#### FOCH MAY VISIT U. S.

Cables Response to Offer of New York Freedom

New York, Dec. 10.—hTat Marshal Foch may visit the United States when his duties permit was indicated a cable message received here Mayor Hylan from the Marshal in response to a recent message in which the Mayor invited him to New York offered him "the freedom of the

### FOR SALE

500 steel frame, wood seat chairs, not used, 24 in. high, backs, 13 in. high. Approximately 1500 gross yards selvedge edge cotton tape, 1½ in. wide,

Singer sewing machines, style 21-15, used 2 weeks. 24 Singer double trough power tables, used 2 weeks.
24 Singer double spool stands, style 202795, used 2 weeks.

The above are available on account of discontinuance of work on U. S. Government or ders, and offered subject to approval by representative of The Fisk Rubber Co. Chicopee Falls Mass.

#### New York Shipbuilding Corporation

Camden, New Jersey The yard that launched the Tuckshoe in 27 days wants some good men for various departments. Do not apply if you are at present working for any other shippard See representative at U. S. Em-

ployment Service, 521 Arch St., also

5th & Taylor Sts., Camden, N. J.

William Etsweiler & Co. ESTABLISHED 1886



Manufacturers Vaterproof & Steamproof Leather Belting **Philadelphia** 

## Nagle Steel Company

Steel Plates and Sheets Pottstown, Pa.

Chas. J. Webb & Co. Wool

and Cotton Yarns

116 Chestnut St., Philadelphia, Pa

## C. JESNIG Precision Machinist

716 Sansom Street Philadelphia

N. Z. GRAVES

Incorporated 22 and 24 South Third Street



## John J. Griffin & Co. METERS

1513 Race Street

Southwark Foundry & Machine Company

Hydraulic and Power Tools WASHINGTON AVENU

Garrett-Buchanan Co. Paper and Twine 18 and 20 South 6th St.

Buy Electrical Gifts Now For the Children For the Home WALKER & KEPLER 531 CHESTNUT ST., PHILA

Purposely Made for Every Purpose" iuicals PAINTS. & VARNISHES Once Used-Always Preferred

CLYDE S. ADAMS

ARCHITECT and ENGINEER 1300 Arch Street, Philadelphia

#### Philadelphia Markets

GRAIN AND FLOUR

GRAIN AND FLOUR

WHEAT—Receipts, 236,201 hushels. The market ruled firm with a good export movement. The following were the quotations: Car lots in export elevator. Government standard inspection, standard ryloes—Ng. 1 red winter, \$2.30; No. 1 northern spring, \$2.30; No. 1, red winter, \$2.30; No. 1, red winter, \$2.30; No. 2 northern spring, \$2.38; No. 2 red winter, \$2.38; No. 2 red winter, \$2.38; No. 2 red winter, \$2.38; No. 3 red winter, \$2.31; No. 4 garnitry, \$2.33; No. 8 hard winter, \$2.32; No. 8 red winter, \$2.32; No. 8 red winter, \$2.32; No. 8 red winter, \$2.31; No. 4 garnitry, \$2.23; No. 8 red, \$2.21; No. 4 garnitry, \$2.25; No. 8 red, \$2.21; No. 4 garnitry, \$2.25; No. 5 red, \$2.25; No. 5 red, \$2.25; No. 5 garlicky, \$2.30; No. 5, smutty, \$2.25; No. 5, smutty, \$2.25; No. 5, smutty, \$2.25; No. 5, garlicky, \$2.31; No. 5, smutty, \$2.25; No. 5, garlicky, \$2.36; No. 6, smutty, \$2.25; No. 6, garlicky, \$2.36; No. 7, red, \$2.25; No. 8, garlicky, \$2.36; No. 8, red, \$2.25; No. 8, garlicky, \$2.26; No. 5, smutty, \$2.25; No. 6, garlicky, \$2.36; No. 7, red, \$2.25; No. 8, garlicky, \$2.26; No. 5, smutty, \$2.25; No. 6, garlicky, \$2.26; No. 6, smutty, \$2.25; No. 8, garlicky, \$2.26; No. 6, smutty, \$2.26; No. 6, garlicky, \$2.26; No. 6, smutty, \$2.26; No. 7, red, \$2.25; No. 8, garlicky, \$2.26; No. 8, No. 8, garlicky, \$2.2

**PROVISIONS** 

PROVISIONS

There was a fair jobbing demand and values were steadily held. The following were the quotations: City or western beef in sets, smoked, 48c, city beef in sets, smoked, 48c, city beef in sets, smoked, 48c, city beef in sets, smoked and sun-dried, 49c; western beef, knuckles and tenders, smoked 49c; beef hams 160; pork, family, 1848955 hams, 8, 2 sured, loose, 3783714c; do, do, smoked, 3989c; city cured, as to brand and average, 398894c; do, boiled, boneless, 53c; plenfe shoulders, 8, P. cured, loose, 27c; do, smoked, 29c; bellies, in pickle, according to average, loose, 33c; breakfast bacon, as to brand and verage, elty cured, 45c; breakfast bacon, western cured, 45c; lard, western refined, 2982914c; lard, pure city, kettle rendered, REFINED SUGARS

REFINED SUGARS The market was quiet but steady on basis of 9c for fine granulated.

DAIRY PRODUCTS

DARRY PRODUCTS

CHEESE—The market ruled strong at the late advance with demand absorbings limited offerings. Quotations: New York, whole-milk, fancy, fresh, 37@37%c; specials hisher; do do, fair to good, fresh, 36@36%c; Wiscensin whole-milk fancy, 37@37%c; do do, fair to good, 36@36%c.

BUTTER—The market was quiet, but prices ruled steady at the late advance. Offerings of fine goods were light. Quotations were, as follows: Solid-packed, creamery, extra, 70c; hisher-acoring goods. 71@78c, the latter for jobbing sales; extra firsts, 68@60c; first, 62@66c; seconds, 57@60c; fancy brands of prints jobbing at 74@76c; fair to good. 73c. titler for jobbing sairs, 200 for; fancy for first, 62@65c; seconds, 57@60c; fancy for first, 62@65c; seconds, 77@60c; fair to food, 66@73c.

EGGS ruled firm, with very light offerings of both fresh and storage eggs. Following vere the quotations: Free cases, nearby first, \$21@21.60 per case; trees current receipts, \$20,70 per case; western extra firsts, \$21@21.60 per case; first, \$20.40@20.70 per case; selected fresh jobbing at 76@78c per dozen.

por case; selected fresh jobbing at 76@78c per dozen.

POULTRY

LIVE—Trade was quiet and prices of spring chickens declined 1c. Quotations: Fowls, according to quality, 24@27c, chickens, according to quality, 24@27c, do, Indian Runner, 28@30c; genee, "8@32c; do, gonous per pair, 26@30c, and firm strady with a fair demand for chickens western, are piece, 35% c; do, do, old Toms, 30@30c; do, d POULTRY

VEGETABLES

Services for Burlington Hero

Burlington, N. J., Dec. 10.-Memorial services for the late Captain James Mac-

Farland, a Burlington physician, who was killed by a shell while caring for wounded American soldiers in an ad-vanced station on the Verdun front, were

onducted yesterday at St. Mary's Prot-stant Episcopal Church

Willis Fletcher Johnson in th

Simple Souls

By John Hastings Turner

"Well, read it, and read it

again, and keep it carefully for many future rereadings;

and, please, be just a little grateful to the present review-

er for directing your attention to one of the authentic masterpieces of this year's fic-

\$1.35 net. CHARLES SCRIBNER'S SONS

Invincible

cents

Three for 20c

HFTH AVE AT 48°ST NEW YORK

New York Tribune says of

FRESH FRUITS Choice stock met with fair sale and values generally ruled firm as follows: Apples, N. Y. per bbl.—Fail Pippin, \$4.94.50, snow, \$4.92 of King, \$4.50-67.25; Ealdwin, \$4.92.50; White vo' face, boss, or 1'll bust yer nose."
Hubbardston, \$4.95.50; Greening, \$4.92.50; various varieties, \$3.95. Apples, Pennsylvania and Virginia, per bbl.—Hen Davis, \$2.50.94.75; Gno. \$2.50.94.70; Stavman Winesap, \$4.97.50; Vork Imperial, \$4.97.25, Apples, Pennsylvania and Virginia, per bbl.—Stavman Winesap, \$4.97.50; Vork Imperial, \$4.97.25, Apples, Per by dealer labeled, \$4.97.25, Apples, West-order, Per by was speaking to, the usual do, per baseled, \$4.92, plenapples, Porto Rico, per crate, \$4.50.99.50; cranberries, Jersey, per bushel box, \$3.95; do, 60, per bbl., \$12.918.

Now, when anybody calls, I tell them they must come to the office. Then they'd holler, "Hold hard a minute, I'm busy and can't get down—how much do you pay? Then I'll know whether it's worth while coming down!"

Then I hang up. VEGETABLES

Potatoes were quiet but stendy. Cabbage sold slowly and was again easier. Onlons of fine quality ruled firm, at the following quotations: White potatoes. Eastern Shore, per bbl.—No. 1. \$302.75; No. 2. \$203. White potatoes. Norfolk, per bbl. \$32.5 White potatoes. Fersey, per h-bushel basket—No. 1. 75090c; No. 2. 40060c White potatoes. Pennsylvania, No. 1. per 100 lbs., \$2.4000c. The potatoes. Finey \$2.9500 \$3.10; do. No. 2. \$1.2501.50 Sweet potatoes. Pennsylvania, No. 1. \$4.5005.50 Sweet potatoes. Finey. The basket—No. 1. \$1.15001.5; No. 2. \*1.2500.0. Sweet potatoes. Eastern Shore, per bbl.—No. 1. \$4.5005.50 No. 2. \$1.4001.00 Sweet potatoes. Finey. Sweet potatoes. Finey

#### BUSINESS CAREER OF PETER FLINT

they weren't interested, not to waste my

Between 10 and 2 o'clock they cam in droves. My office was jammed full. So instead of attempting to talk to them one at a time, I told it to a whole

room full at once. But I seldom got through all my story, for one after another would sneak out till there was just me and Minne Sloan -she's my stenographer and bookkeep-

r, you know—left in the office.

I wish I hadn't been in such an allfired hurry to get a stenographer. Miss
Sloan's all right, I guess, but there's
not a thing for her to do.

He wanted a job and said he was
willing to work on straight commission. willing to work on straight commission. "I know a lot of very wealthy guys,
VERY wealthy, and they know me.
They trust me, yes MA'M. All I gotta
do is to say, 'You know me, an' you
know that if I say a thing, it's all to the merry. And they say to me, 'If you

knew anything good, let us in on it. Al. old man; you know we've got the coin and your word's good enough for us."

I didn't like the look of the old geezer, but if he could sell some lots, I could do with the business, so I said: "All right, if you want to sell to your friends, I'll let you," and then I spent half an hour telling him all about the

He kept nodding his head and saying "A grand opportunity." When I fin-ished he stood up, jerked his vest and said, "I'll have fifty lots sold by Sunday -I'm going to see the Mayor, he's a good friend of mine.'

worth while coming down!"

Then I hang up.

It worried me, though, to see the kind of fellows who answered my advertisement. I wish I had some one to help me. I don't know how to write an ad, I don't know how to interview prospective salesmen, I don't even know how to find something for my stenographer to do. I don't know how to find prospects—I don't know how to run a bustness!

NEW YORK BUTTER AND EGGS

New York, Dec. 10.—BUTTER—Receipts, 10.393 tubs. Higher scoring, 60.976c; extras, 49c. outside, firsts, 63.956c; seconds, 61.6926; Sivre dairy, 67.958c; mitation creamery, 47.948c, 7207 cases: 1800 in transit, Extras, 75.976c; extra firsts, 73.977c; firsts, 73.977c; firsts, 73.977c; firsts, 73.977c; firsts, 74.978c; seconds, 60.976c; firsts, 42.955c; seconds, 41.846c; thirds, 48.949c, Drites, No. 1, 30.952c; No. 2, 54.944c; becker, 56.94ac, Nature, 46.944c; western and southern writes, 75.988c; Pacific coast whites, 50.9992c; nearby whites, 70.975c; brown, 84.959c; mixed color, 70.975c.

GOVERNMENT BONDS

2s, coupon, 1050 3s, registered, 1918, 3s, coupon, 1918, 4s, registered, 1925, 4s, coupon, 1925, 3s, registered, 1946, 3s, coupon, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, 1946, os. registered, 1946.
3s. coupon 1946.
Panama 2s. registered, 1938.
Panama 2s. registered, 1938.
Panama 3s. registered, 1961.
Panama 3s. coupon

Pittsburgh Price on Hogs Reduced Pittsbargh Dec. 10.—The minimum price on hogs here has been reduced fifteen cents, to \$17.65. The minimum at Cincinnati and Louisville has been advanced. The order comes from Washington.

#### **NEWS OF THE PORT**

The barges Smith, Terryha and Tottenville arrived at this port in tow of its
ting Underwriter.

A small steamer, the Huron, passed in
Breakwater this morning. She is believed
to be a 'conier.' The ship anchored off,
according to maritime reports,
arranded the property of the steamer of the ship and the standard of the standard standard the standard standard standard yearenthy and apparently has not been damaged. She proceeded south according to grow the proceeded south according to grow the proceeded south ac-

been damaged. She proceeded south, according to a report from the N.

A series of mishaps occurred to the British steamer War Matane, which left Quebec revently, About two miles for the sessel had to anchor because of lee packs. The tee cut away the snehor chain and the ship was driven on a sand bar. She was finally released after much difficulty, with the resistance of tura, and steamed back to Quebec for repairs to damaged machinery and storring sear.

I portion of the lumber cargo of the British steamer War Mohawk has been discreted at St. John N. according a reports. The vessel is leaking badly and may have to dock at that port.

The steamer Matoa passed in Breakwater early this merning. SUN AND TIDE

PHILADELPHIA water. 6:32 a.m. High water. 6:56 p.m. water. 1:24 a.m. Low water. 1:41 p.m. REEDY ISLAND water, 3:07 a.m. High water, 3:31 p.m. water, 10:16 a.m. Low water, 10:50 p.m.

BREAKWATER water, 12:56 a.m. High water, 1:19 p.m. water, 7:04 a.m. Low water, 7:32 p.m. ARRIVED Anthony Groves, Jr. Willis, Baltimore, and make, Ericsson Line.

CLEARED New York, Curry, Norfolk, mise thony Groves, Jr. Willis, Baltimore, mise. Ericsson Line.

OTHER ARRIVALS From Reported at Date describle New York....Dec 10 Jouls City of St. Lo Savannah New York....Dec 10 Munindies Britain
Empress of Britain
Liverpron
Algonquin Turks
Island
Kew York Dec 10
New York Dec 10 New York....Dec 10 New York....Tec 16 Ra timore...Dec 10 Ba'timore...Dec 16 Bammano , Gibraltar Vancouver Vancouver... Ba timors Dec 10
Corsicana Ba'timors Dec 10
Vulcanus Port au
Prince New York Dec 9
Annetta Kingston New York Dec 9
Charbydis Bermuda New York Dec 9
Nicholas Cuneo
Phila Newport News Dec 9
Refting Beason

Phila. Newport News. Dec 9
Pritish Beason
Phila. Thamshaven Dec 6
Verona Phila. Santa Marta. Dec 1
Cauto Phila. St Nazaire Dec 1
Silvey Amsterdam New York
Debbe D

ong the coridor. He only tried once to talk, and then Henry said. "Jest N. Y. shut yo' face, boss, or I'll bust yer shut yo' face, boss, or I'll bust yer 10.20. I had lots of telephene calls asking may!

what my proposition was. At first 1 vis. started in and told the whole story 25, about Clearvale house lots. When I asked who I was speaking to, the usual reply was, "That don't matter, I just wondered if it was anything that might interest me"—and then they'd hang up Sometimes they'd hang up while was talking—say, but that some now, when the story of the st



CENTRAL and SOUTH AMERICA Washington, D. C., Office, 1126 Connecticut Ave. Telephone Franklin 1169 pects—I don't know how to run a busi-ness! I guess I don't know anything about

## GOSSIP OF THE STREET MARKET RALLY

ket after the holidays, there are more who expect a substantial rally in anticipation of January disbursements.

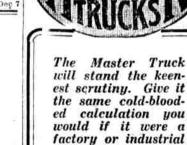
Speaking of the decline in Liberty Bonds, a banker remarked that he expected such a decline for a time. Every war, he said, of modern times has been followed by a decline in the price of bonds of the victorious nation, largely due to the fact that some persons feel the holding of Government bonds is no longer a patriotic duty after victory. Besides, he continued, a majority of bondholders wish to release their cash for investment in their own business.

It may have been on account of a number of the principals of the bond and investment houses in this city being absent at the investment bankers' con vention in Atlantic City that there was little interest shown in the discussion which is on in New York over the question of forinightly instead of daily set-

The discussion was started by United states Senator Robert L. Owen, of Okla-oma, chairman of the Senate Banking and Currency Committee, who has anaditions in England, France Italy and It seems that a committee sent over by the New York Stock Exchange on the same pursuit some time ago has made a most exhaustive report to be governing committee of the exchange, that such a change is which showed that such a change is being considered by a subcommittee which has completed plans which will shortly be submitted to members of the stock exchange. Some brokers are of the impression that a plan may be eventually worked out which will not only relieve the congestion of security deliveries and payments therefor under the present system, but may also serve to relieve some of the present drastic regulations of the

There was a rumor on the Street yes-Studebaker Company being shortly offered to the public. From the consensus of opinions expressed, it will not be a prime favorite in financial circles in this consensus of control of the public in financial circles in this consensus of the leaves of the city. Should the issue come out as the rumor says it is planned, brokers say it will have an adverse effect on

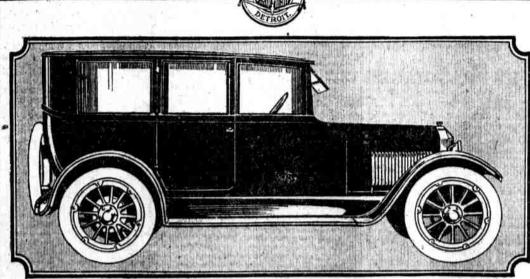
ership brought up as an example of the success of such operation and ownership the German railroads before the war. One who was opposed to him said few people in the United States knew the circumstances under which the German Government had acquired the roads The German Government took advan



the same cold-bloodcalculation you would if it were a factory or industrial building.

A size for every purpose.

arson Oldsmobile Co. 231-33 N. Broad St.



THE SEDAN FOR FIVE

THE COUPE FOR FOUR

The development of a NEW SCIENTIFIC LIGHT-WEIGHT CHASSIS, with 6-cyl. valve in the head motor of the aluminum type, has made it possible for Scripps-Booth engineers to perfect the first true, economical, light-weight closed car of real quality.

THE SENSATION OF THE PERIOD La Roche Brothers, Inc. Limited

AUTO JUBILEE WEEK-Our Display will surprise and delight you.

1214 North Broad Street

## A new idea was expressed yesterday

by a well-known investment banker, and that was that the railroads be handed MARKET RALLY
EXPECTED SOON

Anticipation of January Disbursements Likely to Cause Activity, Brokers Believe

While some brokers say they do not expect much activity in the stock mar-The task of releasing the nation from

Association of Certified Public Ac-"Great Britain and the continental countries will not for a long time be able to supply their own wants, either ndustrially or financially, and the parto be played by the United States in the reconstruction period will, therefore, be a dominating one. Our new financial position is already established. Since the outbreak of the war in 1914 the United States has shipped abroad \$22.000,000 worth of food and manufactured materials and has imported only one-half as much. We have taken payment for nine-tenths of the balance in tion.

and financial prestige, and our strategic position, economically and commercially, will be stronger with each month that passes. The war, I believe, has been the making of the American nation. Events and developments since it began sections of even our own continent; w have come to regard the world as the scope for our planning and the field for our enterprises. Our vision and oppor-tunity has widened enormously."

Some of the most prominent bondmer in this city are optimistic regard-ing the outlook and predict that with the turn of the year there will

dealers, Henry L. Doherty & Co. say that in the bonds listed on the New York Stock xchange there has been an the stock.

The subject of Government ownership of railroads was under discussion in a certain broker's office yesterday, when an advocate for Government ownership heaven to the control of the New York Stock xchange there has been an average advance in the last month of 2.9 points in highest-grade rails, 2% points in special proximately 2 points in public utilities and 1.8 points in industrials. Compared with a year ago, average wiles. second-grade rails 6.6 points, public utility bonds 1.9 points and industrial bonds 2½ points. In the last month the average price of 40 representative bonds

public. Such a contingency in America, he remarked, would be unthinkable, if most 3% points than they were a year

It was rumored near the close of the week that the Pennsylvania Railroad Company would shortly put out between \$05,000,000 and \$70,000,000 of debent-ures, but it was impossible to confirm this report in banking circles or from officials of the company

There was a feeling in the trade that if such steps were initiated the issue would meet with pronounced success providing the offering figure is made

satisfactory volume changing hands. In the trade the expression of opinion was that there will be improvement from now on, particularly as money is easy and there appears to be a desire to employ its war tension and returning it to a basis where it will meet the requirements of ordinary affairs, and the part which the United States will take in the reconstruction and redevelopment of the European countries, are leading tonics which thoughtful financiers are leading topics which thoughtful financiers are turning over in their minds these days.

Frederick W. Gehle, of the Mechanics and Metals National Bank, of New York, in dealing with the latter subject in an address delivered before the recent offerings, which were heavily oversubscribed, necessitating a considerable paring down of allotments to

> NEW YORK COFFEE MARKET New York, Dec. 10.—No fresh developments were reported with reference to copyring the coffee futures market the

orning. orning.

I condition was left in the hands of board of managers by the tie vot exchange members yesterday, and it believed that any further action will pend upon further conferences or corpondence with the food administra-

ment for nine-tenths of the balance in securities and notes. Is this not significant of what we are going to do in the future? England at the pinnacle of its financial fame never extended credit as we have done.

"Our extraordinary showing of power in face of the political and economic convulsion of the dast four years has given the United States a new industrial and financial pressites and our strategic on daily fluctuations.

**AUTO KILLS STATE OFFICIAL** 

Run Down in Front of Home at It was rumored near the close of the week that the Pennsylvania Raliroad Company would shortly put out between \$10.00.000 and \$70.000.000 of debentures, but it was impossible to confirm this report in banking circles or from officials of the company.

There was a feeling in the trade that if such steps were initiated the issue would meet with pronounced success, broviding the offering figure is made sufficiently attractive.

Short term notes were in good demand throughout yesterday's session, with a satisfactory volume changing hands. In the trade the expression of opinion was a since the suit of the city session; the State for \$14.900.

#### I'VE SPREAD MYSELF OUT TOO THIN

I'm a writer of advertising copy. Ambitious and determined to succeed in a large way, my present position as service man on a large daily news-paper burdens me with such a loud of routine detail work must concentrate my energies either in the copy department of an agency or as assistant to advertising manager of progressive manufacturer. Energetic and industrious—I am now doing two men's work. Ten years' editorial experience before entering advertising field.

B 224, LEDGER OFFICE

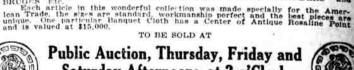


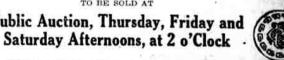
#### The Philadelphia Art Galleries S. E. Cor. 15th and Chestnut Sts.

On Exhibition Today and Wednesday A COLLECTION OF HIGH ART DECORATIVE TABLE LINEN

M. JESURUM & CO., VENICE, ITALY These wonderful Linens consist of Sets. Centerpieces. Cloths. Spreads. Scarts, marris. Barquet Cloth, etc. in FILET, ITALIAN CUT WORK, ROSE POINT, IRANO. POINT DE VENICE, ROSALINE POINT, FLANDERS and UIGES FOR CONTROL OF THE POINT OF THE P

Valued at \$250,000. Consigned by







# AUTOMOBILE JUBILEESWEEK

ALL THIS WEEK

\$1,297,000,000

Looks like a Liberty Loan total—but it is not. It's the total capital invested in the Automobile Industry in the United States—a sum equal to the total outstanding stock of five of the biggest American railway companies, namely, the Pennsylvania, New York Central, Chicago & Northwestern and Chicago, Milwaukee and St. Paul. It is three times as much as the outstanding capital stock of the entire Standard Oil group of 38 companies and exceeds the capital stock of all the National Banks in the country at the end of last year.

WHY DOES THIS YOUNG INDUSTRY—ONLY A FEW YEARS OLD—ATTRACT SUCH STUPENDOUS MONEY INVESTMENT?

Because it has solved and is solving one of the greatest human needs for development—transportation. It has sent the world a hundred years ahead in twenty. For pleasure, for business—you've got to be motor-equipped—or lose out in the race of life.

Come and investigate the great, big, vital, stirring messages we have for you during

AUTOMOBILE JUBILEE WEEK MORE THAN 70 DEALERS

> IN MOTOR CARS, TRUCKS, TRAILERS, TRACTORS, TIRES AND ACCESSORIES.

AT THEIR RESPECTIVE SHOW ROOMS

OPEN EVENINGS ALL THIS WEEK

PHILADELPHIA AUTOMOBILE TRADE ASSOCIATION