRIVALS Str. Anthony Groves, Jr., Wills, Baltimore, Md. and New York.

OTHER CLEARINGS Steamer From Sailed for Date

ALL AMERICA CABLES "VIA COLON" John L. Merrill, Resident DIRECT ROUTE

CENTRAL and SOUTH AMERICA Washington, D. C., Office, 1136 Connecticut Ave.

GOSSIP OF THE STREET MARKET RALLY EXPECTED SOON

Anticipation of January Disbursements Likely to Cause Activity, Brokers Believe

While some brokers say they do not expect much activity in the stock market after the holidays, there are more who expect a substantial rally in anticipation of January disbursements.

It may have been an account of a number of the principals of the bond and investment houses in this city being absent at the investment bankers' convention in Atlantic City that there was little interest shown in the discussion.

The discussion was started by United States Senator Robert L. Owen, of Oklahoma, chairman of the Senate Banking and Currency Committee, who has announced his intention of going abroad.

There was a rumor on the Street yesterday of a large note issue of the Studebaker Company being shortly offered to the public.

The subject of Government ownership of railroads was under discussion in a certain broker's office yesterday.

The Master Truck will stand the keenest scrutiny. Give it the same cold-blooded calculation you would if it were a factory or industrial building.

Larson Oldsmobile Co. 231-33 N. Broad St.

public. Such a contingency in America, he remarked, would be unthinkable, if not impossible.

The task of releasing the nation from its war tension and returning it to a basis where it will meet the requirements of ordinary affairs, and the part the reconstruction and redevelopment of the European countries are leading to.

Some of the most prominent bondmen in this city are optimistic regarding the outlook and predict that with the turn of the year there will be substantial improvement in the bond market.

In their weekly bulletin to investment dealers, Henry L. Doherty & Co., say that in the bonds listed on the New York Stock exchange there has been an average advance in the last month of 2 1/2 points in highest-grade rails.

The German Government took advantage of a panic on the stock market to buy the properties. It was typical, he said, of the German character, as with the turn of the year it took place.

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on the exchange has advanced 2 1/2 points, while these bonds are now higher by almost 3 1/2 points than they were a year ago.

There was a feeling in the trade that if such steps were initiated the issue would meet with pronounced success, provided the offering figure is made sufficiently attractive.

Mr. Rogers was a native of Cory, Pa., and was widely known in political circles of that section. He has been a witness in the suit of the city against the State for \$14,900.

I'VE SPREAD MYSELF OUT TOO THIN An writer of advertising copy. Ambitious and determined to succeed in a large way.

THE PHILADELPHIA ART GALLERIES S. E. Cor. 15th and Chestnut Sts. REED H. WALMER, Auctioneer.

AUTOMOBILE JUBILEE WEEK ALL THIS WEEK \$1,297,000,000

Looks like a Liberty Loan total—but it is not. It's the total capital invested in the Automobile Industry in the United States.

WHY DOES THIS YOUNG INDUSTRY—ONLY A FEW YEARS OLD—ATTRACT SUCH STUPENDOUS MONEY INVESTMENT?

Because it has solved and is solving one of the greatest human needs for development—transportation. It has sent the world a hundred years ahead in twenty.

AT THEIR RESPECTIVE SHOW ROOMS OPEN EVENINGS RETURN THIS WEEK PHILADELPHIA AUTOMOBILE TRADE ASSOCIATION

AUTO KILLS STATE OFFICIAL Run Down in Front of Home at Harrisburg

Harrisburg, Dec. 10.—Chauncey P. Rogers, Jr., forty-six years old, special Deputy Auditor General, was struck by an automobile today while on his way to his office and instantly killed.

Mr. Rogers was a native of Cory, Pa., and was widely known in political circles of that section. He has been a witness in the suit of the city against the State for \$14,900.

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