

FAVORITISM LOST CITY U. S. SHIPPING

New York Controls Committee, Declares Trade Board Secretary

PORT NOT REPRESENTED

Men Comprising Body Handling Business Have Manhattan Interests, Is Charge

The loss of the quartermaster shipments through this port may be attributed directly to the fact that Philadelphia had no representation on the ship control committee.

This is the belief of William R. Tucker, secretary of the Philadelphia Board of Trade, who formed his opinion after consulting certain authorities that control shipments.

In a statement issued from the Board of Trade this afternoon, Mr. Tucker calls attention to the fact that the committee is made up of men with New York interests and who, if not directly antagonistic to the port of Philadelphia, at least have displayed no interest in its advancement.

The trade association official states that the other shipping directors were in touch with the situation, and knew the contemplated action of the ship control committee regarding quartermaster shipments and made fights for their port.

CROWN PRINCE WANTS PISTOL Will Be Allowed to Visit Amsterdam Dentist

Amsterdam, Dec. 9.—The former Crown Prince has decided not to receive visitors unless he is permitted by the Dutch authorities to carry a revolver. That Friedrich Wilhelm, although he has abdicated, still regards himself as an interned soldier, is indicated by his request that he be allowed to wear muffs while visiting a dentist in this city.

BUSINESS CAREER OF PETER FLINT

A Story of Salesmanship by Harold Whitehead

WHAT a difference it makes when you look at things from the other side of the fence!

A few months ago I was wondering if I could land a job of some kind, and every place I called at I felt as if I were "butting in" and quite expected to be called a nuisance and told to beat it.

Now, I want some salesmen—I'm hungry for salesmen. I had three fellows in last Saturday in answer to my ad of last Thursday. The first was a great little hot air artist.

He said his name was "Blowitz"—it should be. "What are you doing now?" I inquired. "Well, as present, I'm not doing any-

Return milk bottles--they are hard to obtain

YOUR dealer wants his milk bottles. The supply is short. All that you have in odd corners are needed.

Just as a matter of general helpfulness—look up the milk bottles today—clean them—lay them on the step where the driver delivers the milk. It will help greatly.

The Philadelphia Milk Exchange

thing—the firm I sold for went out of business."

"What line was that in," was my next question.

"It was—special soap game—you get a kid to sell a dozen cakes of soap and give him a bit of a present. I did fine at it—it was a good idea, but the firm bust up."

"Ever sold real estate?"

"Yes, I was the star salesman for the Eunan Company. I put that big subdivision of theirs at Eatonsville, upstate, you know. Old man Eunan told me that nobody never done a prettier job than me."

"Why did you leave them?" I asked, surprised like for the Eunan Company is about the biggest in the city and has a dandy name.

"They tried to wash me out of some of my money, so I just gave 'em the ro-bby. They begged me to stay, but I told 'em I'd do anything for a firm that treats me white, but once they try to do me dirt, I'm through. I've a record I have, and don't have to worry about a job. What's your proposition, Mr. Flint?"

I outlined it to him and asked him what he thought of it.

"That should be easy to sell," he said as sure as you please. "A man ought to sell ten lots a week easy as soon as he got going. How much do you pay?"

When I told him 10 per cent commission straight, he shook his head and said, "That's all right for a beginner at the game, but you'll have to cough up a salary to get me."

He told me some more places he'd worked for, and apparently he was some dazzling star of a salesman, but too many of the people he worked for failed or retired, so I couldn't look him up much.

Finally I said: "How much salary would you want?"

He gave a hasty glance around and said: "I would be willing to start as low as—\$50 a week."

"That settled it—\$50 per for a salesman without references and me, and a fixed sneer sidled into the office. I told him so.

He had hardly left when a fellow with three days growth of whiskers and a fixed sneer sidled into the office.

"What's the proposition—salary or commis-ion?"

"Commission, of course."

"Good night," and he sidled out again. It all happened so quick that I was gasping when he vanished. He sure didn't mean to waste any time.

Just as I was leaving the office for lunch the third fellow blew in.

As soon as I mentioned commission he asked if I would give a drawing account.

I said "No" very decidedly. He picked up his hat and sauntered out of the office, saying, "I don't care to entertain your proposition!"

ALLIES' SIBERIAN POLICY HARMFUL

Czechs and Russians Cannot Understand Why Aid Does Not Come

BELIEVE U. S. PROMISED

First Supply Train Arrives After Three Months—Population Suffers From Cold

By CARL W. ACKERMAN

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Omsk, undated, via Vladivostok, Dec. 9.

I asked Admiral Kolechak today for his opinion regarding the national council's statement denouncing his dictatorship. He answered:

"While the council has criticized me, the council does not understand the psychology of the Russian people. The council does not consider the practical side of the situation, but deals in theories."

Despite the situation on this front, and of internal Russian politics, one thing which encourages all is the progress of the Allied troops near Kiev, and the progress of General Denikin's army toward the city (the capture of Kiev by General Denikin's forces was announced on Friday last), and also reports from internal Russia that the troubles of the Bolsheviks in Moscow and Petrograd are growing. Still the Russians, Czechs and Allies cannot understand the American or Japanese policies in Siberia.

To save confusion and perhaps a crisis here, which may end in a debacle, it seems imperative for the American Government to announce definitely and publicly just what it intends doing regarding the situation here. The Czechs should be informed officially and with out delay what America will do, because this suspense not only is discouraging them, but is harming the Americans' position.

While I understand that two Czech generals have been told officially that a message was given to representatives of

the State Department to hold on, and General Gaidka and the Czechs in Ekaterinburg interpret this as meaning that the United States would help them with an army, Admiral Kolechak has been informed officially that our troops would not be sent, but the newspapers are prevented from publishing this information or any explanation. Meanwhile absurd statements appear in the press similar to one yesterday that 600,000 Americans were being shipped to America from France via Siberia.

Yesterday the first American train arrived with supplies for the Russian army, but nothing for refugees. The train brought a thousand sweaters and the same number of socks. The Red Cross is deciding whether these cannot be given to the destitute people, who are in the direst need, now that the weather is between 20 and 30 degrees below zero. But after three months this is the first genuine supply train to reach this part of Russia, and the population does not understand this, after all the promises America made.

Summarizing, this is the situation: The Allies are pursuing a waiting policy here, a policy which is harming and discouraging both the Czechs and Russians. While the officials and the Allies' interests are now centered in Europe, there remains, nevertheless, the unsolved problem here, which should not be further neglected if a catastrophe is to be prevented.

DIVORCES AMOS PINCHOT

Interlocutory Decree Is Granted to Radical's Wife

New York, Dec. 9.—An interlocutory decree of divorce, which soon is to be made final, has been granted to Mrs. Amos R. E. Pinchot, from her husband, long well known as one of the founders of the Progressive party and later as a radical, Socialist and pacifist.

Though the decree was signed three weeks ago by Supreme Court Justice Arthur S. Tompkins, sitting at Nyack county seat of Rockland County, news that the couple had parted after more than eighteen years of married life, did not transpire in this city until last night.

Mrs. Pinchot, who was Miss Gertrude Minturn, of this city, refused to discuss the case beyond admitting that the divorce had been granted.

Copper Output Sets High Record

Bisbee, Ariz., Dec. 9.—Arizona's output of copper for 1918 will exceed that of 1917, the previous high record, by 119,000,000 pounds, and Joseph E. Curry, secretary of the Arizona chapter of the American Mining Congress, in his annual report, Mr. Curry's figures show this year's output to be \$190,000,000 pounds. This record was made in spite of labor and material shortage.

FIRST U. S. TROOPS ENTER COBLENZ

Battalion Rushed to Rhine City at German Request

TO PREVENT DISORDER

No Evidence of Suffering or Food Scarcity in Occupied Territory

By HENRY L. JAMES

Special Cable to Evening Public Ledger Copyright, 1918, by the N. Y. Times Co.

Treves, Dec. 9.

A battalion of American infantry has been rushed to Treves and left for Coblenz to maintain order ahead of the arrival of the main Third Army forces. The last German forces were to cross the Rhine yesterday.

The German command sent a request to the American army's advanced general headquarters here, asking that a police force be sent to Coblenz to prevent disturbances between the departure of the retiring German army and the arrival of our army. A battalion of the Thirty-ninth Infantry of the Fourth Division was ordered to go to Coblenz, and thus American soldiers have by this time arrived at that city four days ahead of the schedule.

The German request contained no mention of disturbances. We have no information of disorders. It is known that in the industrial city of Coblenz there is a Bolshevik faction against which not only the Allied command but the German command and workmen's council stand determined.

The American police force leaving was expected to reach the Rhine city at noon yesterday.

No disturbances of any kind have occurred at Treves or any territory occupied by the American forces. There is much less friction between the German population and the Americans than there was between the population and German army when it passed through. Continuance of comparatively good food

conditions is causing much comment in view of the German representation of impending starvation. The official army report says: "There is no evidence of suffering from lack of food in the territory occupied by this army, and there is no apparent lack of the necessities of life."

Washington, Dec. 5.—General Pershing's report on the line reached by the American army of occupation in Germany last night says: "Units of the Third American Army

north of Bonn advanced today, reaching the line Meckenheim-Kempenich. South of Kempenich our lines remained unchanged."

CLEARING UP BANK ROBBERY

Assistant Cashier Reported to Have Confessed Guilt

Pittsburgh, Dec. 9.—(By A. P.)—Police officials announced last night that after several hours of "sweating," Frank

Petrone, acting cashier of the Bridgeville First National Bank, had confessed explaining fully how and by whom plans for the sensational robbery of the institution last Friday morning had been laid. It is now assured that not more than \$24,000 was taken and of this amount half was recovered in a trunk at the home of Petrone's aunt.

Hallahan's GOOD SHOES For Men Who Are Particular About Appearance, Quality, Comfort, Durability and Price. A style and a price to suit every man. At 11.50 Fourteen Dollar Value. At 7.95 Ten Dollar Value. At 8.50 Eleven Dollar Value. At 6.00 Seven-fifty Value. 919-921 MARKET ST. Hallahan Stores open Friday and Saturday evenings. Market St. store open Saturday evening.

BONWIT TELLER & CO. The Specialty Shop of Originations CHESTNUT AT 13th STREET. Have arranged for today (Monday), December 9th, and to continue until Saturday, December 14th. Their Annual December Fur Sale. GARMENTS OF FASHION AND QUALITY FOR WOMEN AND MISSES. Featuring the Authoritative Modes and Silhouettes Established by the Paris Fourreurs and Bonwit Teller Co. Fur Coats, Wraps, Neckpieces and Muffs. Marked 1/4 to 1/3 Off Regular Prices. Leopard Cat Coats. Natural and Taupe Nutria Coats. Hudson Seal Coats. Trimmed Hudson Seal Coats. Mole Coats. Small Furs. Neckpieces. Muffs. Mat. h. d. Sets.

WAR CHEST December Payments Now Due. Upon faith in the pledges of its subscribers, the Board of Directors of the War Chest have pledged to date to the various War Welfare Activities, subject to collection, \$15,444,107. This amount cannot be paid unless War Chest subscribers pay their pledges. It is a matter of gratification to state that nearly 90% of the amount payable for the first five months has been received. Keep It Up "Til the Boys Come Home!" The principal beneficiaries and amounts being paid to each, under installments, as collected, are: American Red Cross \$6,755,000. United War Work Campaign, \$7,500,000, to be distributed to associated activities in proportions fixed by the Secretary of War and approved by the President as follows: Y. M. C. A. War Work Council 4,398,750. K. of C. National Catholic War Council 1,320,000. Y. W. C. A. War Work Council 660,000. War Camp Community Service 660,000. Jewish Welfare Board 153,750. Salvation Army 153,750. American Library Association 153,750. American Jewish Relief Committee for Sufferers from the War 600,000. Armenian and Syrian Relief 300,000. Various National and Local Organizations conducted for the comfort and welfare of Soldiers and Sailors have received appropriations to date aggregating \$289,107. Space does not permit a full description of the activities of all these organizations, but they were all very fully and carefully investigated by the Committee on Disbursements, which Committee was satisfied that the money appropriated would be used for the benefit and well-being of the Soldiers and Sailors. 289,107. \$15,444,107. WAR WELFARE COUNCIL 408 Chestnut Street, Philadelphia